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A single year

Compulsory courses

GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	15
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
	<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course GRHO0032-1 "Human resources management in the public sector" for 5 ECTS as a replacement for the Strategic Marketing MARK0781-2 class.				
MARK0781-2	<i>Strategic Marketing</i> (english language) - Zelal ATES, Cécile DELCOURT, Jean TONDEUR <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
	<i>Notice</i> : students enrolled in the option "Public management" are asked to follow the course MARK0789-1 "Marketing adapted to the public sector" for 5 ECTS as a replacement for the course Strategic Marketing MARK0781-2.				
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
	<i>Notice</i> : students who are enrolled on the option "Public Management" are asked to follow the course FINA0074-1 "Management Control for the Public Sector" for (5 ECTS) as a replacement for the FINA0050-1 course.				
This course is aimed at students enrolled at the option "Public management"					
GRHO0032-1	<i>Human resources management in the public sector</i> - François PICHAULT	45	-	-	5
MARK0789-1	<i>Marketing adapted to the public sector</i> - Jean TONDEUR	30	-	-	5
FINA0074-1	<i>Management control adapted to the public sector</i> - Anne CHANTEUX	30	-	-	5

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
DROI1262-1	<i>Labour Law</i> - Paul CRAHAY	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Ashwin ITTOO	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	

Choose one of the following courses :

Notice : access to basic-level language courses is subject to a number of requirements - see the HEC regulations

LANG1925-1	<i>German 4</i> - Marie MAWHIN	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - Sylvia DEROOSE	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - Nicole GRUTMAN	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - Véronique PEIFFER	30	-	-	5
LANG1929-1	<i>Italian 4</i> - Christine HANON	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - Christine HANON	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - Nicole ENGELEN, Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - Lutgarde NACHTERGAELE	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Marie MAWHIN	30	-	-	5

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LANG1934-1	<i>Elementary Spanish 1</i> - Nicole GRUTMAN	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Nicole ENGELEN	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV	30	-	-	5

Notice : this course is only open to non-French speaking students.

Option 2 : Public management (programme in collaboration with IFAG - Bulgaria)

GEST1095-6	<i>Preparation to the Final Work</i> - Michel HERMANS	15	-	-	2
ECON0923-1	<i>Introduction to macroeconomics</i> - Vassil KOLAROV	30	-	-	4
SPOL0383-1	<i>European Union - European institutions</i> - Marianne DONY, Henri OBERDORFF	30	-	-	4
DROI0901-1	<i>Fiscal policy</i> - Isabelle RICHELLE	15	-	-	3
ECON0924-1	<i>European Structural Funds</i> - Michel CARRAUD	15	-	-	2
ECON0925-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	15	-	-	2
GRHO0009-1	<i>Leadership and organizational behaviour in the public sector</i> - Alain ERALY	15	-	-	3
ECON0926-2	<i>Economy of public finance</i> - Bernard JURION	30	-	-	4
GTRA0006-1	<i>Seminar (alternating themes)</i> - COLLÉGIALITÉ	30	-	-	3
FINA0078-1	<i>Principles of governmental accounting</i> - Dessislava TOCHEVA	15	-	-	3