

#### Cycle view of the study programme

			Bl	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 30Cr)</b>								
MARK0012-1	<i>Basics of marketing</i> - AnneChristine CADIAT, Laurence DESSART	B1	Q1	30	-	-	-	6
FINA0017-1	<i>General accounting (Evening classes)</i> - Anne BILS, Wilfried NIESSEN	B1	Q1	30	15	-	-	8
DROI0796-1	<i>Introduction to civil law and business law</i> - Laurent STAS DE RICHELLE	B1	Q1	30	-	-	-	5
GEST6004-1	<i>Ethics and corporate social responsibility</i> - Valérie GERON	B1	Q2	15	-	-	-	6
GEST0953-1	<i>Management of organizations</i> - Olivier LISEIN	B1	Q2	25	-	-	-	5
<b>Optional courses (B1 : 30Cr, B2 : 60Cr)</b>								
<b>Choose one option from the following : (B1 : 30Cr)</b>								
<b>Option : General management (B1 : 30Cr)</b>								
GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Vincent PIEDBOEUF - <i>Management by objectives</i> - Fabrice DE ZANET, JeanLouis PIRE	B1	Q2	15	-	-	-	5
DROI1249-2	<i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Isabelle BRÉVIERE - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE	B1	Q2	30	5	-	-	8
GRHO0010-2	<i>Human resources management</i> - Frédéric NAEDENOEN	B1	Q1	30	-	-	-	5
GEST0093-1	<i>Operations and quality management</i> - Thierry PIRONET	B1	Q2	30	-	-	-	5
MARK8001-1	<i>Marketing digital</i> - Laurence DESSART, Benoît RONDEUX	B1	Q2	20	-	-	-	4
GEST7081-2	<i>Preparation of final dissertation, Methodology in management sciences</i> - Annie CORNET	B1	Q2	15	-	-	-	3
<b>Option : MBA (B1 : 30Cr)</b>								
<i>Notice : prerequisites for having access to the professional focus in MBA in block 2</i>								
GEST3783-1	<i>Entrepreneurship and Business Modeling (english language)</i> - Bernard SURLEMONT - [60h AUTR]	B1	Q2	24	-	[+]	-	5
DROI1248-1	<i>International Business and Tax Law (english language)</i> - Jürgen VOGT - [60h AUTR]	B1	Q2	24	-	[+]	-	5
MARK0013-1	<i>International Marketing (english language)</i> - Piet PAUWELS - [60h AUTR]	B1	Q2	24	-	[+]	-	5
GEST0008-1	<i>International Public Affairs and CSR (english language)</i> - Charles LAROCHE - [60h AUTR]	B1	Q2	24	-	[+]	-	5
FINA0071-1	<i>Strategic and Market Finance (english language)</i> - Marie LAMBERT - [60h AUTR]	B1	Q2	24	-	[+]	-	5
GEST0007-1	<i>The Firm's Competitive Environment (english language)</i> - Markus FREDEBEULKREIN - [60h AUTR]	B1	Q2	24	-	[+]	-	5
<b>Choose one module from : (B2 : 30Cr)</b>								
<b>Module aimed at students who have taken the general management focus (B2 : 30Cr)</b>								
FINA0072-1	<i>Analysis of financial statements</i> - Pascal DEPRAETERE	B2	Q1	30	-	-	-	5
GEST0009-1	<i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN	B2	Q2	-	-	-	-	5
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	B2	TA	-	-	-	-	20
<b>Module aimed at students who have taken the MAB focus (B2 : 30Cr)</b>								
GEST6005-1	<i>Business Simulation (english language)</i> - Wilfried NIESSEN - [60h AUTR]	B2	Q2	24	-	[+]	-	5
FINA8002-1	<i>Corporate Finance, in search of value (english language)</i> -	B2	Q1	24	-	[+]	-	5

Study programmes 2021-2022  
 HEC Management School - University of Liege  
 Master in management (120 ECTS) (evening classes)

ANDEMAELE - [60h AUTR]

GTFE8005-1 *Master Thesis* (english language) B2 TA - - - 20

**Choose one focus from the following : (B2 : 30Cr)**

**Professional focus in General Management (B2 : 30Cr)**

GEST1093-1	<i>Entrepreneurship</i> - Julien PAESCHEN	B2	Q2	30	-	-	5
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	B2	Q2	15	-	-	5
INFO2040-1	<i>Management Information Systems</i> - André BLAVIER	B2	Q1	30	-	-	5
GEST3061-1	<i>Skills workshops</i> - David HOMBURG	B2	Q2	-	-	-	5
FINA0070-2	<i>Finance and insurance principles</i> - John PIETQUIN	B2	Q1	30	-	-	5
FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	B2	Q2	30	-	-	5

**Professional focus in MBA (B2 : 30Cr)**

*Notice* : Focus open to students who have taken the MBA option in bloc 1

INFO8007-1	<i>Business Process Management</i> (english language) - Koen VANHOOF - [60h AUTR]	B2	Q1	24	-	[+]	5
GEST3063-1	<i>Economic and Ethical Impacts of Digital Transformation</i> (english language) - Markus FREDEBEULKREIN - [60h AUTR]	B2	Q2	24	-	[+]	5
GEST3065-1	<i>International Project Management</i> (english language) - Thierry CHANTRAINE - [60h AUTR]	B2	Q1	24	-	[+]	5
GRHO0036-1	<i>People and Self Management</i> (english language) - Sven DE WEERDT - [60h AUTR]	B2	Q1	24	-	[+]	5
GEST3064-1	<i>Strategic Intelligence, Design and Innovation</i> (english language) - Marco MOTULLO - [60h AUTR]	B2	Q2	24	-	[+]	5
GEST3062-1	<i>Strength-based Change</i> (english language) - Frank LAMBRECHTS - [60h AUTR]	B2	Q1	24	-	[+]	5