

One-Year Master Program (60 ECTS - Night Classes)

Access conditions to the Master 60 (http://www.ulg.ac.be/cms/c_922398/master-en-sciences-de-gestion-60-credits-hd)

Compulsory courses

FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	30	-	-	5
MARK0773-5	<i>Strategic Marketing</i> - Michael GHILISSEN	15	5	-	4
MARK0787-1	<i>Operational marketing (Complements)</i> - Jean TONDEUR	30	-	-	5
GRHO0010-2	<i>Managing human resources</i> - Annie CORNET	30	-	-	5
LANG0805-5	<i>English for Management (L1) Level 4</i> (english language) - Isabelle PEERE	30	-	-	4
DROI1249-1	<i>Business taxation (direct and indirect), Part 1 : direct taxation</i> - Michel DEPPEZ	30	5	-	4
GEST1093-1	<i>Entrepreneurship</i> - JeanMarie CHOFFRAY	30	-	-	4
GEST0196-3	<i>International Management</i> - Jean LAHAUT	30	-	-	4
INFO2040-1	<i>Management Information Systems</i> - JeanMarie CHOFFRAY	30	-	-	4
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	2
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	15

Optional courses

Choose a 2nd language course among the following :

LANG0806-3	<i>German for management (L2) level 4</i> - Marie MAWHIN	30	-	-	4
LANG0810-4	<i>Business Dutch (L2) level 4</i> - Marc MICELI	30	-	-	4

Two-year Master Program (120 ECTS - Night Classes)

Access conditions to the Master

(http://www.ulg.ac.be/cms/c_922409/master-en-sciences-de-gestion-120-credits-a-finalite-specialisee-en-management-general)

First Year

Compulsory courses

LANG0911-1	<i>Business English 1 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR]	-	-	[+]	6
FINA0017-1	<i>General Accountancy (night classes)</i> - Wilfried NIESSEN	30	15	-	8
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	5
GRHO0010-2	<i>Managing human resources</i> - Annie CORNET	30	-	-	5
MARK0012-1	<i>Basis of marketing</i> - Claude BOFFA	30	-	-	6

Optional courses

Choose one option from the following :

Option : General management

GEST1097-1	<i>Workshop in People Management</i> - <i>Change management</i> - Christina CONSTANTINIDIS - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET	15	-	-	5
DROI1249-2	<i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPPEZ - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE	30	5	-	8
GEST0953-1	<i>Organizations management</i> - Christina CONSTANTINIDIS	25	-	-	5
GEST0093-1	<i>Operations and Quality Management</i> - Yannic WERA	25	-	-	5
MARK0773-5	<i>Strategic Marketing</i> - Michael GHILISSEN	15	5	-	5
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	2

Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in 2nd year of Master.

Study programmes 2012-2013

HEC Management School - University of Liège

Master in Management (night and weekend classes)

FINA0071-1	<i>Strategic and Markets Finance</i> (english language) - Georges HÜBNER	-	-	-	5
GEST0007-1	<i>The Firm's Competitive Environment</i> (english language) - Norbert JANZ	-	-	-	5
MARK0013-1	<i>International Marketing</i> (english language) - Piet PAUWELS	-	-	-	5
DROI1248-1	<i>International Business Law</i> (english language) - Michael FRINGS	-	-	-	5
INFO0089-1	<i>Optimizing IT Resources</i> (english language) - Koen VANHOOF	-	-	-	5
GEST0008-1	<i>International Lobbying</i> (english language) - Jean LAHAUT	-	-	-	5

Second year

Compulsory courses

GEST0009-1	<i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN	-	-	-	5
FINA0072-1	<i>Corporate Finance</i> - Pascal DEPRAETERE	30	-	-	5
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

Choose one focus from the following :

Professional focus in General Management

Compulsory courses

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	3
LANG0933-1	<i>Business English 2 (self-study)</i> (english language) - Isabelle PEERE - [30h AUTR]	-	-	[+]	6
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	5
INFO2042-1	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
FINA0070-1	<i>Finance and insurance principles</i> - Marie LAMBERT	-	-	-	5
FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	30	-	-	6

Professional focus in MBA

Access conditions to the Master

(http://www.ulg.ac.be/cms/c_922416/master-en-sciences-de-gestion-a-finalite-specialisee-mba)

Notice : focus open to students who have taken the "MBA" option during the 1st year of Master.

Compulsory courses

GEST3062-1	<i>Change Management</i> (english language) - N...	-	-	-	5
GEST3063-1	<i>Economical, ethical and technological Impacts</i> (english language) - N...	-	-	-	5
GRHO0021-1	<i>People Management and self Management</i> (english language) - N...	-	-	-	10
GEST3064-1	<i>Strategic Intelligence, Design and Innovation</i> (english language) - N...	-	-	-	5
GEST3065-1	<i>Project Management</i> (english language) - N...	-	-	-	5