

## Block view of the study programme

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### Block 1

#### Prerequisites

*Notice* : Students admitted on the basis of an application for the Business management option may be invited, depending on their prior academic training, to attend the following additional courses :

GTFE8001-1 (pas organisé en 2021-2022) *Master Thesis Preparation* (english language) - N... Q1 - - - **10**

GPRO0003-1 (pas organisé en 2021-2022) *Skills workshops* (english language) Q1 16 - - **4**

*Notice* : Students admitted on the basis of an application for the «Public Management» option may be invited, depending on their prior academic training, to attend the following additional courses :

ECON2296-1 *Introduction to political economy* - Bernard JURION Q1 24 - - **4**

GEST3778-1 *Introduction to management* - Sylvérin KEMMOÉ TCHOMTÉ Q1 24 - - **4**

GEST7074-1 *Management of Bulgarian regional authorities* - Michel AUDOIN - [5h Vis.] Q1 15 - [+] **2**

#### Compulsory courses

GTFE0015-1 *Final Work* - COLLÉGIALITÉ TA - - - **15**

#### Optional courses

**Choose one module depending on the choice of optional subject :**

##### Module aimed at students from the Corporate Management option

GEST3752-1 *Change Management* (english language) - Olivier LISEIN Q1 30 10 - **5**

FINA0050-1 *Corporate Finance - Lectures and Seminars* (english language) - Marie LAMBERT Q1 30 - - **5**

MARK0781-2 *Strategic Marketing Seminar* (english language) - Claire GRUSLIN, Jonas HELLER Q1 30 - - **5**

##### Module aimed at students from the Public Management option

FINA0074-1 *Management control adapted to the public sector* - Anne CHANTEUX Q1 30 - - **5**

GRHO0032-1 *Human resources management in the public sector* - François PICHAULT Q1 30 - - **5**

MARK0789-1 *Marketing adapted to the public sector* - AnneChristine CADIAT Q2 30 - - **5**

**Choose one option from the following :**

##### Option 1 : Corporate Management

GEST3762-1 *Digital Business* (english language) - André BLAVIER Q2 18 - - **3**

GEST3754-1 *Entrepreneurship and Innovation* (english language) - Frédéric OOMS Q1 18 - - **3**

GEST7001-1 *International Management Seminar* (english language) - Martha Gabriela CONTRERAS Q1 24 - - **4**

INFO2039-2 *Management Information Systems* (english language) - Samedi HENG, Ashwin ITTOO Q2 30 - - **5**

MQGE0005-5 *Quantitative Methods in Management* (english language)  
- Part : *Operations Research* - Yasemin ARDA Q1 15 - - **5**  
- Part : *Statistics* - Cédric HEUCHENNE 15 - -

GEST7083-1 *Dissertation methodology* - Annie CORNET Q1 12 - - **1**

Choose one of the following courses :

DROI0929-2 *International and Belgian Taxation* (english language) - Eric VON FRENCKELL Q1 30 - - **3**

# Study programmes 2021-2022

## HEC Management School - University of Liege

### Master in management (60 ECTS)

*Notice* : The course DROI0929-2 is not accessible to students who passed a course of tax law

DROI1310-1 *Private International Law* (english language) - Cedric VANLEENHOVE Q2 21 - - 3

Choisir 1 cour parmi :

GEST3029-1 *International Strategy* (english language) - Nathalie CRUTZEN, Anthony SANTINO Q2 18 - - 3

GEST3030-1 *Development of skills* - Jocelyne ROBERT TA 18 - - 3

GEST3130-1 *Managerial Skills Development* (english language) - Sabine HAINE, Jocelyne ROBERT Q2 18 - - 3

*Notice* : The course GEST3130-1 is only open to non-French speaking foreign students

Choose one of the following courses :

*Notice* : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

LANG1925-1 *German 4* (german language) - Marie MAWHIN Q2 30 - - 3

LANG1926-1 *Advanced German 4* (german language) - Laurent GIANOTTI Q2 30 - - 3

LANG1933-1 *Elementary German 1* - Marie MAWHIN Q2 30 - - 3

LANG6009-1 *Elementary Chinese 1* - Fang DONG Q2 30 - - 3

LANG1927-1 *Spanish 4* (spanish language) - Alba CARVAJAL LAGAREJO Q2 30 - - 3

LANG1928-1 *Advanced Spanish 4* (spanish language) - Alexis ALVAREZ BARBOSA Q2 30 - - 3

LANG1934-1 *Elementary Spanish 1* - Alexis ALVAREZ BARBOSA TA 30 - - 3

LANG1954-1 *French beginner level 1* - ISLV, Marielle MARÉCHAL Q2 30 - - 3

*Notice* : this cours is only open to non-French speaking students

LANG1929-1 *(Advanced) Italian 4* (italian language) - Alex BARDASCINO Q2 30 - - 3

LANG6010-1 *Elementary Italian 1* - Alex BARDASCINO Q2 30 - - 3

LANG1932-1 *Advanced Dutch 4* (dutch language) - Nicole ENGELEN, Elies SMEYERS Q2 30 - - 3

LANG1936-1 *Elementary Dutch 1* - Fanny NSITA TA 30 - - 3

#### Option 2 : Public management (programme in collaboration with ESFAM - Bulgaria)

ECON2277-1 *International political-economic issues* - Michel HERMANS Q1 24 - - 3

ECON2278-1 *Economy of public finances* - Bernard JURION Q1 24 - - 4

GEST3150-1 *Management of the public sector (principles, evolution of theories and practices, information system)* - Christian SERRADJI Q1 24 - - 3

Choose one module from :

#### Module 1 : European Business Management

DROI1287-1 (pas organisé en 2021-2022) *European law* Q2 30 - - 4

ECON2279-1 (pas organisé en 2021-2022) *European Structural Funds* Q2 30 - - 4

SPOL2340-1 (pas organisé en 2021-2022) *Governance and european institutions*  
- *Democracy and governance* Q2 15 - - 4  
- *European institutions* 15 - -

GEST3151-1 (pas organisé en 2021-2022) *European project setup*  
- *Installation of European projects* Q2 15 - - 4  
- *Operational management of European projects* 15 - -

DROI1289-1 (pas organisé en 2021-2022) *European fiscal policy*  
- *Fiscal policy* - Isabelle RICHELLE Q2 15 - - 4

# Study programmes 2021-2022

## HEC Management School - University of Liege

### Master in management (60 ECTS)

- Sectoral policies, analysis and contemporary issues - 15 - -  
Isabelle RICHELLE

#### Module 2 : public institutions management

|            |  |    |    |   |   |   |
|------------|--|----|----|---|---|---|
| DROI1288-1 | <i>Purchase and procurement contract</i> - Laura Elena MARINAS   | Q2 | 16 | - | - | 2 |
| FINA0082-1 | <i>Accountancy and financial management of public institutions</i> - Wilfried NIESSEN  | Q2 | 30 | - | - | 4 |
| DROI1290-1 | <i>Public law</i> - Sébastien RADULETU   | Q2 | 30 | - | - | 4 |
| GEST3153-1 | <i>Management of local authorities</i> - Mohamed Said YAHIAOUI   | Q2 | 24 | - | - | 3 |
| GEST3154-1 | <i>Project Management</i><br>- <i>Project Assembly and Funding</i> - Thierry CHANTRAINE<br>- <i>Project Evaluation and Operational Management</i> - Thierry CHANTRAINE                             | Q2 |    |   |   | 4 |
|            |  |    | 15 | - | - |   |
|            |  |    | 15 | - | - |   |
| GEST3152-1 | <i>Strategic Management in public Institutions</i><br>- <i>Performance Management of public Institutions</i><br>- <i>Organization and strategic Approach of the public Action</i> - Nicolas NEYSEN | Q2 |    |   |   | 3 |
|            |  |    | 9  | - | - |   |
|            |  |    | 15 | - | - |   |

#### Module 3: University management and governance

|            |  |    |    |   |   |   |
|------------|--|----|----|---|---|---|
| GEST7007-1 | (pas organisé en 2021-2022) <i>Developing and evaluating public policies in higher education and funding models</i>  | Q2 | 30 | - | - | 4 |
| DROI2115-1 | (pas organisé en 2021-2022) <i>Basic principles of administrative law</i>  | Q2 | 24 | - | - | 2 |
| GEST7008-1 | (pas organisé en 2021-2022) <i>Governance and stakeholders in the university system. Decentralisation of the teaching system and autonomy of teaching establishments</i> | Q2 | 24 | - | - | 3 |
| GEST7009-1 | (pas organisé en 2021-2022) <i>University accounts, budget and financial management</i>  | Q2 | 24 | - | - | 3 |
| GEST7010-1 | (pas organisé en 2021-2022) <i>University quality assurance, evaluation and accreditation</i>  | Q2 | 30 | - | - | 4 |
| GEST7011-1 | (pas organisé en 2021-2022) <i>Projects management</i>   | Q2 | 18 | - | - | 2 |
| GEST7012-1 | (pas organisé en 2021-2022) <i>Organisation of teaching and skills management</i>  | Q2 | 18 | - | - | 2 |

#### Bloc d'aménagement du programme de l'année

### Additional ECTS Master in management (60 ECTS)

#### Optional courses

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course):

|            |   |    |    |   |   |   |
|------------|---|----|----|---|---|---|
| FINA0001-1 | <i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN                   | Q2 | 45 | - | - | 5 |
| FINA0092-1 | <i>Financial Analysis and Corporate Financing</i> (english language) - Wouter TORSIN              | Q2 | 45 | - | - | 5 |
| GEST3054-1 | <i>Analysis of organizations</i> - Jocelyne ROBERT  | Q1 | 50 | - | - | 5 |
| GEST7032-1 | <i>Organizations Analysis</i> (english language) - Sabine HAINE, Jocelyne ROBERT, Jocelyne ROBERT | Q1 | 50 | - | - | 5 |
| LANG2941-1 | <i>English 3 - 1st part</i> - Hélène BRIAMONT   | Q1 | 60 | - | - | 7 |
| LANG2942-1 | <i>English 3 - 2nd part</i> (english language) - Xuan Giang NGUYEN,                               | Q2 | 30 | - | - | 3 |

Study programmes 2021-2022  
 HEC Management School - University of Liege  
 Master in management (60 ECTS)

Pauline WARROQUIERS, Pauline WARROQUIERS

|            |   |    |    |    |     |   |
|------------|---|----|----|----|-----|---|
| GEST0368-1 | <i>Cost Accounting</i> - Giuseppina CAPODICI  | Q2 | 30 | -  | -   | 5 |
| DROI0908-1 | <i>Law and businesses</i> - Jacques DEFER   | Q2 | 30 | -  | -   | 5 |
| GRHO0001-4 | <i>Strategic Human Resources Management</i> - François PICHAULT                           | Q1 | 45 | -  | -   | 5 |
| GRHO0041-1 | <i>Strategic Human Resources Management (english language)</i> - François PICHAULT        | Q1 | 45 | -  | -   | 5 |
| INFO0074-1 | <i>Computer science for economists and managers</i> - Samedi HENG                         | Q2 | 40 | 15 | -   | 5 |
| GEST0832-4 | <i>Financial Markets</i> - Georges HÜBNER   | Q2 | 40 | 15 | -   | 5 |
| FINA0091-1 | <i>Market Finance in EU (english language)</i> - Caterina SANTI                           | Q2 | 40 | 15 | -   | 5 |
| GEST3014-2 | <i>Principles of marketing</i> - Chantal DE MOERLOOSE                                     | Q1 | 50 | -  | -   | 5 |
| MARK9202-1 | <i>Marketing : Concepts and Decision Making (english language)</i> - AnneChristine CADIAT | Q1 | 40 | -  | -   | 5 |
| MATH2017-1 | <i>Mathematics (part 1)</i> - Pascal DUPONT   | Q1 | 23 | 8  | -   | 3 |
| MATH2018-1 | <i>Mathematics (part 2)</i> - Pascal DUPONT   | Q2 | 22 | 7  | -   | 3 |
| ECON2259-1 | <i>Microeconomics and industrial economy</i> - Malka GUILLOT                              | Q2 | 40 | 15 | -   | 5 |
| GEST1039-1 | <i>Business simulation</i> - Anne BILS, Anne BILS, Wilfried NIESSEN - [30h Mon. WS]       | TA | -  | -  | [+] | 2 |
| STAT2006-1 | <i>Statistics (english language)</i> - Célia PAQUAY                                       | Q1 | 30 | 15 | -   | 5 |
| STAT0066-1 | <i>Statistics</i> - Isabelle PAYS   | Q1 | 30 | 15 | -   | 5 |
| LOGI0001-2 | <i>Supply Chain Management (english language)</i> - Thierry PIRONET                       | Q1 | 45 | -  | -   | 5 |