

#### Block view of the study programme

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#### Block 1

##### Compulsory courses

GTFE0015-1 *Final Work* - COLLÉGIALITÉ TA - - - 16

##### Optional courses

Choose one module from :

##### General management

GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Vincent PIEDBOEUF - <i>Management by objectives</i> - Fabrice DE ZANET, JeanLouis PIRE	Q2					5
			15	-	-		
			15	-	-		
INFO9019-1	<i>Business Analytics</i> (english language) - Asmaa HAMICH	Q2	30	-	-		5
GEST0009-1	<i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN	Q2	-	-	-		3
GEST1093-1	<i>Entrepreneurship</i> - Julien PAESCHEN	Q2	30	-	-		5
DROI7004-1	<i>Indirect corporate taxation</i> - Vincent SEPULCHRE	Q2	20	-	-		3
ECON2313-1	<i>International Macroeconomics</i> (english language) - Lionel ARTIGE	Q2	30	-	-		5
INFO2040-1	<i>Management Information Systems</i> - André BLAVIER	Q1	30	-	-		5
MARK8001-1	<i>Digital marketing</i> - Laurence DESSART, Benoît RONDEUX	Q2	24	-	-		4
FINA0070-2	<i>Finance and insurance principles</i> - John PIETQUIN	Q1	30	-	-		5
GEST7088-1	<i>Strategy and performance management</i> - Anne CHANTEUX, Nathalie CRUTZEN - Suppl : Charlotte FERRARA, Anthony SANTINO	Q2	25	-	-		4

##### International MBA

Notice : This programme is accessible only by application and is organised abroad as part of a joint qualification.

GEST7066-1	<i>Leadership &amp; People Management</i> - Pierre GUILBERT	Q2	20	-	-		4
FINA9016-1	<i>Market finance</i> - Georges HÜBNER	Q2	24	-	-		5
MARK9305-1	<i>Digital marketing</i>	Q2	24	-	-		4
GEST7067-1	<i>Entrepreneurship and innovation</i> - Frédéric OOMS	Q2	24	-	-		4
GEST7068-1	<i>Projects management</i>	Q1	24	-	-		5
FINA9017-1	<i>Corporate finance</i>	Q1	24	-	-		5
GEST7069-1	<i>Intercultural management</i> - Corinne FORGERIT	Q1	24	-	-		5
GEST7070-1	<i>Corporate strategy</i>	Q2	24	-	-		5
GEST7071-1	<i>Corporate social responsibility</i>	Q2	24	-	-		4
GEST7072-1	<i>Business simulation</i> - Wilfried NIESSEN	Q2	24	-	-		3

#### Bloc d'aménagement du programme de l'année

### Additional ECTS Master in management (evening classes)

##### Optional courses

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course):

FINA9018-1	<i>Analytical accounting and budget management</i> - Anne CHANTEUX	Q2	30	-	-	<b>5</b>
GEST0197-1	<i>Introduction to organization analysis, Theory</i> - Jocelyne ROBERT	Q1	30	-	-	<b>5</b>
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	Q1	30	-	-	<b>5</b>
MATH0109-1	<i>Mathematics</i> - Pascal DUPONT	Q1	45	-	-	<b>6</b>
DROI7003-1	<i>Direct corporate taxation</i> - Isabelle BRÉVIÈRE	Q2	30	5	-	<b>5</b>
FINA0072-1	<i>Analysis of financial statements</i> - Grégory GONZALEZ RODRIGUEZ	Q1	30	-	-	<b>5</b>
STAT0068-1	<i>Statistics (night classes)</i> - Bernard LEJEUNE	Q2	30	6	-	<b>5</b>
GEST0093-1	<i>Operations and quality management</i> - Thierry PIRONET	Q2	30	-	-	<b>5</b>
GRHO0010-2	<i>Human resources management</i> - Frédéric NAEDENOEN	Q1	30	-	-	<b>5</b>
MARK0012-1	<i>Basics of marketing</i> - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART	Q1	30	-	-	<b>5</b>
GEST3061-1	<i>Skills workshops</i> - David HOMBURG	Q2	-	-	-	<b>4</b>
LANG9917-1	<i>English for management (level 3) - part 1</i> - Kevin NOIROUX	TA	30	-	-	<b>3</b>
LANG9918-1	<i>English for management (level 3) - part 2</i> - Kevin NOIROUX	TA	30	-	-	<b>3</b>
GEST7081-1	<i>Preparation of final dissertation</i>	Q2				<b>4</b>
	- <i>Preparing the scientific approach</i> - Nadia STEILS			-	15	-
	- <i>Methodology in management sciences</i> - Nadia STEILS			15	-	-
GEST6004-1	<i>Ethics and corporate social responsibility</i> - Pierre BUFFET	Q2	15	-	-	<b>3</b>
FINA9019-1	<i>Key concepts in general accounting</i> - Anne BILS	Q1	18	-	-	<b>3</b>