

Block view of the study programme

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Block 1

Prerequisites

Notice : Students admitted on the basis of an application for the Business management option may be invited, depending on their prior academic training, to attend the following additional courses:

FINA8001-1	<i>Finance - N...</i>	Q1	1	-	-	5
MQGE8001-1	<i>Quantitative Methods (english language) - N...</i>	Q1	-	-	-	5
GTFE8001-1	<i>Master Thesis Preparation (english language) - N...</i>	Q1	-	-	-	10

Notice : Students admitted on the basis of an application for the 'Public Management' option may be invited, depending on their prior academic training, to attend the following additional courses :

ECON2296-1	<i>Introduction to political economy - Bernard JURION</i>	Q1	15	-	-	5
GEST3778-1	<i>Introduction to management</i>	Q1	15	-	-	5

Compulsory courses

GTFE0015-1	<i>Final Work - COLLÉGIALITÉ</i>	TA	-	-	-	15
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Optional courses

Choose one module depending on the choice of optional subject :

Module aimed at students from the Corporate Management option

GEST3752-1	<i>Change Management (english language) - Olivier LISEIN</i>	Q1	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars (english language) - Marie LAMBERT</i>	Q1	30	-	-	5
MARK0781-2	<i>Strategic Marketing Seminar (english language) - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART, Michael GHILISSEN</i>	Q1	30	-	-	5

Module aimed at students from the Public Management option

GRHO0032-1	<i>Human resources management in the public sector - François PICHULT</i>	Q1	30	-	-	5
FINA0074-1	<i>Management control adapted to the public sector - Anne CHANTEUX</i>	Q1	30	-	-	5
MARK0789-1	<i>Marketing adapted to the public sector - Jean TONDEUR</i>	Q2	30	-	-	5

Choose one option from the following :

Option 1 : Corporate Management

GEST3761-1	<i>Business Ethics (english language) - Virginie XHAUFLAIR</i>	Q2	18	-	-	3
GEST3762-1	<i>Digital Business (english language) - André BLAVIER</i>	Q2	18	-	-	3
GEST3754-1	<i>Entrepreneurship and Innovation (english language) - Frédéric OOMS, Bernard SURLEMONT</i>	Q1	18	-	-	3
GEST3029-1	<i>International Strategy (english language) - Nathalie CRUTZEN, Anthony SANTINO</i>	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems (english language) - Ashwin ITTOO, Nicolas NEYSEN</i>	Q1	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management (english language)</i>	Q1				5
	- Part : Operations Research - Yasemin ARDA		15	-	-	
	- Part : Statistics - Cédric HEUCHENNE		15	-	-	

Choose one of the following courses :

DROI0929-2	<i>International and Belgian Taxation (english language) - Eric VON FRENCKELL</i>	Q1	30	-	-	3
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Notice : The course DROI0929-2 is not accessible to students who passed a course of tax law

DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	Q2	20	-	-	3
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Choisir 1 cour parmi :

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	TA	12	-	-	2
GEST3130-1	<i>Managerial Skills Development</i> (english language) - JeanMarie DUJARDIN	Q2	12	-	-	2

Notice : The course GEST3130-1 is only open to non-French speaking foreign students

Choose one of the following courses :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2	30	-	-	3
LANG1926-1	<i>Advanced German 4</i> - Laurent GIANOTTI	Q2	30	-	-	3
LANG1927-1	<i>Spanish 4</i> - Valérie COYETTE, Véronique PEIFFER	Q2	30	-	-	3
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language) - Nicole GRUTMAN	Q2	30	-	-	3
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN	Q2	30	-	-	3
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2	30	-	-	3
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	TA	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Catherine PEETERS	TA	30	-	-	3
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	Q2	30	-	-	3

Notice : this cours is only open to non-French speaking students

LANG6009-1	<i>Elementary Chinese 1</i> - Pengcheng HU	Q2	30	-	-	3
LANG6010-1	<i>Elementary Italian 1</i> - Christine HANON	Q2	30	-	-	3

Option 2 : Public management (programme in collaboration with ESFAM - Bulgaria)

ECON2277-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	Q1	24	-	-	3
ECON2278-1	<i>Economy of public finances</i> - Bernard JURION	Q1	30	-	-	4
GEST3150-1	<i>Management of the public sector (principles, evolution of theories and practices, information system)</i> - Christian SERRADJI	Q1	24	-	-	3

Choose one module from :

Module 1 : European Business Management

DROI1287-1	<i>European law</i> - Ivan BOEV	Q2	30	-	-	4
ECON2279-1	<i>European Structural Funds</i> - Borislav CHAPOV	Q2	30	-	-	4
SPOL2340-1	<i>Governance and european institutions</i> - <i>Democracy and governance</i> - Michel HERMANS - <i>European institutions</i> - Michel HERMANS	Q2				4
			15	-	-	
			15	-	-	
GEST3151-1	<i>European project setup</i> - <i>Installation of European projects</i> - Erol KÜLAHCI - <i>Operational management of European projects</i> - Erol KÜLAHCI	Q2				4
			15	-	-	
			15	-	-	

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DROI1289-1	<i>European public policies</i> - <i>fiscal policy</i> - Isabelle RICHELLE - <i>Sectoral policies. Analysis and Issues</i> - JeanMichel EYMERIDOUZANS	Q2	15	-	-	4
Module 2 : public institutions management						
DROI1288-1	<i>Purchase and procurement contract</i> - Laura Elena MARINAS	Q2	16	-	-	2
FINA0082-1	<i>Accountancy and financial management of public institutions</i> - Wilfried NIESSEN	Q2	30	-	-	4
DROI1290-1	<i>Public law</i> - Sébastien RADULETU	Q2	30	-	-	4
GEST3153-1	<i>Management of local authorities</i> - Mohamed Said YAHIAOUI	Q2	24	-	-	3
GEST3154-1	<i>Project Management</i> - <i>Project Assembly and Funding</i> - dimitar PEHLIVANOV - <i>Project Evaluation and Operational Management</i> - dimitar PEHLIVANOV	Q2	15	-	-	4
GEST3152-1	<i>Strategic Management in public Institutions</i> - <i>Performance Management of public Institutions</i> - Marius BERTOLUCCI - <i>Organization and strategic Approach of the public Action</i> - Marius BERTOLUCCI	Q2	9	-	-	3

Bloc d'aménagement du programme de l'année

Additional ECTS Master in management (60 ECTS)

Optional courses

Each student's programme will be determined by the jury depending on their prior training; it will include 60 course credits essentially taken from those proposed below (exemptions of up to 15 credits may be awarded if students can provide proof in their application that they have acquired the minimum equivalent in their previous course).

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART	Q2	45	-	-	5
FINA0092-1	<i>Financial Analysis and Corporate Financing (english language)</i> - Isabelle DEGAND	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	Q1	50	-	-	5
GRHO0042-1	<i>Organizations Analysis (english language)</i> - Sabine HAINE, Jocelyne ROBERT	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Laurent GIANOTTI, Lucie GILLET, Xuan Giang NGUYEN, Pauline WARROQUIERS	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part</i> - Xuan Giang NGUYEN, Pauline WARROQUIERS	Q2	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Anne CHANTEUX	Q2	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHAULT	Q1	45	-	-	5
GRHO0041-1	<i>Strategic Human Resources Management (english language)</i> - François PICHAULT	Q1	45	-	-	5
INFO0074-1	<i>Computing and digital transformation</i> - André BLAVIER, Samedi HENG, Eric VYNCKE	Q2	40	15	-	5
ECON0610-4	<i>Introduction to political economy</i> - <i>Theory</i> - HenryJean GATHON - <i>Practice</i> - HenryJean GATHON	Q2	30	-	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	Q2	30	-	-	5
GEST0832-4	<i>Financial Markets</i> - Danielle SOUGNÉ	Q2	40	15	-	5

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FINA0091-1	<i>Market Finance in EU</i> (english language) - Julien HAMBUCKERS, Georges HÜBNER	Q2	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Chantal DE MOERLOOSE	Q1	50	-	-	5
MARK9202-1	<i>Marketing : Concepts and Decision Making</i> (english language) - AnneChristine CADIAT	Q1	40	-	-	5
ECON2259-1	<i>Microeconomics and industrial economy</i> - Axel GAUTIER, Bernard THIRY	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Wilfried NIESSEN - [30h Mon. WS]	TA	-	-	[+]	2
LOGI0001-2	<i>Supply Chain Management</i> (english language) - Thierry PIRONET	Q1	45	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	Q2	22	7	-	3
STAT0066-1	<i>Statistics</i> - Isabelle PAYS	Q1	30	15	-	5