

Cycle view of the study programme

B1 Or Th Pr Au Cr

Prerequisites (B1 : 14Cr)

Notice : Students admitted on the basis of an application for the Business management option may be invited, depending on their prior academic training, to attend the following additional courses:

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|------------|--|----|----|----|---|---|-----------|
| GTFE8001-1 | <i>Master Thesis Preparation</i> (english language) - N... | B1 | Q1 | - | - | - | 10 |
| GPRO0003-1 | <i>Skills workshops</i> (english language) | B1 | Q1 | 16 | - | - | 4 |

Notice : Students admitted on the basis of an application for the «Public Management» option may be invited, depending on their prior academic training, to attend the following additional courses :

| | | | | | | | |
|------------|--|----|----|----|---|---|----------|
| ECON2296-1 | <i>Introduction to political economy</i> - Bernard JURION | B1 | Q1 | 24 | - | - | 5 |
| GEST3778-1 | <i>Introduction to management</i> - Michel AUDOIN, Sylverin KEMMOETCHOMTE | B1 | Q1 | 24 | - | - | 5 |

Compulsory courses (B1 : 15Cr)

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| GTFE0015-1 | <i>Final Work</i> - COLLÉGIALITÉ | B1 | TA | - | - | - | 15 |
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Optional courses (B1 : 45Cr)

Choose one module depending on the choice of optional subject : (B1 : 15Cr)

Module aimed at students from the Corporate Management option (B1 : 15Cr)

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| GEST3752-1 | <i>Change Management</i> (english language) - Olivier LISEIN | B1 | Q1 | 30 | - | - | 5 |
| FINA0050-1 | <i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT | B1 | Q1 | 30 | - | - | 5 |
| MARK0781-2 | <i>Strategic Marketing Seminar</i> (english language) - Claire GRUSLIN, Jonas HELLER | B1 | Q1 | 30 | - | - | 5 |

Module aimed at students from the Public Management option (B1 : 15Cr)

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| FINA0074-1 | <i>Management control adapted to the public sector</i> - Anne CHANTEUX | B1 | Q1 | 30 | - | - | 5 |
| GRHO0032-1 | <i>Human resources management in the public sector</i> - François PICHAULT | B1 | Q1 | 30 | - | - | 5 |
| MARK0789-1 | <i>Marketing adapted to the public sector</i> - AnneChristine CADIAT | B1 | Q2 | 30 | - | - | 5 |

Module aimed at students from the Corporate Management option (B1 : 15Cr)

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|------------|--|----|--|----|----|---|----------|
| DROI1907-1 | (pas organisé en 2020-2021) <i>Corporate legal aspects and introduction to OHADA law</i> | B1 | | 30 | 15 | - | 5 |
| LOGI0021-1 | (pas organisé en 2020-2021) <i>Logistics</i> | B1 | | 30 | 15 | - | 5 |
| GEST7033-1 | (pas organisé en 2020-2021) <i>New information and communication technologies (NICT)</i> | B1 | | 30 | 15 | - | 5 |

Choose one option from the following : (B1 : 30Cr)

Option 1 : Corporate Management (B1 : 30Cr)

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| GEST3762-1 | <i>Digital Business</i> (english language) - André BLAVIER | B1 | Q2 | 18 | - | - | 3 |
| GEST3754-1 | <i>Entrepreneurship and Innovation</i> (english language) - Frédéric OOMS | B1 | Q1 | 18 | - | - | 3 |
| GEST7001-1 | <i>International Management Seminar</i> (english language) - Patrick BROCHÉ, Gabriela CONTRERAS | B1 | Q1 | 24 | - | - | 4 |
| INFO2039-2 | <i>Management Information Systems</i> (english language) - Samedi HENG, Ashwin ITTOO | B1 | Q2 | 30 | - | - | 5 |
| MQGE0005-5 | <i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA | B1 | Q1 | 15 | - | - | 5 |

Study programmes 2020-2021

HEC Management School - University of Liege

Master in management (60 ECTS)

- Part : *Statistics* - Cédric HEUCHENNE 15 - -

Choose one of the following courses : (B1 : 1Cr)

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|------------|---|----|----|----|---|---|---|
| GEST7002-1 | <i>Methodology of the final thesis</i> - Annie CORNET | B1 | Q1 | 12 | - | - | 1 |
| GEST7004-1 | <i>Master Thesis Methodology</i> (english language) - Jérôme SCHOENMAECKERS | B1 | Q1 | 12 | - | - | 1 |

Choose one of the following courses : (B1 : 3Cr)

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|------------|---|----|----|----|---|---|---|
| DROI0929-2 | <i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL | B1 | Q1 | 30 | - | - | 3 |
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Notice : The course DROI0929-2 is not accessible to students who passed a course of tax law

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| DROI1310-1 | <i>Private International Law</i> (english language) - Cedric VANLEENHOVE | B1 | Q2 | 21 | - | - | 3 |
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Choose one of the following courses : (B1 : 3Cr)

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| GEST3029-1 | <i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO | B1 | Q2 | 18 | - | - | 3 |
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| GEST3030-1 | <i>Development of skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT | B1 | TA | 18 | - | - | 3 |
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| GEST3130-1 | <i>Managerial Skills Development</i> (english language) - JeanMarie DUJARDIN | B1 | Q2 | 18 | - | - | 3 |
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Notice : The course GEST3130-1 is only open to non-French speaking foreign students

Choose one of the following courses : (B1 : 3Cr)

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

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| LANG1925-1 | <i>German 4</i> (german language) - Marie MAWHIN | B1 | Q2 | 30 | - | - | 3 |
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| LANG1926-1 | <i>Advanced German 4</i> (german language) - Laurent GIANOTTI | B1 | Q2 | 30 | - | - | 3 |
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| LANG1933-1 | <i>Elementary German 1</i> - Marie MAWHIN | B1 | Q2 | 30 | - | - | 3 |
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| LANG6009-1 | <i>Elementary Chinese 1</i> - Fang DONG, Chao MENG | B1 | Q2 | 30 | - | - | 3 |
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| LANG1927-1 | <i>Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO | B1 | Q2 | 30 | - | - | 3 |
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| LANG1928-1 | <i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA | B1 | Q2 | 30 | - | - | 3 |
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| LANG1934-1 | <i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA | B1 | TA | 30 | - | - | 3 |
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| LANG1954-1 | <i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL | B1 | Q2 | 30 | - | - | 3 |
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Notice : this cours is only open to non-French speaking students

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| LANG1929-1 | <i>(Advanced) Italian 4</i> (italian language) - Christine HANON | B1 | Q2 | 30 | - | - | 3 |
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| LANG6010-1 | <i>Elementary Italian 1</i> - Alex BARDASCINO | B1 | Q2 | 30 | - | - | 3 |
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| LANG1932-1 | <i>Advanced Dutch 4</i> (dutch language) - Nicole ENGELEN, Lutgarde NACHTERGAELE | B1 | Q2 | 30 | - | - | 3 |
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| LANG1936-1 | <i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Isabelle VAN DEN HOVE | B1 | TA | 30 | - | - | 3 |
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Option 2 : Public management (programme in collaboration with ESFAM - Bulgaria) (B1 : 30Cr)

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|------------|--|----|----|----|---|---|---|
| ECON2277-1 | <i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS | B1 | Q1 | 24 | - | - | 3 |
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| ECON2278-1 | <i>Economy of public finances</i> - Bernard JURION | B1 | Q1 | 24 | - | - | 4 |
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| GEST3150-1 | <i>Management of the public sector (principles, evolution of theories and practices, information system)</i> - Christian SERRADJI | B1 | Q1 | 24 | - | - | 3 |
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Study programmes 2020-2021

HEC Management School - University of Liege

Master in management (60 ECTS)

Choose one module from : (B1 : 20Cr)

Module 1 : European Business Management (B1 : 20Cr)

| | | | | | | | |
|------------|---|----|----|----|---|---|---|
| DROI1287-1 | <i>European law</i> | B1 | Q2 | 30 | - | - | 4 |
| ECON2279-1 | <i>European Structural Funds</i> | B1 | Q2 | 30 | - | - | 4 |
| SPOL2340-1 | <i>Governance and european institutions</i> - <i>Democracy and governance</i> - <i>European institutions</i> | B1 | Q2 | 15 | - | - | 4 |
| GEST3151-1 | <i>European project setup</i> - <i>Installation of European projects</i> - <i>Operational management of European projects</i> | B1 | Q2 | 15 | - | - | 4 |
| DROI1289-1 | <i>European public policies</i> - <i>fiscal policy</i> - <i>Sectoral policies. Analysis and Issues</i> | B1 | Q2 | 15 | - | - | 4 |

Module 2 : public institutions management (B1 : 20Cr)

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|------------|---|----|----|----|---|---|---|
| DROI1288-1 | <i>Purchase and procurement contract</i> - Laura Elena MARINAS | B1 | Q2 | 16 | - | - | 2 |
| FINA0082-1 | <i>Accountancy and financial management of public institutions</i> - Wilfried NIESSEN | B1 | Q2 | 30 | - | - | 4 |
| DROI1290-1 | <i>Public law</i> - Sébastien RADULETU | B1 | Q2 | 30 | - | - | 4 |
| GEST3153-1 | <i>Management of local authorities</i> - Mohamed Said YAHIAOUI | B1 | Q2 | 24 | - | - | 3 |
| GEST3154-1 | <i>Project Management</i> - <i>Project Assembly and Funding</i> - Tolga BAYRAK - <i>Project Evaluation and Operational Management</i> - Tolga BAYRAK | B1 | Q2 | 15 | - | - | 4 |
| GEST3152-1 | <i>Strategic Management in public Institutions</i> - <i>Performance Management of public Institutions</i> - Michel HERMANS - <i>Organization and strategic Approach of the public Action</i> - Michel HERMANS | B1 | Q2 | 9 | - | - | 3 |

Module 3: University management and governance (B1 : 20Cr)

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| GEST7007-1 | <i>Developing and evaluating public policies in higher education and funding models</i> - Antony GALABOV | B1 | Q2 | 30 | - | - | 4 |
| DROI2115-1 | <i>Basic principles of administrative law</i> - Dragomir YORDANOV | B1 | Q2 | 24 | - | - | 2 |
| GEST7008-1 | <i>Governance and stakeholders in the university system. Decentralisation of the teaching system and autonomy of teaching establishments</i> - Albert CORHAY | B1 | Q2 | 24 | - | - | 3 |
| GEST7009-1 | <i>University accounts, budget and financial management</i> - Anne GIRIN | B1 | Q2 | 24 | - | - | 3 |
| GEST7010-1 | <i>University quality assurance, evaluation and accreditation</i> - Antony TODOROV | B1 | Q2 | 30 | - | - | 4 |
| GEST7011-1 | <i>Projects management</i> - Benoit NAUTRE | B1 | Q2 | 18 | - | - | 2 |
| GEST7012-1 | <i>Organisation of teaching and skills management</i> - David RANDAXHE | B1 | Q2 | 18 | - | - | 2 |

Option 3: Company management and business law (programme in partnership ; DR Congo) THIS PROGRAMME WILL BE ORGANISED FROM 2021-2022 (B1 : 30Cr)

Notice : This optional subject is accessible based solely on the application file

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|------------|--|----|--|----|---|---|---|
| GEST7034-1 | (pas organisé en 2020-2021) <i>Seminar on preparing the dissertation</i> | B1 | | 15 | - | - | 1 |
| DROI1908-1 | (pas organisé en 2020-2021) <i>Business ethics and social</i> | B1 | | 20 | - | - | 2 |

Study programmes 2020-2021

HEC Management School - University of Liege

Master in management (60 ECTS)

responsibility

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| GEST7035-1 | (pas organisé en 2020-2021) <i>Interculturalism and managing diversity</i> | B1 | 20 | - | - | 2 |
| GEST7036-1 | (pas organisé en 2020-2021) <i>Project engineering</i> | B1 | 40 | - | - | 4 |
| LANG9022-1 | (pas organisé en 2020-2021) <i>Business English</i> | B1 | 50 | - | - | 5 |

Choose one module from : (B1 : 16Cr)

Module 1: Accounting and auditing (B1 : 16Cr)

Choose four of the following courses : (B1 : 16Cr)

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| FINA9003-1 | (pas organisé en 2020-2021) <i>IFRES standards</i> | B1 | 30 | 15 | - | 4 |
| FINA9004-1 | (pas organisé en 2020-2021) <i>Advanced OHADA accounting</i> | B1 | 30 | 15 | - | 4 |
| FINA9005-1 | (pas organisé en 2020-2021) <i>Financial engineering</i> | B1 | 30 | 15 | - | 4 |
| FINA9006-1 | (pas organisé en 2020-2021) <i>Auditing</i> | B1 | 30 | 15 | - | 4 |
| FINA9007-1 | (pas organisé en 2020-2021) <i>Management control</i> | B1 | 30 | 15 | - | 4 |

Module 2: Marketing and entrepreneurship (B1 : 16Cr)

Choose four of the following courses : (B1 : 16Cr)

| | | | | | | |
|------------|--|----|----|----|---|---|
| GEST7037-1 | (pas organisé en 2020-2021) <i>Consumer behaviour and market analysis</i> | B1 | 30 | 15 | - | 4 |
| GEST7038-1 | (pas organisé en 2020-2021) <i>Digital Innovation</i> | B1 | 30 | 15 | - | 4 |
| GEST7039-1 | (pas organisé en 2020-2021) <i>E-commerce and E-business</i> | B1 | 30 | 15 | - | 4 |
| GEST7040-1 | (pas organisé en 2020-2021) <i>Entrepreneurship, innovation and microfinance</i> | B1 | 30 | 15 | - | 4 |
| GEST7041-1 | (pas organisé en 2020-2021) <i>HRM practices</i> | B1 | 30 | 15 | - | 4 |

Module 3: Finance and banking (B1 : 16Cr)

Choose four of the following courses : (B1 : 16Cr)

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|------------|--|----|----|----|---|---|
| FINA9008-1 | (pas organisé en 2020-2021) <i>Bank management</i> | B1 | 30 | 15 | - | 4 |
| FINA9009-1 | (pas organisé en 2020-2021) <i>International finance</i> | B1 | 30 | 15 | - | 4 |
| FINA9010-1 | (pas organisé en 2020-2021) <i>Management of portfolios and new financial products</i> | B1 | 30 | 15 | - | 4 |
| FINA9005-1 | (pas organisé en 2020-2021) <i>Financial engineering</i> | B1 | 30 | 15 | - | 4 |
| GEST7040-1 | (pas organisé en 2020-2021) <i>Entrepreneurship, innovation and microfinance</i> | B1 | 30 | 15 | - | 4 |

Module 4: Business law (B1 : 16Cr)

Choose four of the following courses : (B1 : 16Cr)

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|------------|---|----|----|----|---|---|
| DROI1909-1 | (pas organisé en 2020-2021) <i>Procurement activities</i> | B1 | 30 | 15 | - | 4 |
| DROI1910-1 | (pas organisé en 2020-2021) <i>Business taxation</i> | B1 | 30 | 15 | - | 4 |
| DROI1911-1 | (pas organisé en 2020-2021) <i>Contracts</i> | B1 | 30 | 15 | - | 4 |
| DROI1912-1 | (pas organisé en 2020-2021) <i>Advanced OHADA law</i> | B1 | 30 | 15 | - | 4 |
| GEST7043-1 | (pas organisé en 2020-2021) <i>Organisational theory</i> | B1 | 30 | 15 | - | 4 |

Module 5: Human resources management and management (B1 : 16Cr)

Choose four of the following courses : (B1 : 16Cr)

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| GEST7043-1 | (pas organisé en 2020-2021) <i>Organisational theory</i> | B1 | 30 | 15 | - | 4 |
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| GEST7045-1 | (pas organisé en 2020-2021) <i>Public management and managing social enterprises</i> | B1 | 30 | 15 | - | 4 |
| GEST7046-1 | (pas organisé en 2020-2021) <i>Information systems and E-HRM</i> | B1 | 30 | 15 | - | 4 |
| GEST7041-1 | (pas organisé en 2020-2021) <i>HRM practices</i> | B1 | 30 | 15 | - | 4 |
| FINA9007-1 | (pas organisé en 2020-2021) <i>Management control</i> | B1 | 30 | 15 | - | 4 |

Additional ECTS Master in management (60 ECTS)

Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

| | | | | | | | |
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| FINA0001-1 | <i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN | B0 | Q2 | 45 | - | - | 5 |
| FINA0092-1 | <i>Financial Analysis and Corporate Financing</i> (english language) - Wouter TORSIN | B0 | Q2 | 45 | - | - | 5 |
| GEST3054-1 | <i>Analysis of organizations</i> - Jocelyne ROBERT | B0 | Q1 | 50 | - | - | 5 |
| GEST7032-1 | <i>Organizations Analysis</i> (english language) - Sabine HAINE, Jocelyne ROBERT | B0 | Q1 | 50 | - | - | 5 |
| LANG2941-1 | <i>English 3 - 1st part</i> - Hélène BRIAMONT | B0 | Q1 | 60 | - | - | 7 |
| LANG2942-1 | <i>English 3 - 2nd part</i> (english language) - Xuan Giang NGUYEN, Pauline WARROQUIERS | B0 | Q2 | 30 | - | - | 3 |
| GEST0368-1 | <i>Cost Accounting</i> - Giuseppina CAPODICCI | B0 | Q2 | 30 | - | - | 5 |
| DROI0908-1 | <i>Law and businesses</i> - Jacques DEFER | B0 | Q2 | 30 | - | - | 5 |
| GRHO0001-4 | <i>Strategic Human Resources Management</i> - François PICHAULT | B0 | Q1 | 45 | - | - | 5 |
| GRHO0041-1 | <i>Strategic Human Resources Management</i> (english language) - François PICHAULT | B0 | Q1 | 45 | - | - | 5 |
| INFO0074-1 | <i>Computer science for economists and managers</i> - Samedi HENG | B0 | Q2 | 40 | 15 | - | 5 |
| ECON0610-4 | <i>Introduction to political economy</i> - <i>Theory</i> - HenryJean GATHON - <i>Practice</i> - HenryJean GATHON | B0 | Q2 | 30 | - | - | 5 |
| GEST0832-4 | <i>Financial Markets</i> - Danielle SOUGNÉ | B0 | Q2 | 40 | 15 | - | 5 |
| FINA0091-1 | <i>Market Finance in EU</i> (english language) - Patrick BROCHÉ, Georges HÜBNER | B0 | Q2 | 40 | 15 | - | 5 |
| GEST3014-2 | <i>Principles of marketing</i> - Chantal DE MOERLOOSE | B0 | Q1 | 50 | - | - | 5 |
| MARK9202-1 | <i>Marketing : Concepts and Decision Making</i> (english language) - AnneChristine CADIAT | B0 | Q1 | 40 | - | - | 5 |
| MATH2017-1 | <i>Mathematics (part 1)</i> - Pascal DUPONT | B0 | Q1 | 23 | 8 | - | 3 |
| MATH2018-1 | <i>Mathematics (part 2)</i> - Pascal DUPONT | B0 | Q2 | 22 | 7 | - | 3 |
| ECON2259-1 | <i>Microeconomics and industrial economy</i> - Bernard THIRY | B0 | Q2 | 40 | 15 | - | 5 |
| GEST1039-1 | <i>Business simulation</i> - Anne BILS, Wilfried NIESSEN - [30h Mon. WS] | B0 | TA | - | - | [+] | 2 |
| STAT0066-1 | <i>Statistics</i> - Isabelle PAYS | B0 | Q1 | 30 | 15 | - | 5 |
| LOGI0001-2 | <i>Supply Chain Management</i> (english language) - Thierry PIRONET | B0 | Q1 | 45 | - | - | 5 |