

One-Year Master Program (60 ECTS - Night Classes)

Compulsory courses

FINA0044-4	<i>Strategic Performance Management</i> (english language) - Anne CHANTEUX, Nathalie CRUTZEN	24	-	-	4
MARK0773-3	<i>Strategic Marketing</i> - Michael GHILISSEN	45	-	-	4
GRHO0010-2	<i>Managing human resources</i> - Jean-Pierre VOOS	30	-	-	4
LANG0805-5	<i>English for Management (L1) Level 4</i> (english language) - Isabelle PEERE	30	-	-	4
DROI1249-1	<i>Business taxation (direct and indirect), Part 1 : direct taxation</i> - Michel DEPRez	30	5	-	4
FINA0034-1	<i>In-depth financial analysis and reporting</i> - Mapapa MBANGALA	30	-	-	4
GEST1093-1	<i>Entrepreneurship</i> - Jean-Marie CHOFFRAY	30	-	-	4
GEST0196-3	<i>International Management</i> (english language) - Jean LAHAUT	30	-	-	4
INFO2040-1	<i>Management Information Systems</i> - Nathalie TRAMONTE	30	-	-	4
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	2
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	18

Optional courses

Choose a 2nd language course among the following :

LANG0806-3	<i>German for management (L2) level 4</i> (german language) - Marie MAWHIN	30	-	-	4
LANG0810-4	<i>Business Dutch (L2) level 4</i> (dutch language) - Marc MICELI	30	-	-	4

Two-year Master Program (120 ECTS - Night Classes)

First Year

Compulsory courses

LANG0911-1	<i>Business English 1</i> (english language) - Jean CUPERS - [30h AUTR]	-	-	[+]	6
FINA0017-1	<i>General Accountancy</i> - Wilfried NIESSEN	30	15	-	8
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	5
GRHO0010-2	<i>Managing human resources</i> - Jean-Pierre VOOS	30	-	-	5
MARK0012-1	<i>Basis of marketing</i> - Claude BOFFA	-	-	-	6

Optional courses

Choose one option from the following :

Option : General management

GEST1097-1	<i>People Management Workshop - Part I</i> - Change management - Olivier LISEIN	15	-	-	5
	- Management by objectives - Fabrice DE ZANET, Fabienne PIRONET	15	-	-	
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	5
FINA0070-1	<i>Finance and insurance principles</i> - Laurent BODSON	-	-	-	5
GEST0953-1	<i>Organizations management</i> - Annie CORNET	25	-	-	5
GEST0093-1	<i>Operations and Quality Management</i> - Yannic WERA	25	-	-	5
MARK0773-5	<i>Strategic Marketing</i> - Michael GHILISSEN	15	5	-	5

Option : MBA

Notice : prerequisites for having access to the professional focus in MBA in 2nd year of Master.

FINA0071-1	<i>Strategic and Markets Finance</i> (english language) - N...	-	-	-	5
GEST0007-1	<i>The Firm's Competitive Environment</i> (english language) - N...	-	-	-	5
MARK0013-1	<i>International Marketing</i> (english language) - N...	-	-	-	5
DROI1248-1	<i>International Business Law</i> (english language) - N...	-	-	-	5

INFO0089-1	<i>Optimizing IT Resources</i> (english language) - N...	-	-	-	5
GEST0008-1	<i>International Lobbying</i> (english language) - N...	-	-	-	5

Second year (2011-2012 prospects)

Compulsory courses

GEST0009-1	<i>Business Simulation</i> - N...	-	-	-	5
FINA0072-1	<i>Corporate Finance</i> (english language) - N...	30	-	-	5
GTFE0017-1	<i>Travail de fin d'études</i> - COLLÉGIALITÉ	-	-	-	20

Choose one focus from the following :

Professional focus in General Management

Compulsory courses

GEST1098-1	<i>Atelier de People Management - Partim II</i>	30	-	-	3
DROI1249-2	<i>Fiscalité des affaires (directe et indirecte)</i>				8
	- Part 1 : direct taxation - Michel DEPREZ	30	5	-	
	- Part 2 : indirect taxation	20	-	-	
LANG0933-1	<i>Business English 2 (self-study)</i> (english language)	-	-	-	6
INFO2042-1	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
FINA0073-1	<i>Séminaire de contrôle de gestion et stratégie d'entreprise</i> - N...	30	-	-	6
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	2

Professional focus in MBA

Notice : focus open to students who have taken the "MBA" option during the 1st year of Master.

Compulsory courses

GEST3062-1	<i>Change Management</i> (english language)	-	-	-	5
GEST3063-1	<i>Economical, ethical and technological Impacts</i> (english language)	-	-	-	5
GRHO0021-1	<i>People Management and self Management</i> (english language)	-	-	-	10
GEST3064-1	<i>Strategic Intelligence, Design and Innovation</i> (english language)	-	-	-	5
GEST3065-1	<i>Project Management</i> (english language)	-	-	-	5

Second year (transitory programmes)

Compulsory courses

GEST2094-1	<i>Workshop in People Management - Part II</i>				3
	- <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN	15	-	-	
	- <i>Management personnel (gestion du stress et du temps)</i> - Sophie HOLEMANS, Anne-Catherine LIÉGEOIS	15	-	-	
DROI0957-1	<i>Indirect taxation of business</i> - Vincent SEPULCHRE	20	-	-	3
FINA0044-4	<i>Strategic Performance Management</i> (english language) - Anne CHANTEUX, Nathalie CRUTZEN	24	-	-	5
GTFE0015-1	<i>Final Work</i> - COLLÉGIALITÉ	-	-	-	19

Choose one focus from the following :

Professional focus in General Management

Compulsory courses

FINA0019-1	<i>Financial analysis and valuation of companies</i> - Pascal DEPRAETERE	30	-	-	5
GEST1053-1	<i>Workshop for business simulation</i> - Louis ESCH, Wilfried NIESSEN	30	-	-	5
FINA0018-1	<i>Financial Management of the Company</i> - Laurent BODSON	30	-	-	5
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	4
LANG0887-3	<i>English for management (self-learning), level 2 (self-learning)</i> (english language)	30	-	-	6

