

Or Th Pr Au Cr

One-Year Master Program (60 ECTS - Night Classes)

Compulsory courses

| | | | | | | |
|------------|---|----|----|---|---|----|
| FINA0073-1 | <i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN | Q2 | 30 | - | - | 5 |
| MARK0787-1 | <i>Operational marketing</i> - Jean TONDEUR | | 30 | - | - | 4 |
| FINA0070-2 | <i>Finance and insurance principles</i> - Marie LAMBERT | Q1 | 30 | - | - | 5 |
| LANG0805-5 | <i>English for Management (L1) Level 4</i> (english language) - Isabelle PEERE | | 30 | - | - | 4 |
| DROI1249-3 | <i>Business taxation (direct and indirect), Part 2 : indirect taxation</i> - Vincent SEPULCHRE | | 20 | - | - | 4 |
| GEST1097-1 | <i>Workshop in People Management</i> - <i>Change management</i> - - Suppl : Christina CONSTANTINIDIS | | 15 | - | - | 5 |
| | - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET | | 15 | - | - | |
| GEST1093-1 | <i>Entrepreneurship</i> - JeanMarie CHOFFRAY | Q1 | 30 | - | - | 4 |
| GEST0196-3 | <i>International Management</i> - Jean LAHAUT | | 30 | - | - | 4 |
| INFO2040-1 | <i>Management Information Systems</i> - JeanMarie CHOFFRAY | Q1 | 30 | - | - | 4 |
| GEST1095-5 | <i>Preparation to the Final Work</i> - Marc ALEXANDRE | TA | 12 | - | - | 2 |
| GTFE0015-1 | <i>Final Work</i> - COLLÉGIALITÉ | | - | - | - | 15 |
| LANG0810-4 | <i>Business Dutch (L2) level 4</i> - Marc MICELI | | 30 | - | - | 4 |

Two-year Master Program (120 ECTS - Night Classes)

First Year

Compulsory courses

| | | | | | | |
|------------|---|----|----|----|-----|---|
| LANG0911-1 | <i>Business English 1 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR] | | - | - | [+] | 6 |
| FINA0017-1 | <i>General Accountancy (night classes)</i> - Wilfried NIESSEN - Suppl : Anne BILS | Q1 | 30 | 15 | - | 8 |
| DROI0796-1 | <i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE | Q1 | 30 | - | - | 5 |
| GEST0953-1 | <i>Organizations management</i> - Olivier LISEIN | Q1 | 25 | - | - | 5 |
| MARK0012-1 | <i>Basis of marketing</i> - Céline BRANDT | Q1 | 30 | - | - | 6 |

Optional courses

Choose one option from the following :

Option : General management

| | | | | | | |
|------------|---|----|----|---|---|---|
| GEST1097-1 | <i>Workshop in People Management</i> - <i>Change management</i> - - Suppl : Christina CONSTANTINIDIS | | 15 | - | - | 5 |
| | - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET | | 15 | - | - | |
| DROI1249-2 | <i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPREZ | | 30 | 5 | - | 8 |
| | - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE | | 20 | - | - | |
| GRHO0010-2 | <i>Human resources management</i> - Olivier LISEIN, Frédéric NAEDENOEN | Q1 | 30 | - | - | 5 |
| GEST0093-1 | <i>Operations and Quality Management</i> - Yannic WERA | Q2 | 25 | - | - | 5 |
| MARK0773-5 | <i>Strategic Marketing</i> - Michael GHILISSEN | Q2 | 15 | 5 | - | 5 |
| GEST1095-9 | <i>Preparation to the Final Work</i> - Marc ALEXANDRE | TA | 15 | - | - | 2 |

Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in 2nd year of Master.

| | | | | | | |
|------------|---|--|----|---|-----|---|
| FINA0071-1 | <i>Strategic and Markets Finance</i> (english language) - Georges HÜBNER - [24h | | 30 | - | [+] | 5 |
|------------|---|--|----|---|-----|---|

Study programmes 2014-2015

HEC Management School - University of Liège

Master in Management (night and weekend classes)

| SEM] | | | | | |
|------------|--|----|---|-----|---|
| GEST0007-1 | <i>The Firm's Competitive Environment</i> (english language) - Markus FREDEBEULKREIN - [24h SEM] | 30 | - | [+] | 5 |
| MARK0013-1 | <i>International Marketing</i> (english language) - Piet PAUWELS - [24h SEM] | 30 | - | [+] | 5 |
| DROI1248-1 | <i>International Business Law</i> (english language) - Michael FRINGS - [24h SEM] | 30 | - | [+] | 5 |
| INFO0089-1 | <i>Optimizing IT & Knowledge Management</i> (english language) - Koen VANHOOF - [24h SEM] | 30 | - | [+] | 5 |
| GEST0008-1 | <i>International Lobbying</i> (english language) - Jean LAHAUT | - | - | - | 5 |

Second year

Compulsory courses

| | | | | | | |
|------------|---|----|---|---|---|----|
| GEST0009-1 | <i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN - Suppl : Anne BILS, Louis ESCH | Q2 | - | - | - | 5 |
| FINA0072-1 | <i>Corporate Finance</i> - Pascal DEPRAETERE, Sigrid VANDEMAELE | 30 | - | - | - | 5 |
| GTFE0017-1 | <i>Final work</i> - COLLÉGIALITÉ | - | - | - | - | 20 |

Choose one focus from the following :

Professional focus in General Management

Compulsory courses

| | | | | | | |
|------------|--|----|----|---|-----|---|
| GEST3061-1 | <i>Skills portfolio</i> - Louis ESCH, David HOMBURG | TA | - | - | - | 3 |
| LANG0933-1 | <i>Business English 2 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR] | - | - | - | [+] | 6 |
| FINA0020-1 | <i>Introduction to Management Accountancy</i> - Anne CHANTEUX | Q1 | 15 | - | - | 5 |
| INFO2040-1 | <i>Management Information Systems</i> - JeanMarie CHOFFRAY | Q1 | 30 | - | - | 5 |
| FINA0070-2 | <i>Finance and insurance principles</i> - Marie LAMBERT | Q1 | 30 | - | - | 5 |
| FINA0073-1 | <i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN | Q2 | 30 | - | - | 6 |

Professional focus in MBA

Notice : focus open to students who have taken the "MBA" option during the 1st year of Master.

Compulsory courses

| | | | | | |
|------------|---|----|---|-----|---|
| GEST3062-1 | <i>Change Management</i> (english language) - Frank LAMBRECHTS - [24h SEM] | 30 | - | [+] | 5 |
| GEST3063-1 | <i>Economical, ethical and technological Impacts</i> (english language) - Markus FREDEBEULKREIN - [24h SEM] | 30 | - | [+] | 5 |
| GRHO0028-1 | <i>People Management</i> (english language) - Hilda MARTENS - [24h SEM] | 30 | - | [+] | 5 |
| GRHO0029-1 | <i>Self Management</i> (english language) - Sven DE WEERDT - [24h SEM] | 30 | - | [+] | 5 |
| GEST3064-1 | <i>Strategic Intelligence, Design and Innovation</i> (english language) - Wolfram PIETSCH - [24h SEM] | 30 | - | [+] | 5 |
| GEST3065-1 | <i>Project Management in Euregional Context</i> (english language) - Thierry CHANTRAINE - [24h SEM] | 30 | - | [+] | 5 |