

First Year

Compulsory courses

DROI1262-1	<i>Social law (including social security)</i> - Paul CRAHAY	30	-	-	5
	<i>Notice</i> : Foreign students are invited to attend the course DROI0929-1 "International and Belgian Taxation" (5 ECTS) instead of the course DROI1262.				
GEST1079-3	<i>Entrepreneurship</i> (english language) - JeanMarie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - JeanMarie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- <i>Part : Operations Research</i> - Yasemin ARDA	15	-	-	
	- <i>Part : Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Marie LAMBERT, Alain SCHOCKERT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - François PICHAULT	30	-	-	5

Optional courses

Continuation of the choice of second language taken during the bachelors :

Notice : Students for whom the Dutch or German course do not feature on their BAC programme have the possibility of replacing their second or third language by a beginners level Dutch or German course.

LANG0806-2	<i>German for management (L2) level 4</i> - Sylvia DEROOSE	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> - Christine HANON	30	-	-	3
LANG1982-1	<i>Chinese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0812-2	<i>Dutch for management (L2) Beginners 1</i> - Claire DE LAMOTTE, Nicole ENGELEN	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0858-1	<i>French for Management (L2) beginner level 1</i> - ISLV	30	-	-	3

Notice : this cours is only open to non-French speaking students

Choose one of the following courses :

LANG1981-1	<i>Intercultural Studies - Part I</i> (english language) - Ching Lin PANG	30	-	-	2
LANG0815-2	<i>German for management (L3) level 4</i> - Sylvia DEROOSE	30	-	-	2
LANG0816-2	<i>Spanish for Management (L3) Level 4</i> - Alexis ALVAREZ BARBOSA, Véronique PEIFFER	30	-	-	2
LANG0817-2	<i>Italian for Management (L3) Level 4</i> - Christine HANON	30	-	-	2
LANG1983-1	<i>Chinese for Management (L3) level 4</i> - Ching Lin PANG	30	-	-	2
LANG0819-2	<i>Business Dutch (L3) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	2
LANG0821-2	<i>Business Dutch (L3) beginner 1</i> - Claire DE LAMOTTE, Nicole ENGELEN	30	-	-	2
LANG0822-2	<i>German for management (L3) level beginners 1</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	2

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management</i> - JeanMarie DUJARDIN	30	-	-	5
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GRHO0005-2 *Human resources management : in-depth concepts* - François PICHault 30 - - 5

Choose one of the following courses :

GEST1070-1 *Issues in Human Resources Management* - Frédéric SCHOENAERS 30 - - 5
PSYC1099-1 *Psychology of Well-Being at Work* - Isabelle HANSEZ 30 - - 5

Option "Banking and Asset Management"

FINA0051-1 *Banking and Insurance* (english language) - Fabien BONIVER, Georges HÜBNER 30 - - 5
FINA0052-1 *Financial Derivatives* (english language) - Aline MULLER 30 - - 5
FINA0053-1 *Investments and Portfolio Management* (english language) - Séverine PLUNUS 30 - - 5

Option "Financial Analysis and Audit"

FINA0011-2 *Audit* (english language) - Félix FANK 30 - - 5
FINA0030-1 *Consolidation and IFRS* (english language) - Patrice SCHUMESCH 30 - - 5
FINA0044-5 *Strategic Performance Management* (english language) - Gabriele CATANIA 30 - - 5

Option "Marketing and Strategic Intelligence"

MARK0783-1 *Consumer Intelligence* (english language) - Céline BRANDT 30 - - 5
MARK0784-1 *Introduction to Strategic Intelligence* (english language) - Claire GRUSLIN 30 - - 5
MARK0785-1 *Branding and Reputation Management* (english language) - Charles PAHUD DE MORTANGES 30 - - 5

Option "Social enterprise management"

GEST3035-1 *Introduction to social economy and social entrepreneurship* - Jacques DEFOURNY 30 - - 5
GEST3036-1 *Social Innovation and Organisational Diversity* (english language) - Benjamin HUYBRECHTS 30 - - 5
GEST3037-1 *Financing a social enterprise* - Sybille MERTENS DE WILMARS 30 - - 5

Compulsory courses

DROI1262-1 *Droit social* 30 - - 5
GEST1079-3 *Entrepreneurship* (english language) - JeanMarie CHOFFRAY 30 - - 5
GEST3029-1 *International Strategy* (english language) - Nathalie CRUTZEN, Thomas FROEHLICHER 18 - - 3
INFO2039-2 *Management Information Systems* (english language) - Alain DUBOIS, Wilfried NIESSEN 30 - - 5
GEST3030-1 *Development of managerial skills* - JeanMarie DUJARDIN, Jocelyne ROBERT 12 - - 2
MQGE0005-5 *Quantitative Methods in Management* (english language) 5
- Part : *Operations Research* - Yasemin ARDA 15 - -
- Part : *Statistics* - Cédric HEUCHENNE 15 - -
MARK0781-2 *Strategic Marketing* (english language) - Céline BRANDT, Cécile DELCOURT, Charles PAHUD DE MORTANGES, Jean TONDEUR - Suppl : Michael GHILISSEN 30 - - 5
FINA0050-1 *Valuation and Capital Budgeting* (english language) - Marie LAMBERT, Alain SCHOCKERT 30 - - 5
GRHO0017-2 *Change Management* (english language) - François PICHault 30 - - 5

Optional courses

Choose one language course from the following :

Notice : only students who have followed an "advance" level course in the Bachelor can replace this language by another "elementary" level language.

LANG1925-1 *German 4* - N... 30 - - 5
LANG1926-1 *Advanced German 4* - N... 30 - - 5
LANG1927-1 *Spanish 4* - N... 30 - - 5
LANG1928-1 *Advanced Spanish 4* - N... 30 - - 5
LANG1929-1 *Italian 4* - N... 30 - - 5
LANG1930-1 *Advanced Italian 4* - N... 30 - - 5
LANG1931-1 *Dutch 4* - N... 30 - - 5
LANG1932-1 *Advanced Dutch 4* - N... 30 - - 5
LANG1933-1 *Elementary German 1* - N... 30 - - 5

LANG1934-1	<i>Elementary Spanish 1 - N...</i>	30	-	-	5
LANG1935-1	<i>Elementary Italian 1 - N...</i>	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1 - N...</i>	30	-	-	5
LANG1954-1	<i>French beginner level 1 - N...</i>	30	-	-	5

Notice : this course is only open to non-French speaking students.

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management - JeanMarie DUJARDIN</i>	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts - François PICHAULT</i>	30	-	-	5

Choose one of the following courses :

GEST1070-1	<i>Issues in Human Resources Management - Frédéric SCHOENAERS</i>	30	-	-	5
PSYC1099-1	<i>Psychology of Well-Being at Work - Isabelle HANSEZ</i>	30	-	-	5

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance (english language) - Fabien BONIVER, Georges HÜBNER</i>	30	-	-	5
FINA0052-1	<i>Financial Derivatives (english language) - Aline MULLER</i>	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management (english language) - Séverine PLUNUS</i>	30	-	-	5

Option "Financial Analysis and audit"

FINA0011-2	<i>Audit (english language) - Félix FANK</i>	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS (english language) - Patrice SCHUMESCH</i>	30	-	-	5
FINA0044-5	<i>Strategic Performance Management (english language) - Gabriele CATANIA</i>	30	-	-	5

Option "Marketing and Strategic Intelligence"

MARK0783-1	<i>Consumer Intelligence (english language) - Céline BRANDT</i>	30	-	-	5
MARK0784-1	<i>Introduction to Strategic Intelligence (english language) - Claire GRUSLIN</i>	30	-	-	5
MARK0785-1	<i>Branding and Reputation Management (english language) - Charles PAHUD DE MORTANGES</i>	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship - Jacques DEFOURNY</i>	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity (english language) - Benjamin HUYBRECHTS</i>	30	-	-	5
GEST3037-1	<i>Financing a social enterprise - Sybille MERTENS DE WILMARS</i>	30	-	-	5

Second Year

Upon the authorisation of the Doctoral College and with the prior agreement of the President of the jury, students will have the possibility of substituting a maximum of ten course credits from their programme with preparatory courses in doctoral research.

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world (english language) - Nathalie CRUTZEN, Thomas FROELICHER, Claire GRUSLIN</i>	30	-	-	5
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Notice : The students enrolled in the professional focus in entrepreneurship are invited to attend the course GEST0215-2 "Growth strategy" (5 ECTS) instead of the course GEST1076-1

GTFE0013-1	<i>Final work - COLLÉGIALITÉ</i>	-	-	-	20
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Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

LANG0823-2	<i>German for management (L2) level 5</i> - Françoise CARL, ISLV	30	-	-	3
LANG0824-2	<i>Spanish for Management (L2) Level 5</i> - Nicole GRUTMAN	30	-	-	3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> - Christine HANON	30	-	-	3
LANG0827-2	<i>Business Dutch (L2) level 5</i> - Doris DE LAET, ISLV	30	-	-	3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> - Claire DE LAMOTTE, Fanny NOVAKOVIC	30	-	-	3
LANG0830-2	<i>German for management (L2) level beginners 2</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0909-1	<i>French for Management (L3) beginner level 2</i> - ISLV	24	-	-	3

Notice : this cours is only open to non-French speaking students

LANG1984-1	<i>Chinese for Management (L2) level 5</i> - Ching Lin PANG	30	-	-	3
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Follow-up to the language choice made in the 1st year of Master :

LANG0885-1	<i>Intercultural Studies - Part II (english language)</i> - Ching Lin PANG	30	-	-	2
LANG0831-2	<i>German for management (L3) level 5</i> - Françoise CARL, ISLV	30	-	-	2
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> - Nicole GRUTMAN	30	-	-	2
LANG0833-2	<i>Italian for Management (L3) Level 5</i> - Christine HANON	30	-	-	2
LANG1985-1	<i>Chinese for Management (L3) level 5</i> - Ching Lin PANG	30	-	-	2
LANG0835-2	<i>Business Dutch (L3) level 5</i> - Doris DE LAET, ISLV	30	-	-	2
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> - Claire DE LAMOTTE	30	-	-	2
LANG0838-2	<i>German for management (L3) level beginners 2</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	2
LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	10	60	-	5

Notice : courses only for the students of the professional focus in entrepreneurship

Notice : focus open to students who have taken the "Human management and organization" option during the 1st year of Master.

Compulsory courses

GRHO0008-5	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	30	-	-	5
GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5

Notice : in 2012-2013, students who had already followed the class on Managing Diversity will be asked to choose one of the classes offered in the Human and Organisational Management option in the 1st year of the Masters.

GEST3061-1	<i>Skills portfolio</i> - Louis ESCH	-	-	-	5
GSTG0014-1	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Choose one of the following courses :

GRHO0014-4	<i>International Seminar on Strategic HRM (industry visits abroad)</i> (english language) - François PICHAULT	30	-	-	5
GRHO0011-4	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	30	-	-	5

Compulsory courses

GEST1076-1	<i>Sustainable strategy in a multi-polar world</i> (english language) - Nathalie CRUTZEN, Thomas FROELICHER, Claire GRUSLIN	30	-	-	5
GTFE0013-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	20

Optional courses

Follow-up to the language choice made in the 1st year of Master :

LANG1938-1	<i>German 5</i> - N...	30	-	-	5
LANG1939-1	<i>Advanced German 5</i> - N...	30	-	-	5
LANG1940-1	<i>Spanish 5</i> - N...	30	-	-	5
LANG1941-1	<i>Advanced Spanish 5</i> - N...	30	-	-	5

LANG1942-1	<i>Italian 5 - N...</i>	30	-	-	5
LANG1943-1	<i>Advanced Italian 5 - N...</i>	30	-	-	5
LANG1944-1	<i>Dutch 5 - N...</i>	30	-	-	5
LANG1950-1	<i>Advanced Dutch 5 - N...</i>	30	-	-	5
LANG1945-1	<i>Elementary German 2 - N...</i>	30	-	-	5
LANG1946-1	<i>Elementary Spanish 2 - N...</i>	30	-	-	5
LANG1947-1	<i>Elementary Italian 2 - N...</i>	30	-	-	5
LANG1948-1	<i>Elementary Dutch 2 - N...</i>	30	-	-	5
LANG1955-1	<i>French beginner level 2</i>	30	-	-	5

Notice : this cours is only open to non-French speaking students

LANG0908-2	<i>English for Entrepreneurs</i> - Jonathan SOLHEID	10	60	-	5
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Notice : this course is compulsory and only open to students of the entrepreneurship focus