

Cycle view of the study programme

| | | B1 | Or | Th | Pr | Au | Cr |
|--|---|----|----|----|----|-----|----|
| Compulsory courses (B1 : 30Cr, B2 : 30Cr) | | | | | | | |
| LANG0911-1 | <i>Business English 1 (self-study)</i> (english language) - ISLV, Kevin NOIROUX - [30h AUTR] | B1 | Q2 | - | - | [+] | 6 |
| FINA0017-1 | <i>General Accountancy (night classes)</i> - Wilfried NIESSEN | B1 | Q1 | 30 | 15 | - | 8 |
| DROI0796-1 | <i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE | B1 | Q1 | 30 | - | - | 5 |
| GEST0953-1 | <i>Organizations management</i> - Olivier LISEIN | B1 | Q1 | 25 | - | - | 5 |
| MARK0012-1 | <i>Basis of marketing</i> - Cécile DELCOURT | B1 | Q1 | 30 | - | - | 6 |
| GEST0009-1 | <i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN | B2 | Q2 | - | - | - | 5 |
| FINA0072-1 | <i>Corporate Finance</i> - Pascal DEPRAETERE, Sigrid VANDEMAELE | B2 | Q1 | 30 | - | - | 5 |
| GTFE0017-1 | <i>Final work</i> - COLLÉGIALITÉ | B2 | TA | - | - | - | 20 |

Optional courses (B2 : 60Cr)

Choose one option from the following : (B1 : 30Cr)

Option : General management (B1 : 30Cr)

| | | | | | | | |
|------------|---|----|----|----|---|---|---|
| GEST1097-1 | <i>Workshop in People Management</i> - <i>Change management</i> - - Suppl : Christina CONSTANTINIDIS - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET | B1 | Q2 | 15 | - | - | 5 |
| DROI1249-2 | <i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPREZ - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE | B1 | Q2 | 30 | 5 | - | 8 |
| GRHO0010-2 | <i>Human resources management</i> - Olivier LISEIN, Frédéric NAEDENOEN | B1 | Q1 | 30 | - | - | 5 |
| GEST0093-1 | <i>Operations and Quality Management</i> - Thierry PIRONET | B1 | Q2 | 25 | - | - | 5 |
| MARK0773-5 | <i>Strategic Marketing</i> - Michael GHILISSEN | B1 | Q2 | 15 | 5 | - | 5 |
| GEST1095-9 | <i>Preparation to the Final Work</i> - Marc ALEXANDRE | B1 | Q1 | 15 | - | - | 2 |

Option : MBA (B1 : 30Cr)

Notice : prerequisites for having access to the professional focus in MBA in block 2

| | | | | | | | |
|------------|--|----|----|----|---|-----|---|
| FINA0071-1 | <i>Strategic and Markets Finance</i> (english language) - Georges HÜBNER - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| GEST0007-1 | <i>The Firm's Competitive Environment</i> (english language) - Markus FREDEBEULKREIN - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| MARK0013-1 | <i>International Marketing</i> (english language) - Piet PAUWELS - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| DROI1248-1 | <i>International Business Law</i> (english language) - Michael FRINGS - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| INFO0089-1 | <i>Business Process Management</i> (english language) - Koen VANHOOF - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| GEST0008-1 | <i>International Lobbying</i> (english language) - Jean LAHAUT | B1 | Q2 | - | - | - | 5 |

Choose one focus from the following : (B2 : 30Cr)

Professional focus in General Management (B2 : 30Cr)

| | | | | | | | |
|------------|--|----|----|---|---|-----|---|
| GPRO0002-1 | <i>Portfolio of competence</i> - Louis ESCH, David HOMBURG | B2 | - | - | - | - | 3 |
| LANG0933-1 | <i>Business English 2 (self-study)</i> (english language) - ISLV, Kevin NOIROUX - [30h AUTR] | B2 | Q2 | - | - | [+] | 6 |

| | | | | | | | |
|------------|---|----|----|----|---|---|---|
| FINA0020-1 | <i>Introduction to Management Accountancy</i> - Anne CHANTEUX | B2 | Q1 | 15 | - | - | 5 |
| INFO2040-1 | <i>Management Information Systems</i> - Ashwin ITTOO | B2 | Q1 | 30 | - | - | 5 |
| FINA0070-2 | <i>Finance and insurance principles</i> - Marie LAMBERT | B2 | Q1 | 30 | - | - | 5 |
| FINA0073-1 | <i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN | B2 | Q2 | 30 | - | - | 6 |

Professional focus in MBA (B2 : 30Cr)

Notice : Focus open to students who have taken the MBA option in bloc 1

| | | | | | | | |
|------------|--|----|----|----|---|-----|---|
| GEST3062-1 | <i>Change Management</i> (english language) - Frank LAMBRECHTS, Olivier LISEIN - [24h SEM] | B2 | Q1 | 30 | - | [+] | 5 |
| GEST3063-1 | <i>Economical, ethical and technological Impacts</i> (english language) - Markus FREDEBEULKREIN - [24h SEM] | B2 | Q2 | 30 | - | [+] | 5 |
| GRHO0028-1 | <i>People Management</i> - Pascal COFFANI, Hilda MARTENS - [24h SEM] | B2 | Q1 | 30 | - | [+] | 5 |
| GRHO0029-1 | <i>Self Management</i> (english language) - Sven DE WEERDT - [24h SEM] | B2 | Q1 | 30 | - | [+] | 5 |
| GEST3064-1 | <i>Strategic Intelligence, Design and Innovation</i> (english language) - Marc DESCHAMPS, Wolfram PIETSCH - [24h SEM] | B2 | Q2 | 30 | - | [+] | 5 |
| GEST3065-1 | <i>Project Management in Euregional Context</i> (english language) - Thierry CHANTRAINE - [24h SEM] | B2 | Q1 | 30 | - | [+] | 5 |

**Programme transitoire à destination des étudiants ayant réussi leur master 1 de
"Master en sciences de gestion, à finalité spécialisée en MBA (H.D.)" en 2014-2015**

Compulsory courses (B1 : 30Cr)

| | | | | | | | |
|------------|---|----|----|----|---|---|----|
| GEST0009-1 | <i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN | B1 | Q2 | - | - | - | 5 |
| FINA0072-1 | <i>Corporate Finance</i> - Pascal DEPRAETERE, Sigrid VANDEMAELE | B1 | Q1 | 30 | - | - | 5 |
| GTFE0017-1 | <i>Final work</i> - COLLÉGIALITÉ | B1 | TA | - | - | - | 20 |

Optional courses (B1 : 30Cr)

Focus courses (B1 : 30Cr)

Professional focus in MBA (B1 : 30Cr)

| | | | | | | | |
|------------|--|----|----|----|---|-----|---|
| GEST3062-1 | <i>Change Management</i> (english language) - Frank LAMBRECHTS, Olivier LISEIN - [24h SEM] | B1 | Q1 | 30 | - | [+] | 5 |
| GEST3063-1 | <i>Economical, ethical and technological Impacts</i> (english language) - Markus FREDEBEULKREIN - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| GRHO0028-1 | <i>People Management</i> - Pascal COFFANI, Hilda MARTENS - [24h SEM] | B1 | Q1 | 30 | - | [+] | 5 |
| GRHO0029-1 | <i>Self Management</i> (english language) - Sven DE WEERDT - [24h SEM] | B1 | Q1 | 30 | - | [+] | 5 |
| GEST3064-1 | <i>Strategic Intelligence, Design and Innovation</i> (english language) - Marc DESCHAMPS, Wolfram PIETSCH - [24h SEM] | B1 | Q2 | 30 | - | [+] | 5 |
| GEST3065-1 | <i>Project Management in Euregional Context</i> (english language) - Thierry CHANTRAINE - [24h SEM] | B1 | Q1 | 30 | - | [+] | 5 |

**Programme transitoire à destination des étudiants ayant réussi leur master 1 de
"Master en sciences de gestion, à finalité spécialisée en management général (horaire**

décalé" en 2014-2015

Compulsory courses (B1 : 30Cr)

| | | | | | | | |
|------------|---|----|----|----|---|---|----|
| GEST0009-1 | <i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN | B1 | Q2 | - | - | - | 5 |
| FINA0072-1 | <i>Corporate Finance</i> - Pascal DEPRAETERE, Sigrid VANDEMAELE | B1 | Q1 | 30 | - | - | 5 |
| GTFE0017-1 | <i>Final work</i> - COLLÉGIALITÉ | B1 | TA | - | - | - | 20 |

Optional courses (B1 : 30Cr)

Focus courses (B1 : 30Cr)

Professional focus in General Management (B1 : 30Cr)

| | | | | | | | |
|------------|--|----|----|----|---|-----|---|
| GPRO0002-1 | <i>Portfolio of competence</i> - Louis ESCH, David HOMBURG | B1 | | - | - | - | 3 |
| LANG0933-1 | <i>Business English 2 (self-study)</i> (english language) - ISLV, Kevin NOIROUX - [30h AUTR] | B1 | Q2 | - | - | [+] | 6 |
| FINA0020-1 | <i>Introduction to Management Accountancy</i> - Anne CHANTEUX | B1 | Q1 | 15 | - | - | 5 |
| INFO2040-1 | <i>Management Information Systems</i> - Ashwin ITTOO | B1 | Q1 | 30 | - | - | 5 |
| FINA0070-2 | <i>Finance and insurance principles</i> - Marie LAMBERT | B1 | Q1 | 30 | - | - | 5 |
| FINA0073-1 | <i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN | B1 | Q2 | 30 | - | - | 6 |