

Block view of the study programme

Or Th Pr Au Cr

Block 1

Compulsory courses

| | | | | | | |
|------------|---|----|----|----|---|---|
| GEST3752-1 | <i>Change Management</i> (english language) - Olivier LISEIN | Q1 | 30 | - | - | 5 |
| FINA0050-1 | <i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT | Q1 | 30 | - | - | 5 |
| INFO2039-2 | <i>Management Information Systems</i> (english language) - Ashwin ITTOO, Nicolas NEYSEN | Q1 | 30 | - | - | 5 |
| MQGE0005-5 | <i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE | Q1 | | 15 | - | 5 |
| | | | | 15 | - | |
| MARK0781-2 | <i>Strategic Marketing Seminar</i> (english language) - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART, Michael GHILISSEN | Q1 | 30 | - | - | 5 |

Cours aux choix

Choose one of the following courses :

| | | | | | | |
|------------|---|----|----|---|---|---|
| DROI1310-1 | <i>Private International Law</i> (english language) - Cedric VANLEENHOVE | Q2 | 20 | - | - | 3 |
| DROI0929-2 | <i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL | Q1 | 30 | - | - | 3 |

Notice : The course DROI0929-2 is not accessible to students who passed a course of tax law

Choose one of the following courses :

| | | | | | | |
|------------|---|----|----|---|---|---|
| GEST3030-1 | <i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT | TA | 12 | - | - | 2 |
| GEST3130-1 | <i>Managerial Skills Development</i> (english language) - JeanMarie DUJARDIN | Q2 | 12 | - | - | 2 |

Notice : The course GEST3130-1 is only open to non-French speaking foreign students

Choisir 4 cours, dont au plus un cours de langue élémentaire niveau 1, parmi :

| | | | | | | |
|------------|--|----|----|---|---|---|
| GEST3761-1 | <i>Business Ethics</i> (english language) - Virginie XHAUFLAIR | Q2 | 18 | - | - | 3 |
| GEST3762-1 | <i>Digital Business</i> (english language) - André BLAVIER | Q2 | 18 | - | - | 3 |
| GEST3754-1 | <i>Entrepreneurship and Innovation</i> (english language) - Frédéric OOMS, Bernard SURLEMONT | Q1 | 18 | - | - | 3 |
| GEST3029-1 | <i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO | Q2 | 18 | - | - | 3 |

[...] students can only have one elementary level 1 language class in their master's programme

| | | | | | | |
|------------|---|----|----|---|---|---|
| LANG1933-1 | <i>Elementary German 1</i> - Marie MAWHIN | Q2 | 30 | - | - | 3 |
| LANG1934-1 | <i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA | TA | 30 | - | - | 3 |
| LANG1936-1 | <i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Catherine PEETERS | TA | 30 | - | - | 3 |
| LANG6009-1 | <i>Elementary Chinese 1</i> - Pengcheng HU | Q2 | 30 | - | - | 3 |
| LANG6010-1 | <i>Elementary Italian 1</i> - Christine HANON | Q2 | 30 | - | - | 3 |

Select 1 language course out of the following :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

[...] One level 4 course or basic level 1

| | | | | | | |
|------------|---|----|----|---|---|---|
| LANG1925-1 | <i>German 4</i> - Marie MAWHIN | Q2 | 30 | - | - | 3 |
| LANG1926-1 | <i>Advanced German 4</i> - Laurent GIANOTTI | Q2 | 30 | - | - | 3 |

Study programmes 2018-2019

HEC Management School - University of Liege

Master in management (120 ECTS)

| | | | | | | |
|------------|---|----|----|---|---|---|
| LANG1927-1 | <i>Spanish 4</i> - Valérie COYETTE, Véronique PEIFFER | Q2 | 30 | - | - | 3 |
| LANG1928-1 | <i>Advanced Spanish 4</i> (spanish language) - Nicole GRUTMAN | Q2 | 30 | - | - | 3 |
| LANG1929-1 | <i>Italian 4</i> - Christine HANON | Q2 | 30 | - | - | 3 |
| LANG1930-1 | <i>Advanced Italian 4</i> - Christine HANON | Q2 | 30 | - | - | 3 |
| LANG1931-1 | <i>Dutch 4</i> - Nicole ENGELEN | Q2 | 30 | - | - | 3 |
| LANG1932-1 | <i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE | Q2 | 30 | - | - | 3 |
| LANG1933-1 | <i>Elementary German 1</i> - Marie MAWHIN | Q2 | 30 | - | - | 3 |
| LANG1934-1 | <i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA | TA | 30 | - | - | 3 |
| LANG1936-1 | <i>Elementary Dutch 1</i> - Stéphane GHIJSEN, Catherine PEETERS | TA | 30 | - | - | 3 |
| LANG1954-1 | <i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL | Q2 | 30 | - | - | 3 |
| LANG6009-1 | <i>Elementary Chinese 1</i> - Pengcheng HU | Q2 | 30 | - | - | 3 |
| LANG6010-1 | <i>Elementary Italian 1</i> - Christine HANON | Q2 | 30 | - | - | 3 |

Notice : The course LANG1954-1 is only open to non-French speaking foreign students

Choose one focus from the following :

Professional focus in Banking and Asset Management

| | | | | | | |
|------------|--|----|----|---|---|---|
| FINA0051-1 | <i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER | Q2 | 30 | - | - | 5 |
| FINA0052-1 | <i>Financial Derivatives</i> (english language) - Julien HAMBUECKERS | Q2 | 30 | - | - | 5 |
| FINA0053-1 | <i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER | Q2 | 30 | - | - | 5 |

Professional focus in Financial Analysis and audit

| | | | | | | |
|------------|---|----|----|---|---|---|
| FINA0011-2 | <i>Audit</i> (english language) - Yves FRANCIS | Q2 | 30 | - | - | 5 |
| FINA0030-1 | <i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH | Q2 | 30 | - | - | 5 |
| FINA0044-5 | <i>Strategic Performance Management</i> (english language) - Gabriele CATANIA | Q2 | 30 | - | - | 5 |

Professional focus in Marketing

| | | | | | | |
|------------|---|----|----|---|---|---|
| MARK0785-1 | <i>Branding and Reputation Management</i> (english language) - Laurence DESSART, Claire GRUSLIN | Q2 | 30 | - | - | 5 |
| MARK0793-1 | <i>Marketing Research</i> (english language) - Cécile DELCOURT | | 30 | - | - | 5 |
| INFO2054-1 | <i>Marketing Analytics</i> (english language) - Stéphanie AERTS | Q2 | 30 | - | - | 5 |

Professional focus in Social Enterprise Management

| | | | | | | |
|------------|--|----|----|---|---|---|
| GEST3041-1 | <i>Impact Investing</i> (english language) - Virginie XHAUFLAIR | Q2 | 30 | - | - | 5 |
| GEST3763-1 | <i>Financial analysis of sustainable business models</i> - Sybille MERTENS DE WILMARS | Q2 | 30 | - | - | 5 |
| GEST3036-1 | <i>Social innovation and sustainable entrepreneurship</i> (english language) - Julie RIJSENS | Q2 | 30 | - | - | 5 |

Professional focus in Intrapreneurship and Management of Innovation Projects

| | | | | | | |
|------------|---|----|----|---|-----|---|
| GEST3755-1 | <i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR] | Q2 | 18 | - | [+] | 5 |
| GEST3756-1 | <i>Topics in Advanced Management</i> (english language) - Olivier LISEIN - [100h AUTR] | Q2 | 18 | - | [+] | 5 |

Choose one of the following courses :

Study programmes 2018-2019

HEC Management School - University of Liege

Master in management (120 ECTS)

| | | | | | | |
|------------|--|----|----|---|-----|---|
| GEST3757-1 | <i>Strategy and Business Model Generation</i> (english language) - Didier VAN CAILLIE - [100h AUTR] | Q2 | 18 | - | [+] | 5 |
| GEST3758-1 | <i>Organizational Performance Assessment</i> (english language) - Didier VAN CAILLIE - [100h AUTR] | Q2 | 18 | - | [+] | 5 |

Teaching focus

| | | | | | | |
|------------|--|----|----|----|-----|---|
| AESS0246-1 | <i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE - Suppl : MarieThérèse DELHOUNE | Q1 | 15 | - | - | 1 |
| AESS0202-1 | <i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship] | TA | 30 | 10 | [+] | 4 |
| AESS0313-1 | <i>Special teaching - course and exercises, part 1</i> - JeanMarie DUJARDIN | Q2 | 35 | - | - | 3 |
| AESS0004-1 | <i>Media education</i> - Jérémy HAMERS | Q1 | 15 | - | - | 1 |
| AESS0248-1 | <i>Elements of sociology of education</i> - JeanFrançois GUILLAUME | Q2 | 10 | - | - | 1 |
| AESS0143-1 | <i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT | Q1 | 15 | - | - | 2 |
| AESS0315-1 | <i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - JeanMarie DUJARDIN | Q2 | - | 35 | - | 3 |

Block 2

Compulsory courses

| | | | | | | |
|------------|---|----|----|---|---|----|
| GPRO0002-1 | <i>Skills workshops</i> - Louis ESCH, David HOMBURG | TA | - | - | - | 5 |
| GEST1076-1 | <i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS | Q1 | 30 | - | - | 4 |
| GTFE0013-1 | <i>Final work</i> - COLLÉGIALITÉ | TA | - | - | - | 20 |

Cours aux choix

Choose courses totalling 10 credits out of the following :

| | | | | | | |
|--|---|----|----|---|-----|----|
| GSTG0014-2 | <i>Internship</i> - COLLÉGIALITÉ | Q2 | - | - | - | 10 |
| <i>Notice</i> : placement aimed at students with a professional focus in Banking and Asset Management, Financial Analysis and Audit, Marketing, Social Enterprise Management. | | | | | | |
| GEST3759-1 | <i>Strategic, Organizational and Information System Audits</i> (english language) - Olivier LISEIN - [200h AUTR] | TA | 18 | - | [+] | 10 |
| Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Creativity and Design | | | | | | |

Notice : students enrolled in the focus in Intrapreneurship and Management of Innovation Projects are asked to take the course "Strategic, Organizational and Information System Audits" for 10 ECTS as a replacement for the internship.

[...] Courses from the Master in management and/or Master in education

Notice : students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose one of the following courses :

| | | | | | | |
|--|---|----|----|---|---|---|
| LANG1945-1 | <i>Elementary German 2</i> - Marie MAWHIN | Q1 | 30 | - | - | 3 |
| Prerequisite : LANG1933-1 - Allemand élémentaire 1 | | | | | | |
| LANG1946-1 | <i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER | Q1 | 30 | - | - | 3 |

Study programmes 2018-2019

HEC Management School - University of Liege

Master in management (120 ECTS)

Prerequisite :

LANG1934-1 - Espagnol élémentaire 1

LANG1948-1 *Elementary Dutch 2* - Stéphane GHIJSEN, Fanny NOVAKOVIC Q1 30 - - 3

Prerequisite :

LANG1936-1 - Néerlandais élémentaire 1

[...] Optional courses from the courses of the Master in management

GEST3050-1 *Creativity and Design* - Bernard SURLEMONT Q2 18 50 - 3

Corequisite :

GEST3767-1 - Consultant Roles and Responsibilities

GEST3766-1 - Project and Change Management

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3759-1 - Strategic, Organizational and Information System Audits

Notice : this course is compulsory and only open to students of the professional focus in Intrapreneurship and Management of Innovation Projects

Select 1 language course out of the following :

[...] One level 5 course or basic level 2

LANG1938-1 *German 5* - Marie MAWHIN Q1 30 - - 3

Prerequisite :

LANG1925-1 - Allemand 4

LANG1939-1 *Advanced German 5* - Laurent GIANOTTI Q1 30 - - 3

Prerequisite :

LANG1926-1 - Allemand avancé 4

LANG1940-1 *Spanish 5* (spanish language) - Valérie COYETTE Q1 30 - - 3

Prerequisite :

LANG1927-1 - Espagnol 4

LANG1941-1 *Advanced Spanish 5* - Véronique PEIFFER Q1 30 - - 3

Prerequisite :

LANG1928-1 - Espagnol avancé 4

LANG1942-1 *Italian 5* - Christine HANON Q1 30 - - 3

Prerequisite :

LANG1929-1 - Italien 4

LANG1943-1 *Advanced Italian 5* - Christine HANON Q1 30 - - 3

Prerequisite :

LANG1930-1 - Italien avancé 4

LANG1944-1 *Dutch 5* (dutch language) - Nicole ENGELEN Q1 30 - - 3

Prerequisite :

LANG1931-1 - Néerlandais 4

LANG1950-1 *Advanced Dutch 5* - Lutgarde NACHTERGAELE Q1 30 - - 3

Prerequisite :

LANG1932-1 - Néerlandais avancé 4

LANG1945-1 *Elementary German 2* - Marie MAWHIN Q1 30 - - 3

Prerequisite :

LANG1933-1 - Allemand élémentaire 1

LANG1946-1 *Elementary Spanish 2* - Alexis ALVAREZ BARBOSA, Véronique PEIFFER Q1 30 - - 3

Prerequisite :

LANG1934-1 - Espagnol élémentaire 1

LANG1948-1 *Elementary Dutch 2* - Stéphane GHIJSEN, Fanny NOVAKOVIC Q1 30 - - 3

Prerequisite :

LANG1936-1 - Néerlandais élémentaire 1

LANG1955-1 *French beginner level 2* - ISLV, Marielle MARÉCHAL Q1 30 - - 3

Prerequisite :

LANG1954-1 - French beginner level 1

Study programmes 2018-2019

HEC Management School - University of Liege

Master in management (120 ECTS)

Poursuivre le choix de finalité :

Professional focus in Banking and Asset Management

| | | | | | | |
|------------|--|----|----|---|---|---|
| FINA0054-1 | <i>Fund Industry</i> (english language) - Marie LAMBERT | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0053-1 - Investments and Portfolio Management | | | | | |

Choisir 2 cours parmi:

| | | | | | | |
|------------|--|----|----|---|---|---|
| FINA0085-1 | <i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0051-1 - Banking and Insurance | | | | | |
| DROI8026-1 | <i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE | Q1 | 24 | - | - | 5 |
| | Prerequisite : DROI0929-2 - International and Belgian Taxation FINA0051-1 - Banking and Insurance | | | | | |
| FINA0023-4 | <i>Financial Risk Management</i> (english language) - Georges HÜBNER | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0053-1 - Investments and Portfolio Management FINA0052-1 - Financial Derivatives FINA0051-1 - Banking and Insurance | | | | | |
| FINA0028-5 | <i>International Finance</i> (english language) - Julien HAMBUECKERS | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0050-1 - Corporate Finance - Lectures and Seminars | | | | | |
| FINA0065-1 | <i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0053-1 - Investments and Portfolio Management FINA0052-1 - Financial Derivatives FINA0050-1 - Corporate Finance - Lectures and Seminars | | | | | |
| FINA0084-1 | <i>Estate and Financial planning</i> (english language) - Georges HÜBNER | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0053-1 - Investments and Portfolio Management | | | | | |

Professional focus in Financial Analysis and audit

| | | | | | | |
|------------|--|----|----|---|---|---|
| FINA0057-1 | <i>Advanced taxation</i> - Isabelle RICHELLE | Q1 | 30 | - | - | 5 |
|------------|--|----|----|---|---|---|

Choose two courses out of the following :

| | | | | | | |
|------------|--|----|----|---|---|---|
| FINA0058-1 | <i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0030-1 - Consolidation and IFRS Corequisite : FINA0057-1 - Fiscalité approfondie | | | | | |
| FINA0086-1 | <i>Depth diagnostics of business: Legal and financial aspects</i> - Danielle SOUGNÉ | Q1 | 30 | - | - | 5 |
| | Prerequisite : FINA0044-5 - Strategic Performance Management FINA0050-1 - Corporate Finance - Lectures and Seminars | | | | | |
| DROI1237-1 | <i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL | Q1 | 30 | - | - | 5 |
| | Corequisite : FINA0057-1 - Fiscalité approfondie | | | | | |
| DROI1238-1 | <i>Business criminal law</i> - Adrien MASSET | Q1 | 30 | - | - | 5 |
| FINA0079-1 | <i>Fund Administration & Audit</i> (english language) - Marie LAMBERT | Q1 | 30 | - | - | 5 |

Study programmes 2018-2019

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Master in management (120 ECTS)

Prerequisite :
FINA0011-2 - Audit

GEST3782-1 *Introduction to family business entrepreneurship* - Nathalie CRUTZEN, Laurent WEERTS Q1 30 - - 5

FINA0059-1 *Multinational Financial Management* (english language) - Julien HAMBUECKERS Q1 30 - - 5

Prerequisite :
FINA0044-5 - Strategic Performance Management
FINA0050-1 - Corporate Finance - Lectures and Seminars

Professional focus in Marketing

Choose 1 optional subject from the following:

Option "Marketing and Strategic Intelligence"

MARK0794-1 *Consumer Behavior* (english language) - Cécile DELCOURT - Suppl : Steven HOORNAERT Q1 30 - - 5

Prerequisite :
MARK0793-1 - Marketing Research

MARK0795-1 *Strategic Intelligence* (english language) - Claire GRUSLIN Q1 30 - - 5

Choose one of the following courses :

GEST3143-1 *Geopolitics and cyberpolitics* - Michel HERMANS Q1 30 - - 5

MARK0796-1 *International Marketing* (english language) - Claire GRUSLIN Q1 30 - - 5

MARK0786-1 *Services Marketing and Management* (english language) - Cécile DELCOURT - Suppl : Simon HAZEE Q1 30 - - 5

"Digital Marketing and Sales Management" option

Note: track only accessible upon application (see conditions:

<http://www.hec.ulg.ac.be/sites/default/files/uploads/MASTERS/MSG/Selection%20processus%20and%20requirements%20V1>
(<http://www.hec.ulg.ac.be/sites/default/files/uploads/MASTERS/MSG/Selection%20processus%20and%20requirements%20V2>)

DMSM0001-1 *Digital Consultancy Projects* (english language) - Michael GHILISSEN Q1 30 - - 5

MARK0797-1 *Digital Marketing* (english language) - Laurence DESSART Q1 30 - - 5

Choose one of the following courses :

GEST3032-1 *eBusiness and eCommerce* (english language) - Ashwin ITTOO Q1 30 - - 5
Prerequisite :
INFO2039-2 - Management Information Systems

INFO2049-1 *Web and Text Analytics* (english language) - Ashwin ITTOO Q1 30 - - 5
Prerequisite :
INFO2054-1 - Marketing Analytics

Professional focus in Social Enterprise Management

GEST3035-1 *Social economy: theories and practices* - Jacques DEFOURNY Q1 30 - - 5

GEST3765-1 *Strategy and leadership in social enterprises* - Michel BOVING, Sybille MERTENS DE WILMARS Q1 30 - - 5

Choose one of the following courses :

GEST3042-1 *Participatory governance* - Sybille MERTENS DE WILMARS, Charlotte MOREAU Q1 30 - - 5

GEST3148-1 *Philanthropy: practices and issues* - Virginie XHAUFLAIR Q1 30 - - 5

[...] One course chosen from the range of Masters in the other faculties (with the agreement of the president of the jury)

Study programmes 2018-2019

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Master in management (120 ECTS)

Professional focus in Intrapreneurship and Management of Innovation Projects

| | | | | | | |
|------------|--|----|----|---|-----|----------|
| GEST3767-1 | <i>Consultant Roles and Responsibilities</i> (english language) - [80h AUTR] | Q2 | 18 | - | [+] | 4 |
| | Corequisite : GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits | | | | | |
| GEST3764-1 | <i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR] | Q1 | 18 | - | [+] | 5 |
| | Prerequisite : GEST3755-1 - Innovation Project Definition and Development (partim I) Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits | | | | | |
| GEST3766-1 | <i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR] | Q2 | 18 | - | [+] | 6 |
| | Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits | | | | | |

Teaching focus

| | | | | | | |
|------------|--|----|----|----|---|----------|
| AESS0140-1 | <i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA | Q2 | 25 | - | - | 2 |
| AESS0339-1 | <i>Understand and manage the diversity of public schools</i> - Ariane BAYE | Q2 | 10 | 15 | - | 3 |
| AESS0249-1 | <i>Interdisciplinary seminar</i> - Annick FAGNANT | Q1 | 15 | - | - | 1 |
| AESS0314-1 | <i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN | Q2 | 40 | - | - | 4 |
| AESS0316-1 | <i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN | Q2 | - | 40 | - | 5 |

Bloc d'aménagement du programme de l'année

Additional ECTS Master in management (120 ECTS)

Optional courses

Le programme de chaque étudiant sera déterminé par le jury en fonction de sa formation antérieure ; il comprendra 60 crédits de cours essentiellement parmi ceux proposés ci-dessous (des dispenses à hauteur de 15 crédits pourront être octroyées si l'étudiant apporte la preuve dans son dossier qu'il a acquis les minima d'harmonisation dans son cursus précédent) :

| | | | | | | |
|------------|--|----|----|---|---|----------|
| FINA0001-1 | <i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART | Q2 | 45 | - | - | 5 |
| FINA0092-1 | <i>Financial Analysis and Corporate Financing</i> (english language) - Isabelle DEGAND | Q2 | 45 | - | - | 5 |
| GEST3054-1 | <i>Analysis of organizations</i> - Jocelyne ROBERT | Q1 | 50 | - | - | 5 |
| GRHO0042-1 | <i>Organizations Analysis</i> (english language) - Sabine HAINE, Jocelyne ROBERT | Q1 | 50 | - | - | 5 |
| LANG2941-1 | <i>English 3 - 1st part</i> - Laurent GIANOTTI, Lucie GILLET, Xuan Giang NGUYEN, Pauline WARROQUIERS | Q1 | 60 | - | - | 7 |

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 Master in management (120 ECTS)

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|------------|--|----|----|----|-----|----------|
| LANG2942-1 | <i>English 3 - 2nd part</i> - Xuan Giang NGUYEN, Pauline WARROQUIERS | Q2 | 30 | - | - | 3 |
| GEST0368-1 | <i>Cost Accounting</i> - Anne CHANTEUX | Q2 | 30 | - | - | 5 |
| DROI0908-1 | <i>Law and businesses</i> - Jacques DEFER | Q2 | 30 | - | - | 5 |
| GRHO0001-4 | <i>Strategic Human Resources Management</i> - François PICHAULT | Q1 | 45 | - | - | 5 |
| GRHO0041-1 | <i>Strategic Human Resources Management (english language)</i> - François PICHAULT | Q1 | 45 | - | - | 5 |
| INFO0074-1 | <i>Computing and digital transformation</i> - André BLAVIER, Samedi HENG, Eric VYNCKE | Q2 | 40 | 15 | - | 5 |
| ECON0610-4 | <i>Introduction to political economy</i> - <i>Theory</i> - HenryJean GATHON - <i>Practice</i> - HenryJean GATHON | Q2 | 30 | - | - | 5 |
| GEST0832-4 | <i>Financial Markets</i> - Danielle SOUGNÉ | Q2 | 40 | 15 | - | 5 |
| FINA0091-1 | <i>Market Finance in EU (english language)</i> - Julien HAMBUCKERS, Georges HÜBNER | Q2 | 40 | 15 | - | 5 |
| MATH2017-1 | <i>Mathematics (part 1)</i> - Pascal DUPONT | Q1 | 23 | 8 | - | 3 |
| MATH2018-1 | <i>Mathematics (part 2)</i> - Pascal DUPONT | Q2 | 22 | 7 | - | 3 |
| ECON2259-1 | <i>Microeconomics and industrial economy</i> - Axel GAUTIER, Bernard THIRY | Q2 | 40 | 15 | - | 5 |
| GEST3014-2 | <i>Principles of marketing</i> - Chantal DE MOERLOOSE | Q1 | 50 | - | - | 5 |
| MARK9202-1 | <i>Marketing : Concepts and Decision Making (english language)</i> - AnneChristine CADIAT | Q1 | 40 | - | - | 5 |
| GEST1039-1 | <i>Business simulation</i> - Wilfried NIESSEN - [30h Mon. WS] | TA | - | - | [+] | 2 |
| STAT0066-1 | <i>Statistics</i> - Isabelle PAYS | Q1 | 30 | 15 | - | 5 |
| LOGI0001-2 | <i>Supply Chain Management (english language)</i> - Thierry PIRONET | Q1 | 45 | - | - | 5 |