

## First Year

### Compulsory courses

LANG0911-1	<i>Business English 1</i> (english language) - Isabelle PEERE - [30h AUTR]	-	-	[+]	<b>6</b>
FINA0017-1	<i>General Accountancy</i> - Wilfried NIESSEN	30	15	-	<b>8</b>
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	<b>5</b>
GRHO0010-2	<i>Managing human resources</i> - Jean-Pierre VOOS	30	-	-	<b>5</b>
MARK0012-1	<i>Basis of marketing</i> - Claude BOFFA	30	-	-	<b>6</b>

### Optional courses

Choose one option from the following :

#### Option : General management

GEST1097-1	<i>People Management Workshop - Part I</i> - <i>Change management</i> - Christina CONSTANTINIDIS - <i>Management by objectives</i> - Fabrice DE ZANET, Fabienne PIRONET	15	-	-	<b>5</b>
DROI1249-2	<i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPRez - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE	30	5	-	<b>8</b>
GEST0953-1	<i>Organizations management</i> - Christina CONSTANTINIDIS	25	-	-	<b>5</b>
GEST0093-1	<i>Operations and Quality Management</i> - Yannic WERA	25	-	-	<b>5</b>
MARK0773-5	<i>Strategic Marketing</i> - Michael GHILISSEN	15	5	-	<b>5</b>
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	<b>2</b>

#### Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in 2nd year of Master.

FINA0071-1	<i>Strategic and Markets Finance</i> (english language) - N...	-	-	-	<b>5</b>
GEST0007-1	<i>The Firm's Competitive Environment</i> (english language) - N...	-	-	-	<b>5</b>
MARK0013-1	<i>International Marketing</i> (english language) - N...	-	-	-	<b>5</b>
DROI1248-1	<i>International Business Law</i> (english language) - N...	-	-	-	<b>5</b>
INFO0089-1	<i>Optimizing IT Resources</i> (english language) - N...	-	-	-	<b>5</b>
GEST0008-1	<i>International Lobbying</i> (english language) - N...	-	-	-	<b>5</b>

## Second Year

### Compulsory courses

GEST0009-1	<i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN	-	-	-	<b>5</b>
FINA0072-1	<i>Corporate Finance</i> - Pascal DEPRAETERE	30	-	-	<b>5</b>
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	<b>20</b>

### Compulsory courses

GEST2094-1	<i>Workshop in People Management - Part II</i> - <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN - <i>Management personnel (gestion du stress et du temps)</i> - Sophie HOLEMANS, Anne-Catherine LIÉGEOIS	15	-	-	<b>3</b>
DROI1249-2	<i>Business taxation (direct and indirect)</i> - <i>Part 1 : direct taxation</i> - Michel DEPRez - <i>Part 2 : indirect taxation</i> - Vincent SEPULCHRE	30	5	-	<b>8</b>
LANG0933-1	<i>Business English 2 (self-study)</i> (english language) - Isabelle PEERE	-	-	-	<b>6</b>
INFO2042-1	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	-	<b>5</b>
FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	30	-	-	<b>6</b>

GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	<b>2</b>
<b>Compulsory courses</b>					
GEST0009-1	<i>Business Simulation</i> - Louis ESCH, Wilfried NIESSEN	-	-	-	<b>5</b>
FINA0072-1	<i>Corporate Finance</i> - Pascal DEPRAETERE	30	-	-	<b>5</b>
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	-	-	-	<b>20</b>
<b>Compulsory courses</b>					
GEST2094-1	<i>Workshop in People Management - Part II</i>				<b>3</b>
	- <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN	15	-	-	
	- <i>Management personnel (gestion du stress et du temps)</i> - Sophie HOLEMANS, Anne-Catherine LIÉGEOIS	15	-	-	
LANG0933-1	<i>Business English 2 (self-study)</i> (english language) - Isabelle PEERE	-	-	-	<b>6</b>
FINA0020-1	(pas organisé en 2011-2012) <i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	<b>5</b>
INFO2042-1	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	-	<b>5</b>
FINA0070-1	(pas organisé en 2011-2012) <i>Finance and insurance principles</i>	-	-	-	<b>5</b>
FINA0073-1	<i>Management control and corporate strategy seminar</i> - Anne CHANTEUX, Nathalie CRUTZEN	30	-	-	<b>6</b>