

## Cycle view of the study programme

B1 Or Th Pr Au Cr

Master accessible only upon application

### Compulsory courses (B1 : 50Cr)

GEST1096-3	<i>Preparatory module</i> - <i>partim Droit commercial et des sociétés</i> - Jacques DEFER - <i>Finance</i> - Wilfried NIESSEN - <i>Marketing</i> - PierreYves CORNELIS	B1	Q1						<b>10</b>
			30	15	-				
			30	15	-				
			30	15	-				
	<i>Notice</i> : pre-requisites for non-holders of a master's degree in management, business engineering or equivalent								
GTFE0020-1	<i>Capstone project</i> - Fabrice PIRNAY	B1	TA	-	-	-	-	-	<b>15</b>
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	B1	Q2	10	60	-	-	-	<b>5</b>
GEST3155-1	<i>Soft Skills for entrepreneurs</i> - Sabine DENIS	B1	Q2	40	100	-	-	-	<b>5</b>
GEST3156-1	<i>Mission Business Model I</i> - Bernard SURLEMONT	B1	Q1	20	50	-	-	-	<b>5</b>
GEST3774-1	<i>Mission Growth strategy</i> - Bernard SURLEMONT	B1	Q1	20	100	-	-	-	<b>5</b>
MARK0792-1	<i>Marketing mission</i> - PierreYves CORNELIS	B1	Q1	20	100	-	-	-	<b>5</b>
GEST3159-1	<i>Company takeover and handover mission</i> - Frédéric LOVERIUS	B1	Q1	20	100	-	-	-	<b>5</b>
GEST3776-1	<i>Mission Sales</i> - Didier JORIS	B1	Q2	10	25	-	-	-	<b>4</b>
GEST3777-1	<i>Negotiation</i> - Didier JORIS	B1	Q2	10	25	-	-	-	<b>1</b>

### Optional courses (B1 : 10Cr)

Choose two courses out of the following : (B1 : 10Cr)

GEST3044-1	<i>Mission Right-Hand Person</i> - Bernard SURLEMONT	B1	Q2	5	150	-	-	-	<b>5</b>
GEST3160-1	<i>Mission Networking and financing</i> - Bernard SURLEMONT	B1	Q2	20	100	-	-	-	<b>5</b>
GEST3158-1	<i>Mission New Venture</i> - Bernard SURLEMONT	B1	Q1	20	100	-	-	-	<b>5</b>
GEST0214-2	<i>Mission Personal project</i> - Bernard SURLEMONT	B1	Q2	20	100	-	-	-	<b>5</b>