

One-year master programme (60ECTS) (Transitory programme 2012-2013)

Access conditions to the Master 60

(http://www.ulg.ac.be/cms/c_922344/cond-acces-ma-en-sc-gestion-60-ma-sc-gestion-120-fin-didac-ou-fin-sp-management-humain)

Compulsory courses

GRHO0001-4	<i>Strategic Human Resource Management</i> - François PICHAULT	45	-	-	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
<i>Notice</i> : students enrolled in the 'Public management' option are asked to follow the course Marketing adapted to the public sector' for 5 ECTS as a replacement for the Strategic Marketing MARK0781-2 class					
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	-	5
<i>Notice</i> : students who are enrolled on the option "Public Management" are asked to follow the course FINA0074-1 "Management Control for the Public Sector" for (5 ECTS) as a replacement for the FINA0050-1 course.					
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	15

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

DROI2351-1	<i>Social law</i> - Paul CRAHAY	18	-	-	3
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROELICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	5
[...]	One course among those offered in the professional focus of the 1st year of Master in Management (120 credits)				

Choose a second language course among the following :

LANG0806-2	<i>German for management (L2) level 4</i> - Sylvia DEROOSE	30	-	-	4
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	4
LANG0808-2	<i>Italian for Management (L2) Level 4</i> - Christine HANON	30	-	-	4
LANG1982-1	<i>Chinese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	4
LANG0810-2	<i>Business Dutch (L2) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0812-2	<i>Dutch for management (L2) Beginners 1</i> - Claire DE LAMOTTE, Nicole ENGELEN	30	-	-	4
LANG0813-2	<i>German for management (L2) level beginners 1</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	4

Option 2 : Public management (programme in collaboration with IFAG - Bulgaria)

GEST1095-6	<i>Preparation to the Final Work</i> - Michel HERMANS	15	-	-	2
ECON0923-1	<i>Introduction to macroeconomics</i> - Vassil KOLAROV	30	-	-	4
SPOL0383-1	<i>European Union - European institutions</i> - Marianne DONY, Henri OBERDORFF	30	-	-	4
DROI0901-1	<i>Fiscal policy</i> - Isabelle RICHELLE	15	-	-	3
ECON0924-1	<i>European Structural Funds</i> - Michel CARRAUD	15	-	-	2
ECON0925-1	<i>Political, economic and social challenges in Europe and over the world</i> -	15	-	-	2

Study programmes 2012-2013

HEC Management School - University of Liège

Master in Management

	ERMANS			
GRHO0009-1	<i>Managing human ability in the public sector</i> - Alain ERALY	15	-	3
ECON0926-2	<i>Economy of public finance</i> - Bernard JURION	30	-	4
GTRA0006-1	<i>Seminar (alternating themes)</i> - COLLÉGIALITÉ	30	-	3
FINA0078-1	<i>Principles of governmental accounting</i> - Dessislava TOCHEVA	15	-	3

One-year master programme (60 ECTS) (2013-2014 programme)

Compulsory courses

GRHO0001-4	<i>Strategic Human Resource Management</i> - François PICHAULT	45	-	5
MARK0781-2	<i>Strategic Marketing (english language)</i> - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	5
	<i>Notice</i> : students enrolled in the 'Public management' option are asked to follow the course Marketing adapted to the public sector' for 5 ECTS as a replacement for the Strategic Marketing MARK0781-2 class.			
FINA0050-1	<i>Valuation and Capital Budgeting (english language)</i> - Marie LAMBERT, Alain SCHOCKERT <u>Requisite</u> "Option 1 : Gestion de l'entreprise"	30	-	5
	<i>Notice</i> : students who are enrolled on the option "Public Management" are asked to follow the course FINA0074-1 "Management Control for the Public Sector" for (5 ECTS) as a replacement for the FINA0050-1 course.			
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	15

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	2
DROI2351-1	<i>Social law</i> - Paul CRAHAY	18	-	5
GEST1079-3	<i>Entrepreneurship (english language)</i> - JeanMarie CHOFFRAY	30	-	5
GEST3029-1	<i>International Strategy (english language)</i> - Nathalie CRUTZEN, Thomas FROELICHER	18	-	3
INFO2039-2	<i>Management Information Systems (english language)</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	5
MQGE0005-5	<i>Quantitative Methods in Management (english language)</i>			5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	

Choose one of the following courses :

Notice : only students who have followed an "advance" level course in the Bachelor can replace this language by another "elementary" level language.

LANG1925-1	<i>German 4 - N...</i>	30	-	5
LANG1926-1	<i>Advanced German 4 - N...</i>	30	-	5
LANG1927-1	<i>Spanish 4 - N...</i>	30	-	5
LANG1928-1	<i>Advanced Spanish 4 - N...</i>	30	-	5
LANG1929-1	<i>Italian 4 - N...</i>	30	-	5
LANG1930-1	<i>Advanced Italian 4 - N...</i>	30	-	5
LANG1931-1	<i>Dutch 4 - N...</i>	30	-	5
LANG1932-1	<i>Advanced Dutch 4 - N...</i>	30	-	5
LANG1933-1	<i>Elementary German 1 - N...</i>	30	-	5
LANG1934-1	<i>Elementary Spanish 1 - N...</i>	30	-	5
LANG1935-1	<i>Elementary Italian 1 - N...</i>	30	-	5
LANG1936-1	<i>Elementary Dutch 1 - N...</i>	30	-	5

Option 2 : Public management (programme in collaboration with IFAG - Bulgaria)

ULg : Students and Studies Administration - Academic Affairs
Contact : Monique Marcourt, General Director for Education and Training
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GEST1095-6	<i>Preparation to the Final Work</i> - Michel HERMANS	15	-	-	2
ECON0923-1	<i>Introduction to macroeconomics</i> - Vassil KOLAROV	30	-	-	4
SPOL0383-1	<i>European Union - European institutions</i> - Marianne DONY, Henri OBERDORFF	30	-	-	4
DROI0901-1	<i>Fiscal policy</i> - Isabelle RICHELLE	15	-	-	3
ECON0924-1	<i>European Structural Funds</i> - Michel CARRAUD	15	-	-	2
ECON0925-1	<i>Political, economic and social challenges in Europe and over the world</i> - Michel HERMANS	15	-	-	2
GRHO0009-1	<i>Managing human ability in the public sector</i> - Alain ERALY	15	-	-	3
ECON0926-2	<i>Economy of public finance</i> - Bernard JURION	30	-	-	4
GTRA0006-1	<i>Seminar (alternating themes)</i> - COLLÉGIALITÉ	30	-	-	3
FINA0078-1	<i>Principles of governmental accounting</i> - Dessislava TOCHEVA	15	-	-	3

Two-Year Master Program (120 ECTS)

Access conditions to the Master 120

(http://www.ulg.ac.be/cms/c_922344/cond-acces-ma-en-sc-gestion-60-ma-sc-gestion-120-fin-didac-ou-fin-sp-management-humain)

Access conditions to the Master 120, professional focus in Entrepreneurship

(http://www.ulg.ac.be/cms/c_922364/master-en-sciences-de-gestion-120-a-finalite-specialisee-en-entreprenariat)

Access conditions to the Master 120, Professional focus in creative solutions development

(http://www.ulg.ac.be/cms/c_922385/master-en-sciences-de-gestion-120-credits-a-finalite-specialisee-en-developpement-de-solutions-cre)

Organisation of the programme

Except for the professional focus in law, students choose their focus during the 2nd year of the Master. The access to the professional focus in law is upon application : interested students should submit their application before the end of the academic year preceding their registration in the 1st year of the Master. Precise procedures will be given to students in the 3rd year of Bachelor.

The specialisation in Entrepreneurship, organised in the 2nd year of the Masters, is only available upon application. Students who are interested must submit their candidature before the end of the academic year following their entry into the 2nd year of the Masters. All specialisms offered in the 2nd year of the Masters are available to students who have followed the option with the same title in the 1st year of the Masters. A specialised option in Didactics is not planned. Students can therefore choose all options offered in the 1st year of the Masters, without restriction.

Specialised approach Masters, whose final orientation will be decided in the 2nd year of the Masters

First year (transitory programme 2012-2013)

Compulsory courses

DROI1262-1	<i>Social law (including social security)</i> - Paul CRAHAY	30	-	-	5
	<i>Notice</i> : Foreign students are invited to attend the course DROI0929-1 "International and Belgian Taxation" (5 ECTS) instead of the course DROI1262.				
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT	30	-	-	5

Optional courses

Continuation of the choice of second language taken during the bachelors :

Notice : Students for whom the Dutch or German course do not feature on their

BAC programme have the possibility of replacing their second or third language by a beginners level Dutch or German course.

LANG0806-2	<i>German for management (L2) level 4</i> - Sylvia DEROOSE	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> - Christine HANON	30	-	-	3
LANG1982-1	<i>Chinese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0812-2	<i>Dutch for management (L2) Beginners 1</i> - Claire DE LAMOTTE, Nicole ENGELEN	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0858-1	<i>French for Management (L2) beginner level 1</i> - ISLV	30	-	-	3

Notice : this cours is only open to non-French speaking students

Choose one of the following courses :

LANG1981-1	<i>Intercultural Studies - Part I</i> (english language) - Ching Lin PANG	30	-	-	2
LANG0815-2	<i>German for management (L3) level 4</i> - Sylvia DEROOSE	30	-	-	2
LANG0816-2	<i>Spanish for Management (L3) Level 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	2
LANG0817-2	<i>Italian for Management (L3) Level 4</i> - Christine HANON	30	-	-	2
LANG1983-1	<i>Chinese for Management (L3) level 4</i> - Ching Lin PANG	30	-	-	2
LANG0819-2	<i>Business Dutch (L3) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	2
LANG0821-2	<i>Business Dutch (L3) beginner 1</i> - Claire DE LAMOTTE, Nicole ENGELEN	30	-	-	2
LANG0822-2	<i>German for management (L3) level beginners 1</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	2

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management</i> - JeanMarie DUJARDIN	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> - François PICHAULT	30	-	-	5

Choose one of the following courses :

GEST1070-1	<i>Issues in Human Resources Management</i> - Frédéric SCHOENAERS	30	-	-	5
PSYC1099-1	<i>Psychology of Well-Being at Work</i> - Isabelle HANSEZ	30	-	-	5

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Séverine PLUNUS	30	-	-	5

Option "Financial Analysis and Audit"

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	30	-	-	5

Option "Marketing and Strategic Intelligence"

MARK0783-1	<i>Consumer Intelligence</i> (english language) - Céline BRANDT	30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence</i> (english language) - Claire GRUSLIN	30	-	-	5
MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Charles PAHUD DE MORTANGES	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> - Jacques DEFOURNY	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) -	30	-	-	5

GEST3037-1	UYBRECHTS <i>Financing a social enterprise</i> - Sybille MERTENS DE WILMARS	30	-	-	5
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Second year (Transitory programme : 2012-2013 and 2013-2014)

Upon the authorisation of the Doctoral College and with the prior agreement of the President of the jury, students will have the possibility of substituting a maximum of ten course credits from their programme with preparatory courses in doctoral research.

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Thomas FROELICHER, Claire GRUSLIN	30	-	-	5
<i>Notice</i> : The students enrolled in the professional focus in entrepreneurship are invited to attend the course GEST0215-2 "Growth strategy" (5 ECTS) instead of the course GEST1076-1					
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

LANG0823-2	<i>German for management (L2) level 5</i> - Françoise CARL, ISLV	30	-	-	3
LANG0824-2	<i>Spanish for Management (L2) Level 5</i> - Nicole GRUTMAN	30	-	-	3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> - Christine HANON	30	-	-	3
LANG0827-2	<i>Business Dutch (L2) level 5</i> - Doris DE LAET, ISLV	30	-	-	3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> - Claire DE LAMOTTE, Fanny NOVAKOVIC	30	-	-	3
LANG0830-2	<i>German for management (L2) level beginners 2</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0909-1	<i>French for Management (L3) beginner level 2</i> - ISLV	24	-	-	3

Notice : this cours is only open to non-French speaking students

LANG1984-1	<i>Chinese for Management (L2) level 5</i> - Ching Lin PANG	30	-	-	3
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Follow-up to the language choice made in the 1st year of Master :

LANG0885-1	<i>Intercultural Studies - Part II</i> (english language) - Ching Lin PANG	30	-	-	2
LANG0831-2	<i>German for management (L3) level 5</i> - Françoise CARL, ISLV	30	-	-	2
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> - Nicole GRUTMAN	30	-	-	2
LANG0833-2	<i>Italian for Management (L3) Level 5</i> - Christine HANON	30	-	-	2
LANG1985-1	<i>Chinese for Management (L3) level 5</i> - Ching Lin PANG	30	-	-	2
LANG0835-2	<i>Business Dutch (L3) level 5</i> - Doris DE LAET, ISLV	30	-	-	2
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> - Claire DE LAMOTTE	30	-	-	2
LANG0838-2	<i>German for management (L3) level beginners 2</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	2
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	10	60	-	5

Notice : courses only for the students of the professional focus in entrepreneurship

Choose one focus from the following :

Teaching focus

Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	15	-	-	2
AESS0142-1	<i>Seminar on prevention and management of difficult school situations</i> - Jocelyne ROBERT	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1</i> - JeanMarie DUJARDIN	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1</i> - JeanMarie DUJARDIN	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	-	40	-	5

Study programmes 2012-2013

HEC Management School - University of Liège

Master in Management

AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	10	-	-	1
AESS0247-1	<i>Views on cultural diversity</i> - Jérôme JAMIN	10	-	-	1
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Jacqueline BECKERS	15	-	-	1
AESS0004-1	<i>Media education</i> - Geneviève VAN CAUWENBERGE	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	6	-	-	1

Professional focus in human management and organization

Notice : focus open to students who have taken the "Human management and organization" option during the 1st year of Master.

Compulsory courses

GRHO0008-5	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	30	-	-	5
GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5
<i>Notice</i> : in 2012-2013, students who had already followed the class on Managing Diversity will be asked to choose one of the classes offered in the Human and Organisational Management option in the 1st year of the Masters.					
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-1	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GRHO0014-4	<i>International Seminar on Strategic HRM (industry visits abroad)</i> (english language) - François PICHAULT	30	-	-	5
GRHO0011-4	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	30	-	-	5

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Compulsory courses

FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-2	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0055-1	<i>Advanced Topics in Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE	24	-	-	5
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	30	-	-	5
FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	30	-	-	5
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	30	-	-	5

Professional focus in Financial Analysis and Audit

Notice : focus open to students who have taken the "Financial Analysis and Audit" option during the 1st year of Master

Compulsory courses

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	30	-	-	5
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	30	-	-	5
FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	30	-	-	5

Professional focus in Intelligence stratégique et marketing (programme 2012-2013 only)

Notice : focus open to students who have taken the "Strategic intelligence and marketing" option during the 1st year of Master.

Compulsory courses

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-4	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose three of the following courses :

GEST3039-1	<i>Corporate and Institutional Communication</i> (english language) - Charles PAHUD DE MORTANGES	30	-	-	5
DROI0900-6	<i>Law of International Contracting</i> (english language) - Paul CRAHAY	30	-	-	5
MARK0774-2	<i>Strategic Market Planning for New Products and Services</i> (english language) - Charles PAHUD DE MORTANGES	30	-	-	5
GEST3040-1	<i>Strategic foresight</i> - Claire GRUSLIN	30	-	-	5

Professional focus in Marketing and Strategic Intelligence (programme 2013-2014)

Notice : focus open to students who have taken the option "Marketing and strategic intelligence" during the 1st year of Master.

Compulsory courses

GEST3141-1	<i>Advanced business cases in strategic management (+ crisis management)</i> (english language)	30	-	-	5
GEST3142-1	<i>Knowledge Management and Influence</i> (english language)	30	-	-	5
GEST3061-1	<i>Skills portfolio</i>	-	-	-	5
GSTG0014-4	<i>Placement</i>	-	-	-	10

Optional courses

Choose one of the following courses :

GEST3032-1	<i>eBusiness and eCommerce</i> (english language)	30	-	-	5
GEST3143-1	<i>Geopolitics and State Security</i> (english language)	30	-	-	5
GEST3144-1	<i>Multivariate Analysis for Business Research</i> (english language)	30	-	-	5
MARK0786-1	<i>Services Management</i> (english language)	30	-	-	5

Professional focus in Social enterprise management

Notice : focus open to students who have taken the "Social enterprise management" option during the 1st year of Master.

Compulsory courses

GEST3041-1	<i>Social entrepreneurship and sustainable development : sectoral applications</i> - Sybille MERTENS DE WILMARS	30	-	-	5
GEST3042-1	<i>Governance and human resources management in social enterprises</i> - Annie CORNET, Benjamin HUYBRECHTS	30	-	-	5
GEST3043-1	<i>Strategy and Marketing Management in Social Enterprises</i> (english language) - Cécile DELCOURT	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0015-1	<i>Placement in a social enterprise or in a structure associated with social economy</i> -	-	-	-	10

- COLLÉGIALITÉ

Professional focus in Entrepreneurship

Notice : focus only available on file (cf.admission)

Prerequisites

GEST1096-1	<i>Preparatory module</i>				12
	- <i>Finance</i> - Wilfried NIESSEN	30	15	-	
	- <i>HRM and organisation</i> - Charlotte MOREAU	30	15	-	
	- <i>Marketing</i> - Jean TONDEUR	30	15	-	
	- <i>Supply chain management</i> - Yannic WERA	30	15	-	
	- <i>Business Game</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-	[+]	

Compulsory courses

GEST3044-1	<i>Right-hand man</i> - Sophie VOSSAERT	10	130	-	7
GEST0211-3	<i>Creation of businesses</i> - Bernard SURLEMONT - Suppl : JeanClaude JUNGELS	10	100	-	5
GEST0213-3	<i>Transfer, acquisition, transmission of companies</i> - Frédéric LOVERIUS	20	100	-	5
GEST0216-3	<i>Saling and negotiation</i> - Patrick CHALANT	20	50	-	3
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5

Optional courses

Choose one of the following courses :

GEST0278-3	<i>International Communication</i> - Jean LAHAUT	20	100	-	5
GEST0214-2	<i>Personal project</i> - Bernard SURLEMONT - Suppl : JeanClaude JUNGELS	10	110	-	5

Pluridisciplinary professional focus in creative projects

This focus will be available to students already holding a Master in Management Sciences degree and who have been selected based on a fully supported application.

Notice : focus only available on file (cf.admission)

Compulsory courses

PSYC0925-1	<i>Project management techniques</i> - Thierry CHANTRAINE, JeanFrançois LEROY	24	6	-	3
GEST3132-1	<i>Innovation and contemporary issues in Social and Economic Development</i> - Sybille MERTENS DE WILMARS, Bernard SURLEMONT	24	6	-	3
PSYC0926-1	<i>Soft skills for project management</i> - JeanFrançois LEROY	30	-	-	3
GEST3134-1	<i>Creative projects mission</i>				15
	- <i>Ideas and creativity</i> - COLLÉGIALITÉ	-	100	-	
	- <i>Feasibility study</i> - COLLÉGIALITÉ	-	100	-	
	- <i>Validation and execution</i> - COLLÉGIALITÉ	-	100	-	

Optional courses

Choose courses totalling 7 ECTS from the following :

Notice : Depending on his project and with the approval of the person responsible for the professional focus, the student will choose courses from the following.

ACER0012-1	<i>"CWATUPE"</i> - Maxime HABRAN, Quentin MICHEL	8	-	-	2
ARCH0353-2	<i>Sociology and urban sociology (including in-depth reading of texts)</i> - Stéphane DAWANS	-	-	-	2
DROI0724-1	<i>Law and engineering</i> - Christine BIQUET, Jacques CLESSE, Pascale LECOCQ - Suppl : Daisy CHICHOYAN, Déborah GOL, Bernard VANBRABANT, Cécile VERCHEVAL	30	-	-	2
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	4
DROI0960-1	<i>Environmental Law</i> - Michel DELNOY	30	-	-	4
DROI2110-1	<i>Intellectual property</i> - Bernard VANBRABANT	45	-	-	4
GEST0006-1	<i>Introduction to entrepreneurship</i> - Bernard SURLEMONT - Suppl :	30	-	-	2

	IRNAY				
GEST3024-1	<i>Social Enterprise and Sustainable Development</i> - Sybille MERTENS DE WILMARS	30	-	-	2
GEOG0650-2	<i>Impact studies</i> - Guénaël DEVILLET	10	20	-	2
GESA0014-1	<i>Life cycle analysis</i> - Angélique LÉONARD	12	12	-	2
PEDA0056-1	<i>Conception, management and evaluation of training strategies</i> - Daniel FAULX	45	-	-	2
PSYC1022-1	<i>Ergonomics</i> - AnneSophie NYSSSEN, Pierre SOMVILLE	30	-	-	2
PSYC1079-2	<i>Psychosocial change in the organisations</i> - JeanFrançois LEROY	30	-	-	2
PSYC0018-1	<i>Differential psychology : Intelligence</i> - Michel HANSENNE	30	-	-	2
SOCIO060-1	<i>Sociology of organized action</i> - Gaëtan CERFONTAINE, Frédéric SCHOENAERS, Sophie THUNUS	45	-	-	4
SOCIO090-1	<i>Actor-network sociology</i> - François MELARD	30	-	-	2
HULG0398-1	<i>Drawing and means of expression</i> - Cécile DELFORGE	15	15	-	2
HULG0399-1	<i>Formal structures</i> - Hilke VERVAEKE	15	15	-	2
HULG0400-1	<i>Computer technique and technology</i> - MarieClaire DAUMEN	15	15	-	2
HULG0401-1	<i>Mechanics</i> - JeanMarc BEAUVE	30	-	-	2
HULG0402-1	<i>Introduction to optimization</i> - Vincent KELNER	15	15	-	2

First year (2013-2014 programme)

Compulsory courses

DROI1262-1	<i>Droit social</i>	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- Part : <i>Operations Research</i> - Yasemin ARDA	15	-	-	
	- Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - François PICHULT	30	-	-	5

Optional courses

Choose one language course from the following :

Notice : only students who have followed an "advance" level course in the Bachelor can replace this language by another "elementary" level language.

LANG1925-1	<i>German 4</i> - N...	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - N...	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - N...	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - N...	30	-	-	5
LANG1929-1	<i>Italian 4</i> - N...	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - N...	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - N...	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - N...	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - N...	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - N...	30	-	-	5
LANG1935-1	<i>Elementary Italian 1</i> - N...	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - N...	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - N...	30	-	-	5

Notice : this course is only open to non-French speaking students.

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management</i> - JeanMarie DUJARDIN	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> - François PICHULT	30	-	-	5

Choose one of the following courses :

GEST1070-1	<i>Issues in Human Resources Management</i> - Frédéric SCHOENAERS	30	-	-	5
PSYC1099-1	<i>Psychology of Well-Being at Work</i> - Isabelle HANSEZ	30	-	-	5

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Séverine PLUNUS	30	-	-	5

Option "Financial Analysis and audit"

FINA0011-2	<i>Audit</i> (english language) - Félix FANK	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	30	-	-	5

Option "Marketing and Strategic Intelligence"

MARK0783-1	<i>Consumer Intelligence</i> (english language) - Céline BRANDT	30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence</i> (english language) - Claire GRUSLIN	30	-	-	5
MARK0785-1	<i>Branding and Reputation Management</i> (english language) - Charles PAHUD DE MORTANGES	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> - Jacques DEFOURNY	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	30	-	-	5
GEST3037-1	<i>Financing a social enterprise</i> - Sybille MERTENS DE WILMARS	30	-	-	5

Second year (2014-2015 prospects)

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Thomas FROELICHER, Claire GRUSLIN	30	-	-	5
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - N...	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - N...	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - N...	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - N...	30	-	-	5
LANG1942-1	<i>Italian 5</i> - N...	30	-	-	5
LANG1943-1	<i>Advanced Italian 5</i> - N...	30	-	-	5
LANG1944-1	<i>Dutch 5</i> - N...	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5</i> - N...	30	-	-	5
LANG1945-1	<i>Elementary German 2</i> - N...	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2</i> - N...	30	-	-	5
LANG1947-1	<i>Elementary Italian 2</i> - N...	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2</i> - N...	30	-	-	5
LANG1955-1	<i>French beginner level 2</i>	30	-	-	5

Notice : this course is only open to non-French speaking students

LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	10	60	-	5
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Notice : this course is compulsory and only open to students of the entrepreneurship focus

Teaching focus

Compulsory courses

AESS0202-1	<i>General didactics: course and exercises ; observation placements ; reflexive practices</i> - Annick FAGNANT - [10h Internship]	30	10	[+]	4
AESS0140-1	<i>Professional ethics and training to neutrality and citizenship</i> - Anne HERLA	25	-	-	2
AESS0143-1	<i>Educational Psychology of adolescents and young adults</i> - Annick FAGNANT	15	-	-	2
AESS0142-1	<i>Seminar on prevention and management of difficult school situations</i> - Jocelyne ROBERT	15	-	-	2
AESS0313-1	<i>Special teaching - course and exercises, Part 1</i> - JeanMarie DUJARDIN	35	-	-	3
AESS0314-1	<i>Special teaching - course and exercises, Part 2</i> - JeanMarie DUJARDIN	40	-	-	4
AESS0315-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 1</i> - JeanMarie DUJARDIN	-	35	-	3
AESS0316-1	<i>Teaching practice (including observation practice, teaching practice and reflexive practical work), Part 2</i> - JeanMarie DUJARDIN	-	40	-	5
AESS0248-1	<i>Elements of sociology of education</i> - JeanFrançois GUILLAUME	10	-	-	1
AESS0247-1	<i>Views on cultural diversity</i> - Jérôme JAMIN	10	-	-	1
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> - Jacqueline BECKERS	15	-	-	1
AESS0004-1	<i>Media education</i> - Geneviève VAN CAUWENBERGE	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus</i> - Annick FAGNANT	6	-	-	1

Professional focus in human management and organization

Notice : focus open to students who have taken the "Human management and organization" option during the 1st year of Master.

Compulsory courses

GRHO0008-5	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	30	-	-	5
GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5

Notice : in 2012-2013, students who had already followed the class on Managing Diversity will be asked to choose one of the classes offered in the Human and Organisational Management option in the 1st year of the Masters.

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-1	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GRHO0014-4	<i>International Seminar on Strategic HRM (industry visits abroad) (english language)</i> - François PICHAULT	30	-	-	5
GRHO0011-4	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	30	-	-	5

Professional focus in Banking and Asset Management

Notice : focus open to students who have taken the "Banking and Asset Management" option during the 1st year of Master.

Compulsory courses

FINA0054-1	<i>Fund Industry (english language)</i> - Danielle SOUGNÉ	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-2	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0055-1	<i>Advanced Topics in Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - DenisEmmanuel PHILIPPE	24	-	-	5
FINA0023-4	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	30	-	-	5
FINA0028-5	<i>International Finance</i> (english language) - Aline MULLER	30	-	-	5
FINA0065-1	<i>Advanced Corporate Finance and Modeling</i> (english language) - Marie LAMBERT	30	-	-	5

Professional focus in Financial Analysis and Audit

Notice : focus open to students who have taken the "Financial Analysis and Audit" option during the 1st year of Master

Compulsory courses

FINA0057-1	<i>Advanced taxation</i> - Michel DE WOLF	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-3	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose two courses out of the following :

FINA0058-1	<i>Advanced accountancy and taxation</i> - Wilfried NIESSEN, Danielle SOUGNÉ	30	-	-	5
DROI1237-1	<i>Advanced commercial and corporate law</i> - Roman AYDOGDU, Benoît KOHL	30	-	-	5
DROI1238-1	<i>Business criminal law</i> - Adrien MASSET	30	-	-	5
FINA0059-1	<i>Multinational Financial Management</i> (english language) - Marie LAMBERT	30	-	-	5
FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	30	-	-	5

Professional focus in Marketing and Strategic Intelligence

Notice : focus open to students who have taken the option "Marketing and strategic intelligence" during the 1st year of Master.

Compulsory courses

GEST3141-1	<i>Advanced business cases in strategic management (+ crisis management)</i> (english language)	30	-	-	5
GEST3142-1	<i>Knowledge Management and Influence</i> (english language)	30	-	-	5
GEST3061-1	<i>Skills portfolio</i>	-	-	-	5
GSTG0014-4	<i>Placement</i>	-	-	-	10

Optional courses

Choose one of the following courses :

GEST3032-1	<i>eBusiness and eCommerce</i> (english language)	30	-	-	5
GEST3143-1	<i>Geopolitics and State Security</i> (english language)	30	-	-	5
GEST3144-1	<i>Multivariate Analysis for Business Research</i> (english language)	30	-	-	5
MARK0786-1	<i>Services Management</i> (english language)	30	-	-	5

Professional focus in Social enterprise management

Notice : focus open to students who have taken the "Social enterprise management" option during the 1st year of Master.

Compulsory courses

GEST3041-1	<i>Social entrepreneurship and sustainable development : sectoral applications</i> - Sybille MERTENS DE WILMARS	30	-	-	5
GEST3042-1	<i>Governance and human resources management in social enterprises</i> - Annie CORNET, Benjamin HUYBRECHTS	30	-	-	5
GEST3043-1	<i>Strategy and Marketing Management in Social Enterprises</i> (english language) - Cécile DELCOURT	30	-	-	5
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5

GSTG0015-1 *Placement in a social enterprise or in a structure associated with social economy* - - - - **10**
COLLÉGIALITÉ

Professional focus in entrepreneurship

Notice : focus only available on file (cf.admission)

Prerequisites

GEST1096-1	<i>Preparatory module</i>				12
	- Finance - Wilfried NIESSEN	30	15	-	
	- HRM and organisation - Charlotte MOREAU	30	15	-	
	- Marketing - Jean TONDEUR	30	15	-	
	- Supply chain management - Yannic WERA	30	15	-	
	- Business Game - Wilfried NIESSEN - [30h Mon. WS]	-	-		[+]

Compulsory courses

GEST3044-1	<i>Right-hand man</i> - Sophie VOSSAERT	10	130	-	7
GEST0211-3	<i>Creation of businesses</i> - Bernard SURLEMONT - Suppl : JeanClaude JUNGELS	10	100	-	5
GEST0213-3	<i>Transfer, acquisition, transmission of companies</i> - Frédéric LOVERIUS	20	100	-	5
GEST0216-3	<i>Saling and negotiation</i> - Patrick CHALANT	20	50	-	3
GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5

Optional courses

Choose one of the following courses :

GEST0278-3	<i>International Communication</i> - Jean LAHAUT	20	100	-	5
GEST0214-2	<i>Personal project</i> - Bernard SURLEMONT - Suppl : JeanClaude JUNGELS	10	110	-	5

Pluridisciplinary professional focus in creative projects

This focus will be available to students already holding a Master in Management Sciences degree and who have been selected based on a fully supported application.

Notice : focus only available on file (cf.admission)

Compulsory courses

PSYC0925-1	<i>Project management techniques</i> - Thierry CHANTRAINE, JeanFrançois LEROY	24	6	-	3
GEST3132-1	<i>Innovation and contemporary issues in Social and Economic Development</i> - Sybille MERTENS DE WILMARS, Bernard SURLEMONT	24	6	-	3
PSYC0926-1	<i>Soft skills for project management</i> - JeanFrançois LEROY	30	-	-	3
GEST3134-1	<i>Creative projects mission</i>				15
	- Ideas and creativity - COLLÉGIALITÉ	-	100	-	
	- Feasibility study - COLLÉGIALITÉ	-	100	-	
	- Validation and execution - COLLÉGIALITÉ	-	100	-	

Optional courses

Choose courses totalling 7 ECTS from the following :

Notice : Depending on his project and with the approval of the person responsible for the professional focus, the student will choose courses from the following.

ACER0012-1	<i>"CWATUPE"</i> - Maxime HABRAN, Quentin MICHEL	8	-	-	2
ARCH0353-2	<i>Sociology and urban sociology (including in-depth reading of texts)</i> - Stéphane DAWANS	-	-	-	2
DROI0724-1	<i>Law and engineering</i> - Christine BIQUET, Jacques CLESSE, Pascale LECOCQ - Suppl : Daisy CHICHOYAN, Déborah GOL, Bernard VANBRABANT, Cécile VERCHEVAL	30	-	-	2
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	4
DROI0960-1	<i>Environmental Law</i> - Michel DELNOY	30	-	-	4
DROI2110-1	<i>Intellectual property</i> - Bernard VANBRABANT	45	-	-	4
GEST0006-1	<i>Introduction to entrepreneurship</i> - Bernard SURLEMONT - Suppl : Fabrice PIRNAY	30	-	-	2

GEST3024-1	<i>Social Enterprise and Sustainable Development</i> - Sybille MERTENS DE WILMARS	30	-	-	2
GEOG0650-2	<i>Impact studies</i> - Guénaël DEVILLET	10	20	-	2
GESA0014-1	<i>Life cycle analysis</i> - Angélique LÉONARD	12	12	-	2
PEDA0056-1	<i>Conception, management and evaluation of training strategies</i> - Daniel FAULX	45	-	-	2
PSYC1022-1	<i>Ergonomics</i> - AnneSophie NYSSSEN, Pierre SOMVILLE	30	-	-	2
PSYC1079-2	<i>Psychosocial change in the organisations</i> - JeanFrançois LEROY	30	-	-	2
PSYC0018-1	<i>Differential psychology : Intelligence</i> - Michel HANSENNE	30	-	-	2
SOCI0060-1	<i>Sociology of organized action</i> - Gaëtan CERFONTAINE, Frédéric SCHOENAERS, Sophie THUNUS	45	-	-	4
SOCI0090-1	<i>Actor-network sociology</i> - François MELARD	30	-	-	2
HULG0398-1	<i>Drawing and means of expression</i> - Cécile DELFORGE	15	15	-	2
HULG0399-1	<i>Formal structures</i> - Hilke VERVAEKE	15	15	-	2
HULG0400-1	<i>Computer technique and technology</i> - MarieClaire DAUMEN	15	15	-	2
HULG0401-1	<i>Mechanics</i> - JeanMarc BEAUVE	30	-	-	2
HULG0402-1	<i>Introduction to optimization</i> - Vincent KELNER	15	15	-	2

The choice of the master must be done in the first year

Master professional focus in Law

Access conditions to the Master

(http://www.ulg.ac.be/cms/c_922378/master-en-sciences-de-gestion-120-credits-a-finalite-specialisee-en-droit)

Registration to this course only with a file (cf. admission conditions)

First Year

Compulsory courses

GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT	30	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	15	-	-	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5

Law

DROI2034-1	<i>Corporate law</i> - Olivier CAPRASSE	60	-	-	7
DROI1104-3	<i>Belgian Judicial System</i> - Frédéric GEORGES	45	15	-	3
DROI8008-4	<i>Obligation and Contract Law</i> - Christine BIQUET	75	15	-	9
GTFE0018-1	<i>Seminar on methodology</i> - N...	-	-	-	1

Optional courses

Choose one language course from the following :

Notice : students who have Dutch in their Bachelors programme are asked to follow the level 4 Dutch course.

LANG0986-1	<i>Dutch for management (L2) level 4</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5
LANG1812-1	<i>Business Dutch (L2), beginners</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5

Second year

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Thomas FROELICHER, Claire GRUSLIN	30	-	-	5
DROI2353-1	<i>Private International Law</i> (english language) - Patrick WAUTELET	30	-	-	3
DROI2201-4	<i>Contracts - specialisation (part)</i> - Benoît KOHL	30	-	-	4
DTFE0018-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	15

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG2944-1	<i>Business Dutch (L2) - level 5</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5
LANG2945-1	<i>Business Dutch (L2) - beginner level 2</i> - ISLV, Fanny NOVAKOVIC	30	-	-	5

Professional focus in law

Compulsory courses

DROI2108-1	<i>Labour Law and Social Security Law</i> - Jacques CLESSE, Fabienne KEFER	75	-	-	6
DROI8011-3	<i>European substantive law</i> - AnneLise SIBONY - [15h AUTR]	40	5	[+]	5
DROI1203-7	<i>Constitutional Law (including an introduction to public law)</i> - Christian BEHRENDT - [30h Lect.]	75	-	[+]	8
DROI0932-1	<i>Securities and Debt Enforcement</i> - Frédéric GEORGES	60	-	-	6
DROI2216-4	<i>Law of property</i> - Pascale LECOCQ	45	-	-	4