

## Cycle view of the study programme

Bl Or Th Pr Au Cr

### Compulsory courses (B1 : 30Cr)

GTFE0015-1 *Final Work - COLLÉGIALITÉ* Bl TA - - - 15

### Optional courses

**Choose one module depending on the choice of optional subject : (B1 : 1Nbr)**

#### Module aimed at students from the Corporate Management option

GEST3752-1 *Change Management (english language) - Olivier LISEIN* Bl Q1 30 - - 5

MARK0781-2 *Strategic Marketing (english language) - Zelal ATES, AnneChristine CADIAT, Cécile DELCOURT, Michael GHILISSEN, Jean TONDEUR* Bl Q1 30 - - 5

FINA0050-1 *Corporate Finance - Lectures and Seminars (english language) - Marie LAMBERT, Alain SCHOCKERT* Bl Q1 30 - - 5

#### Module aimed at students from the Public Management option (B1 : 1Nbr)

GRHO0032-1 *Human resources management in the public sector - François PICHAULT* Bl Q1 30 - - 5

MARK0789-1 *Marketing adapted to the public sector - Jean TONDEUR* Bl Q2 30 - - 5

FINA0074-1 *Management control adapted to the public sector - Anne CHANTEUX* Bl Q1 30 - - 5

**Choose one option from the following : (B1 : 30Cr)**

#### Option 1 : Corporate Management (B1 : 30Cr)

GEST3030-1 *Development of managerial skills - JeanMarie DUJARDIN, Jocelyne ROBERT* Bl TA 12 - - 2

GEST3029-1 *International Strategy (english language) - Nathalie CRUTZEN, Nicolas NEYSEN* Bl Q2 18 - - 3

INFO2039-2 *Management Information Systems (english language) - Ashwin ITTOO* Bl Q1 30 - - 5

MQGE0005-5 *Quantitative Methods in Management (english language)*  
- Part : *Operations Research* - Yasemin ARDA 15 - - 5  
- Part : *Statistics* - Cédric HEUCHENNE 15 - -

GEST3754-1 *Entrepreneurship and Innovation (english language) - Benjamin HUYBRECHTS, Bernard SURLEMONT* Bl Q2 18 - - 3

GEST3761-1 *Business Ethics (english language) - Virginie XHAUFLAIR* Bl Q2 18 - - 3

GEST3762-1 *Digital Business (english language) - André BLAVIER* Bl Q2 18 - - 3

Choose one of the following courses : (B1 : 3Cr)

DROI1262-1 *Labour Law - Paul CRAHAY* Bl Q2 30 - - 3

DROI0929-2 *International and Belgian Taxation (english language) - Eric VON FRENCKELL* Bl Q1 30 - - 3

Choose one of the following courses : (B1 : 3Cr)

*Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations*

LANG1925-1 *German 4 - Marie MAWHIN* Bl Q2 30 - - 3

LANG1926-1 *Advanced German 4 - Sylvia DEROOSE* Bl Q2 30 - - 3

LANG1927-1 *Spanish 4 - Nicole GRUTMAN* Bl Q2 30 - - 3

LANG1928-1 *Advanced Spanish 4 - Véronique PEIFFER* Bl Q2 30 - - 3

# Study programmes 2015-2016

## HEC Management School - University of Liège

### Master in management (60 ECTS)

LANG1929-1	<i>Italian 4</i> - Christine HANON	B1	Q2	30	-	-	3
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	B1	Q2	30	-	-	3
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	B1	TA	30	-	-	3
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	B1	Q2	30	-	-	3
LANG1933-1	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	B1	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	B1	Q2	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	B1	TA	30	-	-	3
LANG1954-1	<i>French beginner level 1</i> - ISLV	B1	Q2	30	-	-	3

Notice : this cours is only open to non-French speaking students

#### Option 2 : Public management (programme in collaboration with ESFAM - Bulgaria) (B1 : 30Cr)

ECON2277-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	B1	Q1	24	-	-	3
GEST3150-1	<i>Management of the public sector (principles, evolution of theories and practices, information system)</i> - Christian SERRADJI	B1		24	-	-	3
ECON2278-1	<i>Economic theory of public finance including elements of macroeconomy</i> - Bernard JURION	B1	Q1	30	-	-	4

#### Choose one module from : (B1 : 20Cr)

##### Module 1 : European Business Management (B1 : 20Cr)

SPOL2340-1	<i>Governance and european institutions</i> - <i>Democracy and governance</i> - Michel HERMANS - <i>European institutions</i> - Michel HERMANS	B1	Q2	15	-	-	4
DROI1287-1	<i>European law</i> - Ivan BOEV	B1		30	-	-	4
ECON2279-1	<i>European Structural Funds</i> - Borislav CHAPOV	B1		30	-	-	4
DROI1289-1	<i>European public policies</i> - <i>fiscal policy</i> - Isabelle RICHELLE - <i>Sectoral policies. Analysis and Issues</i> - JeanMichel EYMERIDOUZANS	B1	Q2	15	-	-	4
GEST3151-1	<i>European project setup</i> - <i>Installation of European projects</i> - Erol KÜLAHCI - <i>Operational management of European projects</i> - Erol KÜLAHCI	B1		15	-	-	4

##### Module 2 : public institutions management (B1 : 20Cr)

GEST3152-1	<i>Organisation and decision-making in public institutions</i> - <i>organisations and Strategic approach of the public action</i> - JeanMichel EYMERIDOUZANS - <i>Performance management of public institutions</i> - Maria NICULESCU	B1		15	-	-	3
GEST3153-1	<i>Management of local authorities</i> - Said YAHIAOUI	B1		24	-	-	3
DROI1290-1	<i>Public law</i> - Radu Iulian RADULETU	B1		30	-	-	4
FINA0082-1	<i>Accountancy and financial management of public institutions</i> - Wilfried NIESSEN	B1		30	-	-	4
DROI1288-1	<i>Purchase and procurement contract</i> - Laura MARINAS	B1		16	-	-	2
GEST3154-1	<i>Project Management</i> - <i>Project Assembly and Funding</i> - Benoit NAUTRE - <i>Project Evaluation and Operational Management</i> - Benoit NAUTRE	B1		15	-	-	4

## Additional ECTS Master in management (60 ECTS)

### Optional courses (B0 : 60Cr)

The programme of each student will be determined by the jury on duty depending on his previous training ; it will include 60 ECTS of courses essentially from the list below (exemptions equivalent to 15 ECTS may be awarded if the student prove in his field that he has acquired the minima of harmonisation in his previous curriculum) (B0 : 60Cr)

FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART	B0	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations</i> - Jocelyne ROBERT	B0	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part</i> - Lucie GILLET, Xuan Giang NGUYEN	B0	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part</i> - MadeleineMarie HUBIN	B0	Q2	30	-	-	3
GEST0368-1	<i>Cost Accounting</i> - Keke MAKUNZA	B0	Q2	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management</i> - François PICHULT	B0	Q1	45	-	-	5
INFO0074-1	<i>Computing and digital transformation</i> - André BLAVIER, Alain DUBOIS, Eric VYNCKE	B0	Q2	40	15	-	5
ECON0610-4	<i>Introduction to Political Economy</i> - HenryJean GATHON	B0	Q2	30	15	-	5
DROI0908-1	<i>Law and businesses</i> - Jacques DEFER	B0	Q2	30	-	-	5
GEST0832-4	<i>Financial Markets</i> - Georges HÜBNER, Danielle SOUGNÉ	B0	Q1	40	15	-	5
GEST3014-2	<i>Principles of marketing</i> - Jean TONDEUR	B0	Q2	50	-	-	5
ECON2259-1	<i>Microeconomics and industrial economy</i> - Axel GAUTIER, Bernard THIRY	B0	Q2	40	15	-	5
GEST1039-1	<i>Business simulation</i> - Wilfried NIESSEN - [30h Mon. WS]	B0	TA	-	-	[+]	2
LOGI0001-2	<i>Supply Chain Management, (French)</i> - Daniel DE WOLF, Thierry PIRONET	B0	Q1	30	-	-	5
MATH2017-1	<i>Mathematics (part 1)</i> - Pascal DUPONT	B0	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2)</i> - Pascal DUPONT	B0	Q2	22	7	-	3
STAT0066-1	<i>Statistics</i> - Isabelle PAYS	B0	Q1	30	15	-	5