

Block view of the study programme

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Block 1

Compulsory courses

GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	Q1	15 15	- -	- -	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, AnneChristine CADIAT, Cécile DELCOURT, Michael GHILISSEN, Jean TONDEUR	Q1	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Joachim HEUKMES, Marie LAMBERT	Q1	30	-	-	5
GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5
GEST3754-1	<i>Entrepreneurship and Innovation</i> (english language) - Benjamin HUYBRECHTS, Bernard SURLEMONT	Q1	18	-	-	3
GEST3761-1	<i>Business Ethics</i> (english language) - Virginie XHAUFLAIR	Q2	18	-	-	3
GEST3762-1	<i>Digital Business</i> (english language) - André BLAVIER	Q2	18	-	-	3

Cours aux choix

Choose one of the following courses :

DROI1310-1	<i>Private International Law</i> (english language) - Geert VAN CALSTER	Q2	30	-	-	3
DROI0929-2	<i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL	Q1	30	-	-	3

Notice : The course DROI0929-2 is not accessible to students who passed a course of tax law

Choose one of the following courses :

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	TA	12	-	-	2
GEST3130-1	<i>Managerial Skills Development</i> (english language) - JeanMarie DUJARDIN	Q2	12	-	-	2

Notice : The course GEST3130-1 is only open to non-French speaking foreign students

Choose one language course out of the following :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

[...] One level 4 course or basic level 1

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2	30	-	-	3
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	Q2	30	-	-	3
LANG1927-1	<i>Spanish 4</i> - Véronique PEIFFER	Q2	30	-	-	3
LANG1928-1	<i>Advanced Spanish 4</i> - Nicole GRUTMAN	Q2	30	-	-	3
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Baudoin YANS	TA	30	-	-	3
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2	30	-	-	3
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	Q2	30	-	-	3

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LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	Q2	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Doris DE LAET	TA	30	-	-	3
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	Q2	30	-	-	3

Notice : The course LANG1954-1 is only open to non-French speaking foreign students

Choose one focus from the following :

Professional focus in Banking and Asset Management

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FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	Q2	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER - Suppl : Tarik BAZGOUR	Q2	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER	Q2	30	-	-	5

Professional focus in Financial Analysis and audit

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	Q1	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	Q2	30	-	-	5

Professional focus in Marketing

MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Zelal ATES, Claire GRUSLIN	Q2	30	-	-	5
MARK0793-1	<i>Consumer Intelligence and Marketing Research</i> (english language) - Zelal ATES	Q2	30	-	-	5
INFO2054-1	<i>Marketing Analytics</i> (english language) - Michael SCHYNS	Q2	30	-	-	5

Professional focus in Social Enterprise Management

GEST3036-1	<i>Social Innovation</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3763-1	<i>Social Business Models</i> (english language) - Sybille MERTENS DE WILMARS	Q2	30	-	-	5
GEST3041-1	<i>Impact Investing</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5

Professional focus in Intrapreneurship and Management of Innovation Projects

GEST3755-1	<i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5
GEST3756-1	<i>Topics in Advanced Management</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5

Choose one of the following courses :

GEST3757-1	<i>Strategy and Business Model Generation</i> (english language) - Didier VAN CAILLIE - [100h AUTR]	Q2	18	-	[+]	5
GEST3758-1	<i>Organizational Performance Assessment</i> (english language) - Didier VAN CAILLIE - [100h AUTR]	Q2	18	-	[+]	5

Teaching focus

Study programmes 2016-2017

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AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	TA	30	10	[+]	4
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	Q1	15	-	-	2
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	Q2	10	-	-	1
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE - Suppl : MarieThérèse DELHOUNE	Q1	15	-	-	1
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	Q1	15	-	-	1
AESS0313-1	<i>Special teaching - course and exercises, part 1</i> - JeanMarie DUJARDIN	Q2	35	-	-	3
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - JeanMarie DUJARDIN	Q2	-	35	-	3

Possibility of taking an extra language course from among :

Notice : students can only have one elementary level 1 language class in their master's programme

LANG1933-2	<i>Elementary German 1</i> - Marie MAWHIN	Q2	30	-	-	3
LANG1934-2	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	Q2	30	-	-	3
LANG1936-2	<i>Elementary Dutch 1</i> - Doris DE LAET	TA	30	-	-	3

Block 2

Compulsory courses

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q1	30	-	-	4
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	TA	-	-	-	5
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20

Cours aux choix

Choose courses totalling 10 credits out of the following :

GSTG0014-2	<i>Internship</i> - COLLÉGIALITÉ	Q1	-	-	-	10
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Notice : placement aimed at students with a professional focus in Banking and Asset Management, Financial Analysis and Audit, Marketing, Social Enterprise Management.

GEST3759-1	<i>Strategic, Organizational and Information System Audits</i> (english language) - Olivier LISEIN - [200h AUTR]	TA	18	-	[+]	10
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Corequisite :

GEST3767-1 - Consultant Roles and Responsibilities
 GEST3766-1 - Project and Change Management
 GEST3764-1 - Innovation Project Definition and Development (partim II)
 GEST3050-1 - Creativity and Design

Notice : students enrolled in the focus in Intrapreneurship and Management of Innovation Projects are asked to take the course "Strategic, Organizational and Information System Audits" for 10 ECTS as a replacement for the internship.

[...] Courses from the Master in management and/or Master in education

Notice : students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose one of the following courses :

LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q1	30	-	-	3
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Prerequisite :

Study programmes 2016-2017

HEC Management School - University of Liège

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	LANG1933-1 - Allemand élémentaire 1				
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER Prerequisite : LANG1934-1 - Espagnol élémentaire 1	Q1	30	- -	3
LANG1948-1	<i>Elementary Dutch 2</i> - Doris DE LAET Prerequisite : LANG1936-1 - Néerlandais élémentaire 1	Q1	30	- -	3
GEST3050-1	<i>Creativity and Design</i> - Bernard SURLEMONT Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3759-1 - Strategic, Organizational and Information System Audits <i>Notice :</i> this course is compulsory and only open to students of the professional focus in Intrapreneurship and Management of Innovation Projects	Q2	18	50 -	3

[...] Optional courses from the courses of the Master in management

Choose one language course out of the following :

[...] One level 5 course or basic level 2

LANG1938-1	<i>German 5</i> - Marie MAWHIN Prerequisite : LANG1925-1 - Allemand 4	Q1	30	- -	3
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE Prerequisite : LANG1926-1 - Allemand avancé 4	Q1	30	- -	3
LANG1940-1	<i>Spanish 5</i> - Nicole GRUTMAN Prerequisite : LANG1927-1 - Espagnol 4	Q1	30	- -	3
LANG1941-1	<i>Advanced Spanish 5</i> - Véronique PEIFFER Prerequisite : LANG1928-1 - Espagnol avancé 4	Q1	30	- -	3
LANG1942-1	<i>Italian 5</i> - Christine HANON Prerequisite : LANG1929-1 - Italien 4	Q1	30	- -	3
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON Prerequisite : LANG1930-1 - Italien avancé 4	Q1	30	- -	3
LANG1944-1	<i>Dutch 5</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE Prerequisite : LANG1931-1 - Néerlandais 4	Q1	30	- -	3
LANG1950-1	<i>Advanced Dutch 5</i> - Lutgarde NACHTERGAELE Prerequisite : LANG1932-1 - Néerlandais avancé 4	Q1	30	- -	3
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE Prerequisite : LANG1933-1 - Allemand élémentaire 1	Q1	30	- -	3
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER Prerequisite : LANG1934-1 - Espagnol élémentaire 1	Q1	30	- -	3
LANG1948-1	<i>Elementary Dutch 2</i> - Doris DE LAET Prerequisite : LANG1936-1 - Néerlandais élémentaire 1	Q1	30	- -	3
LANG1955-1	<i>French beginner level 2</i> - ISLV, Marielle MARÉCHAL	Q1	30	- -	3

Study programmes 2016-2017

HEC Management School - University of Liège

Master in management (120 ECTS)

Prerequisite :

LANG1954-1 - French beginner level 1

Choose one focus from the following :

Professional focus in Banking and Asset Management

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FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	Q1	30	-	-	5
	Prerequisite : FINA0053-1 - Investments and Portfolio Management					

Choisir 2 cours parmi:

FINA0085-1	<i>Ethics, Regulation and Compliance in Finance</i> (english language) - Yves FRANCIS, Georges HÜBNER	Q1	30	-	-	5
	Prerequisite : FINA0051-1 - Banking and Insurance					
DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE	Q1	24	-	-	5
	Prerequisite : DROI0929-2 - International and Belgian Taxation FINA0051-1 - Banking and Insurance					
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	Q1	30	-	-	5
	Prerequisite : FINA0053-1 - Investments and Portfolio Management FINA0052-1 - Financial Derivatives FINA0051-1 - Banking and Insurance					
FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	Q1	30	-	-	5
	Prerequisite : FINA0050-1 - Corporate Finance - Lectures and Seminars					
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	Q1	30	-	-	5
	Prerequisite : FINA0053-1 - Investments and Portfolio Management FINA0052-1 - Financial Derivatives FINA0050-1 - Corporate Finance - Lectures and Seminars					
FINA0084-1	<i>Estate and Financial planning</i> (english language) - Laurent BODSON, Georges HÜBNER	Q1	30	-	-	5
	Prerequisite : DROI0929-2 - International and Belgian Taxation FINA0053-1 - Investments and Portfolio Management					

Professional focus in Financial Analysis and audit

FINA0057-1	<i>Advanced taxation</i> - Isabelle RICHELLE	Q1	30	-	-	5
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Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	Q1	30	-	-	5
	Prerequisite : FINA0030-1 - Consolidation and IFRS Corequisite : FINA0057-1 - Fiscalité approfondie					
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU,	Q1	30	-	-	5

Study programmes 2016-2017

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Master in management (120 ECTS)

	Benoît KOHL					
	Corequisite :					
	FINA0057-1 - Fiscalité approfondie					
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	Q1	30	-	-	5
FINA0086-1	<i>Depth diagnostics of business: Legal and financial aspects</i> - Danielle SOUGNÉ, Didier VAN CAILLIE	Q1	30	-	-	5
	Prerequisite :					
	FINA0044-5 - Strategic Performance Management					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT - Suppl : Aline MULLER	Q1	30	-	-	5
	Prerequisite :					
	FINA0044-5 - Strategic Performance Management					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
FINA0079-1	<i>Fund Administration & Audit</i> (english language) - Danielle SOUGNÉ	Q1	30	-	-	5
	Prerequisite :					
	FINA0011-2 - Audit					
GEST3782-1	<i>Introduction to familial entrepreneurship</i> - Nathalie CRUTZEN, Laurent WEERTS	Q1	30	-	-	5

Professional focus in Marketing

Choose one of the following modules :

Track "Marketing and Strategic Intelligence"

MARK0794-1	<i>Consumer Behavior</i> (english language) - Cécile DELCOURT	Q1	30	-	-	5
	Prerequisite :					
	MARK0793-1 - Consumer Intelligence and Marketing Research					
MARK0795-1	<i>Strategic Intelligence</i> (english language) - Claire GRUSLIN	Q1	30	-	-	5

Choose one of the following courses :

GEST3143-1	<i>Geopolitics and Cyber Politics</i> - Michel HERMANS	Q1	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	Q1	30	-	-	5
MARK0796-1	<i>International Marketing</i> (english language) - Claire GRUSLIN	Q1	30	-	-	5
GEST3141-1	<i>Business Cases in Business-to-Business</i> (english language) - Claire GRUSLIN, Jean TONDEUR	Q1	30	-	-	5

Track "Digital Marketing and Sales Management"

Notes : track accessible only on application file (see conditions :

<http://www.hec.ulg.ac.be/sites/default/files/uploads/MASTERS/MSG/Selection%20processus%20and%20requirements%20VI>

MARK0797-1	<i>Digital Marketing</i> (english language) - Laurence DESSART	Q1	30	-	-	5
DMSM0001-1	<i>Digital Consultancy Projects</i> (english language) - Michael GHILISSEN	Q1	30	-	-	5

Choose one of the following courses :

INFO2049-1	<i>Web and Text Analytics</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
	Prerequisite :					
	INFO2054-1 - Marketing Analytics					
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
	Prerequisite :					
	INFO2039-2 - Management Information Systems					

Professional focus in Social Enterprise Management

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GEST3035-1	<i>Social Entrepreneurship and the Social Economy</i> (english language) - Jacques DEFOURNY	Q1	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social enterprises</i> (english language) - Michel BOVING, Sybille MERTENS DE WILMARS	Q1	30	-	-	5

Choose one of the following courses :

GEST3042-1	<i>Governance and Human Resource Management in Social Enterprises</i> (english language) - Benjamin HUYBRECHTS	Q1	30	-	-	5
GEST3148-1	<i>Philanthropy : from Theory to Practice</i> - Virginie XHAUFLAIR	Q1	30	-	-	5

Professional focus in Intrapreneurship and Management of Innovation Projects

GEST3764-1	<i>Innovation Project Definition and Development (partim II)</i> (english language) - Olivier LISEIN - [100h AUTR] Prerequisite : GEST3755-1 - Innovation Project Definition and Development (partim I) Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3766-1 - Project and Change Management GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits	Q1	18	-	[+]	5
GEST3766-1	<i>Project and Change Management</i> (english language) - Olivier LISEIN - [100h AUTR] Corequisite : GEST3767-1 - Consultant Roles and Responsibilities GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits	Q2	18	-	[+]	6
GEST3767-1	<i>Consultant Roles and Responsibilities</i> (english language) - François PICHHAULT - [80h AUTR] Corequisite : GEST3766-1 - Project and Change Management GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3050-1 - Creativity and Design GEST3759-1 - Strategic, Organizational and Information System Audits	Q2	18	-	[+]	4

Teaching focus

AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	Q2	25	-	-	2
AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	Q2	10	15	-	3
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	Q2	6	-	-	1
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	Q2	40	-	-	4
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	Q2	-	40	-	5

Bloc d'aménagement du programme de l'année

Additional ECTS Master in management (120 ECTS)

Optional courses

Le programme de chaque étudiant sera déterminé par le jury en fonction de sa formation antérieure ; il comprendra 60 crédits de cours essentiellement parmi ceux proposés ci-dessous (des dispenses à hauteur de 15 crédits pourront être octroyées si l'étudiant apporte la preuve dans son dossier qu'il a acquis les minima d'harmonisation dans son cursus précédent) :

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FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Lucie GILLET, Xuan Giang NGUYEN	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part</i> - MadeleineMarie HUBIN	Q2	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Anne CHANTEUX	Q2	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHAULT - Suppl : Frédéric NAEDENOEN	Q1	45	-	-	5
INFO0074-1	<i>Computing and digital transformation</i> - André BLAVIER, Alain DUBOIS, Eric VYNCKE	Q2	40	15	-	5
ECON0610-4	<i>Introduction to Political Economy</i> - HenryJean GATHON	Q2	30	15	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	Q2	30	-	-	5
GEST0832-4	<i>Financial Markets</i> - Georges HÜBNER, Danielle SOUGNÉ - Suppl : Georges HÜBNER	Q2	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Jean TONDEUR	Q1	50	-	-	5
ECON2259-1	<i>Microeconomics and industrial economy</i> - Axel GAUTIER, Bernard THIRY	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Wilfried NIESSEN - [30h Mon. WS]	TA	-	-	[+]	2
LOGI0001-2	<i>Supply Chain Management, (French)</i> - Thierry PIRONET	Q1	45	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	Q2	22	7	-	3
STAT0066-1	<i>Statistics</i> - Isabelle PAYS	Q1	30	15	-	5