

## Block view of the study programme

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### Block 1

#### Compulsory courses

FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	Q2	30	-	-	5	
MARK0787-1	<i>Operational marketing</i> - Jean TONDEUR	Q2	30	-	-	4	
FINA0070-2	<i>Finance and insurance principles</i> - Marie LAMBERT	Q1	30	-	-	5	
LANG0805-5	<i>English for Management (L1) Level 4</i> (english language) - ISLV, Kevin NOIROUX	Q2	30	-	-	4	
DROI1249-3	<i>Business taxation (direct and indirect), Part 2 : indirect taxation</i> - Vincent SEPULCHRE	Q2	20	-	-	4	
GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Christina CONSTANTINIDIS - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET	Q2		15	-	-	5
GEST1093-1	<i>Entrepreneurship</i> - Zineb AOUNI	Q1	30	-	-	4	
GEST0196-3	<i>International Management</i> - Edit HERCZOG	Q1	30	-	-	4	
INFO2040-1	<i>Management Information Systems</i> - Ashwin ITTOO	Q1	30	-	-	4	
GEST0009-1	<i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN	Q2	-	-	-	2	
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	TA	-	-	-	15	
LANG0810-4	<i>Business Dutch (L2) level 4</i> - Marc MICELI	Q2	30	-	-	4	

#### Bloc d'aménagement du programme de l'année

## Additional ECTS Master in management (evening classes)

#### Optional courses

The programme of each student will be determined by the jury on duty depending on his previous training ; it will include 60 ECTS of courses essentially from the list below (exemptions equivalent to 15 ECTS may be awarded if the student prove in his field that he has acquired the minima of harmonisation in his previous curriculum)

GEST0198-2	<i>Financial Statement Analysis Financing an enterprise</i> - Jacques BERWART	Q2	45	-	-	5	
LANG0778-1	<i>English level 3</i> - ISLV, Kevin NOIROUX	Q2	90	-	-	6	
GEST0368-2	<i>Cost Accounting</i> - Anne CHANTEUX	Q2	30	-	-	5	
DROI1249-1	<i>Business taxation (direct and indirect), Part 1 : direct taxation</i> - Michel DEPPEZ	Q2	30	5	-	5	
GRHO0010-2	<i>Human resources management</i> - Olivier LISEIN, Frédéric NAEDENOEN	Q1	30	-	-	5	
GEST0197-1	<i>Introduction to organization analysis (evening classes)</i> - Jocelyne ROBERT	Q1	30	-	-	5	
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	Q2	30	-	-	5	
LANG2943-1	<i>Business Dutch - 1st part</i> - Marc MICELI	Q2	90	-	-	6	
MARK0788-1	<i>Marketing</i> - <i>1st part : basic concepts</i> - Cécile DELCOURT - <i>2nd part : strategic marketing</i> - Cécile DELCOURT, Michael GHILISSEN	Q2		30	-	-	5
MATH0109-1	<i>Mathematics</i> - Pascal DUPONT	Q2	45	15	-	6	

GTRA0008-2	<i>Seminar : introducing scientific research</i> - Marc ALEXANDRE	Q2	15	15	-	<b>3</b>
GEST3061-1	<i>Skills portfolio</i> - David HOMBURG	Q1	-	-	-	<b>4</b>
STAT0068-1	<i>Statistics (night classes)</i> - Isabelle PAYS	Q1	30	15	-	<b>5</b>
LOGI0001-3	<i>Supply Chain Management, (French)</i> - Thierry PIRONET	Q2	45	-	-	<b>5</b>