

# Study programmes 2020-2021

## HEC Management School - University of Liege

### Master in management (120 ECTS)

#### Cycle view of the study programme

		B1	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 9Cr, B2 : 9Cr)</b>							
GEST3762-1	<i>Digital Business</i> (english language) - André BLAVIER	B1	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Samedi HENG, Ashwin ITTOO	B1	Q2	30	-	-	5
GEST6001-1	<i>Preparation for Master Thesis and Internship</i> (english language) - Stéphanie AERTS, Sophie LERUTH	B1	Q2	10	-	-	1
GPRO0002-1	<i>Skills workshops</i> - David HOMBURG, Giseline RONDEAUX	B2	TA	-	-	-	5
GEST3753-1	<i>Business Ethics and Corporate Social Responsibility</i> (english language) - Virginie XHAUFLAIR	B2	Q1	24	-	-	4
<b>Optional courses (B1 : 51Cr, B2 : 51Cr)</b>							
<b>Choose one module from : (B1 : 27Cr)</b>							
<b>Module 1 (aimed at internationally mobile students) (B1 : 27Cr)</b>							
ERAS0016-1	<i>Erasmus HEC (MSG)</i>	B1		-	-	-	27
<b>Module 2 (B1 : 27Cr)</b>							
GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	B1	Q1	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT	B1	Q1	30	-	-	5
GEST3754-1	<i>Entrepreneurship and Innovation</i> (english language) - Frédéric OOMS	B1	Q1	18	-	-	3
GEST7001-1	<i>International Management Seminar</i> (english language) - Patrick BROCHÉ, Gabriela CONTRERAS	B1	Q1	24	-	-	4
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	B1	Q1	15 15	- -	- -	5
MARK0781-2	<i>Strategic Marketing Seminar</i> (english language) - Claire GRUSLIN, Jonas HELLER	B1	Q1	30	-	-	5
Choose one of the following courses : (B1 : 3Cr)							
DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	B1	Q2	21	-	-	3
DROI0929-2	<i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL	B1	Q1	30	-	-	3
<i>Notice : The course DROI0929-2 is not accessible to students who passed a course of tax law</i>							
Choose courses for a total of 28 credits among: (B2 : 28Cr)							
GTFE8003-1	<i>Project-Thesis</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	28
GTFE0013-1	<i>Research-Thesis</i> - COLLÉGIALITÉ <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	18
GSTG0014-2	<i>Internship</i> - COLLÉGIALITÉ	B2	Q2	-	-	-	10
GTFE9005-1	<i>Intrapreneurial Thesis</i> (english language)	B2	TA	-	-	-	18
GEST3759-1	<i>Strategic, Organizational and Information System Audits</i> (english language) - Olivier LISEIN - [200h AUTR] <b>Corequisite :</b> GEST3767-1 - Consultant Roles and Responsibilities	B2	TA	18	-	[+]	10

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GEST3766-1 - Project and Change Management  
 GEST3764-1 - Innovation Project Definition and Development (partim II)  
 GEST3050-1 - Creativity and Design

*Notice* : Courses GTFE9005-1 and GEST3759-1 are compulsory and only available to students enrolled in the focus Intrapreneurship and Management of Innovation Projects.

[...] Courses from the Master in management and/or Master in education

*Notice* : students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose one of the following courses : (B2 : 2Cr)

GEST7004-1	<i>Master Thesis Methodology</i> (english language) - Jérôme SCHOENMAECKERS <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2 Q1 12 - - 2
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GEST7002-1	<i>Methodology of the final thesis</i> - Annie CORNET	B2 Q1 12 - - 2
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Choose two courses out of the following : (B1 : 3Cr, B2 : 3Cr)

*Notice* : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

[...] One level 4 course or basic level 1

LANG1925-1	<i>German 4</i> (german language) - Marie MAWHIN	B1 Q2 30 - - 3
LANG1926-1	<i>Advanced German 4</i> (german language) - Laurent GIANOTTI	B1 Q2 30 - - 3
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	B1 Q2 30 - - 3
LANG6009-1	<i>Elementary Chinese 1</i> - Fang DONG, Chao MENG	B1 Q2 30 - - 3
LANG1927-1	<i>Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA, Alba CARVAJAL LAGAREJO	B1 Q2 30 - - 3
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA	B1 Q2 30 - - 3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	B1 TA 30 - - 3
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	B1 Q2 30 - - 3
LANG1929-1	<i>(Advanced) Italian 4</i> (italian language) - Christine HANON	B1 Q2 30 - - 3
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	B1 Q2 30 - - 3
LANG1932-1	<i>Advanced Dutch 4</i> (dutch language) - Nicole ENGELEN, Lutgarde NACHTERGAELE	B1 Q2 30 - - 3
LANG1936-1	<i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Isabelle VAN DEN HOVE	B1 TA 30 - - 3

*Notice* : The course LANG1954-1 is only open to non-French speaking foreign students

[...] One level 5 course or basic level 2

LANG1938-1	<i>German 5</i> (german language) - Marie MAWHIN <b>Prerequisite :</b> LANG1925-1 - Allemand 4	B2 Q1 30 - - 3
LANG1939-1	<i>Advanced German 5</i> (german language) - Laurent GIANOTTI <b>Prerequisite :</b> LANG1926-1 - Allemand avancé 4	B2 Q1 30 - - 3
LANG1945-1	<i>Elementary German 2</i> - Laurent GIANOTTI <b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1	B2 Q1 30 - - 3
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Fang DONG,	B2 Q1 30 - - 3

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	Yingxuan ZHANG							
	<b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1							
LANG1940-1	<i>Spanish 5</i> (spanish language) - Alba CARVAJAL LAGAREJO, Véronique PEIFFER	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1927-1 - Espagnol 4							
LANG1941-1	<i>Advanced Spanish 5</i> (spanish language) - Alba CARVAJAL LAGAREJO	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1928-1 - Espagnol avancé 4							
LANG1946-1	<i>Elementary Spanish 2</i> - Alba CARVAJAL LAGAREJO, Véronique PEIFFER	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1							
LANG1942-1	<i>(Advanced) Italian 5</i> (italian language) - Christine HANON	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1929-1 - Italien (avancé) 4							
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1							
LANG1950-1	<i>Advanced Dutch 5</i> (dutch language) - Nicole ENGELEN, Lutgarde NACHTERGAELE	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1932-1 - Néerlandais avancé 4							
LANG1948-1	<i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1936-1 - Néerlandais élémentaire 1							
LANG1955-1	<i>French beginner level 2</i> - ISLV, Marielle MARÉCHAL	B2	Q1	30	-	-	-	3
	<b>Prerequisite :</b> LANG1954-1 - French beginner level 1							

Choose one of the following courses : (B1 : 3Cr)

*Notice* : Students may only include one Elementary Level 1 Language course in their Master programme.

LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	B1	Q2	30	-	-	-	3
LANG6009-1	<i>Elementary Chinese 1</i> - Fang DONG, Chao MENG	B1	Q2	30	-	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	B1	TA	30	-	-	-	3
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	B1	Q2	30	-	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Isabelle VAN DEN HOVE	B1	TA	30	-	-	-	3
GEST3030-1	<i>Development of skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	B1	TA	18	-	-	-	3
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO	B1	Q2	18	-	-	-	3
GEST3130-1	<i>Managerial Skills Development</i> (english language) - JeanMarie DUJARDIN	B1	Q2	18	-	-	-	3

*Notice* : The course GEST3130-1 is only open to non-French speaking foreign students

Choose one of the following courses : (B2 : 3Cr)

*Notice* : a student who has chosen an Elementary language 1 course in Block 1 must necessarily continue the chosen language and take the corresponding Elementary language 2 course.

LANG1945-1	<i>Elementary German 2</i> - Laurent GIANOTTI	B2	Q1	30	-	-	-	3
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	<b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1							
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Fang DONG, Yingxuan ZHANG	B2	Q1	30	-	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1							
LANG1946-1	<i>Elementary Spanish 2</i> - Alba CARVAJAL LAGAREJO, Véronique PEIFFER	B2	Q1	30	-	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1							
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO	B2	Q1	30	-	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1							
LANG1948-1	<i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA	B2	Q1	30	-	-	-	<b>3</b>
	<b>Prerequisite :</b> LANG1936-1 - Néerlandais élémentaire 1							
GEST3143-1	<i>Geopolitics and cyber politics</i> - Michel HERMANS	B2	Q1	18	-	-	-	<b>3</b>
GEST3782-1	<i>Introduction to family business entrepreneurship</i> - Nathalie CRUTZEN, Laurent WEERTS	B2	Q1	18	-	-	-	<b>3</b>
GEST1076-1	<i>Seminar on Sustainability and Smart Territories</i> (english language) - Nathalie CRUTZEN	B2	Q1	18	-	-	-	<b>3</b>

[...] Optional courses from the courses of the Master in management

GEST3050-1	<i>Creativity and Design</i> - Bernard SURLEMONT	B2	Q2	18	50	-	-	<b>3</b>
	<b>Corequisite :</b> GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3759-1 - Strategic, Organizational and Information System Audits							

*Notice* : Compulsory course only accessible to students studying for the professional focus in Intrapreneurship and Management of Innovation Projects

**Choose one focus from the following : (B1 : 15Cr, B2 : 15Cr)**

#### Professional focus in Banking and Asset Management (B1 : 15Cr, B2 : 15Cr)

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	B1	Q2	30	-	-	-	<b>5</b>
FINA0052-1	<i>Financial Derivatives</i> (english language) - Julien HAMBUECKERS	B1	Q2	30	-	-	-	<b>5</b>
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER	B1	Q2	30	-	-	-	<b>5</b>
FINA0054-1	<i>Fund Industry</i> (english language) - Marie LAMBERT	B2	Q1	30	-	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management							

Choose two courses out of the following : (B2 : 10Cr)

FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	B2	Q1	30	-	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0050-1 - Corporate Finance - Lectures and Seminars FINA0052-1 - Financial Derivatives FINA0053-1 - Investments and Portfolio Management							
FINA0084-1	<i>Estate and Financial planning</i> (english language) - Georges HÜBNER	B2	Q1	30	-	-	-	<b>5</b>
	<b>Prerequisite :</b> FINA0053-1 - Investments and Portfolio Management							

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FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER <b>Prerequisite :</b> FINA0051-1 - Banking and Insurance FINA0052-1 - Financial Derivatives FINA0053-1 - Investments and Portfolio Management	B2	Q1	30	-	-	5
FINA0028-5	<i>International Finance</i> (english language) - Julien HAMBUECKERS	B2	Q1	30	-	-	5
FINA9013-1	<i>Strategic Financial Analysis</i> (english language) - Marie LAMBERT - [30h AUTR]  <i>Notice : access on file</i>	B2	Q1	-	-	[+]	5

#### Professional focus in Financial Analysis and audit (B1 : 15Cr, B2 : 15Cr)

FINA0011-2	<i>Audit</i> (english language) - Yves FRANCIS	B1	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	B1	Q2	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	B1	Q2	30	-	-	5
FINA0057-1	<i>Advanced taxation</i> - Isabelle RICHELLE	B2	Q1	30	-	-	5

Choose two courses out of the following : (B2 : 10Cr)

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ <b>Prerequisite :</b> FINA0030-1 - Consolidation and IFRS <b>Corequisite :</b> FINA0057-1 - Fiscalité approfondie	B2	Q1	30	-	-	5
FINA0086-1	<i>Depth diagnostics of business: Legal and financial aspects</i> - Danielle SOUGNÉ <b>Prerequisite :</b> FINA0050-1 - Corporate Finance - Lectures and Seminars	B2	Q1	30	-	-	5
DROI1237-1	<i>Corporate mergers and restructuring</i> - Roman AYDOGDU <b>Corequisite :</b> FINA0057-1 - Fiscalité approfondie	B2	Q1	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	B2	Q1	30	-	-	5
FINA0085-1	<i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS	B2	Q1	30	-	-	5
FINA0079-1	<i>Fund Administration &amp; Audit</i> (english language) - Marie LAMBERT <b>Prerequisite :</b> FINA0011-2 - Audit	B2	Q1	30	-	-	5

#### Professional focus in International Strategic Marketing (B1 : 15Cr, B2 : 15Cr)

MARK0785-1	<i>Brand Management</i> (english language) - Laurence DESSART, Claire GRUSLIN	B1	Q2	30	-	-	5
INFO2054-1	<i>Marketing Analytics</i> (english language) - Stéphanie AERTS	B1	Q2	30	-	-	5
MARK0793-1	<i>Marketing Research</i> (english language) - Cécile DELCOURT	B1	Q2	30	-	-	5
MARK0794-1	<i>Consumer Behavior</i> (english language) - Cécile DELCOURT <b>Prerequisite :</b> MARK0793-1 - Marketing Research	B2	Q1	30	-	-	5
MARK0797-1	<i>Digital Marketing Strategy</i> (english language) - Laurence DESSART	B2	Q1	30	-	-	5

Choose one of the following courses : (B2 : 5Cr)

MARK9201-1	<i>Digital Consumer Experience</i> (english language) - Laurence DESSART	B2	Q1	30	-	-	5
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO <b>Prerequisite :</b> INFO2039-2 - Management Information Systems	B2	Q1	30	-	-	5
MARK0796-1	<i>International Marketing</i> (english language) - Claire GRUSLIN	B2	Q1	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT <b>Prerequisite :</b> MARK0793-1 - Marketing Research	B2	Q1	30	-	-	5

#### Professional focus in social and sustainable enterprise management (B1 : 15Cr, B2 : 15Cr)

GEST7030-1	<i>Ecological economy and managing transition</i> - Kevin MARÉCHAL	B1	Q2	30	-	-	5
GEST6002-1	<i>Social enterprises and sustainable business models: organisation and management methods</i> - Sybille MERTENS DE WILMARS	B1	Q2	30	-	-	5
GEST3036-1	<i>Social innovation project management</i> - Benjamin HUYBRECHTS	B1	Q2	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social and sustainable enterprises</i> - Michel BOVING, Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3763-1	<i>Funding sustainability</i> - Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3041-1	<i>Global performance and social impact reporting</i> - Virginie XHAUFLAIR	B2	Q1	30	-	-	5

#### Professional focus in Intrapreneurship and Management of Innovation Projects (B1 : 15Cr, B2 : 15Cr)

ECON2275-1	<i>Economics of Innovation</i> (english language) - Lionel ARTIGE	B1	Q2	30	-	-	5
GEST3755-1	<i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]	B1	Q2	18	-	[+]	5
GEST3757-1	<i>Strategy and Business Model Generation</i> (english language) - Didier VAN CAILLIE - [100h AUTR]	B1	Q2	18	-	[+]	5
GEST3767-1	<i>Consultant Roles and Responsibilities</i> (english language) - François PICHAULT, Giseline RONDEAUX - [80h AUTR] <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Creativity and Design GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3766-1 - Project and Change Management	B2	Q2	18	-	[+]	4
GEST3764-1	<i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR] <b>Prerequisite :</b> GEST3755-1 - Innovation Project Definition and Development (partim I) <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Creativity and Design GEST3766-1 - Project and Change Management GEST3767-1 - Consultant Roles and Responsibilities	B2	Q1	18	-	[+]	5
GEST3766-1	<i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR] <b>Corequisite :</b> GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Creativity and Design GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3767-1 - Consultant Roles and Responsibilities	B2	Q2	18	-	[+]	6

#### Professional focus in strategy and human resource management (B1 : 15Cr, B2 : 15Cr)

GEST3161-1	<i>Communication and projects management</i> - Sabine HAINE,	B1	Q1	30	-	-	5
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Jocelyne ROBERT

METO1015-1	<i>Scientific approaches and investigation</i> - <i>Initiation à l'esprit critique, Theory</i> - Yaël NAZÉ - <i>Initiation à l'esprit critique, SHS practice</i> - <i>Méthodologie de l'enquête</i> - Sébastien FONTAINE	B1	Q2	10	-	-	5
METO0820-1	<i>Initiation to Social Science Methodology, Theory</i> - Didier VRANCKEN - Suppl : Julie GÉRARD	B1	Q2	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> - Grégory JEMINE, François PICHault	B2	Q2	30	-	-	5
SOCI2241-1	<i>Sociology of employment</i> - JeanFrançois ORIANNE	B2	Q1	45	-	-	5
DROI0928-1	<i>Techniques for implementing the law in collective labour relations</i> - Joël HUBIN	B2	Q2	30	-	-	5

#### Professional focus in Global Supply Chain Management (B1 : 15Cr, B2 : 15Cr)

LOGI0012-1	<i>Logistics and Transportation</i> (english language) - Sabine LIMBOURG	B1	Q2	30	-	-	5
LOGI0018-1	<i>Process Optimization &amp; Supply Chain Value Management</i> (english language) - Didier VAN CAILLIE	B1	Q2	30	-	-	5
LOGI0019-1	<i>Purchasing, Sales and Operations Planning</i> (english language) - Véronique FRANÇOIS	B1	Q2	30	-	-	5
LOGI0016-1	<i>Quality, Ethics and Sustainability in Supply Chain Management</i> (english language) - Maud BAY, Yves CRAMA, Célia PAQUAY, Virginie XHAUFLAIR	B2	Q1	30	-	-	5
LOGI0015-1	<i>ERP Solutions for Supply Chains</i> (english language) - Yasemin ARDA, Samedi HENG	B2	Q1	30	-	-	5

Choose one of the following courses : (B2 : 5Cr)

LOGI0020-1	<i>Retail and Distribution Management</i> (english language) - Sabine LIMBOURG, Willem STANDAERT	B2	Q1	30	-	-	5
ECON2262-1	<i>Industrial organization in the digital economy</i> (english language) - Axel GAUTIER	B2	Q1	30	-	-	5

#### Teaching focus (B1 : 15Cr, B2 : 15Cr)

AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE - Suppl : MarieThérèse DELHOUNE	B1	Q1	15	-	-	1
AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	B1	TA	30	10	[+]	4
AESS0313-1	<i>Special teaching - course and exercises, part 1</i> - JeanMarie DUJARDIN	B1	Q2	35	-	-	3
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	B1	Q1	15	-	-	1
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	B1	Q2	10	-	-	1
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT, Christelle GOFFIN	B1	Q1	15	-	-	2
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - JeanMarie DUJARDIN	B1	Q2	-	35	-	3
AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	B2	Q2	10	15	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	B2	Q2	40	-	-	4

AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	B2	Q2	25	-	-	2
AESS0249-1	<i>Interdisciplinary seminar</i> - Annick FAGNANT	B2	Q1	15	-	-	1
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	B2	Q2	-	40	-	5

### Additional ECTS Master in management (120 ECTS)

#### Optional courses (B0 : 60Cr)

The programme of each student will be determined by the jury on duty depending on his previous training ; it will include 60 ECTS of courses essentially from the list below (exemptions equivalent to 15 ECTS may be awarded if the student prove in his field that he has acquired the minima of harmonisation in his previous curriculum) (B0 : 60Cr)

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Wouter TORSIN	B0	Q2	45	-	-	5
FINA0092-1	<i>Financial Analysis and Corporate Financing (english language)</i> - Wouter TORSIN	B0	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	B0	Q1	50	-	-	5
GEST7032-1	<i>Organizations Analysis (english language)</i> - Sabine HAINE, Jocelyne ROBERT	B0	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Hélène BRIAMONT	B0	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part (english language)</i> - Xuan Giang NGUYEN, Pauline WARROQUIERS	B0	Q2	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Giuseppina CAPODICI	B0	Q2	30	-	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	B0	Q2	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHAULT	B0	Q1	45	-	-	5
GRHO0041-1	<i>Strategic Human Resources Management (english language)</i> - François PICHAULT	B0	Q1	45	-	-	5
INFO0074-1	<i>Computer science for economists and managers</i> - Samedi HENG	B0	Q2	40	15	-	5
ECON0610-4	<i>Introduction to political economy</i> - <i>Theory</i> - HenryJean GATHON - <i>Practice</i> - HenryJean GATHON	B0	Q2	30	-	-	5
GEST0832-4	<i>Financial Markets</i> - Danielle SOUGNÉ	B0	Q2	40	15	-	5
FINA0091-1	<i>Market Finance in EU (english language)</i> - Patrick BROCHÉ, Georges HÜBNER	B0	Q2	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Chantal DE MOERLOOSE	B0	Q1	50	-	-	5
MARK9202-1	<i>Marketing : Concepts and Decision Making (english language)</i> - AnneChristine CADIAT	B0	Q1	40	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	B0	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	B0	Q2	22	7	-	3
ECON2259-1	<i>Microeconomics and industrial economy</i> - Bernard THIRY	B0	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Anne BILS, Wilfried NIESSEN - [30h Mon. WS]	B0	TA	-	-	[+]	2
STAT0066-1	<i>Statistics</i> - Isabelle PAYS	B0	Q1	30	15	-	5
LOGI0001-2	<i>Supply Chain Management (english language)</i> - Thierry PIRONET	B0	Q1	45	-	-	5