

**Block view of the study programme**

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**Block 1**

**Compulsory courses**

GEST3762-1	<i>Digital Business</i> (english language) - André BLAVIER	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q2	30	-	-	5
GEST6001-1	<i>Preparation for Master Thesis and Internship</i> (english language) - Stéphanie AERTS, Sophie LERUTH	Q2	10	-	-	1

**Cours aux choix**

**Choose one module from :**

**Module 1 (aimed at internationally mobile students)**

ERAS0016-1	<i>Erasmus HEC (MSG)</i>	-	-	-	-	27
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**Module 2**

GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	10	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT	Q1	30	-	-	5
GEST3754-1	<i>Entrepreneurship and Innovation</i> (english language) - Frédéric DUFAYS	Q1	18	-	-	3
GEST7001-1	<i>International Management Seminar</i> (english language) - Martha Gabriela CONTRERAS	Q1	24	-	-	4
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	Q1		15	-	5
MARK0781-2	<i>Strategic Marketing Seminar</i> (english language) - Nadia STEILS	Q1	30	-	-	5

Choose one of the following courses :

DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	Q2	21	-	-	3
DROI0929-2	<i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL	Q1	30	-	-	3

Notice : DROI0929-2 Course is not available to students who have taken a tax law course

Select 1 language course out of the following :

[...] One level 4 course or basic level 1

LANG1925-1	<i>German 4</i> (german language) - Marie MAWHIN	Q2	30	-	-	3
LANG1926-1	<i>Advanced German 4</i> (german language) - Laurent GIANOTTI	Q2	30	-	-	3
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	TA	30	-	-	3
LANG9913-1	<i>Chinese 4</i> (english language) - Fang DONG	Q2	30	-	-	3
LANG6009-1	<i>Elementary Chinese 1</i> (english language) - Fang DONG	Q2	30	-	-	3
LANG1927-1	<i>Spanish 4</i> (spanish language) - Alba CARVAJAL LAGAREJO - Suppl : Marta GALLEGO GARCIA	Q2	30	-	-	3
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO	TA	30	-	-	3
LANG1929-1	<i>(Advanced) Italian 4</i> (italian language) - Alex BARDASCINO	Q2	30	-	-	3
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	Q2	30	-	-	3
LANG1932-1	<i>Dutch 4</i> (dutch language) - Nicole ENGELEN, Elies SMEYERS	Q2	30	-	-	3

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

LANG1936-1	<i>Elementary Dutch 1</i> - Fanny NSITA	Q2	30	-	-	3
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	Q2	30	-	-	3

Notice : The course LANG1954-1 is only open to non-French speaking foreign students

Choose one of the following courses :

Notice : students can only have one elementary level 1 language class in their master's programme

LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	TA	30	-	-	3
LANG6009-1	<i>Elementary Chinese 1</i> (english language) - Fang DONG	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO	TA	30	-	-	3
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	Q2	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Fanny NSITA	Q2	30	-	-	3
ECON2306-1	<i>Data Management</i> (english language) - Malka GUILLOT	Q2	30	-	-	5
GEST3030-1	<i>Development of skills</i> - Jocelyne ROBERT	TA	18	-	-	3
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO - Suppl : Anthony SANTINO	Q2	18	-	-	3
GEST3130-1	<i>Managerial Skills Development</i> (english language) - JeanLouis PIRE	Q2	18	-	-	3

Notice : GEST3130-1 Course is only available to non-French-speaking foreign students

Choose one focus from the following :

#### Professional focus in Banking and Asset Management

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	Q2	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Julien HAMBUECKERS - Suppl : Fabien BONIVER	Q2	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER - Suppl : Laurent BODSON	Q2	30	-	-	5

#### Professional focus in Financial Analysis and audit

FINA0011-2	<i>Audit</i> (english language) - Yves FRANCIS	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	Q2	30	-	-	5
FINA9028-1	<i>Contemporary Issues in Financial Analysis</i> (english language) - Wouter TORSIN	Q2	30	-	-	5

#### Professional focus in International Strategic Marketing

MARK0785-1	<i>Brand Management</i> (english language) - Laurence DESSART, Claire GRUSLIN	Q2	30	-	-	5
INFO2054-1	<i>Marketing Analytics</i> (english language) - Stéphanie AERTS - Suppl : Elodie ETIENNE	Q2	30	-	-	5
MARK0793-1	<i>Marketing Research</i> (english language) - Cécile DELCOURT	Q2	30	-	-	5

#### Finalité spécialisée Management des entreprises sociales et durables

GEST7030-1	<i>Ecological economy and managing transition</i> - Kevin MARÉCHAL	Q2	30	-	-	5
GEST6002-1	<i>Social enterprises and sustainable business models: organisation and management methods</i> - Sybille MERTENS DE WILMARS	Q2	30	-	-	5
GEST3036-1	<i>Social innovation project management</i> - Frédéric DUFAYS	Q2	30	-	-	5

#### Professional focus in Intrapreneurship and Management of Innovation Projects

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

*Notice* : Registration only with a file (see admission conditions)

ECON2275-1	<i>Economics of Innovation</i> (english language) - Lionel ARTIGE	Q2	30	-	-	5
GEST3755-1	<i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5
GEST3757-1	<i>Strategy and Business Model Generation</i> (english language) - Frédéric OOMS - [100h AUTR]	Q2	18	-	[+]	5

#### Professional focus in strategy and human resource management

GEST3161-1	<i>Communication and projects management</i> - Sabine HAINE, Jocelyne ROBERT	Q1	30	-	-	5
METO1015-1	<i>Scientific approaches and investigation</i> - <i>Initiation à l'esprit critique, Theory</i> - Yaël NAZÉ - <i>Initiation à l'esprit critique, SHS practice</i> - Yaël NAZÉ - <i>Méthodologie de l'enquête</i> - Sébastien FONTAINE	Q2	10	-	-	5
METO0820-1	<i>Initiation to Social Science Methodology, Theory</i> - Nicolas JACQUET, Didier VRANCKEN	Q2	30	-	-	5

#### Professional focus in Global Supply Chain Management

LOGI0012-1	<i>Logistics and Transportation</i> (english language) - Sabine LIMBOURG	Q2	30	-	-	5
LOGI0018-1	<i>Process Optimization &amp; Supply Chain Value Management</i> (english language) - Didier VAN CAILLIE	Q2	30	-	-	5
LOGI0019-1	<i>Purchasing, Sales and Operations Planning</i> (english language) - Véronique FRANÇOIS <b>Corequisite :</b> MQGE0005-5 - Quantitative Methods in Management	Q2	30	-	-	5

#### Teaching focus

AESS0246-1	<i>Analysis of scholastic institutions and educational policies</i> - Annelise VOISIN	Q2	15	-	-	1
AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	TA	30	10	[+]	4
AESS0313-1	<i>Special teaching - course and exercises, part 1</i> - Jérôme SCHOENMAECKERS	Q2	35	-	-	3
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	Q1	15	-	-	1
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GULLAUME	Q2	10	-	-	1
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	Q1	15	-	-	2
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - Jérôme SCHOENMAECKERS	Q2	-	35	-	3

#### Block 2

##### Compulsory courses

GPRO0002-1	<i>Skills workshops</i> - David HOMBURG, Giseline RONDEAUX	TA	-	-	-	5
GEST3753-1	<i>Business Ethics and Corporate Social Responsibility</i> (english language) - Virginie XHAUFLAIR	Q1	24	-	-	4
GEST7004-1	<i>Master Thesis Methodology</i> (english language) - Frédéric DUFAYS <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	Q1	12	-	-	2

##### Cours aux choix

Choose courses for a total of 28 credits among:

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

GTFE8003-1	<i>Project-Thesis</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	TA - - -	<b>28</b>
GTFE0013-1	<i>Research-Thesis - COLLÉGIALITÉ</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	TA - - -	<b>18</b>
GSTG0014-2	<i>Internship - COLLÉGIALITÉ</i>	Q2 - - -	<b>10</b>
GTFE9005-1	<i>Intrapreneurial Thesis (english language)</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	TA - - -	<b>18</b>
GEST3759-1	<i>Strategic, Organizational and Information System Audits (english language) - Olivier LISEIN - [200h AUTR]</i> <b>Corequisite :</b> GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Créativité et stimulation de l'intelligence collective	TA 24 - [+]	<b>10</b>

*Notice :* GTFE9005-1 and GEST3759-1 courses are compulsory and only accessible to students enrolled in the Intrapreneurship and Management of Innovation Projects focus.

[...] Courses from the Master in management and/or Master in education

*Notice :* students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choisir 1 cours de langue parmi (poursuite du choix de langue de bloc1) :

[...] One level 5 course or basic level 2

LANG1938-1	<i>German 5 (german language) - Marie MAWHIN</i>	Q1 30 - -	<b>3</b>
LANG1939-1	<i>Advanced German 5 (german language) - Laurent GIANOTTI</i>	Q1 30 - -	<b>3</b>
LANG1945-1	<i>Elementary German 2 - Laurent GIANOTTI</i> <b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1	Q1 30 - -	<b>3</b>
LANG9919-1	<i>Chinese 5 - Fang DONG</i> <b>Prerequisite :</b> LANG9913-1 - Chinois 4	Q1 30 - -	<b>3</b>
LANG7002-1	<i>Elementary Chinese 2 (english language) - Fang DONG</i> <b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1	Q1 30 - -	<b>3</b>
LANG1940-1	<i>Spanish 5 (spanish language) - Cristina ALONSO MARTIN</i>	Q1 30 - -	<b>3</b>
LANG1941-1	<i>Advanced Spanish 5 (spanish language) - Alba CARVAJAL LAGAREJO</i>	Q1 30 - -	<b>3</b>
LANG1946-1	<i>Elementary Spanish 2 - Alexis ALVAREZ BARBOSA, Véronique PEIFFER</i> <b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1	Q1 30 - -	<b>3</b>
LANG1942-1	<i>(Advanced) Italian 5 (italian language) - Alex BARDASCINO</i>	Q1 30 - -	<b>3</b>
LANG7003-1	<i>Elementary Italian 2 - Alex BARDASCINO</i> <b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1	Q1 30 - -	<b>3</b>
LANG1950-1	<i>Dutch 5 (dutch language) - Nicole ENGELEN, Elies SMEYERS</i> <b>Prerequisite :</b> LANG1932-1 - Néerlandais 4	Q1 30 - -	<b>3</b>
LANG1948-1	<i>Elementary Dutch 2 (dutch language) - Fanny NSITA</i>	Q1 30 - -	<b>3</b>

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

**Prerequisite :**

LANG1936-1 - Néerlandais élémentaire 1

LANG1955-1 *French beginner level 2 - ISLV*, Marielle MARÉCHAL Q1 30 - - 3

**Prerequisite :**

LANG1954-1 - French beginner level 1

Choose one of the following courses :

*Notice* : a student who has chosen an Elementary language 1 course in Block 1 must necessarily continue the chosen language and take the corresponding Elementary language 2 course.

LANG1945-1 *Elementary German 2* - Laurent GIANOTTI Q1 30 - - 3

**Prerequisite :**

LANG1933-1 - Allemand élémentaire 1

LANG7002-1 *Elementary Chinese 2 (english language)* - Fang DONG Q1 30 - - 3

**Prerequisite :**

LANG6009-1 - Chinois élémentaire 1

LANG1946-1 *Elementary Spanish 2* - Alexis ALVAREZ BARBOSA, Véronique PEIFFER Q1 30 - - 3

**Prerequisite :**

LANG1934-1 - Espagnol élémentaire 1

LANG7003-1 *Elementary Italian 2* - Alex BARDASCINO Q1 30 - - 3

**Prerequisite :**

LANG6010-1 - Italien élémentaire 1

LANG1948-1 *Elementary Dutch 2 (dutch language)* - Fanny NSITA Q1 30 - - 3

**Prerequisite :**

LANG1936-1 - Néerlandais élémentaire 1

GEST3143-1 (pas organisé en 2022-2023) *Geopolitics and cyber politics* Q1 18 - - 3

GEST3782-1 *Introduction to family business entrepreneurship* - Nathalie CRUTZEN, Raphaëlle MATTART - Suppl : Raphaëlle MATTART Q1 18 - - 3

GEST1076-1 (pas organisé en 2022-2023) *Seminar on Sustainability and Smart Territories (english language)* Q1 18 - - 3

[...] Optional courses from the courses of the Master in management

GEST3050-1 *Creativity and stimulation of collective intelligence* Q2 18 50 - 3

**Corequisite :**

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3759-1 - Strategic, Organizational and Information System Audits

*Notice* : compulsory course and accessible only to students of the specialised focus in Intrapreneurship and Management of Innovation Projects

**Poursuivre le choix de finalité :**

**Professional focus in Banking and Asset Management**

FINA0054-1 *Fund Industry (english language)* - Marie LAMBERT Q1 30 - - 5

**Prerequisite :**

FINA0053-1 - Investments and Portfolio Management

Choisir 2 cours parmi:

FINA0065-1 *Advanced Corporate Finance and Modeling (english language)* - Marie LAMBERT Q1 30 - - 5

**Prerequisite :**

FINA0050-1 - Corporate Finance - Lectures and Seminars

FINA0052-1 - Financial Derivatives

FINA0053-1 - Investments and Portfolio Management

FINA0084-1 *Estate and Financial planning (english language)* - Georges HÜBNER Q1 30 - - 5

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management							
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> FINA0051-1 - Banking and Insurance FINA0052-1 - Financial Derivatives FINA0053-1 - Investments and Portfolio Management							
FINA0028-5	<i>International Finance</i> (english language) - Caterina SANTI	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management							
FINA9013-1	<i>Strategic Financial Analysis</i> (english language) - Marie LAMBERT - [30h AUTR]	Q1	-	-	-	-	[+]	5
	<i>Notice : access on file</i>							

#### Professional focus in Financial Analysis and audit

FINA0057-1	<i>Advanced taxation</i> - Isabelle RICHELLE	Q1	30	-	-	-	-	5
	Choose two courses out of the following :							
FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, JeanLuc WUIDARD	Q1	30	-	-	-	-	5
	<b>Corequisite :</b> FINA0030-1 - Consolidation and IFRS FINA0057-1 - Fiscalité approfondie							
FINA0086-1	<i>Depth diagnostics of business: Legal and financial aspects</i> - Grace GARRAIS	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> FINA0050-1 - Corporate Finance - Lectures and Seminars							
DROI1237-1	<i>Corporate mergers and restructuring</i> - Roman AYDOGDU - Suppl : Philippe MOINEAU	Q1	30	-	-	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	Q1	30	-	-	-	-	5
FINA0085-1	<i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS	Q1	30	-	-	-	-	5
FINA0079-1	<i>Fund Administration &amp; Audit</i> (english language) - Marie LAMBERT	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> FINA0011-2 - Audit							
FINA0044-5	(pas organisé en 2022-2023) <i>Strategic Performance Management</i> (english language)	Q1	30	-	-	-	-	5

#### Professional focus in International Strategic Marketing

MARK0794-1	<i>Consumer Behavior</i> (english language) - Cécile DELCOURT	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> MARK0793-1 - Marketing Research							
MARK0797-1	<i>Digital Marketing Strategy</i> (english language) - Laurence DESSART	Q1	30	-	-	-	-	5
	Choose one of the following courses :							
MARK9201-1	(pas organisé en 2022-2023) <i>Digital Consumer Experience</i> (english language)	Q1	30	-	-	-	-	5
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO	Q1	30	-	-	-	-	5
	<b>Prerequisite :</b> INFO2039-2 - Management Information Systems							
MARK0796-1	<i>Intercultural Marketing</i> (english language) - Claire GRUSLIN	Q1	30	-	-	-	-	5
MARK0786-1	<i>Project management in marketing : a research and practice-based seminar</i> (english language) - Cécile DELCOURT	Q1	30	-	-	-	-	5

# Study programmes 2022-2023

## HEC Management School - University of Liege

### Master in management (120 ECTS)

**Prerequisite :**

MARK0793-1 - Marketing Research

**Finalité spécialisée Management des entreprises sociales et durables**

GEST3765-1	<i>Strategy and leadership in social and sustainable enterprises</i> - Michel BOVING, Sybille MERTENS DE WILMARS	Q1	30	-	-	5
GEST3763-1	<i>Funding sustainability</i> - Sybille MERTENS DE WILMARS	Q1	30	-	-	5
GEST3041-1	<i>Global performance and social impact reporting</i> - Virginie XHAUFLAIR	Q1	30	-	-	5

**Professional focus in Intrapreneurship and Management of Innovation Projects**

*Notice :* Registration only with a file (see admission conditions)

GEST3767-1	<i>Consultant Roles and Responsibilities</i> (english language) - François PICHAULT, Giseline RONDEAUX - [80h AUTR]	Q2	18	-	[+]	4
<b>Corequisite :</b>						
GEST3759-1 - Strategic, Organizational and Information System Audits						
GEST3050-1 - Créativité et stimulation de l'intelligence collective						
GEST3764-1 - Innovation Project Definition and Development (partim II)						
GEST3766-1 - Project and Change Management						
GEST3764-1	<i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR]	Q1	18	-	[+]	5
<b>Prerequisite :</b>						
GEST3755-1 - Innovation Project Definition and Development (partim I)						
<b>Corequisite :</b>						
GEST3759-1 - Strategic, Organizational and Information System Audits						
GEST3050-1 - Créativité et stimulation de l'intelligence collective						
GEST3766-1 - Project and Change Management						
GEST3767-1 - Consultant Roles and Responsibilities						
GEST3766-1	<i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	6
<b>Corequisite :</b>						
GEST3759-1 - Strategic, Organizational and Information System Audits						
GEST3050-1 - Créativité et stimulation de l'intelligence collective						
GEST3764-1 - Innovation Project Definition and Development (partim II)						
GEST3767-1 - Consultant Roles and Responsibilities						

**Professional focus in strategy and human resource management**

GRHO0005-2	<i>Human resources management : in-depth concepts</i> - Grégory JEMINE, François PICHAULT	Q2	30	-	-	5
SOCI2241-1	<i>Sociology of employment</i> - JeanFrançois ORIANNE - Suppl : Manuel CERVERAMARZAL	Q1	45	-	-	5
DROI0928-1	<i>Techniques for implementing the law in collective labour relations</i> - Joël HUBIN	Q1	30	-	-	5

**Professional focus in Global Supply Chain Management**

LOGI0016-1	<i>Quality, Ethics and Sustainability in Supply Chain Management</i> (english language) - Yves CRAMA, Célia PAQUAY, Virginie XHAUFLAIR	Q1	30	-	-	5
LOGI0015-1	<i>ERP Solutions for Supply Chains</i> (english language) - Yasemin ARDA, Véronique FRANÇOIS	Q1	30	-	-	5
<b>Prerequisite :</b>						
LOGI0012-1 - Logistics and Transportation						

Choose one of the following courses :

LOGI0020-1	<i>Retail and Distribution Management</i> (english language) - Sabine LIMBOURG, Willem STANDAERT	Q1	30	-	-	5
ECON2262-1	<i>Industrial organization in the digital economy</i> (english language) - Axel GAUTIER	Q1	30	-	-	5

#### Teaching focus

AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	TA	10	15	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - Jérôme SCHOENMAECKERS	Q2	40	-	-	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	Q2	25	-	-	2
AESS0249-1	<i>Interdisciplinary seminar</i> - Annick FAGNANT	Q2	15	-	-	1
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - Jérôme SCHOENMAECKERS	Q2	-	40	-	5

#### Bloc d'aménagement du programme de l'année

### Additional ECTS Master in management (120 ECTS)

#### Optional courses

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course):

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN	Q2	45	-	-	5
FINA0092-1	<i>Financial Analysis and Corporate Financing (english language)</i> - Wouter TORSIN	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	Q1	50	-	-	5
GEST7032-1	<i>Organizations Analysis (english language)</i> - Sabine HAINE, Jocelyne ROBERT	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Anne DESIROU, Chloé L'HONNEUX	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part (english language)</i> - Xuan Giang NGUYEN, Pauline WARROQUIERS	TA	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Giuseppina CAPODICI	Q2	30	-	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	Q1	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHAULT	Q1	45	-	-	5
GRHO0041-1	<i>Strategic Human Resource Management (english language)</i> - François PICHAULT	Q1	45	-	-	5
INFO0074-1	<i>Computer science for economists and managers</i> - Eddy HEINS	Q2	40	15	-	5
GEST0832-4	<i>Financial Markets</i> - Georges HÜBNER	Q1	40	15	-	5
FINA0091-1	<i>Market Finance in EU (english language)</i> - Caterina SANTI	Q1	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Chantal DE MOERLOOSE	Q1	50	-	-	5
MARK9202-1	<i>Marketing : Concepts and Decision Making (english language)</i> - AnneChristine CADIAT	Q1	40	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	Q2	22	7	-	3
ECON2314-1	<i>Microeconomics</i> - HenryJean GATHON	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Anne BILS, Wilfried NIESSEN - [30h Mon. WS]	TA	-	-	[+]	2
STAT2006-1	<i>Statistics (english language)</i> - Célia PAQUAY	Q1	30	15	-	5
LOGI0001-2	<i>Supply Chain Management (english language)</i> - Thierry PIRONET	Q1	45	-	-	5