

Cycle view of the study programme

		Bl	Or	Th	Pr	Au	Cr
Compulsory courses (B1 : 16Cr)							
GCER0173-1	<i>Module 1: How the company operates - [36h ATR]</i>	B1	Q2	24	-	[+]	2
GCER0174-1	<i>Module 2: National, European and international sales law - [36h ATR]</i>	B1	Q2	24	-	[+]	2
GCER0175-1	<i>Module 3 : Supply Chain - [36h ATR]</i>	B1	Q2	24	-	[+]	2
GCER0176-1	<i>Module 4: Meetings - [18h ATR]</i>	B1	Q2	12	-	[+]	1
GCER0177-1	<i>Module 5: Sales techniques 1: the seller's attitude - [36h ATR]</i>	B1	Q2	12	-	[+]	2
GCER0178-1	<i>Module 6: Sales techniques 2 (english language) - [54h ATR]</i>	B1	Q2	36	-	[+]	3
GCER0179-1	<i>Module 7: Purchasing techniques - [36h ATR]</i>	B1	Q2	24	-	[+]	2
GCER0180-1	<i>Module 8: Mastering monitoring tools - [18h ATR]</i>	B1	Q2	12	-	[+]	1
GCER0181-1	<i>Module 9 : Personal branding - [18h ATR]</i>	B1	Q2	12	-	[+]	1