

#### Cycle view of the study programme

		B1	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 9Cr, B2 : 11Cr)</b>							
GEST3762-1	<i>Digital Business</i> (english language) - André BLAVIER	B1	Q2	18	-	-	<b>3</b>
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	B1	Q2	30	-	-	<b>5</b>
GEST6001-1	<i>Preparation for Master Thesis and Internship</i> (english language) - Stéphanie AERTS, Sophie LERUTH	B1	Q2	10	-	-	<b>1</b>
GPRO0002-1	<i>Skills workshops</i> - David HOMBURG, Giseline RONDEAUX	B2	TA	-	-	-	<b>5</b>
GEST3753-1	<i>Business Ethics and Corporate Social Responsibility</i> (english language) - - Virginie XHAUFLAIR	B2	Q1	24	-	-	<b>4</b>
GEST7004-1	<i>Master Thesis Methodology</i> (english language) - Frédéric DUFAYS <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	Q1	12	-	-	<b>2</b>
<b>Optional courses (B1 : 51Cr, B2 : 49Cr)</b>							
<b>Choose one module from : (B1 : 27Cr)</b>							
<b>Module 1 (aimed at internationally mobile students) (B1 : 27Cr)</b>							
ERAS0016-1	<i>Erasmus HEC (MSG)</i>	B1		-	-	-	<b>27</b>
<b>Module 2 (B1 : 27Cr)</b>							
GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	B1	Q1	30	10	-	<b>5</b>
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT	B1	Q1	30	-	-	<b>5</b>
GEST3754-1	<i>Entrepreneurship and Innovation</i> (english language) - Frédéric DUFAYS	B1	Q1	18	-	-	<b>3</b>
GEST7001-1	<i>International Management Seminar</i> (english language) - Martha Gabriela CONTRERAS	B1	Q1	24	-	-	<b>4</b>
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	B1	Q1	15	-	-	<b>5</b>
MARK0781-2	<i>Strategic Marketing Seminar</i> (english language) - Nadia STEILS	B1	Q1	30	-	-	<b>5</b>
Choose one of the following courses : (B1 : 3Cr)							
DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	B1	Q2	21	-	-	<b>3</b>
DROI0929-2	<i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL	B1	Q1	30	-	-	<b>3</b>
Notice : DROI0929-2 Course is not available to students who have taken a tax law course							
Choose courses for a total of 28 credits among: (B2 : 28Cr)							
GTFE8003-1	<i>Project-Thesis</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	<b>28</b>
GTFE0013-1	<i>Research-Thesis</i> - COLLÉGIALITÉ <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	<b>18</b>
GSTG0014-2	<i>Internship</i> - COLLÉGIALITÉ	B2	Q2	-	-	-	<b>10</b>
GTFE9005-1	<i>Intrapreneurial Thesis</i> (english language) <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	<b>18</b>
GEST3759-1	<i>Strategic, Organizational and Information System Audits</i> (english)	B2	TA	24	-	[+]	<b>10</b>

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

language) - Olivier LISEIN - [200h AUTR]

**Corequisite :**

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3050-1 - Créativité et stimulation de l'intelligence collective

*Notice :* GTFE9005-1 and GEST3759-1 courses are compulsory and only accessible to students enrolled in the Intrapreneurship and Management of Innovation Projects focus.

[...] Courses from the Master in management and/or Master in education

*Notice :* students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose two courses out of the following : (B1 : 3Cr, B2 : 3Cr)

[...] One level 4 course or basic level 1

LANG1925-1	<i>German 4</i> (german language) - Marie MAWHIN	B1	Q2	30	-	-	<b>3</b>
LANG1926-1	<i>Advanced German 4</i> (german language) - Laurent GIANOTTI	B1	Q2	30	-	-	<b>3</b>
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	B1	TA	30	-	-	<b>3</b>
LANG9913-1	<i>Chinese 4</i> (english language) - Fang DONG	B1	Q2	30	-	-	<b>3</b>
LANG6009-1	<i>Elementary Chinese 1</i> (english language) - Fang DONG	B1	Q2	30	-	-	<b>3</b>
LANG1927-1	<i>Spanish 4</i> (spanish language) - Alba CARVAJAL LAGAREJO - Suppl : Marta GALLEGO GARCIA	B1	Q2	30	-	-	<b>3</b>
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA	B1	Q2	30	-	-	<b>3</b>
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO	B1	TA	30	-	-	<b>3</b>
LANG1929-1	<i>(Advanced) Italian 4</i> (italian language) - Alex BARDASCINO	B1	Q2	30	-	-	<b>3</b>
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	B1	Q2	30	-	-	<b>3</b>
LANG1932-1	<i>Dutch 4</i> (dutch language) - Nicole ENGELEN, Elies SMEYERS	B1	Q2	30	-	-	<b>3</b>
LANG1936-1	<i>Elementary Dutch 1</i> - Fanny NSITA	B1	Q2	30	-	-	<b>3</b>
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	B1	Q2	30	-	-	<b>3</b>

*Notice :* The course LANG1954-1 is only open to non-French speaking foreign students

[...] One level 5 course or basic level 2

LANG1938-1	<i>German 5</i> (german language) - Marie MAWHIN	B2	Q1	30	-	-	<b>3</b>
LANG1939-1	<i>Advanced German 5</i> (german language) - Laurent GIANOTTI	B2	Q1	30	-	-	<b>3</b>
LANG1945-1	<i>Elementary German 2</i> - Laurent GIANOTTI	B2	Q1	30	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1						
LANG9919-1	<i>Chinese 5</i> - Fang DONG	B2	Q1	30	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG9913-1 - Chinois 4						
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Fang DONG	B2	Q1	30	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1						
LANG1940-1	<i>Spanish 5</i> (spanish language) - Cristina ALONSO MARTIN	B2	Q1	30	-	-	<b>3</b>
LANG1941-1	<i>Advanced Spanish 5</i> (spanish language) - Alba CARVAJAL LAGAREJO	B2	Q1	30	-	-	<b>3</b>

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER <b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1	B2	Q1	30	-	-	3
LANG1942-1	<i>(Advanced) Italian 5</i> (italian language) - Alex BARDASCINO	B2	Q1	30	-	-	3
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO <b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1	B2	Q1	30	-	-	3
LANG1950-1	<i>Dutch 5</i> (dutch language) - Nicole ENGELEN, Elies SMEYERS <b>Prerequisite :</b> LANG1932-1 - Néerlandais 4	B2	Q1	30	-	-	3
LANG1948-1	<i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA <b>Prerequisite :</b> LANG1936-1 - Néerlandais élémentaire 1	B2	Q1	30	-	-	3
LANG1955-1	<i>French beginner level 2</i> - ISLV, Marielle MARÉCHAL <b>Prerequisite :</b> LANG1954-1 - French beginner level 1	B2	Q1	30	-	-	3

Choose one of the following courses : (B1 : 3Cr)

*Notice :* students can only have one elementary level 1 language class in their master's programme

LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	B1	TA	30	-	-	3
LANG6009-1	<i>Elementary Chinese 1</i> (english language) - Fang DONG	B1	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO	B1	TA	30	-	-	3
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	B1	Q2	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Fanny NSITA	B1	Q2	30	-	-	3
ECON2306-1	<i>Data Management</i> (english language) - Malka GUILLOT	B1	Q2	30	-	-	5
GEST3030-1	<i>Development of skills</i> - Jocelyne ROBERT	B1	TA	18	-	-	3
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO - Suppl : Anthony SANTINO	B1	Q2	18	-	-	3
GEST3130-1	<i>Managerial Skills Development</i> (english language) - JeanLouis PIRE	B1	Q2	18	-	-	3

*Notice :* GEST3130-1 Course is only available to non-French-speaking foreign students

Choose one of the following courses : (B2 : 3Cr)

*Notice :* a student who has chosen an Elementary language 1 course in Block 1 must necessarily continue the chosen language and take the corresponding Elementary language 2 course.

LANG1945-1	<i>Elementary German 2</i> - Laurent GIANOTTI <b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1	B2	Q1	30	-	-	3
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Fang DONG <b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1	B2	Q1	30	-	-	3
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER <b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1	B2	Q1	30	-	-	3
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO <b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1	B2	Q1	30	-	-	3
LANG1948-1	<i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA	B2	Q1	30	-	-	3

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

**Prerequisite :**

LANG1936-1 - Néerlandais élémentaire 1

GEST3143-1	(pas organisé en 2022-2023) <i>Geopolitics and cyber politics</i>	B2	Q1	18	-	-	<b>3</b>
GEST3782-1	<i>Introduction to family business entrepreneurship</i> - Nathalie CRUTZEN, Raphaëlle MATTART - Suppl : Raphaëlle MATTART	B2	Q1	18	-	-	<b>3</b>
GEST1076-1	(pas organisé en 2022-2023) <i>Seminar on Sustainability and Smart Territories</i> (english language)	B2	Q1	18	-	-	<b>3</b>

[...] Optional courses from the courses of the Master in management

GEST3050-1	<i>Creativity and stimulation of collective intelligence</i>	B2	Q2	18	50	-	<b>3</b>
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**Corequisite :**

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3759-1 - Strategic, Organizational and Information System Audits

*Notice* : compulsory course and accessible only to students of the specialised focus in Intrapreneurship and Management of Innovation Projects

**Choose one focus from the following : (B1 : 15Cr, B2 : 15Cr)**

**Professional focus in Banking and Asset Management (B1 : 15Cr, B2 : 15Cr)**

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	B1	Q2	30	-	-	<b>5</b>
FINA0052-1	<i>Financial Derivatives</i> (english language) - Julien HAMBUECKERS - Suppl : Fabien BONIVER	B1	Q2	30	-	-	<b>5</b>
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER - Suppl : Laurent BODSON	B1	Q2	30	-	-	<b>5</b>
FINA0054-1	<i>Fund Industry</i> (english language) - Marie LAMBERT	B2	Q1	30	-	-	<b>5</b>

**Prerequisite :**  
FINA0053-1 - Investments and Portfolio Management

Choose two courses out of the following : (B2 : 10Cr)

FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	B2	Q1	30	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0050-1 - Corporate Finance - Lectures and Seminars FINA0052-1 - Financial Derivatives FINA0053-1 - Investments and Portfolio Management						
FINA0084-1	<i>Estate and Financial planning</i> (english language) - Georges HÜBNER	B2	Q1	30	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management						
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	B2	Q1	30	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0051-1 - Banking and Insurance FINA0052-1 - Financial Derivatives FINA0053-1 - Investments and Portfolio Management						
FINA0028-5	<i>International Finance</i> (english language) - Caterina SANTI	B2	Q1	30	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management						
FINA9013-1	<i>Strategic Financial Analysis</i> (english language) - Marie LAMBERT - [30h AUTR]	B2	Q1	-	-	[+]	<b>5</b>

*Notice* : access on file

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

#### Professional focus in Financial Analysis and audit (B1 : 15Cr, B2 : 15Cr)

FINA0011-2	<i>Audit</i> (english language) - Yves FRANCIS	B1	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	B1	Q2	30	-	-	5
FINA9028-1	<i>Contemporary Issues in Financial Analysis</i> (english language) - Wouter TORSIN	B1	Q2	30	-	-	5
FINA0057-1	<i>Advanced taxation</i> - Isabelle RICHELLE	B2	Q1	30	-	-	5

Choose two courses out of the following : (B2 : 10Cr)

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, JeanLuc WUIDARD <b>Corequisite :</b> FINA0030-1 - Consolidation and IFRS FINA0057-1 - Fiscalité approfondie	B2	Q1	30	-	-	5
FINA0086-1	<i>Depth diagnostics of business: Legal and financial aspects</i> - Grace GARRAIS <b>Prerequisite :</b> FINA0050-1 - Corporate Finance - Lectures and Seminars	B2	Q1	30	-	-	5
DROI1237-1	<i>Corporate mergers and restructuring</i> - Roman AYDOGDU - Suppl : Philippe MOINEAU	B2	Q1	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	B2	Q1	30	-	-	5
FINA0085-1	<i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS	B2	Q1	30	-	-	5
FINA0079-1	<i>Fund Administration &amp; Audit</i> (english language) - Marie LAMBERT <b>Prerequisite :</b> FINA0011-2 - Audit	B2	Q1	30	-	-	5
FINA0044-5	(pas organisé en 2022-2023) <i>Strategic Performance Management</i> (english language)	B2	Q1	30	-	-	5

#### Professional focus in International Strategic Marketing (B1 : 15Cr, B2 : 15Cr)

MARK0785-1	<i>Brand Management</i> (english language) - Laurence DESSART, Claire GRUSLIN	B1	Q2	30	-	-	5
INFO2054-1	<i>Marketing Analytics</i> (english language) - Stéphanie AERTS - Suppl : Elodie ÉTIENNE	B1	Q2	30	-	-	5
MARK0793-1	<i>Marketing Research</i> (english language) - Cécile DELCOURT	B1	Q2	30	-	-	5
MARK0794-1	<i>Consumer Behavior</i> (english language) - Cécile DELCOURT <b>Prerequisite :</b> MARK0793-1 - Marketing Research	B2	Q1	30	-	-	5
MARK0797-1	<i>Digital Marketing Strategy</i> (english language) - Laurence DESSART	B2	Q1	30	-	-	5

Choose one of the following courses : (B2 : 5Cr)

MARK9201-1	(pas organisé en 2022-2023) <i>Digital Consumer Experience</i> (english language)	B2	Q1	30	-	-	5
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO <b>Prerequisite :</b> INFO2039-2 - Management Information Systems	B2	Q1	30	-	-	5
MARK0796-1	<i>Intercultural Marketing</i> (english language) - Claire GRUSLIN	B2	Q1	30	-	-	5
MARK0786-1	<i>Project management in marketing : a research and practice-based seminar</i> (english language) - Cécile DELCOURT <b>Prerequisite :</b>	B2	Q1	30	-	-	5

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

MARK0793-1 - Marketing Research

#### Professional focus in social and sustainable enterprise management (B1 : 15Cr, B2 : 15Cr)

GEST7030-1	<i>Ecological economy and managing transition</i> - Kevin MARÉCHAL	B1	Q2	30	-	-	5
GEST6002-1	<i>Social enterprises and sustainable business models: organisation and management methods</i> - Sybille MERTENS DE WILMARS	B1	Q2	30	-	-	5
GEST3036-1	<i>Social innovation project management</i> - Frédéric DUFAYS	B1	Q2	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social and sustainable enterprises</i> - Michel BOVING, Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3763-1	<i>Funding sustainability</i> - Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3041-1	<i>Global performance and social impact reporting</i> - Virginie XHAUFLAIR	B2	Q1	30	-	-	5

#### Professional focus in Intrapreneurship and Management of Innovation Projects (B1 : 15Cr, B2 : 15Cr)

Notice : Registration only with a file (see admission conditions)

ECON2275-1	<i>Economics of Innovation</i> (english language) - Lionel ARTIGE	B1	Q2	30	-	-	5
GEST3755-1	<i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]	B1	Q2	18	-	[+]	5
GEST3757-1	<i>Strategy and Business Model Generation</i> (english language) - Frédéric OOMS - [100h AUTR]	B1	Q2	18	-	[+]	5
GEST3767-1	<i>Consultant Roles and Responsibilities</i> (english language) - François PICHAULT, Giseline RONDEAUX - [80h AUTR] <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Créativité et stimulation de l'intelligence collective GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3766-1 - Project and Change Management	B2	Q2	18	-	[+]	4
GEST3764-1	<i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR] <b>Prerequisite :</b> GEST3755-1 - Innovation Project Definition and Development (partim I) <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Créativité et stimulation de l'intelligence collective GEST3766-1 - Project and Change Management GEST3767-1 - Consultant Roles and Responsibilities	B2	Q1	18	-	[+]	5
GEST3766-1	<i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR] <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Créativité et stimulation de l'intelligence collective GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3767-1 - Consultant Roles and Responsibilities	B2	Q2	18	-	[+]	6

#### Professional focus in strategy and human resource management (B1 : 15Cr, B2 : 15Cr)

GEST3161-1	<i>Communication and projects management</i> - Sabine HAINE, Jocelyne ROBERT	B1	Q1	30	-	-	5
METO1015-1	<i>Scientific approaches and investigation</i> - <i>Initiation à l'esprit critique, Theory</i> - Yaël NAZÉ - <i>Initiation à l'esprit critique, SHS practice</i> - Yaël NAZÉ - <i>Méthodologie de l'enquête</i> - Sébastien FONTAINE	B1	Q2	10 - 4 16	- - 6	-	5
METO0820-1	<i>Initiation to Social Science Methodology, Theory</i> - Nicolas JACQUET, Didier VRANCKEN	B1	Q2	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> -	B2	Q2	30	-	-	5

EMINE, François PICHAULT

SOCI2241-1 *Sociology of employment* - JeanFrançois ORIANNE - Suppl : Manuel CERVERAMARZAL B2 Q1 45 - - 5

DROI0928-1 *Techniques for implementing the law in collective labour relations* - Joël HUBIN B2 Q1 30 - - 5

#### Professional focus in Global Supply Chain Management (B1 : 15Cr, B2 : 15Cr)

LOGI0012-1 *Logistics and Transportation* (english language) - Sabine LIMBOURG B1 Q2 30 - - 5

LOGI0018-1 *Process Optimization & Supply Chain Value Management* (english language) - Didier VAN CAILLIE B1 Q2 30 - - 5

LOGI0019-1 *Purchasing, Sales and Operations Planning* (english language) - Véronique FRANÇOIS B1 Q2 30 - - 5  
**Corequisite :**  
 MQGE0005-5 - Quantitative Methods in Management

LOGI0016-1 *Quality, Ethics and Sustainability in Supply Chain Management* (english language) - Yves CRAMA, Célia PAQUAY, Virginie XHAUFLAIR B2 Q1 30 - - 5

LOGI0015-1 *ERP Solutions for Supply Chains* (english language) - Yasemin ARDA, Véronique FRANÇOIS B2 Q1 30 - - 5  
**Prerequisite :**  
 LOGI0012-1 - Logistics and Transportation

Choose one of the following courses : (B2 : 5Cr)

LOGI0020-1 *Retail and Distribution Management* (english language) - Sabine LIMBOURG, Willem STANDAERT B2 Q1 30 - - 5

ECON2262-1 *Industrial organization in the digital economy* (english language) - Axel GAUTIER B2 Q1 30 - - 5

#### Teaching focus (B1 : 15Cr, B2 : 15Cr)

AESS0246-1 *Analysis of scholastic institutions and educational policies* - Annelise VOISIN B1 Q2 15 - - 1

AESS0202-1 *General didactics: course and exercises ; observation placements ; reflexive practices* - Annick FAGNANT - [10h Internship] B1 TA 30 10 [+] 4

AESS0313-1 *Special teaching - course and exercises, part 1* - Jérôme SCHOENMAECKERS B1 Q2 35 - - 3

AESS0004-1 *Media education* - Jérémy HAMERS B1 Q1 15 - - 1

AESS0248-1 *Elements of sociology of education* - JeanFrançois GUILLAUME B1 Q2 10 - - 1

AESS0143-1 *Educational Psychology of adolescents and young adults* - Annick FAGNANT B1 Q1 15 - - 2

AESS0315-1 *Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1* - Jérôme SCHOENMAECKERS B1 Q2 - 35 - 3

AESS0339-1 *Understand and manage the diversity of public schools* - Ariane BAYE B2 TA 10 15 - 3

AESS0314-1 *Special teaching - course and exercises, Part 2* - Jérôme SCHOENMAECKERS B2 Q2 40 - - 4

AESS0140-1 *Professional ethics and training to neutrality and citizenship* - Anne HERLA B2 Q2 25 - - 2

AESS0249-1 *Interdisciplinary seminar* - Annick FAGNANT B2 Q2 15 - - 1

AESS0316-1 *Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2* - Jérôme SCHOENMAECKERS B2 Q2 - 40 - 5

## Additional ECTS Master in management (120 ECTS)

### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN	B0	Q2	45	-	-	5
FINA0092-1	<i>Financial Analysis and Corporate Financing</i> (english language) - Wouter TORSIN	B0	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	B0	Q1	50	-	-	5
GEST7032-1	<i>Organizations Analysis</i> (english language) - Sabine HAINE, Jocelyne ROBERT	B0	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Anne DESIROTTE, Chloé L'HONNEUX	B0	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part</i> (english language) - Xuan Giang NGUYEN, Pauline WARROQUIERS	B0	TA	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Giuseppina CAPODICI	B0	Q2	30	-	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	B0	Q1	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHAULT	B0	Q1	45	-	-	5
GRHO0041-1	<i>Strategic Human Resource Management</i> (english language) - François PICHAULT	B0	Q1	45	-	-	5
INFO0074-1	<i>Computer science for economists and managers</i> - Eddy HEINS	B0	Q2	40	15	-	5
GEST0832-4	<i>Financial Markets</i> - Georges HÜBNER	B0	Q1	40	15	-	5
FINA0091-1	<i>Market Finance in EU</i> (english language) - Caterina SANTI	B0	Q1	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Chantal DE MOERLOOSE	B0	Q1	50	-	-	5
MARK9202-1	<i>Marketing : Concepts and Decision Making</i> (english language) - AnneChristine CADIAT	B0	Q1	40	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	B0	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	B0	Q2	22	7	-	3
ECON2314-1	<i>Microeconomics</i> - HenryJean GATHON	B0	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Anne BILS, Wilfried NIESSEN - [30h Mon. WS]	B0	TA	-	-	[+]	2
STAT2006-1	<i>Statistics</i> (english language) - Célia PAQUAY	B0	Q1	30	15	-	5
LOGI0001-2	<i>Supply Chain Management</i> (english language) - Thierry PIRONET	B0	Q1	45	-	-	5