

Two-Year Master Program (120 ECTS)

Organisation du programme

A l'exception de la finalité spécialisée en Droit, l'étudiant fera le choix de la finalité en 2e année de master.

L'accès à la finalité spécialisée en Droit est prévu sur dossier ; les étudiants intéressés doivent transmettre leur candidature avant la fin de l'année académique qui précède leur entrée en 1re année de master. Une procédure précise est communiquée aux étudiants de 3e année de bachelier.

The professional focus in Entrepreneurship and Digital Marketing Essentials, organised in the 2nd year of the Master, is only available upon application. Students who are interested must submit their candidature before the end of the academic year following their entry into the 2nd year of the Master. Precise procedures will be given to students in the 1st year of the Master. The other professional focuses offered in the 2nd year of the Master are available to students who have followed the option with the same title in the 1st year of the Master. A specialised option in Didactics is not planned. Students can therefore choose all options offered in the 1st year of the Master, without restriction.

Specialised approach Masters, whose final orientation will be decided in the 2nd year of the Masters

First Year

Compulsory courses

DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	Q2	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	Q1	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT - Suppl : Sabine HAUSER	TA	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	-	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	Q1	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5

Optional courses

Choose one language course from the following :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations.

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELN, Lutgarde NACHTERGAELE, Baudoin YANS	Q2	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	Q2	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELN	30	-	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV	30	-	-	-	5

Notice : this course is only open to non-French speaking students.

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	Q2	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	Q2	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER	Q2	30	-	-	5

Option "Financial Analysis and audit"

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	Q2	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA		30	-	-	5

Option "Marketing and Strategic Intelligence"

MARK0783-1	<i>Consumer Intelligence</i> (english language) - Zelal ATES	Q2	30	-	-	5
INFO2048-1	<i>Business Analytics</i> (english language) - Michael SCHYNS	Q2	30	-	-	5

Choose one of the following courses :

GEST3146-1	<i>Digital Marketing Essentials</i> (english language) - André BLAVIER, Céline BRANDT		30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence</i> (english language) - Claire GRUSLIN		30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> (english language) - Jacques DEFOURNY	Q2	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3037-1	<i>Financing Social Enterprise</i> (english language) - Sybille MERTENS DE WILMARS		30	-	-	5

Second year

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
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Notice : The students enrolled in the professional focus in entrepreneurship are invited to attend the course GEST0215-2 "Growth strategy" (5 ECTS) instead of the course GEST1076-1.

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ		-	-	-	20
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Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE		30	-	-	5

LANG1955-1	<i>French beginner level 2 - N...</i>		30	-	-	5
	<i>Notice : this course is only open to non-French speaking students</i>					
LANG0908-2	<i>English for Entrepreneurs - Jonathan SOLHEID</i>	TA	10	60	-	5
	<i>Notice : this course is compulsory and only open to students of the entrepreneurship focus</i>					

Choose one focus from the following :

Teaching focus

Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices - Annick FAGNANT - [10h Internship]</i>	TA	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship - Anne HERLA</i>	Q2	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults - Annick FAGNANT</i>	Q1	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1 - JeanMarie DUJARDIN</i>	Q1	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2 - JeanMarie DUJARDIN - Suppl : Pascal RENARD</i>	Q2	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1 - JeanMarie DUJARDIN</i>	TA	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2 - JeanMarie DUJARDIN</i>	Q2	-	40	-	5
AESS0248-1	<i>Elements of sociology of education - JeanFrançois GUILLAUME</i>	Q2	10	-	-	1
AESS0339-1	<i>Understand and manage the diversity of public schools - Ariane BAYE</i>	Q2	10	15	-	3
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies - Dominique LAFONTAINE</i>	Q1	15	-	-	1
AESS0004-1	<i>Media education - Jérémy HAMERS</i>	Q1	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus - Annick FAGNANT</i>	Q2	6	-	-	1

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Compulsory courses

FINA0054-1	<i>Fund Industry (english language) - Danielle SOUGNÉ</i>	Q2	30	-	-	5
GEST3061-1	<i>Skills portfolio - Louis ESCH, David HOMBURG</i>	TA	-	-	-	5
GSTG0014-2	<i>Placement - COLLÉGIALITÉ</i>		-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0055-1	<i>Advanced Topics in Banking and Insurance (english language) - Fabien BONIVER, Georges HÜBNER</i>	Q2	30	-	-	5
DROI8026-1	<i>Law and Taxation of Financial Institutions - DenisEmmanuel PHILIPPE</i>		24	-	-	5
FINA0023-4	<i>Financial Risk Management (english language) - Georges HÜBNER</i>	Q2	30	-	-	5
FINA0028-5	<i>International Finance (english language) - Aline MULLER</i>	Q2	30	-	-	5
FINA0065-1	<i>Advanced Corporate Finance and Modeling (english language) - Marie LAMBERT</i>	Q2	30	-	-	5
DROI2020-2	<i>Property and succession planning - Virginie DEHALLEUX, Manuel GUSTIN</i>	Q2	27	-	-	5

Professional focus in Financial Analysis and Audit

Notice : focus open to students who have taken the "Financial Analysis and Audit" option during the 1st year of Master

Compulsory courses

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF - Suppl : Isabelle RICHELLE	Q2	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH, David HOMBURG	TA	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	Q2	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	Q2	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	Q2	30	-	-	5
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	Q2	30	-	-	5
FINA0079-1	<i>Fund Administration & Audit</i> (english language) - Danielle SOUGNÉ	Q2	30	-	-	5

Professional focus in Marketing and Strategic Intelligence

Notice : focus open to students who have taken the option "Marketing and strategic intelligence" during the 1st year of Master.

Compulsory courses

GEST3141-1	<i>Advanced business cases in strategic management (+ crisis management)</i> (english language) - Claire GRUSLIN, Jean TONDEUR		30	-	-	5
GEST3142-1	<i>Knowledge Management and Influence</i> (english language) - Claire GRUSLIN		30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH, David HOMBURG	TA	-	-	-	5
GSTG0014-4	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Optional courses

Choose one of the following courses :

GEST3143-1	<i>Geopolitics and State Security</i> (english language) - Michel HERMANS	Q2	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	Q2	30	-	-	5

Professional Focus in Digital Marketing and Sales Management

Notice : specialisation accessible to students who have taken the «Digital Marketing Essentials» course and been selected on the basis of their file by the leader of the specialist subject

Compulsory courses

GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - Ashwin ITTOO	Q2	30	-	-	5
DMSM0001-1	<i>Digital Consultancy Projects</i> (english language) - Michael GHILISSEN	Q2	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH, David HOMBURG	TA	-	-	-	5
GSTG0014-5	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	-	10

Optional courses

Choose one of the following courses :

INFO2049-1	<i>Web and Text Analytics</i> (english language) - Ashwin ITTOO - [90h Proj.]	Q2	15	5	[+]	5
MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Zelal ATES, Claire GRUSLIN	Q2	30	-	-	5
DMSM0002-1	(pas organisé en 2014-2015) <i>Social Networks, Crowds and Markets</i> (english language) - N...		30	-	-	5

Professional focus in Social enterprise management

Notice : focus open to students who have taken the "Social enterprise management" option during the 1st year of Master.

Compulsory courses

GEST3041-1	<i>Impact Investing</i> (english language) - Virginie XHAUFLAIR	Q2	30	-	-	5
GEST3042-1	<i>Governance and Human Resource Management in Social Enterprises</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
MARK0790-1	<i>Strategy and Marketing Management in Social Enterprises</i> (english language) - Cécile DELCOURT	Q2	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH, David HOMBURG	TA	-	-	-	5
GSTG0015-1	<i>Placement in a social enterprise or in a structure associated with social economy</i> - COLLÉGIALITÉ	-	-	-	-	10

Professional focus in entrepreneurship

Notice : focus only available on file (cf.admission)

Prerequisites

GEST1096-1	<i>Preparatory module</i>					12
	- <i>Finance</i> - Wilfried NIESSEN	30	15	-		
	- <i>HRM and organisation</i> - Charlotte MOREAU	30	15	-		
	- <i>Marketing</i> - Jean TONDEUR	30	15	-		
	- <i>Supply chain management</i> - Yannic WERA	30	15	-		
	- <i>Business Game</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-	-	[+]	

Compulsory courses

GEST0216-3	<i>Saling and negotiation</i> - Patrick CHALANT	20	50	-	2
GEST3155-1	<i>Soft skills for entrepreneurs</i> - Sabine DENIS	90	10	-	3
GEST3156-1	<i>Opportunity identification</i> - Bernard SURLEMONT	50	100	-	3
GEST3157-1	<i>Business Model Generation</i> - Bernard SURLEMONT	30	100	-	3
GEST3158-1	<i>Mission creation</i> - Bernard SURLEMONT	10	100	-	5
GEST3159-1	<i>Company takeover and handover</i> - Frédéric LOVERIUS	20	100	-	5

Optional courses

Choose one module from :

Module 1

MARK0792-1	<i>Marketing and communication</i> - PierreYves CORNELIS	20	100	-	4
GEST3044-1	<i>Right-hand man</i> - Sophie VOSSAERT	10	130	-	5

Module 2

GEST3160-1	<i>Networking and financing</i> - Bernard SURLEMONT	20	100	-	4
GEST0214-2	<i>Personal project</i> - Bernard SURLEMONT	10	110	-	5

The choice of the master must be done in the first year

Master professional focus in Law

Notice : Registration to this course only with a file (cf. admission conditions)

First Year

Compulsory courses

GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	Q1	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT - Suppl : Sabine HAUSER	TA	12	-	-	2
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2	18	-	-	3
GRHO0017-2	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5

MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-		5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	Q1	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5
Law						
DROI1291-1	<i>Introduction to private judicial law (Belgian judicial system)</i> - Frédéric GEORGES - Suppl : Charlotte MUSCH	Q2	30	-	-	3
DROI8008-4	<i>Obligation and Contract Law</i> - Christine BIQUET	TA	75	15	-	9
GTFE0018-1	<i>Seminar on methodology</i> - Aurélie NOTTET	Q2	-	-	-	1

Professional Focus in Law

Compulsory courses

DROI2034-2	<i>Corporate law</i> - Olivier CAPRASSE - [8h AUTR]	Q2	60	-	[+]	7
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Optional courses

Choose one language course from the following :

Notice : students who have Dutch in their Bachelors programme are asked to follow the level 4 Dutch course.

LANG0986-1	<i>Dutch for management (L2) level 4</i> - ISLV, Fanny NOVAKOVIC	TA	30	-	-	5
LANG1812-1	<i>Business Dutch (L2), beginners</i> - ISLV, Fanny NOVAKOVIC	TA	30	-	-	5

Second year

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
DROI2353-1	<i>Private International Law</i> (english language) - Patrick WAUTELET	Q2	30	-	-	3
DROI2201-4	<i>Contracts - specialisation (part)</i> - Benoît KOHL	Q1	30	-	-	4
DROI1293-1	<i>Labour Law and Social Security Law</i> - Jacques CLESSE, Fabienne KÉFER	Q1	75	-	-	6
DTFE0018-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	14

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG2944-1	<i>Business Dutch (L2) - level 5</i> - ISLV, Fanny NOVAKOVIC	TA	30	-	-	5
LANG2945-1	<i>Business Dutch (L2) - beginner level 2</i> - ISLV, Fanny NOVAKOVIC	TA	30	-	-	5

Professional focus in law

Compulsory courses

DROI8011-3	<i>European substantive law</i> - AnneLise SIBONY - [15h AUTR]	Q2	40	5	[+]	5
DROI1203-7	<i>Constitutional Law (including the introduction to public law)</i> - Christian BEHRENDT - [15h Lect.]	TA	75	-	[+]	9
DROI0932-1	<i>Securities and Debt Enforcement</i> - Frédéric GEORGES	Q2	60	-	-	5
DROI2216-4	<i>Property law</i> - Pascale LECOCQ	Q1	45	-	-	4

Master professional focus in Law and Management

Notice : This programme is only accessible to the holders of a master degree in law, professional focus in management.

Second year

Compulsory courses

GRHO0017-2	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)					5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-		
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-		
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	Q1	30	-	-	5
FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART	Q2	45	-	-	5
FINA0011-2	<i>Audit</i> (english language) - Félix FANK	Q2	30	-	-	5
GEST0193-1	<i>Business Simulation</i> - Wilfried NIESSEN - Suppl : Anne BILS, Louis ESCH - [30h Mon. WS]	TA	-	-	[+]	3
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5

Professional focus in law and management

Compulsory courses

GSTG3003-1	<i>Internship</i> - N...	TA	-	-	-	5
SEMI0721-1	<i>Law and Management seminar</i>	TA				20
	- <i>In-depth corporate law : legal and financial aspects</i> - Roman AYDOGDU, Alexandre STREEL	-	-	-		
	- <i>Company financing</i> - Jacques BERWART, Frédéric GEORGES, Aline MULLER, Danielle SOUGNÉ	-	-	-		
	- <i>Public sector and public-private partnership</i> - Axel GAUTIER	-	-	-		

Optional courses

Choose one of the following courses :

LANG2946-1	<i>Business Dutch (L2) level 6</i> - Fanny NOVAKOVIC	TA	30	-	-	5
LANG2947-1	<i>Business Dutch (L2) beginners 3</i> - Fanny NOVAKOVIC	TA	30	-	-	5

Notice : Students are exempted from the final work because of the interdisciplinary final work they realized in their master in law, professional focus in law and management.

One-year master program (60 ECTS)

Compulsory courses

GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ		-	-	-	15
GRHO0017-2	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5
	<u>Requisite</u> "Option 1 : Gestion de l'entreprise"					
	<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course GRHO0032-1 "Human resources management in the public sector" for 5 ECTS as a replacement for the Strategic Marketing MARK0781-2 class.					
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	Q1	30	-	-	5
	<u>Requisite</u> "Option 1 : Gestion de l'entreprise"					
	<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course MARK0789-1 "Marketing adapted to the public sector" for 5 ECTS as a replacement for the course Strategic Marketing MARK0781-2.					
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5
	<u>Requisite</u> "Option 1 : Gestion de l'entreprise"					

Study programmes 2014-2015

HEC Management School - University of Liège

Master in Management

Notice : students who are enrolled on the option "Public Management" are asked to follow the course FINA0074-1 "Management Control for the Public Sector" for (5 ECTS) as a replacement for the FINA0050-1 course.

This course is aimed at students enrolled at the option "Public management"

GRHO0032-1	<i>Human resources management in the public sector</i> - François PICHULT	30	-	-	5
MARK0789-1	<i>Marketing adapted to the public sector</i> - Jean TONDEUR	30	-	-	5
FINA0074-1	<i>Management control adapted to the public sector</i> - Anne CHANTEUX	Q1 30	-	-	5

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT - TA Suppl : Sabine HAUSER	12	-	-	2
DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	Q2 30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	Q1 30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2 18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1 30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15 15	-	-	5 5

Choose one of the following courses :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2 30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	Q2 30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2 30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Nicole GRUTMAN	Q2 30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2 30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2 30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	Q2 30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2 30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	Q2 30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2 30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV	30	-	-	5

Notice : this course is only open to non-French speaking students.

Option 2 : Public management (programme in collaboration with IFAG - Bulgaria)

ECON2277-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	Q1 24	-	-	3
GEST3150-1	<i>Management of the public sector (principles, evolution of theories and practices, information system)</i> - Christian SERRADJI	24	-	-	3
ECON2278-1	<i>Economic theory of public finance including elements of macroeconomy</i> - Bernard JURION	Q2 30	-	-	4

Choose one module from :

Module 1 : European Business Management

SPOL2340-1	<i>Governance and european institutions</i> - <i>Democracy and governance</i> - Michel HERMANS - <i>European institutions</i> - Michel HERMANS	Q2 15 15	-	-	4
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Study programmes 2014-2015

HEC Management School - University of Liège

Master in Management

DROI1287-1	<i>European law</i> - Ivan BOEV	30	-	-	4
ECON2279-1	<i>European Structural Funds</i> - Tzvetana GUERDJIKOVA	30	-	-	4
DROI1289-1	<i>European public policies</i>				4
	- <i>Fiscal policy</i> - Isabelle RICHELLE	-	-	-	
	- <i>Sectional policies. Analysis and current questions.</i> - JeanMichel EYMERIDOUZANS	-	-	-	
GEST3151-1	<i>European project setup</i>				4
	- <i>Montage des projets européens</i> - Erol KÜLAHCI	-	-	-	
	- <i>Operational management of european projects</i> - Erol KÜLAHCI	-	-	-	
	- <i>Evaluation of european projects</i> - Erol KÜLAHCI	-	-	-	
Module 2 : public institutions management					
GEST3152-1	<i>Organisation and decision-making in public institutions</i>				3
	- <i>Organisation et décision des institutions publiques</i> - JeanMichel EIMERYDOUZANS	9	-	-	
	- <i>Strategic approach of the public action</i> - JeanMichel EIMERYDOUZANS	9	-	-	
	- <i>Performance management of public institutions</i> - Maria NICULESCU	6	-	-	
GEST3153-1	<i>Management of local authorities</i> - Said YAHIAOUI	24	-	-	3
DROI1290-1	<i>Public law</i> - Radu Iulian RADULETU	30	-	-	4
FINA0082-1	<i>Accountancy and financial management of public institutions</i> - Dessislava TOCHEVA	30	-	-	4
DROI1288-1	<i>Purchase and procurement contract</i> - Laura MARINAS	16	-	-	2
GEST3154-1	<i>Project setup</i>				4
	- <i>Financing projects</i> - Benoit NAUTRE	-	-	-	
	- <i>Montage des projets</i> - Benoit NAUTRE	-	-	-	
	- <i>Operational management and evaluation of projects</i> - Benoit NAUTRE	-	-	-	