

Block view of the study programme

Or Th Pr Au Cr

Block 1

Compulsory courses

| | | | | | | |
|------------|--|----|----|----|---|----------|
| MARK0012-1 | <i>Basics of marketing</i> - AnneChristine CADIAT, Laurence DESSART | Q1 | 30 | - | - | 6 |
| FINA0017-1 | <i>General accounting (Evening classes)</i> - Anne BILS, Wilfried NIESSEN | Q1 | 30 | 15 | - | 8 |
| DROI0796-1 | <i>Introduction to civil law and business law</i> - Laurent STAS DE RICHELLE | Q1 | 30 | - | - | 5 |
| GEST6004-1 | <i>Ethics and corporate social responsibility</i> - Valérie GERON | Q2 | 15 | - | - | 6 |
| GEST0953-1 | <i>Management of organizations</i> - Olivier LISEIN | Q2 | 25 | - | - | 5 |

Optional courses

Choose one option from the following :

Option : General management

| | | | | | | |
|------------|--|----|----|---|---|----------|
| GEST1097-1 | <i>Workshop in People Management</i> - <i>Change management</i> - Vincent PIEDBOEUF - <i>Management by objectives</i> - Fabrice DE ZANET, JeanLouis PIRE | Q2 | | | | 5 |
| | | | 15 | - | - | |
| | | | 15 | - | - | |
| DROI1249-2 | <i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Isabelle BRÉVIÈRE - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE | Q2 | | | | 8 |
| | | | 30 | 5 | - | |
| | | | 20 | - | - | |
| GRHO0010-2 | <i>Human resources management</i> - Frédéric NAEDENOEN | Q1 | 30 | - | - | 5 |
| GEST0093-1 | <i>Operations and quality management</i> - Thierry PIRONET | Q2 | 30 | - | - | 5 |
| MARK8001-1 | <i>Marketing digital</i> - Laurence DESSART, Benoît RONDEUX | Q2 | 20 | - | - | 4 |
| GEST7081-2 | <i>Preparation of final dissertation, Methodology in management sciences</i> - Annie CORNET | Q2 | 15 | - | - | 3 |

Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in block 2

| | | | | | | |
|------------|---|----|----|---|-----|----------|
| GEST3783-1 | <i>Entrepreneurship and Business Modeling</i> (english language) - Bernard SURLEMONT - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| DROI1248-1 | <i>International Business and Tax Law</i> (english language) - Jürgen VOGT - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| MARK0013-1 | <i>International Marketing</i> (english language) - Piet PAUWELS - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| GEST0008-1 | <i>International Public Affairs and CSR</i> (english language) - Charles LAROCHE - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| FINA0071-1 | <i>Strategic and Market Finance</i> (english language) - Marie LAMBERT - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| GEST0007-1 | <i>The Firm's Competitive Environment</i> (english language) - Markus FREDEBEULKREIN - [60h AUTR] | Q2 | 24 | - | [+] | 5 |

Block 2

Optional courses

Choose one module from :

Module aimed at students who have taken the general management focus

| | | | | | | |
|------------|--|----|----|---|---|-----------|
| FINA0072-1 | <i>Analysis of financial statements</i> - Pascal DEPRAETERE | Q1 | 30 | - | - | 5 |
| GEST0009-1 | <i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN | Q2 | - | - | - | 5 |
| GTFE0017-1 | <i>Final work</i> - COLLÉGIALITÉ | TA | - | - | - | 20 |

Module aimed at students who have taken the MAB focus

| | | | | | | |
|------------|--|----|----|---|-----|----|
| GEST6005-1 | <i>Business Simulation</i> (english language) - Wilfried NIESSEN - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| FINA8002-1 | <i>Corporate Finance, in search of value</i> (english language) - Sigrid VANDEMAELE - [60h AUTR] | Q1 | 24 | - | [+] | 5 |
| GTFE8005-1 | <i>Master Thesis</i> (english language) | TA | - | - | - | 20 |

Choose one focus from the following :

Professional focus in General Management

| | | | | | | |
|------------|--|----|----|---|---|---|
| GEST1093-1 | <i>Entrepreneurship</i> - Julien PAESCHEN | Q2 | 30 | - | - | 5 |
| FINA0020-1 | <i>Introduction to Management Accountancy</i> - Anne CHANTEUX | Q2 | 15 | - | - | 5 |
| INFO2040-1 | <i>Management Information Systems</i> - André BLAVIER | Q1 | 30 | - | - | 5 |
| GEST3061-1 | <i>Skills workshops</i> - David HOMBURG | Q2 | - | - | - | 5 |
| FINA0070-2 | <i>Finance and insurance principles</i> - John PIETQUIN | Q1 | 30 | - | - | 5 |
| FINA0073-1 | <i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN | Q2 | 30 | - | - | 5 |

Professional focus in MBA

Notice : Focus open to students who have taken the MBA option in bloc 1

| | | | | | | |
|------------|---|----|----|---|-----|---|
| INFO8007-1 | <i>Business Process Management</i> (english language) - Koen VANHOOF - [60h AUTR] | Q1 | 24 | - | [+] | 5 |
| GEST3063-1 | <i>Economic and Ethical Impacts of Digital Transformation</i> (english language) - Markus FREDEBEULKREIN - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| GEST3065-1 | <i>International Project Management</i> (english language) - Thierry CHANTRAINE - [60h AUTR] | Q1 | 24 | - | [+] | 5 |
| GRHO0036-1 | <i>People and Self Management</i> (english language) - Sven DE WEERDT - [60h AUTR] | Q1 | 24 | - | [+] | 5 |
| GEST3064-1 | <i>Strategic Intelligence, Design and Innovation</i> (english language) - Marco MOTULLO - [60h AUTR] | Q2 | 24 | - | [+] | 5 |
| GEST3062-1 | <i>Strength-based Change</i> (english language) - Frank LAMBRECHTS - [60h AUTR] | Q1 | 24 | - | [+] | 5 |