

## Cycle view of the study programme

		B1	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 45Cr)</b>							
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	B1	TA	-	-	-	15
GEST7083-1	<i>Scientific methods in management</i> (english language) - Frédéric DUFAYS	B1	Q1	12	-	-	1
GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	B1	Q1	30	10	-	4
GEST3029-1	<i>Strategy &amp; Organizations</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO	B1	Q1	30	-	-	5
GEST1116-1	<i>Leadership</i> (english language) - Michaël PARMENTIER	B1	Q1	30	-	-	5
INFO9026-1	<i>Management Analytics</i> (english language) - Siamak KHAYYATI	B1	Q2	30	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Elise VANDOMME	B1	Q1	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	B1	Q1	15	-	-	5
				15	-	-	
<b>Optional courses (B1 : 15Cr)</b>							
Choose one of the following courses : (B1 : 5Cr)							
DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	B1	Q2	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT	B1	Q2	30	-	-	5
MARK0781-2	<i>Strategic Marketing Seminar</i> (english language) - Nadia STEILS	B1	Q2	30	-	-	5
Choose one of the following courses : (B1 : 5Cr)							
FINA9030-1	<i>Sustainable Finance</i> (english language) - <i>Ethics and Sustainability in Finance</i> - Patrick SCHWARZ - <i>Sustainable Business Models : a Serious Game</i> - Virginie XHAUFLAIR	B1	Q2	18	-	-	5
				12	-	-	
TECH2002-1	<i>Life Cycle Management</i> (english language) - <i>Life Cycle Assessment &amp; Ecodesign</i> - Andrea DI MARIA, Angélique LÉONARD - <i>Sustainable Business Models : a Serious Game</i> - Virginie XHAUFLAIR	B1	Q2	18	-	-	5
				12	-	-	
GEST7106-1	<i>Reporting and Metrics for Sustainability</i> (english language) - <i>Sustainability Reporting and Strategy</i> - Nathalie CRUTZEN - <i>Sustainable Business Models : a Serious Game</i> - Virginie XHAUFLAIR	B1	Q2	18	-	-	5
				12	-	-	
Choose one of the following courses : (B1 : 5Cr)							
<i>Notice</i> : Elementary-level language courses are only accessible under certain conditions (see HEC's internal regulations).							
LANG1925-1	<i>German 4</i> (german language)	B1	Q2	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> (german language)	B1	Q2	30	-	-	5
LANG1933-1	<i>Elementary German 1</i>	B1	TA	30	-	-	5
LANG6009-1	<i>Elementary Chinese 1</i>	B1	Q2	30	-	-	5
LANG1927-1	<i>Spanish 4</i> (spanish language)	B1	Q2	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language)	B1	Q2	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i>	B1	TA	30	-	-	5

LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	B1	Q2	30	-	-	5
	<i>Notice</i> : This course is open only to non-French-speaking international students						
LANG1929-1	<i>(Advanced) Italian 4</i> (italian language)	B1	Q2	30	-	-	5
LANG6010-1	<i>Elementary Italian 1</i>	B1	Q2	30	-	-	5
LANG1932-1	<i>Dutch 4</i> (dutch language)	B1	Q2	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i>	B1	Q2	30	-	-	5

## Bridging courses Master in management (60 credits)

### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the board based on their prior academic background; it will include 60 credits of courses, mainly selected from those listed below. Exemptions of up to 15 credits may be granted if the student provides evidence in their application file that they have already acquired the minimum harmonisation requirements in their previous curriculum. (B0 : 60Cr)

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN	B0	Q2	45	-	-	5
FINA0092-1	<i>Financial Analysis and Corporate Financing</i> (english language) - Wouter TORSIN	B0	Q2	45	-	-	5
GEST3054-2	<i>Analysis of organizations</i> - Wouter VLEUGELS	B0	Q1	30	15	-	5
LANG2941-1	<i>English 3 - 1st part</i>	B0	Q1	60	-	-	4
	<i>Notice</i> : un test obligatoire pour tous sera organisé en début d'année et permettra ou non la dispense de ce cours						
LANG2942-1	<i>English 3 - 2nd part</i> (english language)	B0	TA	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Giuseppina CAPODICHI	B0	Q2	30	-	-	5
DROI0908-1	<i>Law and businesses</i>	B0	Q1	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - Grégory JEMINE	B0	Q1	45	-	-	5
INFO0074-1	<i>Computer science for economists and managers</i> - Elise VANDOMME	B0	Q2	40	15	-	5
GRHO0041-1	<i>Organizational Behavior and Strategic Human Resources Management</i> (english language) - Michaël PARMENTIER	B0	Q1	45	-	-	5
GEST0832-4	<i>Financial Markets</i> - Georges HÜBNER	B0	Q2	40	15	-	5
FINA0091-1	<i>Market Finance in EU</i> (english language) - Caterina SANTI	B0	Q2	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Nadia STEILS	B0	Q1	50	-	-	5
ECON2314-1	<i>Microeconomics</i> - HenryJean GATHON	B0	Q2	40	15	-	5
MARK9202-1	<i>Marketing : Concepts and Decision Making</i> (english language) - AnneChristine CADIAT	B0	Q1	40	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Jérôme DE BOECK	B0	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Jérôme DE BOECK	B0	Q2	22	7	-	3
GEST1039-1	<i>Business simulation</i> - Anne BILS, Anne CHANTEUX, Wilfried NIESSEN - [30h Mon. WS]	B0	TA	-	-	[+]	2
STAT2006-1	<i>Statistics</i> (english language) - Siamak KHAYYATI	B0	Q1	30	15	-	5
LOGI0001-2	<i>Supply Chain Management</i> (english language) - Thierry PIRONET	B0	Q1	45	-	-	5