

## First Year

### Compulsory courses

LANG0911-1	<i>Business English 1 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR]	-	-	[+]	6
FINA0017-1	<i>General Accountancy (night classes)</i> - Wilfried NIESSEN	30	15	-	8
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	5
GEST0953-1	<i>Organizations management</i> - Christina CONSTANTINIDIS	25	-	-	5
MARK0012-1	<i>Basis of marketing</i> - Claude BOFFA	30	-	-	6

### Optional courses

Choose one option from the following :

#### Option : General management

GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Christina CONSTANTINIDIS - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET	15	-	-	5
DROI1249-2	<i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPRez - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE	30	5	-	8
GRHO0010-2	<i>Human resources management</i> - Annie CORNET	30	-	-	5
GEST0093-1	<i>Operations and Quality Management</i> - Yannic WERA	25	-	-	5
MARK0773-5	<i>Strategic Marketing</i> - Michael GHILISSEN	15	5	-	5
GEST1095-9	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	15	-	-	2

#### Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in 2nd year of Master.

FINA0071-1	<i>Strategic and Markets Finance</i> (english language) - Georges HÜBNER - [24h SEM]	30	-	[+]	5
GEST0007-1	<i>The Firm's Competitive Environment</i> (english language) - Markus FREDEBEULKREIN - [24h SEM]	30	-	[+]	5
MARK0013-1	<i>International Marketing</i> (english language) - Piet PAUWELS - [24h SEM]	30	-	[+]	5
DROI1248-1	<i>International Business Law</i> (english language) - Michael FRINGS - [24h SEM]	30	-	[+]	5
INFO0089-1	<i>Optimizing IT &amp; Knowledge Management</i> (english language) - Koen VANHOOF - [24h SEM]	30	-	[+]	5
GEST0008-1	<i>International Lobbying</i> (english language) - Jean LAHAUT	-	-	-	5

## Second Year

### Compulsory courses

GEST0009-1	<i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN	-	-	-	5
FINA0072-1	<i>Corporate Finance</i> - Pascal DEPRAETERE, Sigrid VANDEMAELE	30	-	-	5
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

### Compulsory courses

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	3
LANG0933-1	<i>Business English 2 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR]	-	-	[+]	6
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	5
INFO2040-1	<i>Management Information Systems</i> - JeanMarie CHOFFRAY	30	-	-	5
FINA0070-2	<i>Finance and insurance principles</i> - Marie LAMBERT	30	-	-	5
FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	30	-	-	6