

#### Cycle view of the study programme

B1 Or Th Pr Au Cr

#### Compulsory courses (B1 : 9Cr, B2 : 11Cr)

|            |   |    |    |    |   |   |          |
|------------|---|----|----|----|---|---|----------|
| GEST3762-1 | <i>Digital Business</i> (english language) - André BLAVIER  | B1 | Q2 | 18 | - | - | <b>3</b> |
| INFO2039-2 | <i>Management Information Systems</i> (english language) - Ashwin ITTOO   | B1 | Q2 | 30 | - | - | <b>5</b> |
| GEST6001-1 | <i>Preparation for Master Thesis and Internship</i> (english language) -<br>Stéphanie AERTS, Sophie LERUTH  | B1 | Q2 | 10 | - | - | <b>1</b> |
| GPRO0002-1 | <i>Skills workshops</i> - David HOMBURG, Giseline RONDEAUX  | B2 | TA | -  | - | - | <b>5</b> |
| GEST3753-1 | <i>Business Ethics and Corporate Social Responsibility</i> (english language) -<br>- Virginie XHAUFLAIR   | B2 | Q1 | 24 | - | - | <b>4</b> |
| GEST7004-1 | <i>Master Thesis Methodology</i> (english language) - Frédéric DUFAYS<br><b>Prerequisite :</b><br>GEST6001-1 - Preparation for Master Thesis and Internship | B2 | Q1 | 12 | - | - | <b>2</b> |

#### Optional courses (B1 : 51Cr, B2 : 49Cr)

##### Choose one module from : (B1 : 27Cr)

##### Module 1 (aimed at internationally mobile students) (B1 : 27Cr)

|            |                          |    |  |   |   |   |           |
|------------|--------------------------|----|--|---|---|---|-----------|
| ERAS0016-1 | <i>Erasmus HEC (MSG)</i> | B1 |  | - | - | - | <b>27</b> |
|------------|--------------------------|----|--|---|---|---|-----------|

##### Module 2 (B1 : 27Cr)

|            |   |    |    |    |    |   |          |
|------------|---|----|----|----|----|---|----------|
| GEST3752-1 | <i>Change Management</i> (english language) - Olivier LISEIN  | B1 | Q1 | 30 | 10 | - | <b>5</b> |
| FINA0050-1 | <i>Corporate Finance - Lectures and Seminars</i> (english language) -<br>Marie LAMBERT - Suppl : Alexandre SCIVOLETTO   | B1 | Q1 | 30 | -  | - | <b>5</b> |
| GEST3754-1 | <i>Entrepreneurship and Innovation</i> (english language) -<br>Frédéric DUFAYS  | B1 | Q1 | 18 | -  | - | <b>3</b> |
| GEST7001-1 | <i>International Management Seminar</i> (english language) -<br>Martha Gabriela CONTRERAS   | B1 | Q1 | 24 | -  | - | <b>4</b> |
| MQGE0005-5 | <i>Quantitative Methods in Management</i> (english language)<br>- Part : <i>Operations Research</i> - Yasemin ARDA<br>- Part : <i>Statistics</i> - Cédric HEUCHENNE | B1 | Q1 | 15 | -  | - | <b>5</b> |
| MARK0781-2 | <i>Strategic Marketing Seminar</i> (english language) - Nadia STEILS  | B1 | Q1 | 30 | -  | - | <b>5</b> |

##### Choose one of the following courses : (B1 : 3Cr)

|            |  |    |    |    |   |   |          |
|------------|--|----|----|----|---|---|----------|
| DROI1310-1 | <i>Private International Law</i> (english language) -<br>Cedric VANLEENHOVE          | B1 | Q2 | 21 | - | - | <b>3</b> |
| DROI0929-2 | <i>International and Belgian Taxation</i> (english language) -<br>Eric VON FRENCKELL | B1 | Q1 | 30 | - | - | <b>3</b> |

Notice : DROI0929-2 Course is not available to students who have taken a tax law course

##### Choose courses for a total of 28 credits among: (B2 : 28Cr)

|            |  |    |    |   |   |   |           |
|------------|--|----|----|---|---|---|-----------|
| GTFE8003-1 | <i>Project-Thesis</i><br><b>Prerequisite :</b><br>GEST6001-1 - Preparation for Master Thesis and Internship                            | B2 | TA | - | - | - | <b>28</b> |
| GTFE0013-1 | <i>Research-Thesis</i> - COLLÉGIALITÉ<br><b>Prerequisite :</b><br>GEST6001-1 - Preparation for Master Thesis and Internship            | B2 | TA | - | - | - | <b>18</b> |
| GSTG0014-2 | <i>Internship</i> - COLLÉGIALITÉ   | B2 | Q2 | - | - | - | <b>10</b> |
| GTFE9005-1 | <i>Intrapreneurial Thesis</i> (english language)<br><b>Prerequisite :</b><br>GEST6001-1 - Preparation for Master Thesis and Internship | B2 | TA | - | - | - | <b>18</b> |

GEST3759-1 *Strategic, Organizational and Information System Audits* (english language) - Olivier LISEIN - [200h AUTR] B2 TA 24 - [+] **10**

**Corequisite :**

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3050-1 - Creativity and stimulation of collective intelligence

*Notice :* GTFE9005-1 and GEST3759-1 courses are compulsory and only accessible to students enrolled in the Intrapreneurship and Management of Innovation Projects focus.

[...] Courses from the Master in management and/or Master in education

*Notice :* students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose two courses out of the following : (B1 : 3Cr, B2 : 3Cr)

[...] One level 4 course or basic level 1

|            |  |    |    |    |   |   |          |
|------------|--|----|----|----|---|---|----------|
| LANG1925-1 | <i>German 4</i> (german language) - Marie MAWHIN                             | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1926-1 | <i>Advanced German 4</i> (german language) - Laurent GIANOTTI                | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1933-1 | <i>Elementary German 1</i> - Marie MAWHIN                                    | B1 | TA | 30 | - | - | <b>3</b> |
| LANG9913-1 | <i>Chinese 4</i> (english language)  | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG6009-1 | <i>Elementary Chinese 1</i> (english language) - Rachel DELCOURT             | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1927-1 | <i>Spanish 4</i> (spanish language) - Alba BALLESTA MARTÍNEZ                 | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1928-1 | <i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA        | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1934-1 | <i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Alba BALLESTA MARTÍNEZ | B1 | TA | 30 | - | - | <b>3</b> |
| LANG1929-1 | <i>(Advanced) Italian 4</i> (italian language) - Alex BARDASCINO             | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG6010-1 | <i>Elementary Italian 1</i> - Alex BARDASCINO                                | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1932-1 | <i>Dutch 4</i> (dutch language) - Wannes DUPONCHEEL, Nicole ENGELEN          | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1936-1 | <i>Elementary Dutch 1</i> - Fanny NSITA                                      | B1 | Q2 | 30 | - | - | <b>3</b> |
| LANG1954-1 | <i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL                     | B1 | Q2 | 30 | - | - | <b>3</b> |

*Notice :* the GEST3130-1 course is only open to non-French speaking foreign students.

[...] One level 5 course or basic level 2

|            |   |    |    |    |   |   |          |
|------------|---|----|----|----|---|---|----------|
| LANG1938-1 | <i>German 5</i> (german language) - Marie MAWHIN              | B2 | Q1 | 30 | - | - | <b>3</b> |
| LANG1939-1 | <i>Advanced German 5</i> (german language) - Laurent GIANOTTI | B2 | Q1 | 30 | - | - | <b>3</b> |
| LANG1945-1 | <i>Elementary German 2</i> - Laurent GIANOTTI                 | B2 | Q1 | 30 | - | - | <b>3</b> |
|            | <b>Prerequisite :</b>   |    |    |    |   |   |          |
|            | LANG1933-1 - Allemand élémentaire 1                           |    |    |    |   |   |          |
| LANG9919-1 | <i>Chinese 5</i> - Fang DONG                                  | B2 | Q1 | 30 | - | - | <b>3</b> |
|            | <b>Prerequisite :</b>   |    |    |    |   |   |          |
|            | LANG9913-1 - Chinois 4  |    |    |    |   |   |          |
| LANG7002-1 | <i>Elementary Chinese 2</i> (english language) - Fang DONG    | B2 | Q1 | 30 | - | - | <b>3</b> |
|            | <b>Prerequisite :</b>   |    |    |    |   |   |          |
|            | LANG6009-1 - Chinois élémentaire 1                            |    |    |    |   |   |          |
| LANG1940-1 | <i>Spanish 5</i> (spanish language) - Cristina ALONSO MARTIN  | B2 | Q1 | 30 | - | - | <b>3</b> |
| LANG1941-1 | <i>Advanced Spanish 5</i> (spanish language) -                | B2 | Q1 | 30 | - | - | <b>3</b> |

# Study programmes 2023-2024

## HEC Management School - University of Liege

### Master in management (120 ECTS)

ARTÍNEZ

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| LANG1946-1 | <i>Elementary Spanish 2</i> - Véronique PEIFFER<br><b>Prerequisite :</b><br>LANG1934-1 - Espagnol élémentaire 1             | B2 | Q1 | 30 | - | - | 3 |
| LANG1942-1 | <i>(Advanced) Italian 5</i> (italian language) - Alex BARDASCINO  | B2 | Q1 | 30 | - | - | 3 |
| LANG7003-1 | <i>Elementary Italian 2</i> - Alex BARDASCINO<br><b>Prerequisite :</b><br>LANG6010-1 - Italien élémentaire 1                | B2 | Q1 | 30 | - | - | 3 |
| LANG1950-1 | <i>Dutch 5</i> (dutch language) - Wannes DUPONCHEEL,<br>Nicole ENGELEN  | B2 | Q1 | 30 | - | - | 3 |
| LANG1948-1 | <i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA<br><b>Prerequisite :</b><br>LANG1936-1 - Néerlandais élémentaire 1 | B2 | Q1 | 30 | - | - | 3 |
| LANG1955-1 | <i>French beginner level 2</i> - ISLV, Marielle MARÉCHAL<br><b>Prerequisite :</b><br>LANG1954-1 - French beginner level 1   | B2 | Q1 | 30 | - | - | 3 |

Choose one of the following courses : (B1 : 3Cr)

*Notice* : students can only have one elementary level 1 language class in their master's programme

|            |  |    |    |    |   |   |   |
|------------|--|----|----|----|---|---|---|
| LANG1933-1 | <i>Elementary German 1</i> - Marie MAWHIN  | B1 | TA | 30 | - | - | 3 |
| LANG6009-1 | <i>Elementary Chinese 1</i> (english language) - Rachel DELCOURT                         | B1 | Q2 | 30 | - | - | 3 |
| LANG1934-1 | <i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA,<br>Alba BALLESTA MARTÍNEZ          | B1 | TA | 30 | - | - | 3 |
| LANG6010-1 | <i>Elementary Italian 1</i> - Alex BARDASCINO  | B1 | Q2 | 30 | - | - | 3 |
| LANG1936-1 | <i>Elementary Dutch 1</i> - Fanny NSITA  | B1 | Q2 | 30 | - | - | 3 |
| ECON2306-1 | (pas organisé en 2023-2024) <i>Data Management</i> (english language) -<br>Malka GUILLOT | B1 | Q2 | 30 | - | - | 5 |
| GEST3029-1 | <i>International Strategy</i> (english language) - Nathalie CRUTZEN,<br>Anthony SANTINO  | B1 | Q2 | 18 | - | - | 3 |
| GEST1116-1 | <i>Leadership</i> (english language) - Michaël PARMENTIER                                | B1 | Q2 | 18 | - | - | 3 |

Choose one of the following courses : (B2 : 3Cr)

*Notice* : a student who has chosen an Elementary language 1 course in Block 1 must necessarily continue the chosen language and take the corresponding Elementary language 2 course.

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| LANG1945-1 | <i>Elementary German 2</i> - Laurent GIANOTTI<br><b>Prerequisite :</b><br>LANG1933-1 - Allemand élémentaire 1               | B2 | Q1 | 30 | - | - | 3 |
| LANG7002-1 | <i>Elementary Chinese 2</i> (english language) - Fang DONG<br><b>Prerequisite :</b><br>LANG6009-1 - Chinois élémentaire 1   | B2 | Q1 | 30 | - | - | 3 |
| LANG1946-1 | <i>Elementary Spanish 2</i> - Véronique PEIFFER<br><b>Prerequisite :</b><br>LANG1934-1 - Espagnol élémentaire 1             | B2 | Q1 | 30 | - | - | 3 |
| LANG7003-1 | <i>Elementary Italian 2</i> - Alex BARDASCINO<br><b>Prerequisite :</b><br>LANG6010-1 - Italien élémentaire 1                | B2 | Q1 | 30 | - | - | 3 |
| LANG1948-1 | <i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA<br><b>Prerequisite :</b><br>LANG1936-1 - Néerlandais élémentaire 1 | B2 | Q1 | 30 | - | - | 3 |
| GEST3782-1 | <i>Introduction to family business entrepreneurship</i> -   | B2 | Q1 | 18 | - | - | 3 |

# Study programmes 2023-2024

## HEC Management School - University of Liege

### Master in management (120 ECTS)

RUTZEN, Laurent WEERTS

GEST1076-1 *Seminar on Sustainability and Smart Territories* (english language) - Nathalie CRUTZEN B2 Q1 18 - - 3

GEST3050-1 *Creativity and stimulation of collective intelligence* (english language) - Deniz BOGA B2 Q2 18 50 - 3

**Corequisite :**

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3759-1 - Strategic, Organizational and Information System Audits

*Notice :* compulsory course and accessible only to students of the specialised focus in Intrapreneurship and Management of Innovation Projects

[...] Optional courses from the courses of the Master in management

**Choose one focus from the following : (B1 : 15Cr, B2 : 15Cr)**

**Professional focus in Banking and Asset Management (B1 : 15Cr, B2 : 15Cr)**

FINA0051-1 *Banking and Insurance* (english language) - Fabien BONIVER, Georges HÜBNER B1 Q2 30 - - 5

FINA0052-1 *Financial Derivatives* (english language) - Fabien BONIVER, Julien HAMBUCKERS B1 Q2 30 - - 5

FINA0053-1 *Investments and Portfolio Management* (english language) - Georges HÜBNER B1 Q2 30 - - 5

FINA0054-1 *Fund Industry* (english language) - Marie LAMBERT - Suppl : Gildas BLANCHARD, Anouck FAVERJON B2 Q1 30 - - 5

**Prerequisite :**

FINA0053-1 - Investments and Portfolio Management

Choose two courses out of the following : (B2 : 10Cr)

FINA0065-1 *Advanced Corporate Finance and Modeling* (english language) - Marie LAMBERT - Suppl : Jürgen HANSENS, Alexandre SCIVOLETTO B2 Q1 30 - - 5

**Prerequisite :**

FINA0050-1 - Corporate Finance - Lectures and Seminars

FINA0052-1 - Financial Derivatives

FINA0053-1 - Investments and Portfolio Management

FINA0084-1 *Estate and Financial planning* (english language) - Georges HÜBNER B2 Q1 30 - - 5

**Prerequisite :**

FINA0053-1 - Investments and Portfolio Management

FINA0023-4 *Financial Risk Management* (english language) - Georges HÜBNER B2 Q1 30 - - 5

**Prerequisite :**

FINA0051-1 - Banking and Insurance

FINA0052-1 - Financial Derivatives

FINA0053-1 - Investments and Portfolio Management

FINA0028-5 *International Finance* (english language) - Caterina SANTI B2 Q1 30 - - 5

**Prerequisite :**

FINA0053-1 - Investments and Portfolio Management

FINA9013-1 *Strategic Financial Analysis* (english language) - Marie LAMBERT - [30h AUTR] B2 Q1 - - [+] 5

*Notice :* access on file

**Professional focus in Financial Analysis and audit (B1 : 15Cr, B2 : 15Cr)**

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| FINA0011-2 | <i>Audit</i> (english language) - Yves FRANCIS                                      | B1 | Q2 | 30 | - | - | 5 |
| FINA0030-1 | <i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH                | B1 | Q2 | 30 | - | - | 5 |
| FINA9028-1 | <i>Contemporary Issues in Financial Analysis</i> (english language) - Wouter TORSIN | B1 | Q2 | 30 | - | - | 5 |
| FINA0057-1 | <i>Advanced taxation</i> - Isabelle RICHELLE  | B2 | Q1 | 30 | - | - | 5 |

Choose two courses out of the following : (B2 : 10Cr)

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| FINA0058-1 | (pas organisé en 2023-2024) <i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, JeanLuc WUIDARD<br><b>Corequisite :</b><br>FINA0030-1 - Consolidation and IFRS<br>FINA0057-1 - Fiscalité approfondie | B2 | Q1 | 30 | - | - | 5 |
| FINA0086-1 | <i>Depth diagnostics of business: Legal and financial aspects</i> - Grace GARRAIS<br><b>Prerequisite :</b><br>FINA0050-1 - Corporate Finance - Lectures and Seminars  | B2 | Q1 | 30 | - | - | 5 |
| DROI1237-1 | <i>Corporate mergers and restructuring</i> - Roman AYDOGDU - Suppl : Philippe MOINEAU, Philippe MOINEAU   | B2 | Q1 | 30 | - | - | 5 |
| DROI1238-1 | <i>Business criminal law</i> - Adrien MASSET  | B2 | Q1 | 30 | - | - | 5 |
| FINA0085-1 | <i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS   | B2 | Q1 | 30 | - | - | 5 |
| FINA0079-1 | <i>Fund Administration &amp; Audit</i> (english language) - Marie LAMBERT - Suppl : Gildas BLANCHARD, Anouck FAVERJON<br><b>Prerequisite :</b><br>FINA0011-2 - Audit  | B2 | Q1 | 30 | - | - | 5 |
| FINA0044-5 | (pas organisé en 2023-2024) <i>Strategic Performance Management</i> (english language)  | B2 | Q1 | 30 | - | - | 5 |

#### Professional focus in International Strategic Marketing (B1 : 15Cr, B2 : 15Cr)

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| MARK0785-1 | <i>Brand Management</i> (english language) - Laurence DESSART, Claire GRUSLIN   | B1 | Q2 | 30 | - | - | 5 |
| INFO2054-1 | <i>Marketing Analytics</i> (english language) - Siamak KHAYYATI   | B1 | Q2 | 30 | - | - | 5 |
| MARK0793-1 | <i>Marketing Research</i> (english language) - Cécile DELCOURT  | B1 | Q2 | 30 | - | - | 5 |
| MARK0794-1 | <i>Consumer Behavior</i> (english language) - Cécile DELCOURT<br><b>Prerequisite :</b><br>MARK0793-1 - Marketing Research | B2 | Q1 | 30 | - | - | 5 |
| MARK0797-1 | <i>Digital Marketing Strategy</i> (english language) - Laurence DESSART   | B2 | Q1 | 30 | - | - | 5 |

Choose one of the following courses : (B2 : 5Cr)

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| MARK9201-1 | <i>Digital Consumer Experience</i> (english language) - Laurence DESSART  | B2 | Q1 | 30 | - | - | 5 |
| GEST3032-1 | <i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO<br><b>Prerequisite :</b><br>INFO2039-2 - Management Information Systems  | B2 | Q1 | 30 | - | - | 5 |
| MARK0796-1 | <i>Intercultural Marketing</i> (english language) - Claire GRUSLIN  | B2 | Q1 | 30 | - | - | 5 |
| MARK0786-1 | (pas organisé en 2023-2024) <i>Project management in marketing : a research and practice-based seminar</i> (english language) - Cécile DELCOURT<br><b>Prerequisite :</b><br>MARK0793-1 - Marketing Research | B2 | Q1 | 30 | - | - | 5 |

#### Professional focus in social and sustainable enterprise management (B1 : 15Cr, B2 : 15Cr)

|            |   |    |    |    |   |   |   |
|------------|---|----|----|----|---|---|---|
| GEST7030-1 | <i>Ecological economy and managing transition</i> - Kevin MARÉCHAL  | B1 | Q2 | 30 | - | - | 5 |
| GEST6002-1 | <i>Social enterprises and sustainable business models: organisation and management methods</i> - Sybille MERTENS DE WILMARS | B1 | Q2 | 30 | - | - | 5 |
| GEST3036-1 | <i>Social innovation project management</i> - Frédéric DUFAYS   | B1 | Q2 | 30 | - | - | 5 |
| GEST3765-1 | <i>Strategy and leadership in social and sustainable enterprises</i> - Michel BOVING, Sybille MERTENS DE WILMARS            | B2 | Q1 | 30 | - | - | 5 |
| GEST3763-1 | <i>Funding sustainability</i> - Sybille MERTENS DE WILMARS  | B2 | Q1 | 30 | - | - | 5 |
| GEST3041-1 | <i>Global performance and social impact reporting</i> - Virginie XHAUFLAIR  | B2 | Q1 | 30 | - | - | 5 |

#### Professional focus in Intrapreneurship and Management of Innovation Projects (B1 : 15Cr, B2 : 15Cr)

Notice : Registration only with a file (see admission conditions)

|            |  |    |    |    |   |     |   |
|------------|--|----|----|----|---|-----|---|
| ECON2275-1 | <i>Economics of Innovation</i> (english language) - Lionel ARTIGE  | B1 | Q2 | 30 | - | -   | 5 |
| GEST3755-1 | <i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]  | B1 | Q2 | 18 | - | [+] | 5 |
| GEST3757-1 | <i>Strategy and Business Model Generation</i> (english language) - Frédéric OOMS - [100h AUTR]   | B1 | Q2 | 18 | - | [+] | 5 |
| GEST3767-1 | <i>Consultant Roles and Responsibilities</i> (english language) - François PICHAULT, Giseline RONDEAUX - [80h AUTR]<br><b>Corequisite :</b><br>GEST3759-1 - Strategic, Organizational and Information System Audits<br>GEST3050-1 - Creativity and stimulation of collective intelligence<br>GEST3764-1 - Innovation Project Definition and Development (partim II)<br>GEST3766-1 - Project and Change Management  | B2 | Q2 | 18 | - | [+] | 4 |
| GEST3764-1 | <i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR]<br><b>Prerequisite :</b><br>GEST3755-1 - Innovation Project Definition and Development (partim I)<br><b>Corequisite :</b><br>GEST3759-1 - Strategic, Organizational and Information System Audits<br>GEST3050-1 - Creativity and stimulation of collective intelligence<br>GEST3766-1 - Project and Change Management<br>GEST3767-1 - Consultant Roles and Responsibilities | B2 | Q1 | 18 | - | [+] | 5 |
| GEST3766-1 | <i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR]<br><b>Corequisite :</b><br>GEST3759-1 - Strategic, Organizational and Information System Audits<br>GEST3050-1 - Creativity and stimulation of collective intelligence<br>GEST3764-1 - Innovation Project Definition and Development (partim II)<br>GEST3767-1 - Consultant Roles and Responsibilities   | B2 | Q2 | 18 | - | [+] | 6 |

#### Professional focus in strategy and human resource management (B1 : 15Cr, B2 : 15Cr)

|  |   |    |    |    |   |   |   |
|--|---|----|----|----|---|---|---|
| GEST3161-1   | (pas organisé en 2023-2024) <i>Communication and projects management</i>  | B1 | Q1 | 30 | - | - | 5 |
| SOCIO760-1   | <i>Complex approaches to mediation and intermediation</i> - Julie GÉRARD  | B1 | Q1 | 24 | - | - | 5 |
| Notice : replacing the GEST3161-1 course not organised in 23-24. |   |    |    |    |   |   |   |
| METO1015-1   | <i>Scientific approaches and investigation</i><br>- <i>Initiation à l'esprit critique, Theory</i> - Yaël NAZÉ<br>- <i>Initiation à l'esprit critique, SHS practice</i> - Yaël NAZÉ<br>- <i>Méthodologie de l'enquête</i> - Sébastien FONTAINE | B1 | Q2 | 10 | - | - | 5 |
|  |   |    |    | 4  | - | - |   |
|  |   |    |    | 16 | 6 | - |   |



|  |   |    |    |    |    |     |   |
|--|---|----|----|----|----|-----|---|
| METO0820-1   | <i>Initiation to Social Science Methodology, Theory</i> - Nicolas JACQUET, Didier VRANCKEN  | B1 | Q2 | 30 | -  | -   | 5 |
| GRHO0005-2   | <i>Human resources management : in-depth concepts</i> - Grégory JEMINE, François PICHULT  | B2 | Q2 | 30 | -  | -   | 5 |
| SOCI2241-1   | <i>Sociology of employment</i> - JeanFrançois ORIANNE   | B2 | Q1 | 45 | -  | -   | 5 |
| SOCI0769-1   | <i>Socio-legal aspects of collective labour relations</i> - Ariane FRY  | B2 | Q1 | 30 | -  | -   | 5 |
| <b>Professional focus in Global Supply Chain Management (B1 : 15Cr, B2 : 15Cr)</b> |   |    |    |    |    |     |   |
| LOGI0012-1   | <i>Logistics and Transportation</i> (english language) - Sabine LIMBOURG  | B1 | Q2 | 30 | -  | -   | 5 |
| LOGI0018-1   | <i>Process Optimization &amp; Supply Chain Value Management</i> (english language) - Didier VAN CAILLIE   | B1 | Q2 | 30 | -  | -   | 5 |
| LOGI0019-1   | <i>Purchasing, Sales and Operations Planning</i> (english language) - Véronique FRANÇOIS<br><b>Corequisite :</b><br>MQGE0005-5 - Quantitative Methods in Management | B1 | Q2 | 30 | -  | -   | 5 |
| LOGI0016-1   | <i>Quality, Ethics and Sustainability in Supply Chain Management</i> (english language) - Morgane DUMONT, Célia PAQUAY, Virginie XHAUFLAIR                          | B2 | Q1 | 30 | -  | -   | 5 |
| LOGI0015-1   | <i>ERP Solutions for Supply Chains</i> (english language) - Yasemin ARDA, Véronique FRANÇOIS<br><b>Prerequisite :</b><br>LOGI0012-1 - Logistics and Transportation  | B2 | Q1 | 30 | -  | -   | 5 |
| Choose one of the following courses : (B2 : 5Cr)                                   |   |    |    |    |    |     |   |
| LOGI0020-1   | <i>Retail and Distribution Management</i> (english language) - Sabine LIMBOURG, Willem STANDAERT  | B2 | Q1 | 30 | -  | -   | 5 |
| ECON2262-1   | <i>Industrial organization in the digital economy</i> (english language) - Axel GAUTIER   | B2 | Q1 | 30 | -  | -   | 5 |
| <b>Teaching focus (B1 : 15Cr, B2 : 15Cr)</b>                                       |   |    |    |    |    |     |   |
| AESS0246-1   | <i>Analysis of scholastic institutions and educational policies</i> - Annelise VOISIN   | B1 | Q2 | 15 | -  | -   | 1 |
| AESS0202-1   | <i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]                                   | B1 | TA | 30 | 10 | [+] | 4 |
| AESS0313-1   | <i>Special teaching - course and exercises, part 1</i> - Jérôme SCHOENMAECKERS  | B1 | Q2 | 35 | -  | -   | 3 |
| AESS0004-1   | <i>Media education</i> - Jeremy HAMERS  | B1 | Q1 | 15 | -  | -   | 1 |
| AESS0248-1   | <i>Elements of sociology of education</i> - JeanFrançois GUILLAUME  | B1 | Q2 | 10 | -  | -   | 1 |
| AESS0143-1   | <i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT  | B1 | Q1 | 15 | -  | -   | 2 |
| AESS0315-1   | <i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - Jérôme SCHOENMAECKERS                           | B1 | Q2 | -  | 35 | -   | 3 |
| AESS0339-1   | <i>Understand and manage the diversity of public schools</i> - Ariane BAYE  | B2 | TA | 10 | 15 | -   | 3 |
| AESS0314-1   | <i>Special teaching - course and exercises, Part 2</i> - Jérôme SCHOENMAECKERS  | B2 | Q2 | 40 | -  | -   | 4 |
| AESS0140-1   | <i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA  | B2 | Q2 | 25 | -  | -   | 2 |
| AESS0249-1   | <i>Interdisciplinary seminar</i> - Annick FAGNANT   | B2 | Q2 | 15 | -  | -   | 1 |

|            |   |    |    |   |    |   |   |   |
|------------|---|----|----|---|----|---|---|---|
| AESS0316-1 | <i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2 - Jérôme SCHOENMAECKERS</i> | B2 | Q2 | - | 40 | - | - | 5 |
|------------|---|----|----|---|----|---|---|---|

## Additional ECTS Master in management (120 ECTS)

### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

|            |   |    |    |    |    |   |     |   |
|------------|---|----|----|----|----|---|-----|---|
| FINA0001-1 | <i>Financial statement analysis and financing an enterprise - Wouter TORSIN</i>           | B0 | Q2 | 45 | -  | - | -   | 5 |
| FINA0092-1 | <i>Financial Analysis and Corporate Financing (english language) - Wouter TORSIN</i>      | B0 | Q2 | 45 | -  | - | -   | 5 |
| GEST3054-2 | <i>Analysis of organizations - Jocelyne ROBERT</i>  | B0 | Q1 | 30 | 15 | - | -   | 5 |
| GEST7032-1 | (pas organisé en 2023-2024) <i>Organizations Analysis (english language)</i>              | B0 | Q1 | 50 | -  | - | -   | 5 |
| LANG2941-1 | <i>English 3 - 1st part - Anne DESIROTTE, Chloé L'HONNEUX</i>                             | B0 | Q1 | 60 | -  | - | -   | 7 |
| LANG2942-1 | <i>English 3 - 2nd part (english language) - Xuan Giang NGUYEN, Pauline WARROQUIERS</i>   | B0 | TA | 30 | -  | - | -   | 3 |
| GEST0368-1 | <i>Cost Accounting - Giuseppina CAPODICI</i>  | B0 | Q2 | 30 | -  | - | -   | 5 |
| DROI0908-1 | <i>Law and businesses - Jacques DEFER</i>   | B0 | Q1 | 30 | -  | - | -   | 5 |
| GRHO0001-4 | <i>Strategic Human Resources Management - François PICHAULT</i>                           | B0 | Q1 | 45 | -  | - | -   | 5 |
| GRHO0041-1 | <i>Strategic Human Resource Management (english language) - Michaël PARMENTIER</i>        | B0 | Q1 | 45 | -  | - | -   | 5 |
| INFO0074-1 | <i>Computer science for economists and managers - Eddy HEINS, Elise VANDOMME</i>          | B0 | Q2 | 40 | 15 | - | -   | 5 |
| GEST0832-4 | <i>Financial Markets - Georges HÜBNER</i>   | B0 | Q2 | 40 | 15 | - | -   | 5 |
| FINA0091-1 | <i>Market Finance in EU (english language) - Caterina SANTI</i>                           | B0 | Q2 | 40 | 15 | - | -   | 5 |
| GEST3014-2 | <i>Principles of marketing - Chantal DE MOERLOOSE</i>                                     | B0 | Q1 | 50 | -  | - | -   | 5 |
| MARK9202-1 | <i>Marketing : Concepts and Decision Making (english language) - AnneChristine CADIAT</i> | B0 | Q1 | 40 | -  | - | -   | 5 |
| MATH2017-1 | <i>Mathematics (part 1) - Jérôme DE BOECK</i>   | B0 | Q1 | 23 | 8  | - | -   | 3 |
| MATH2018-1 | <i>Mathematics (part 2) - Jérôme DE BOECK</i>   | B0 | Q2 | 22 | 7  | - | -   | 3 |
| ECON2314-1 | <i>Microeconomics - HenryJean GATHON</i>  | B0 | Q2 | 40 | 15 | - | -   | 5 |
| GEST1039-1 | <i>Business simulation - Anne BILS, Wilfried NIESSEN - [30h Mon. WS]</i>                  | B0 | TA | -  | -  | - | [+] | 2 |
| STAT2006-1 | <i>Statistics (english language) - Siamak KHAYYATI</i>                                    | B0 | Q1 | 30 | 15 | - | -   | 5 |
| LOGI0001-2 | <i>Supply Chain Management (english language) - Thierry PIRONET</i>                       | B0 | Q1 | 45 | -  | - | -   | 5 |