

Block view of the study programme

Or Th Pr Au Cr

Bloc 1 du programme de l'année

Compulsory courses

GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	TA	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	Q1				5
			15	-	-	
			15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, AnneChristine CADIAT, Cécile DELCOURT, Michael GHILISSEN, Jean TONDEUR	Q1	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5
GEST3752-1	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5
GEST3754-1	<i>Entrepreneurship and Innovation</i> (english language) - Benjamin HUYBRECHTS, Bernard SURLEMONT	Q2	18	-	-	3
GEST3761-1	<i>Business Ethics</i> (english language) - Virginie XHAUFLAIR	Q2	18	-	-	3
GEST3762-1	<i>Digital Business</i> (english language) - André BLAVIER	Q2	18	-	-	3

Cours aux choix

Choose one of the following courses :

DROI0929-2	<i>International and Belgian Taxation</i> (english language) - Eric VON FRENCKELL	Q1	30	-	-	3
DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	Q2	30	-	-	3

Choose one language course out of the following :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

[...] A level 4 course or one elementary course

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2	30	-	-	3
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	Q2	30	-	-	3
LANG1927-1	<i>Spanish 4</i> - Nicole GRUTMAN	Q2	30	-	-	3
LANG1928-1	<i>Advanced Spanish 4</i> - Véronique PEIFFER	Q2	30	-	-	3
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2	30	-	-	3
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	TA	30	-	-	3
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2	30	-	-	3
LANG1933-1	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	Q2	30	-	-	3
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	3
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	TA	30	-	-	3
LANG1954-1	<i>French beginner level 1</i> - ISLV	Q2	30	-	-	3

Notice : The course LANG1954-1 is only open to non-French speaking foreign students

Choose one focus from the following :

Professional focus in Banking and Asset Management

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	Q2	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	Q2	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER	Q2	30	-	-	5

Professional focus in Financial Analysis and audit

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	Q2	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	Q2	30	-	-	5

Professional focus in Marketing

MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Zelal ATES, Claire GRUSLIN	Q2	30	-	-	5
MARK0793-1	<i>Consumer Intelligence and Marketing Research</i> (english language) - Zelal ATES	Q2	30	-	-	5
INFO2054-1	<i>Marketing Analytics</i> (english language) - Michael SCHYNS	Q2	30	-	-	5

Professional focus in Social Enterprise Management

GEST3036-1	<i>Social Innovation</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3763-1	<i>Social Business Models</i> (english language) - Sybille MERTENS DE WILMARS	Q2	30	-	-	5
GEST3041-1	<i>Impact Investing</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5

Professional focus in Intrapreneurship and Management of Innovation Projects

GEST3755-1	<i>Innovation Project Definition and Development (partim I)</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5
GEST3756-1	<i>Topics in Advanced Management</i> (english language) - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5

Choose one of the following courses :

GEST3757-1	<i>Strategy and Business Model Generation</i> (english language) - Didier VAN CAILLIE - [100h AUTR]	Q2	18	-	[+]	5
GEST3758-1	<i>Organizational Performance Assessment</i> (english language) - Didier VAN CAILLIE - [100h AUTR]	Q2	18	-	[+]	5

Teaching focus

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	TA	30	10	[+]	4
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	Q1	15	-	-	2
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	Q2	10	-	-	1
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE - Suppl : MarieThérèse DELHOUNE	Q1	15	-	-	1
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	Q1	15	-	-	1
AESS0313-1	<i>Special teaching - course and exercises, part 1</i> - JeanMarie DUJARDIN	Q2	35	-	-	3
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - JeanMarie DUJARDIN	Q2	-	35	-	3

Possibility of taking an extra language course from among :

Study programmes 2015-2016

HEC Management School - University of Liège

Master in management (120 ECTS)

Notice : students can only have one elementary level 1 language class in their master's programme

LANG1933-2	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	Q2	30	-	-	3
LANG1934-2	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	3
LANG1936-2	<i>Elementary Dutch 1</i> - Nicole ENGELEN	TA	30	-	-	3

Bloc 2 du programme de l'année

Compulsory courses

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	4
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	-	-	-	-	5
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20

Cours aux choix

Choose courses totalling 10 credits out of the following :

GSTG0014-2	<i>Placement</i> - COLLÉGIALITÉ	Q1	-	-	-	10
------------	---------------------------------	----	---	---	---	-----------

Notice : placement aimed at students with a professional focus in Banking and Asset Management, Financial Analysis and Audit, Marketing, Social Enterprise Management.

GEST3759-1	<i>Strategic, Organizational and Information System Audits</i> (english language) - [200h AUTR]	18	-	[+]		10
------------	---	----	---	-----	--	-----------

Corequisite :

GEST3050-1 - Creativity and Design
 GEST3764-1 - Innovation Project Definition and Development (partim II)
 GEST3766-1 - Project and Change Management
 GEST3767-1 - Consultant Roles and Stakeholder Relationship Management

Notice : students enrolled in the focus in Intrapreneurship and Management of Innovation Projects are asked to take the course "Strategic, Organizational and Information System Audits" for 10 ECTS as a replacement for the internship.

[...] Courses from the Master in management and/or Master in education

Notice : students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose one of the following courses :

LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	3
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	3
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	3
GEST3050-1	<i>Creativity and Design</i> - Bernard SURLEMONT	18	50	-		3

Corequisite :

GEST3759-1 - Strategic, Organizational and Information System Audits
 GEST3764-1 - Innovation Project Definition and Development (partim II)
 GEST3766-1 - Project and Change Management
 GEST3767-1 - Consultant Roles and Stakeholder Relationship Management

Notice : this course is compulsory and only open to students of the professional focus in Intrapreneurship and Management of Innovation Projects

[...] Optional courses from the courses of the Master in management

Choose one language course out of the following :

[...] A level 5 course or one elementary course (level 2)

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	3
------------	--------------------------------	----	----	---	---	----------

Study programmes 2015-2016

HEC Management School - University of Liège

Master in management (120 ECTS)

	Prerequisite : LANG1925-1 - Allemand 4					
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	3
	Prerequisite : LANG1926-1 - Allemand avancé 4					
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	3
	Prerequisite : LANG1927-1 - Espagnol 4					
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	3
	Prerequisite : LANG1928-1 - Espagnol avancé 4					
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	3
	Prerequisite : LANG1929-1 - Italien 4					
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	3
	Prerequisite : LANG1930-1 - Italien avancé 4					
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	3
	Prerequisite : LANG1931-1 - Néerlandais 4					
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	3
	Prerequisite : LANG1932-1 - Néerlandais avancé 4					
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	3
	Prerequisite : LANG1933-1 - Allemand élémentaire 1					
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	3
	Prerequisite : LANG1934-1 - Espagnol élémentaire 1					
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	3
	Prerequisite : LANG1936-1 - Néerlandais élémentaire 1					
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	3
	Prerequisite : LANG1954-1 - French beginner level 1					

Choose one focus from the following :

Professional focus in Banking and Asset Management

FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	Q2	30	-	-	5
	Prerequisite : FINA0053-1 - Investments and Portfolio Management					

Choisir 2 cours parmi:

FINA0085-1	(pas organisé en 2015-2016) <i>Ethics, Regulation and Compliance in Finance</i> (english language)	Q2	30	-	-	5
	Prerequisite : FINA0051-1 - Banking and Insurance					
DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE	Q2	24	-	-	5
	Prerequisite : FINA0051-1 - Banking and Insurance DROI0929-2 - International and Belgian Taxation					
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	Q2	30	-	-	5
	Prerequisite :					

Study programmes 2015-2016

HEC Management School - University of Liège

Master in management (120 ECTS)

	FINA0051-1 - Banking and Insurance					
	FINA0052-1 - Financial Derivatives					
	FINA0053-1 - Investments and Portfolio Management					
FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	Q2	30	-	-	5
	Prerequisite :					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	Q2	30	-	-	5
	Prerequisite :					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
	FINA0052-1 - Financial Derivatives					
	FINA0053-1 - Investments and Portfolio Management					
FINA0084-1	(pas organisé en 2015-2016) <i>Estate and Financial planning</i> (english language) - Georges HÜBNER	Q2	30	-	-	5
	Prerequisite :					
	FINA0053-1 - Investments and Portfolio Management					
	DROI0929-2 - International and Belgian Taxation					

Professional focus in Financial Analysis and audit

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF - Suppl : Isabelle RICHELLE	Q2	30	-	-	5
------------	---	----	----	---	---	---

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	Q2	30	-	-	5
	Prerequisite :					
	FINA0030-1 - Consolidation and IFRS					
	Corequisite :					
	FINA0057-1 - Fiscalité approfondie					
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	Q2	30	-	-	5
	Corequisite :					
	FINA0057-1 - Fiscalité approfondie					
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	Q2	30	-	-	5
FINA0086-1	(pas organisé en 2015-2016) <i>Depth diagnostics of business: Legal and financial aspects</i>	Q2	30	-	-	5
	Prerequisite :					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
	FINA0044-5 - Strategic Performance Management					
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	Q2	30	-	-	5
	Prerequisite :					
	FINA0050-1 - Corporate Finance - Lectures and Seminars					
	FINA0044-5 - Strategic Performance Management					
FINA0079-1	<i>Fund Administration & Audit</i> (english language) - Danielle SOUGNÉ	Q2	30	-	-	5
	Prerequisite :					
	FINA0011-2 - Audit					

Professional focus in Marketing

Choose one of the following modules :

Track "Marketing and Strategic Intelligence"

MARK0794-1	(pas organisé en 2015-2016) <i>Consumer Behavior</i> (english language)	Q2	30	-	-	5
	Prerequisite :					
	MARK0793-1 - Consumer Intelligence and Marketing Research					
MARK0795-1	(pas organisé en 2015-2016) <i>Strategic Intelligence</i> (english language)	Q2	30	-	-	5

Choose one of the following courses :

GEST3143-1	<i>Geopolitics and Cyber Politics</i> - Michel HERMANS	Q2	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	Q2	30	-	-	5
MARK0796-1	<i>International Marketing</i> (english language) - Claire GRUSLIN	Q2	30	-	-	5
GEST3141-1	<i>Business Cases in Business-to-Business</i> (english language) - Claire GRUSLIN, Jean TONDEUR	Q2	30	-	-	5

Track "Digital Marketing and Sales Management"

Notice : N.B.: students must submit a file to apply for this track (see conditions...)

:

<http://www.hec.ulg.ac.be/sites/default/files/Selection%20processus%20and%20requirements%20VF.pdf>

MARK0797-1	<i>Digital Marketing</i> (english language) - Laurence DESSART	Q2	30	-	-	5
DMSM0001-1	<i>Digital Consultancy Projects</i> (english language) - Michael GHILISSEN	Q2	30	-	-	5

Choose one of the following courses :

INFO2049-1	<i>Web and Text Analytics</i> (english language) - Ashwin ITTOO Prerequisite : INFO2054-1 - Marketing Analytics	Q2	30	-	-	5
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO Prerequisite : INFO2039-2 - Management Information Systems	Q2	30	-	-	5

Professional focus in Social Enterprise Management

GEST3035-1	<i>Social Entrepreneurship and the Social Economy</i> (english language) - Jacques DEFOURNY	Q1	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social enterprises</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5

Choose one of the following courses :

GEST3042-1	<i>Governance and Human Resource Management in Social Enterprises</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3148-1	<i>Philanthropy : from Theory to Practice</i> - Virginie XHAUFLAIR	Q1	30	-	-	5

Professional focus in Intrapreneurship and Management of Innovation Projects

GEST3764-1	(pas organisé en 2015-2016) <i>Innovation Project Definition and Development (partim II)</i> (english language) - [100h AUTR] Prerequisite : GEST3755-1 - Innovation Project Definition and Development (partim I) Corequisite : GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Creativity and Design GEST3766-1 - Project and Change Management GEST3767-1 - Consultant Roles and Stakeholder Relationship Management	Q2	18	-	[+]	5
GEST3766-1	(pas organisé en 2015-2016) <i>Project and Change Management</i> (english language) - [100h AUTR] Corequisite : GEST3759-1 - Strategic, Organizational and Information System Audits GEST3050-1 - Creativity and Design GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3767-1 - Consultant Roles and Stakeholder Relationship Management	Q2	18	-	[+]	6
GEST3767-1	(pas organisé en 2015-2016) <i>Consultant Roles and Stakeholder Relationships Management</i> (english language) - [80h AUTR]	Q2	18	-	[+]	4

Study programmes 2015-2016

HEC Management School - University of Liege

Master in management (120 ECTS)

Corequisite :

GEST3759-1 - Strategic, Organizational and Information System Audits
 GEST3050-1 - Creativity and Design
 GEST3764-1 - Innovation Project Definition and Development (partim II)
 GEST3766-1 - Project and Change Management

Teaching focus

AESS0140-1	<i>Professional ethics and training to neutrality and citizenship - Anne HERLA</i>	Q2	25	-	-	2
AESS0339-1	<i>Understand and manage the diversity of public schools - Ariane BAYE</i>	Q2	10	15	-	3
AESS0251-1	<i>Interdisciplinary focus - Annick FAGNANT</i>	Q2	6	-	-	1
AESS0314-1	<i>Special teaching - course and exercises, Part 2 - JeanMarie DUJARDIN</i>	Q2	40	-	-	4
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2 - JeanMarie DUJARDIN</i>	Q2	-	40	-	5

Bloc d'aménagement du programme de l'année

Additional ECTS Master in management (120 ECTS)

Optional courses

Le programme de chaque étudiant sera déterminé par le jury en fonction de sa formation antérieure ; il comprendra 60 crédits de cours essentiellement parmi ceux proposés ci-dessous (des dispenses à hauteur de 15 crédits pourront être octroyées si l'étudiant apporte la preuve dans son dossier qu'il a acquis les minima d'harmonisation dans son cursus précédent) :

FINA0001-1	<i>Financial statement analysis and financing an enterprise - Jacques BERWART</i>	Q2	45	-	-	5
GEST3054-1	<i>Analysis of organizations - Jocelyne ROBERT</i>	Q1	50	-	-	5
LANG2941-1	<i>English 3 - 1st part - Lucie GILLET, Xuan Giang NGUYEN</i>	Q1	60	-	-	7
LANG2942-1	<i>English 3 - 2nd part - MadeleineMarie HUBIN</i>	Q2	30	-	-	3
GEST0368-1	<i>Cost Accounting - Keke MAKUNZA</i>	Q2	30	-	-	5
GRHO0001-4	<i>Strategic Human Resources Management - François PICHAULT</i>	Q1	45	-	-	5
INFO0074-1	<i>Computing and digital transformation - André BLAVIER, Alain DUBOIS, Eric VYNCKE</i>	Q2	40	15	-	5
ECON0610-4	<i>Introduction to Political Economy - HenryJean GATHON</i>	Q2	30	15	-	5
DROI0908-1	<i>Law and businesses - Jacques DEFER</i>	Q2	30	-	-	5
GEST0832-4	<i>Financial Markets - Georges HÜBNER, Danielle SOUGNÉ</i>	Q1	40	15	-	5
GEST3014-2	<i>Principles of marketing - Jean TONDEUR</i>	Q2	50	-	-	5
ECON2259-1	<i>Microeconomics and industrial economy - Axel GAUTIER, Bernard THIRY</i>	Q2	40	15	-	5
GEST1039-1	<i>Business simulation - Wilfried NIESSEN - [30h Mon. WS]</i>	TA	-	-	[+]	2
LOGI0001-2	<i>Supply Chain Management, (French) - Daniel DE WOLF, Thierry PIRONET</i>	Q1	30	-	-	5
MATH2017-1	<i>Mathematics (part 1) - Pascal DUPONT</i>	Q1	23	8	-	3
MATH2018-1	<i>Mathematics (part 2) - Pascal DUPONT</i>	Q2	22	7	-	3
STAT0066-1	<i>Statistics - Isabelle PAYS</i>	Q1	30	15	-	5

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion à finalité spécialisée en marketing and strategic

Contact : Monique Marcourt, General Director for Education and Training

intelligence'' en 2014-2015

Bloc 1 du programme de l'année

Optional courses

Focus courses

Professional focus in Marketing and Strategic Intelligence

Notice : focus accessible to students who have successfully completed the Marketing and Strategic Intelligence option in the first year of the master's degree

MARK0796-1	<i>International Marketing</i> (english language) - Claire GRUSLIN	Q2	30	-	-	5
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	-	-	-	-	5
GSTG0014-4	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Choose two courses out of the following :

GEST3143-1	<i>Geopolitics and Cyber Politics</i> - Michel HERMANS	Q2	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	Q2	30	-	-	5
GEST3141-1	<i>Business Cases in Business-to-Business</i> (english language) - Claire GRUSLIN, Jean TONDEUR	Q2	30	-	-	5

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART	15	30	-	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	5

Notice : This course is open only for students registered in "entrepreneur" program

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité spécialisée en social enterprise management" en 2014-2015

Bloc 1 du programme de l'année

Optional courses

Focus courses

Professional focus in Social enterprise Management

Notice : focus open to students who have taken the "Social businesses management" option during the 1st year of Master

GEST3041-1	<i>Impact Investing</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5
GEST3042-1	<i>Governance and Human Resource Management in Social Enterprises</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social enterprises</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	-	-	-	-	5
GSTG0014-6	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART		15	30	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5

LANG0908-2 *English for Entrepreneurs* - Jonathan SOLHEID Q2 10 60 - 5
Notice : This course is open only for students registered in "entrepreneur" program

**Programme transitoire à destination des étudiants ayant réussi leur master 1 de
"Master en sciences de gestion, à finalité spécialisée en Financial Analysis and Audit"
en 2014-2015**

Bloc 1 du programme de l'année

Optional courses

Focus courses

Professional focus in Financial Analysis and Audit

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF - Suppl : Isabelle RICHELLE	Q2	30	-	-	5
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	-	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	Q2	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	Q2	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	Q2	30	-	-	5
FINA0059-1	<i>Multinational Financial Management (english language)</i> - Marie LAMBERT	Q2	30	-	-	5
FINA0079-1	<i>Fund Administration & Audit (english language)</i> - Danielle SOUGNÉ	Q2	30	-	-	5

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar (english language)</i> - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART	15	30	-	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5

LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	5

Notice : This course is open only for students registered in "entrepreneur" program

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité spécialisée en entrepreneuriat" en 2014-2015

Bloc 1 du programme de l'année

Prerequisites

GEST1096-1	<i>Preparatory module</i>	Q1				12
	- <i>Finance</i> - Wilfried NIESSEN		30	15	-	
	- <i>HR and organization</i> - Charlotte MOREAU		30	15	-	
	- <i>Marketing</i> - Jean TONDEUR		30	15	-	
	- <i>Supply chain management</i> - Yannic WERA		30	15	-	
	- <i>Business Game</i> - Wilfried NIESSEN - [30h Mon. WS]		-	-		[+]

Optional courses

Focus courses

Professional focus in Entrepreneurship

Notice : focus only available on file (cf. admission conditions)

Track "Entrepreneurship"

Track "Entrepreneurship"

GEST0216-3	<i>Soft Skills for entrepreneurs I (Sales and negociation)</i> - Patrick CHALANT		20	50	-	2
GEST3155-1	<i>Soft Skills for entrepreneurs II</i> - Sabine DENIS		40	150	-	4
GEST3157-1	<i>Business Model II (Lean start-up)</i> - Bernard SURLEMONT	Q1	20	100	-	5
GEST3159-1	<i>Company takeover and handover mission</i> - Frédéric LOVERIUS		20	100	-	5
GEST3771-1	<i>New Ventures</i>		20	100	-	5

Choose one module from :

Module 1

MARK0792-1	<i>Marketing and communication mission</i> - PierreYves CORNELIS		20	100	-	4
GEST3044-1	<i>Right-hand man mission</i> - Sophie VOSSAERT		5	150	-	5

Module 2

GEST3160-1	<i>Mission Networking and financing</i> - Bernard SURLEMONT	Q2	20	100	-	4
GEST0214-2	<i>Mission Personal project</i> - Bernard SURLEMONT	Q2	20	100	-	5

Track "Intrapreneurship"

GEST3049-1	<i>Strategic, organizational audit and information systems</i> - Olivier LISEIN	Q2	18	50	-	8
------------	---	----	----	----	---	---

Study programmes 2015-2016

HEC Management School - University of Liège

Master in management (120 ECTS)

GEST3768-1	<i>Definition and Development of an Innovation project</i> - Olivier LISEIN - [100h AUTR]	Q2	18	-	[+]	5
GEST3052-1	<i>Project management and human aspects of change</i> - Olivier LISEIN, François PICHAULT	Q2	18	50	-	5
GEST3769-1	<i>Intervention in Organisation</i> - François PICHAULT - [80h AUTR]	Q1	18	-	[+]	4
GEST3050-1	<i>Creativity and Design</i> - Bernard SURLEMONT		18	50	-	3
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG		-	-	-	5

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART		15	30	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	5

Notice : This course is open only for students registered in "entrepreneur" program

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité spécialisée en droit" en 2014-2015

Bloc 1 du programme de l'année

Compulsory courses

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
DROI2353-1	<i>Private International Law</i> (english language) - Patrick WAUTELET	Q2	30	-	-	3
DROI2201-4	<i>Special Contracts</i> - Benoît KOHL	Q1	30	15	-	3
DROI1293-1	<i>Labour Law and Social Security Law</i> - Jacques CLESSE, Fabienne KÉFER	Q1	75	-	-	6

DTFE0018-1 *Final work - COLLÉGIALITÉ* TA - - - **15**

Optional courses

Choose 1 level from :

Advanced level

LANG2944-1 *Dutch for Management (L2) Level 5 - Part 1 - ISLV, Fanny NOVAKOVIC* Q1 30 - - **2**

LANG2977-1 *Dutch for Management (L2) Level 5 - Part 2 - ISLV, Fanny NOVAKOVIC* Q2 30 - - **3**

Beginner level

LANG2945-1 *Dutch for Management (L2) Beginner Level 2 - Part 1 - ISLV, Fanny NOVAKOVIC* Q1 30 - - **2**

LANG2976-1 *Dutch for Management (L2), Beginners level - Part 2 - ISLV, Fanny NOVAKOVIC* Q2 30 - - **3**

Pursuit of the focus :

Professional focus in law

DROI8011-3 *Substantive European Law - Pieter VAN CLEYNENBREUGEL - [15h AUTR]* Q2 40 5 [+] **5**

DROI1203-7 *Constitutional Law (including the introduction to public law) - Christian BEHRENDT - [15h Lect.]* TA 75 - [+] **9**

DROI0932-1 *Securities and Debt Enforcement - Frédéric GEORGES* Q2 60 - - **5**

DROI2216-4 *Property law - Pascale LECOCQ* Q2 45 - - **4**

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité spécialisée en Banking and Asset Management" en 2014-2015

Bloc 1 du programme de l'année

Optional courses

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Focus courses

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

FINA0054-1 *Fund Industry (english language) - Danielle SOUGNÉ* Q2 30 - - **5**

GPRO0002-1 *Portfolio of competence - Louis ESCH, David HOMBURG* - - - **5**

GSTG0014-2 *Placement - COLLÉGIALITÉ* Q1 - - - **10**

Choose courses totalling 10 credits out of the following :

FINA0055-1 *Advanced Topics in Banking and Insurance (english language) - Fabien BONIVER, Georges HÜBNER* Q2 30 - - **5**

DROI8026-1 *Law and Taxation of Financial Institutions - DenisEmmanuel PHILIPPE* Q2 24 - - **5**

FINA0023-4 *Financial Risk Management (english language) - Georges HÜBNER* Q2 30 - - **5**

Study programmes 2015-2016

HEC Management School - University of Liège

Master in management (120 ECTS)

FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	Q2	30	-	-	5
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	Q2	30	-	-	5
FINA0085-1	<i>Ethics, Regulation and Compliance in Finance</i> (english language)	Q2	30	-	-	5

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART		15	30	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	5

Notice : This course is open only for students registered in "entrepreneur" program

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité didactique" en 2014-2015

Bloc 1 du programme de l'année

Optional courses

Focus courses

Teaching focus

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	TA	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	Q2	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	Q1	15	-	-	2

AESS0313-1	<i>Special teaching - course and exercises, part 1</i> - JeanMarie DUJARDIN	Q2	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	Q2	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), part 1</i> - JeanMarie DUJARDIN	Q2	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	Q2	-	40	-	5
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	Q2	10	-	-	1
AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	Q2	10	15	-	3
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE - Suppl : MarieThérèse DELHOUNE	Q1	15	-	-	1
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	Q1	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	Q2	6	-	-	1

Programme transitoire à destination des étudiants ayant réussi leur master 1 de "Master en sciences de gestion, à finalité spécialisée en digital marketing and sales management" en 2014-2015

Bloc 1 du programme de l'année

Optional courses

Focus courses

Professional focus in Digital Marketing

Notice : focus accessible to students who have taken the «Digital Marketing Essentials» course and who have been selected by the focus leader on the basis of their file

MARK0797-1	<i>Digital Marketing</i> (english language) - Laurence DESSART	Q2	30	-	-	5
DMSM0001-1	<i>Digital Consultancy Projects</i> (english language) - Michael GHILISSEN	Q2	30	-	-	5
GPRO0002-1	<i>Portfolio of competence</i> - Louis ESCH, David HOMBURG	-	-	-	-	5
GSTG0014-5	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Choose one of the following courses :

INFO2049-1	<i>Web and Text Analytics</i> (english language) - Ashwin ITTOO	Q2	30	-	-	5
GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO	Q2	30	-	-	5

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	20
------------	----------------------------------	----	---	---	---	----

Optional courses

Choose one course from the following :

GEST1076-1	<i>Strategy and Sustainability - Seminar</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART		15	30	-	5

Notice : courses for students enrolled in the programme "Entrepreneur"

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5

Study programmes 2015-2016
HEC Management School - University of Liege
Master in management (120 ECTS)

LANG1940-1	<i>Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE	Q2	30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - ISLV	Q2	30	-	-	5
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	Q2	10	60	-	5

Notice : This course is open only for students registered in "entrepreneur" program