

## Block view of the study programme

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### Block 1

Registration to this Master only with a file

#### Prerequisites

*Notice* : for those without a master's degree in management, business engineering or the equivalent

GEST1096-2	<i>Preparatory module</i>					<b>10</b>
	- <i>Finance</i> - Wilfried NIESSEN	30	15	-		
	- <i>HR and organization</i> - Charlotte MOREAU	30	15	-		
	- <i>Marketing</i> - Jean TONDEUR	30	15	-		
	- <i>Supply chain management</i> - Yannic WERA	30	15	-		

#### Compulsory courses

GTFE0020-1	<i>Capstone project</i>	-	-	-		<b>15</b>
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	<b>5</b>
GEST3155-1	<i>Soft Skills for entrepreneurs</i> - Sabine DENIS		40	100	-	<b>5</b>
GEST3156-1	<i>Business Model I</i> - Bernard SURLEMONT	Q1	20	50	-	<b>5</b>
GEST3158-1	<i>Mission New Venture</i> - Bernard SURLEMONT	Q1	20	100	-	<b>5</b>
GEST3774-1	<i>Mission Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART		20	100	-	<b>5</b>
GEST3159-1	<i>Company takeover and handover mission</i>		20	100	-	<b>5</b>
GEST3776-1	<i>Sales</i> - Didier JORIS	Q2	10	25	-	<b>2</b>
GEST3777-1	<i>Negotiation</i> - Didier JORIS	Q2	10	25	-	<b>3</b>

#### Optional courses

Choose two courses out of the following :

GEST3044-1	<i>Mission Right-Hand Person</i>		5	150	-	<b>5</b>
MARK0792-1	<i>Marketing and communication mission</i> - PierreYves CORNELIS		20	100	-	<b>5</b>
GEST3160-1	<i>Mission Networking and financing</i> - Bernard SURLEMONT	Q2	20	100	-	<b>5</b>
GEST0214-2	<i>Mission Personal project</i> - Bernard SURLEMONT	Q2	20	100	-	<b>5</b>