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## First Year

### Compulsory courses

DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	Q2	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	Q1	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Nicolas NEYSEN	Q2	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	Q1	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT - Suppl : Sabine HAUSER	TA	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15 15	-	-	-	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	Q1	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	Q1	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - Olivier LISEIN	Q1	30	-	-	5

### Optional courses

Choose one language course from the following :

*Notice* : access to basic-level language courses is subject to a number of requirements - see the HEC regulations.

LANG1925-1	<i>German 4</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	Q2	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	Q2	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	Q2	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	Q2	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Sylvia DEROOSE, Marie MAWHIN	Q2	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	Q2	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN		30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV		30	-	-	5

*Notice* : this course is only open to non-French speaking students.

### Choose one option from the following :

*Notice* : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

#### Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	Q2	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	Q2	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Georges HÜBNER	Q2	30	-	-	5

#### Option "Financial Analysis and audit"

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	Q2	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	Q2	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA		30	-	-	5

#### Option "Marketing and Strategic Intelligence"

# Study programmes 2014-2015

## HEC Management School - University of Liège

### Master degree in Management, didactic approach

MARK0783-1	<i>Consumer Intelligence</i> (english language) - Zelal ATES	Q2	30	-	-	5
INFO2048-1	<i>Business Analytics</i> (english language) - Michael SCHYNS	Q2	30	-	-	5

Choose one of the following courses :

GEST3146-1	<i>Digital Marketing Essentials</i> (english language) - André BLAVIER, Céline BRANDT		30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence</i> (english language) - Claire GRUSLIN		30	-	-	5

#### Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> (english language) - Jacques DEFOURNY	Q2	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	Q2	30	-	-	5
GEST3037-1	<i>Financing Social Enterprise</i> (english language) - Sybille MERTENS DE WILMARS		30	-	-	5

## Second Year

### Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS	Q2	30	-	-	5
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*Notice* : The students enrolled in the professional focus in entrepreneurship are invited to attend the course GEST0215-2 "Growth strategy" (5 ECTS) instead of the course GEST1076-1.

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ		-	-	-	20
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### Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - Marie MAWHIN	Q2	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - Véronique PEIFFER	Q2	30	-	-	5
LANG1942-1	<i>Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - Christine HANON	Q2	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - Doris DE LAET	Q2	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - Sylvia DEROOSE	Q2	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - Nicole GRUTMAN	Q2	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - Claire DE LAMOTTE		30	-	-	5
LANG1955-1	<i>French beginner level 2</i> - N...		30	-	-	5

*Notice* : this course is only open to non-French speaking students

LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	TA	10	60	-	5
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*Notice* : this course is compulsory and only open to students of the entrepreneurship focus

### Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	TA	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	Q2	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	Q1	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1</i> - JeanMarie DUJARDIN	Q1	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN - Suppl : Pascal RENARD	Q2	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1</i> - JeanMarie DUJARDIN	TA	-	35	-	3

AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	Q2	-	40	-	<b>5</b>
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	Q2	10	-	-	<b>1</b>
AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	Q2	10	15	-	<b>3</b>
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE	Q1	15	-	-	<b>1</b>
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	Q1	15	-	-	<b>1</b>
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	Q2	6	-	-	<b>1</b>