

Cycle view of the study programme

B1 Or Th Pr Au Cr

Compulsory courses (B1 : 16Cr)

GCER0173-1	<i>Module 1: How the company operates</i> - Fabrizio ROSSI - [36h AUTR]	B1	Q2	24	-	[+]	2
GCER0174-1	<i>Module 2: National, European and international sales law</i> - Jacques DEFER - [36h AUTR]	B1	Q2	24	-	[+]	2
GCER0175-1	<i>Module 3 : Supply Chain</i> - Thierry PIRONET - [36h AUTR]	B1	Q2	24	-	[+]	2
GCER0176-1	<i>Module 4: Meetings</i> - Olivier HOLLANDER - [18h AUTR]	B1	Q2	12	-	[+]	1
GCER0177-1	<i>Module 5: Sales techniques 1: the seller's attitude</i> - Olivier HOLLANDER - [36h AUTR]	B1	Q2	12	-	[+]	2
GCER0178-1	<i>Module 6: Sales techniques 2 (english language)</i> - Vincent NANNI - [54h AUTR]	B1	Q2	36	-	[+]	3
GCER0179-1	<i>Module 7: Purchasing techniques</i> - Helen VAN DEN DOOREN - [36h AUTR]	B1	Q2	24	-	[+]	2
GCER0180-1	<i>Module 8: Mastering monitoring tools</i> - Xavier TEICHMAN - [18h AUTR]	B1	Q2	12	-	[+]	1
GCER0181-1	<i>Module 9 : Personal branding</i> - Olivier HOLLANDER - [18h AUTR]	B1	Q2	12	-	[+]	1