

## Cycle view of the study programme

		B1	Or	Th	Pr	Au	Cr
<b>Compulsory courses (B1 : 60Cr)</b>							
FINA0073-1	<i>Management control and corporate strategy seminar -</i> Anne CHANTEUX, Nathalie CRUTZEN	B1	Q2	30	-	-	5
MARK0787-1	<i>Operational marketing -</i> Jean TONDEUR	B1	Q2	30	-	-	4
FINA0070-2	<i>Finance and insurance principles -</i> Marie LAMBERT	B1	Q1	30	-	-	5
LANG0805-5	<i>English for Management (L1) Level 4 (english language) -</i> ISLV, Kevin NOIROUX	B1	Q2	30	-	-	4
DROI1249-3	<i>Business taxation (direct and indirect), Part 2 : indirect taxation -</i> Vincent SEPULCHRE	B1	Q2	20	-	-	4
GEST1097-1	<i>Workshop in People Management</i> - <i>Change management - - Suppl :</i> Christina CONSTANTINIDIS - <i>Management by objectives -</i> Fabrice DE ZANET, Fabienne PIRONET	B1	Q2	15	-	-	5
GEST1093-1	<i>Entrepreneurship -</i> Zineb AOUNI	B1	Q1	30	-	-	4
GEST0196-3	<i>International Management -</i> Jean LAHAUT	B1	Q1	30	-	-	4
INFO2040-1	<i>Management Information Systems -</i> Ashwin ITTOO	B1	Q1	30	-	-	4
GEST0009-1	<i>Business Simulation -</i> Louis ESCH, Wilfried NIESSEN	B1	Q2	-	-	-	2
GTFE0015-1	<i>Final Work -</i> COLLÉGIALITÉ	B1	TA	-	-	-	15
LANG0810-4	<i>Business Dutch (L2) level 4 -</i> Marc MICELI	B1	Q2	30	-	-	4

## Additional ECTS Master in management (evening classes)

### Optional courses (B0 : 60Cr)

The programme of each student will be determined by the jury on duty depending on his previous training ; it will include 60 ECTS of courses essentially from the list below (exemptions equivalent to 15 ECTS may be awarded if the student prove in his field that he has acquired the minima of harmonisation in his previous curriculum) (B0 : 60Cr)

GEST0198-2	<i>Financial Statement Analysis Financing an enterprise -</i> Jacques BERWART	B0	Q2	45	-	-	5
LANG0778-1	<i>English level 3 -</i> ISLV, Kevin NOIROUX	B0	Q2	90	-	-	6
GEST0368-2	<i>Cost Accounting -</i> Anne CHANTEUX	B0	Q2	30	-	-	5
DROI1249-1	<i>Business taxation (direct and indirect), Part 1 : direct taxation -</i> Michel DEPREZ	B0	Q2	30	5	-	5
GRHO0010-2	<i>Human resources management -</i> Olivier LISEIN, Frédéric NAEDENOEN	B0	Q1	30	-	-	5
ECON0610-4	<i>Introduction to Political Economy -</i> HenryJean GATHON	B0	Q2	30	15	-	5
GEST0197-1	<i>Introduction to organization theory (night classes) -</i> Jocelyne ROBERT	B0	Q1	30	-	-	5
DROI0908-1	<i>Law and businesses -</i> Jacques DEFER	B0	Q2	30	-	-	5
LANG2943-1	<i>Business Dutch - 1st part -</i> Marc MICELI	B0	Q2	90	-	-	6
MARK0788-1	<i>Marketing</i> - <i>1st part : basic concepts -</i> Cécile DELCOURT - <i>2nd part : strategic marketing -</i> Michael GHILISSEN	B0	Q2	30	-	-	5
MATH0109-1	<i>Mathematics -</i> Pascal DUPONT	B0	Q2	45	15	-	6
GTRA0008-2	<i>Seminar : introducing scientific research -</i> Marc ALEXANDRE	B0	Q2	15	15	-	3
GEST3061-1	<i>Skills portfolio -</i> Louis ESCH, David HOMBURG	B0	Q2	-	-	-	3

STAT0068-1	<i>Statistics (night classes)</i> - Isabelle PAYS	B0	Q1	30	15	-	<b>5</b>
LOGI0001-3	<i>Supply Chain Management, (French)</i> - Daniel DE WOLF	B0	Q2	30	-	-	<b>5</b>