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One-year master program (60 ECTS)

Compulsory courses

GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	15
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course GRHO0032-1 "Human resources management in the public sector" for 5 ECTS as a replacement for the Strategic Marketing MARK0781-2 class.					
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course MARK0789-1 "Marketing adapted to the public sector" for 5 ECTS as a replacement for the course Strategic Marketing MARK0781-2.					
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
<i>Notice</i> : students who are enrolled on the option "Public Management" are asked to follow the course FINA0074-1 "Management Control for the Public Sector" for (5 ECTS) as a replacement for the FINA0050-1 course.					
This course is aimed at students enrolled at the option "Public management"					
GRHO0032-1	<i>Human resources management in the public sector</i> - François PICHAULT	45	-	-	5
MARK0789-1	<i>Marketing adapted to the public sector</i> - Jean TONDEUR	30	-	-	5
FINA0074-1	<i>Management control adapted to the public sector</i> - Anne CHANTEUX	30	-	-	5

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	

Choose one of the following courses :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

LANG1925-1	<i>German 4</i> - Marie MAWHIN	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Nicole GRUTMAN	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Véronique PEIFFER	30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	30	-	-	5

LANG1934-1	<i>Elementary Spanish 1</i> - Nicole GRUTMAN	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV	30	-	-	5

Notice : this course is only open to non-French speaking students.

Option 2 : Public management (programme in collaboration with IFAG - Bulgaria)

GEST1095-6	<i>Preparation to the Final Work</i> - Michel HERMANS	15	-	-	2
ECON0923-1	<i>Introduction to macroeconomics</i> - Vassil KOLAROV	30	-	-	4
SPOL0383-1	<i>European Union - European institutions</i> - Marianne DONY, Henri OBERDORFF	30	-	-	4
DROI0901-1	<i>Fiscal policy</i> - Isabelle RICHELLE	15	-	-	3
ECON0924-1	<i>European Structural Funds</i> - Michel CARRAUD	15	-	-	2
ECON0925-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	15	-	-	2
GRHO0009-1	<i>Leadership and organizational behaviour in the public sector</i> - Alain ERALY	15	-	-	3
ECON0926-2	<i>Economy of public finance</i> - Bernard JURION	30	-	-	4
GTRA0006-1	<i>Seminar (alternating themes)</i> - COLLÉGIALITÉ	30	-	-	3
FINA0078-1	<i>Principles of governmental accounting</i> - Dessislava TOCHEVA	15	-	-	3

Two-Year Master Program (120 ECTS)

Organisation of the programme

Except for the professional focus in law, students choose their focus during the 2nd year of the Master. The access to the professional focus in law is upon application : interested students should submit their application before the end of the academic year preceding their registration in the 1st year of the Master. Precise procedures will be given to students in the 3rd year of Bachelor.

The professional focus in Entrepreneurship, organised in the 2nd year of the Master, is only available upon application. Students who are interested must submit their candidature before the end of the academic year following their entry into the 2nd year of the Master. Precise procedures will be given to students in the 1st year of the Master. The other professional focuses offered in the 2nd year of the Master are available to students who have followed the option with the same title in the 1st year of the Master. A specialised option in Didactics is not planned. Students can therefore choose all options offered in the 1st year of the Master, without restriction.

Specialised approach Masters, whose final orientation will be decided in the 2nd year of the Masters

First Year

Compulsory courses

DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT	30	-	-	5

Optional courses

Choose one language course from the following :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations.

Study programmes 2013-2014

HEC Management School - University of Liège

Master in Management

LANG1925-1	<i>German 4</i> - Marie MAWHIN	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Nicole GRUTMAN	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Véronique PEIFFER	30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - Nicole GRUTMAN	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV	30	-	-	5

Notice : this course is only open to non-French speaking students.

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Séverine PLUNUS	30	-	-	5

Option "Financial Analysis and audit"

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	30	-	-	5

Option "Marketing and Strategic Intelligence"

MARK0783-1	<i>Consumer Intelligence</i> (english language) - Zelal ATES	30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence</i> (english language) - Claire GRUSLIN	30	-	-	5

Choose one of the following courses :

MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Zelal ATES	30	-	-	5
GEST3146-1	<i>Digital Marketing Essentials</i> (english language) - André BLAVIER, Michael SCHYNS	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> - Jacques DEFOURNY	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	30	-	-	5
GEST3037-1	<i>Financing a social enterprise</i> - Sybille MERTENS DE WILMARS	30	-	-	5

Second year

Upon the authorisation of the Doctoral College and with the prior agreement of the President of the jury, students will have the possibility of substituting a maximum of ten course credits from their programme with preparatory courses in doctoral research.

Compulsory courses

GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20
GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS, Thomas FROELICHER	30	-	-	5

Notice : The students enrolled in the professional focus in entrepreneurship are invited to attend the course GEST0215-2 "Growth strategy" (5 ECTS) instead of the course GEST1076-1

This course is aimed at students enrolled at the professional focus in entrepreneurship

GEST0215-2	<i>Growth strategy</i> - Marc BEAUJEAN, Marc FOIDART	15	30	-	5
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Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

LANG0823-2	<i>German for management (L2) level 5</i> - Françoise CARL, ISLV	30	-	-	3
LANG0824-2	<i>Spanish for Management (L2) Level 5</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> - Christine HANON	30	-	-	3
LANG0827-2	<i>Business Dutch (L2) level 5</i> - Doris DE LAET, ISLV	30	-	-	3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> - Claire DE LAMOTTE	30	-	-	3
LANG0830-2	<i>German for management (L2) level beginners 2</i> - Sylvia DEROOSE	30	-	-	3
LANG0909-1	<i>French for Management (L3) beginner level 2</i> - ISLV	24	-	-	3

Notice : this course is only open to non-French speaking students

LANG1984-1	<i>Chinese for Management (L2) level 5</i> - N...	30	-	-	3
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Follow-up to the language choice made in the 1st year of Master :

LANG0885-1	<i>Intercultural Studies - Part II</i> (english language)	30	-	-	2
LANG0831-2	<i>German for management (L3) level 5</i> - Françoise CARL, ISLV	30	-	-	2
LANG0832-2	<i>Spanish for Management (L3) Level 5</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	2
LANG0833-2	<i>Italian for Management (L3) Level 5</i> - Christine HANON	30	-	-	2
LANG1985-1	<i>Chinese for Management (L3) level 5</i> - N...	30	-	-	2
LANG0835-2	<i>Business Dutch (L3) level 5</i> - Doris DE LAET, ISLV	30	-	-	2
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> - Claire DE LAMOTTE	30	-	-	2
LANG0838-2	<i>German for management (L3) level beginners 2</i> - Sylvia DEROOSE	30	-	-	2
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	10	60	-	5

Notice : courses only for the students of the professional focus in entrepreneurship

Choose one focus from the following :

Teaching focus

Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1</i> - JeanMarie DUJARDIN	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1</i> - JeanMarie DUJARDIN	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	-	40	-	5
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	10	-	-	1
AESS0339-1	<i>Understand and manage the diversity of public schools</i> - Ariane BAYE	10	15	-	3
AESS0246-1	<i>Analysis of scolastic institutions and key-players, educational policies</i> - Dominique LAFONTAINE	15	-	-	1
AESS0004-1	<i>Media education</i> - Jérémy HAMERS	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	6	-	-	1

Professional focus in human management and organization

Notice : focus open to students who have taken the "Human management and organization" option during the 1st year of Master.

Compulsory courses

GRHO0008-5	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	30	-	-	5
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Study programmes 2013-2014

HEC Management School - University of Liège

Master in Management

GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-1	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GRHO0014-4	<i>International Seminar on Strategic HRM (industry visits abroad)</i> (english language) - François PICHAULT	30	-	-	5
GRHO0011-4	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	30	-	-	5

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Compulsory courses

FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-2	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0055-1	<i>Advanced Topics in Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE	24	-	-	5
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	30	-	-	5
FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	30	-	-	5
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	30	-	-	5
DROI2020-2	<i>Property and succession planning</i> - Virginie DEHALLEUX, Manuel GUSTIN	27	-	-	5

Professional focus in Financial Analysis and Audit

Notice : focus open to students who have taken the "Financial Analysis and Audit" option during the 1st year of Master

Compulsory courses

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	30	-	-	5
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	30	-	-	5
FINA0079-1	<i>Fund Administration & Audit</i> (english language) - Danielle SOUGNÉ	30	-	-	5

Professional focus in Marketing and Strategic Intelligence

Notice : focus open to students who have taken the option "Marketing and strategic intelligence" during the 1st year of Master.

Compulsory courses

GEST3141-1	<i>Advanced business cases in strategic management (+ crisis management)</i> (english language) - Claire GRUSLIN, Jean TONDEUR	30	-	-	5
GEST3142-1	<i>Knowledge Management and Influence</i> (english language) - Claire GRUSLIN	30	-	-	5

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-4	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - André BLAVIER, Ashwin ITTOO30	-	-	-	5
GEST3143-1	<i>Geopolitics and State Security</i> (english language) - Michel HERMANS	30	-	-	5
GEST3144-1	(pas organisé en 2013-2014) <i>Multivariate Analysis for Business Research</i> (english language) - N...	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	30	-	-	5

Professional focus in Social enterprise management

Notice : focus open to students who have taken the "Social enterprise management" option during the 1st year of Master.

Compulsory courses

GEST3041-1	<i>Social Investment and Community Development</i> (english language) - Sybille MERTENS DE WILMARS, Sybille MERTENS DE WILMARS, Virginie XHAUFLAIR	30	-	-	5
GEST3042-1	<i>Governance and human resources management in social enterprises</i> - Benjamin HUYBRECHTS	30	-	-	5
MARK0790-1	<i>Strategy and Marketing Management in Social Enterprises</i> (english language) - Cécile DELCOURT	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0015-1	<i>Placement in a social enterprise or in a structure associated with social economy</i> - COLLÉGIALITÉ	-	-	-	10

Professional focus in Entrepreneurship

Notice : focus only available on file (cf.admission)

Prerequisites

GEST1096-1	<i>Preparatory module</i>				12
	- <i>Finance</i> - Wilfried NIESSEN	30	15	-	
	- <i>HRM and organisation</i> - Charlotte MOREAU	30	15	-	
	- <i>Marketing</i> - Jean TONDEUR	30	15	-	
	- <i>Supply chain management</i> - Yannic WERA	30	15	-	
	- <i>Business Game</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-	[+]	

Compulsory courses

GEST3044-1	<i>Right-hand man</i> - Sophie VOSSAERT	10	130	-	7
GEST0211-3	<i>Creation of businesses</i> - Bernard SURLEMONT	10	100	-	5
GEST0213-3	<i>Transfer, acquisition, transmission of companies</i> - Frédéric LOVERIUS	20	100	-	5
GEST0216-3	<i>Saling and negotiation</i> - Patrick CHALANT	20	50	-	3
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5

Optional courses

Choose one of the following courses :

GEST0278-3	<i>International Communication</i> - Jean LAHAUT	20	100	-	5
GEST0214-2	<i>Personal project</i> - Bernard SURLEMONT	10	110	-	5

Second year (2014-2015 prospects)

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Marc DESCHAMPS, Thomas FROEHLICHER	30	-	-	5
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5 - N...</i>	30	-	-	5
LANG1939-1	<i>Advanced German 5 - N...</i>	30	-	-	5
LANG1940-1	<i>Spanish 5 - N...</i>	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5 - N...</i>	30	-	-	5
LANG1942-1	<i>Italian 5 - N...</i>	30	-	-	5
LANG1943-1	<i>Advanced Italian 5 - N...</i>	30	-	-	5
LANG1944-1	<i>Dutch 5 - N...</i>	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5 - N...</i>	30	-	-	5
LANG1945-1	<i>Elementary German 2 - N...</i>	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2 - N...</i>	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2 - N...</i>	30	-	-	5
LANG1955-1	<i>French beginner level 2 - N...</i>	30	-	-	5

Notice : this cours is only open to non-French speaking students

LANG0908-2	<i>English for Entrepreneurs - Jonathan SOLHEID</i>	10	60	-	5
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Notice : this course is compulsory and only open to students of the entrepreneurship focus

Teaching focus

Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices - Annick FAGNANT - [10h Internship]</i>	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship - Anne HERLA</i>	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults - Annick FAGNANT</i>	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1 - JeanMarie DUJARDIN</i>	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2 - JeanMarie DUJARDIN</i>	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1 - JeanMarie DUJARDIN</i>	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2 - JeanMarie DUJARDIN</i>	-	40	-	5
AESS0248-1	<i>Elements of sociology of education - JeanFrançois GUILLAUME</i>	10	-	-	1
AESS0339-1	<i>Understand and manage the diversity of public schools - Ariane BAYE</i>	10	15	-	3
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies - Dominique LAFONTAINE</i>	15	-	-	1
AESS0004-1	<i>Media education - Jérémy HAMERS</i>	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus - Annick FAGNANT</i>	6	-	-	1

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Compulsory courses

FINA0054-1	<i>Fund Industry (english language) - Danielle SOUGNÉ</i>	30	-	-	5
GEST3061-1	<i>Skills portfolio - Louis ESCH</i>	-	-	-	5
GSTG0014-2	<i>Placement - COLLÉGIALITÉ</i>	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0055-1	<i>Advanced Topics in Banking and Insurance (english language) - Fabien BONIVER, Georges HÜBNER</i>	30	-	-	5
DROI8026-1	<i>Law and Taxation of Financial Institutions - DenisEmmanuel PHILIPPE</i>	24	-	-	5
FINA0023-4	<i>Financial Risk Management (english language) - Georges HÜBNER</i>	30	-	-	5
FINA0028-5	<i>International Finance (english language) - Aline MULLER</i>	30	-	-	5

FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	30	-	-	5
DROI2020-2	<i>Property and succession planning</i> - Virginie DEHALLEUX, Manuel GUSTIN	27	-	-	5

Professional focus in Financial Analysis and Audit

Notice : focus open to students who have taken the "Financial Analysis and Audit" option during the 1st year of Master

Compulsory courses

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	30	-	-	5
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	30	-	-	5
FINA0079-1	<i>Fund Administration & Audit</i> (english language) - Danielle SOUGNÉ	30	-	-	5

Professional focus in Marketing and Strategic Intelligence

Notice : focus open to students who have taken the option "Marketing and strategic intelligence" during the 1st year of Master.

Compulsory courses

GEST3141-1	<i>Advanced business cases in strategic management (+ crisis management)</i> (english language) - Claire GRUSLIN, Jean TONDEUR	30	-	-	5
GEST3142-1	<i>Knowledge Management and Influence</i> (english language) - Claire GRUSLIN	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-4	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - André BLAVIER, Ashwin ITTOO	30	-	-	5
GEST3143-1	<i>Geopolitics and State Security</i> (english language) - Michel HERMANS	30	-	-	5
GEST3144-1	(pas organisé en 2013-2014) <i>Multivariate Analysis for Business Research</i> (english language) - N...	30	-	-	5
MARK0786-1	<i>Services Marketing and Management</i> (english language) - Cécile DELCOURT	30	-	-	5

Professional focus in Social enterprise management

Notice : focus open to students who have taken the "Social enterprise management" option during the 1st year of Master.

Compulsory courses

GEST3041-1	<i>Social Investment and Community Development</i> (english language) - Sybille MERTENS DE WILMARS, Sybille MERTENS DE WILMARS, Virginie XHAUFLAIR	30	-	-	5
GEST3042-1	<i>Governance and human resources management in social enterprises</i> - Benjamin HUYBRECHTS	30	-	-	5
MARK0790-1	<i>Strategy and Marketing Management in Social Enterprises</i> (english language) - Cécile DELCOURT	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0015-1	<i>Placement in a social enterprise or in a structure associated with social economy</i> - COLLÉGIALITÉ	-	-	-	10

Professional focus in entrepreneurship

Notice : focus only available on file (cf.admission)

Prerequisites

GEST1096-1	<i>Preparatory module</i>				12
	- <i>Finance</i> - Wilfried NIESSEN	30	15	-	
	- <i>HRM and organisation</i> - Charlotte MOREAU	30	15	-	
	- <i>Marketing</i> - Jean TONDEUR	30	15	-	
	- <i>Supply chain management</i> - Yannic WERA	30	15	-	
	- <i>Business Game</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-		[+]

Compulsory courses

GEST3044-1	<i>Right-hand man</i> - Sophie VOSSAERT	10	130	-	7
GEST0211-3	<i>Creation of businesses</i> - Bernard SURLEMONT	10	100	-	5
GEST0213-3	<i>Transfer, acquisition, transmission of companies</i> - Frédéric LOVERIUS	20	100	-	5
GEST0216-3	<i>Saling and negotiation</i> - Patrick CHALANT	20	50	-	3
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5

Optional courses

Choose one of the following courses :

GEST0278-3	<i>International Communication</i> - Jean LAHAUT	20	100	-	5
GEST0214-2	<i>Personal project</i> - Bernard SURLEMONT	10	110	-	5

The choice of the master must be done in the first year

Master professional focus in Law

Registration to this course only with a file (cf. admission conditions)

First Year

Compulsory courses

GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
GRHO0017-2	<i>Change Management</i> (english language) - François PICHault	30	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- <i>Part : Operations Research</i> - Yasemin ARDA	15	-	-	
	- <i>Part : Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5

Law

DROI2034-1	<i>Corporate law</i> - Olivier CAPRASSE	60	-	-	7
DROI1104-3	<i>Belgian Judicial System</i> - Frédéric GEORGES	45	15	-	3
DROI8008-4	<i>Obligation and Contract Law</i> - Christine BIQUET	75	15	-	9
GTFE0018-1	<i>Seminar on methodology</i> - Aurélie NOTTET	-	-	-	1

Optional courses

Choose one language course from the following :

Notice : students who have Dutch in their Bachelors programme are asked to follow the level 4 Dutch course.

LANG0986-1	<i>Dutch for management (L2) level 4</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5
LANG1812-1	<i>Business Dutch (L2), beginners</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5

Second year

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world (english language)</i> - Nathalie CRUTZEN, Marc DESCHAMPS, Thomas FROEHLICHER	30	-	-	5
DROI2353-1	<i>Private International Law (english language)</i> - Patrick WAUTELET	30	-	-	3
DROI2201-4	<i>Contracts - specialisation (part)</i> - Benoît KOHL	30	-	-	4
DTFE0018-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	14

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG2944-1	<i>Business Dutch (L2) - level 5</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5
LANG2945-1	<i>Business Dutch (L2) - beginner level 2</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5

Professional focus in law

Compulsory courses

DROI2108-1	<i>Labour Law and Social Security Law</i> - Jacques CLESSE, Fabienne KÉFER	75	-	-	6
DROI8011-3	<i>European substantive law</i> - AnneLise SIBONY - [15h AUTR]	40	5	[+]	5
DROI1203-7	<i>Constitutional Law (including an introduction to public law)</i> - Christian BEHRENDT - [30h Lect.]	75	-	[+]	8
DROI0932-1	<i>Securities and Debt Enforcement</i> - Frédéric GEORGES	60	-	-	6
DROI2216-4	<i>Property law</i> - Pascale LECOCQ	45	-	-	4

Master professional focus in Law and Management

Notice : This programme is only accessible to the holders of a master degree in law, professional focus in management.

Second year

Compulsory courses

GRHO0017-2	<i>Change Management (english language)</i> - François PICHault	30	-	-	5
INFO2039-2	<i>Management Information Systems (english language)</i> - Ashwin ITTOO	30	-	-	5
MQGE0001-6	<i>Operations Research (english language)</i> - Yves CRAMA	45	-	-	5
MARK0781-2	<i>Strategic Marketing (english language)</i> - Zelal ATES, Cécile DELCOURT, Jean TONDEUR	30	-	-	5
FINA0001-1	<i>Financial statement analysis and financing an enterprise</i> - Jacques BERWART	45	-	-	5
FINA0011-2	<i>Audit (english language)</i> - Félix FANK	30	-	-	5
GEST0193-1	<i>Business Simulation</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-	[+]	3
FINA0050-1	<i>Valuation and Capital Budgeting (english language)</i> - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5

Professional focus in law and management

Compulsory courses

GSTG3003-1	<i>Internship - N...</i>	-	-	-	5
SEMI0721-1	<i>Law and Management seminar</i>				20
	- <i>Corporate law (in-depth approach) : legal and financial aspects</i> - Roman AYDOGDU, Alexandre STREEL	-	-	-	
	- <i>Financing an enterprise</i> - Jacques BERWART, Frédéric GEORGES, Aline MULLER, Danielle SOUGNÉ	-	-	-	
	- <i>Social dialogue and Managing diversity</i> - Jacques CLESSE, Annie CORNET	-	-	-	
	- <i>Procurement contract and public-private partnership</i> - AnnLawrence DURVIAUX,	-	-	-	

Axel GAUTIER

Optional courses

Choose one of the following courses :

LANG2946-1	<i>Business Dutch (L2) level 6</i> - Fanny NOVAKOVIC	30	-	-	5
LANG2947-1	<i>Business Dutch (L2) beginners 3</i> - Fanny NOVAKOVIC	30	-	-	5

Notice : Students are exempted from the final work because of the interdisciplinary final work they realized in their master in law, professional focus in law and management.