

Cycle view of the study programme

| | | Bl | Or | Th | Pr | Au | Cr |
|---------------------------------------|---|----|----------------|-------------|-------------|----|-----------|
| Compulsory courses (B1 : 60Cr) | | | | | | | |
| Module: General management | | | | | | | |
| GTFE0015-1 | <i>Final Work</i> - COLLÉGIALITÉ | B1 | TA | - | - | - | 16 |
| GEST1097-1 | <i>Workshops in People Management</i> - <i>Change management</i> - Vincent PIEDBOEUF - <i>Management by objectives</i> - Fabrice DE ZANET, JeanLouis PIRE | B1 | Q2 15 15 | - - - | - - - | - | 5 |
| INFO9019-1 | <i>Business Analytics</i> (english language) - Asmaa HAMICH | B1 | Q2 | 30 | - | - | 5 |
| GEST0009-1 | <i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN | B1 | Q2 | - | - | - | 3 |
| GEST1093-1 | <i>Entrepreneurship</i> - Julien PAESCHEN | B1 | Q2 | 30 | - | - | 5 |
| DROI7004-1 | <i>Indirect corporate taxation</i> - Vincent SEPULCHRE | B1 | Q2 | 20 | - | - | 3 |
| ECON2313-1 | <i>Macroeconomics</i> (english language) - Lionel ARTIGE | B1 | Q2 | 30 | - | - | 5 |
| INFO2040-1 | <i>Management Information Systems</i> - André BLAVIER | B1 | Q1 | 30 | - | - | 5 |
| MARK8001-1 | <i>Digital marketing</i> - Laurence DESSART, Benoît RONDEUX - Suppl : Benoît RONDEUX | B1 | Q2 | 24 | - | - | 4 |
| FINA0070-2 | <i>Finance and insurance principles</i> - John PIETQUIN | B1 | Q1 | 30 | - | - | 5 |
| GEST7088-1 | <i>Strategy and performance management</i> - Anne CHANTEUX, Anne CHANTEUX, Nathalie CRUTZEN | B1 | Q2 | 25 | - | - | 4 |

Bridging courses Master in management (evening classes)

Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

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|------------|---|----|----|----|----|---|----------|
| FINA9018-1 | <i>Analytical accounting and budget management</i> - Anne CHANTEUX | B0 | Q2 | 30 | - | - | 5 |
| DROI0908-1 | <i>Law and businesses</i> - Jacques DEFER | B0 | Q1 | 30 | - | - | 5 |
| MATH0109-1 | <i>Mathematics</i> - Jérôme DE BOECK, Bernard FORTZ | B0 | Q2 | 45 | - | - | 6 |
| DROI7003-1 | <i>Direct corporate taxation</i> - Isabelle BRÉVIERE | B0 | Q2 | 30 | 5 | - | 5 |
| FINA0072-1 | <i>Analysis of financial statements</i> - Grégory GONZALEZ RODRIGUEZ | B0 | Q1 | 30 | - | - | 5 |
| STAT0068-1 | <i>Statistics (night classes)</i> - Bernard LEJEUNE - Suppl : Elodie ETIENNE | B0 | Q2 | 30 | 6 | - | 5 |
| GEST0093-1 | <i>Operations and quality management</i> - Thierry PIRONET | B0 | Q2 | 30 | - | - | 5 |
| GRHO0010-2 | <i>Human resources management</i> - Frédéric NAEDENOEN | B0 | Q1 | 30 | - | - | 5 |
| MARK0012-1 | <i>Basics of marketing</i> - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART - Suppl : AnneChristine CADIAT, Claire GRUSLIN | B0 | Q1 | 30 | - | - | 5 |
| GEST3061-1 | <i>Skills workshops</i> - David HOMBURG | B0 | Q2 | - | - | - | 4 |
| LANG9917-1 | <i>English for management (level 3) - part 1</i> - Kevin NOIROUX | B0 | TA | 30 | - | - | 3 |
| LANG9918-1 | <i>English for management (level 3) - part 2</i> - Kevin NOIROUX | B0 | TA | 30 | - | - | 3 |
| GEST7081-1 | <i>Preparation of final dissertation</i> - <i>Preparing the scientific approach</i> - Nadia STEILS | B0 | Q2 | - | 15 | - | 4 |

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|------------|---|----|----|----|---|---|--|----------|
| | - <i>Methodology in management sciences</i> - Nadia STEILS | | | 15 | - | - | | |
| GEST6004-1 | <i>Sustainable development and corporate social responsibility</i> - Pierre BUFFET | B0 | Q2 | 15 | - | - | | 3 |
| FINA9019-1 | <i>Key concepts in general accounting</i> - Anne BILS | B0 | Q1 | 18 | - | - | | 3 |