

#### Cycle view of the study programme

B1 Or Th Pr Au Cr

#### Compulsory courses (B1 : 15Cr)

GTFE0015-1 *Final Work - COLLÉGIALITÉ* B1 TA - - - 15

#### Optional courses (B1 : 45Cr)

##### Choose one module from : (B1 : 45Cr)

##### General management (B1 : 45Cr)

GEST0009-1 *Business Simulation* - Anne BILS, Louis ESCH, Wilfried NIESSEN B1 Q2 - - - 4

GEST1093-1 *Entrepreneurship* - Julien PAESCHEN B1 Q2 30 - - 4

MARK8001-1 *Marketing digital* - Laurence DESSART, Benoît RONDEUX B1 Q2 20 - - 3

FINA0070-2 *Finance and insurance principles* - John PIETQUIN B1 Q1 30 - - 5

GEST1097-1 *Workshop in People Management*  
- *Change management* - Vincent PIEDBOEUF B1 Q2 15 - - 4  
- *Management by objectives* - Fabrice DE ZANET, JeanLouis PIRE 15 - -

DROI1249-3 *Business taxation (direct and indirect), Part 2 : indirect taxation* - Vincent SEPULCHRE B1 Q2 20 - - 4

GEST0196-3 *International Management* - Edit HERCZOG B1 Q1 30 - - 4

LANG0805-5 *English for Management (L1) Level 4 (english language)* - ISLV, Kevin NOIROUX B1 Q2 30 - - 4

INFO2040-1 *Management Information Systems* - André BLAVIER B1 Q1 30 - - 4

FINA0073-1 *Management control and corporate strategy seminar* - Anne CHANTEUX, Nathalie CRUTZEN B1 Q2 30 - - 5

##### Choose one of the following courses : (B1 : 4Cr)

LANG0810-4 *Dutch 4 (Out-of-hours class)* - Marc MICELI B1 Q2 30 - - 4

LANG7004-1 *Elementary Dutch (Out-of-hours class)* - Marc MICELI B1 Q2 30 - - 4

#### International MBA (B1 : 45Cr)

*Notice : This programme, only open upon application, is organised abroad in DR Congo (and is conditional upon agreement of ARES)*

GEST7066-1 *Leadership & People Management* B1 Q2 20 - - 4

FINA9016-1 *Market finance* B1 Q2 24 - - 5

MARK9305-1 *Digital marketing* B1 Q2 24 - - 4

GEST7067-1 *Entrepreneurship and innovation* B1 Q2 24 - - 4

GEST7068-1 *Projects management* B1 Q1 24 - - 5

FINA9017-1 *Corporate finance* B1 Q1 24 - - 5

GEST7069-1 *Intercultural management* B1 Q1 24 - - 5

GEST7070-1 *Corporate strategy* B1 Q2 24 - - 5

GEST7071-1 *Corporate social responsibility* B1 Q2 24 - - 4

GEST7072-1 *Business simulation* B1 Q2 24 - - 4

#### Additional ECTS Master in management (evening classes)

##### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

GEST0368-2	<i>Cost Accounting</i> - Anne CHANTEUX	B0	Q1	30	-	-	<b>5</b>
GEST0197-1	<i>Introduction to organization analysis, Theory</i> - Jocelyne ROBERT	B0	Q1	30	-	-	<b>5</b>
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	B0	Q2	30	-	-	<b>5</b>
GEST7081-1	<i>Preparation of final dissertation</i> - <i>Preparing the scientific approach</i> - Annie CORNET - <i>Methodology in management sciences</i> - Annie CORNET	B0	Q2				<b>4</b>
				-	15	-	
				15	-	-	
MATH0109-1	<i>Mathematics</i> - Pascal DUPONT	B0	Q2	45	15	-	<b>6</b>
DROI1249-1	<i>Business taxation (direct and indirect), Part 1 : direct taxation</i> - Isabelle BRÉVIÈRE	B0	Q2	30	5	-	<b>5</b>
FINA0072-1	<i>Analysis of financial statements</i> - Pascal DEPRAETERE	B0	Q1	30	-	-	<b>5</b>
STAT0068-1	<i>Statistics (night classes)</i> - Isabelle PAYS	B0	Q1	30	15	-	<b>5</b>
GEST0093-1	<i>Operations and quality management</i> - Thierry PIRONET	B0	Q2	30	-	-	<b>5</b>
GRHO0010-2	<i>Human resources management</i> - Frédéric NAEDENOEN	B0	Q1	30	-	-	<b>5</b>
MARK0012-1	<i>Basics of marketing</i> - AnneChristine CADIAT, Laurence DESSART	B0	Q1	30	-	-	<b>5</b>
GEST3061-1	<i>Skills workshops</i> - David HOMBURG	B0	Q2	-	-	-	<b>4</b>
LANG0778-1	<i>English level 3</i> - ISLV, Kevin NOIROUX	B0	Q2	90	-	-	<b>6</b>