

First Year

Compulsory courses

DROI1235-1	<i>Complements of tax law</i> - Jean-Pierre BOURS	18	-	-	3
DROI1236-1	<i>Complements of social law</i> - Paul CRAHAY	12	-	-	2
<i>Notice</i> : DROI0929-1, course given by E. Von Frenckell, for foreign students (5 ECTS) instead of the courses DROI1235-1 and DROI1236-1.					
GEST1079-3	<i>Entrepreneurship</i> (english language) - Jean-Marie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-5	<i>Quantitative Methods in Management</i> (english language)				5
	- <i>Part : Operations Research</i> - Yasemin ARDA	15	-	-	
	- <i>Part : Statistics</i> - Cédric HEUCHENNE	15	-	-	
MARK0781-2	<i>Strategic Marketing</i> (english language) - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Laurent BODSON, Séverine PLUNUS, Alain SCHOCKERT, Danielle SOUGNÉ	30	-	-	5

Optional courses

Choose one of the following courses :

GRHO0003-4	<i>Managing change</i> - Olivier LISEIN, François PICHULT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - Antonio GIANGRECO	30	-	-	5

Continuation of the choice of second language taken during the bachelors :

Notice : Students for whom the Dutch or German course do not feature on their BAC programme have the possibility of replacing their second or third language by a beginners level Dutch or German course.

LANG0806-2	<i>German for management (L2) level 4</i> (german language) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> (spanish language) - Véronique PEIFFER	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> (italian language) - Silvia LUCCHINI	30	-	-	3
LANG1982-1	<i>Chinese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> (dutch language) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0812-2	<i>Dutch for management (L2) Beginners</i> (dutch language) - Nicole ENGELEN, François LEJEUNE	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1</i> (german language) - David HOMBURG, Marie MAWHIN	30	-	-	3
LANG0858-1	<i>French for Management (L2) beginner level 1</i> - ISLV	30	-	-	3

Notice : this cours is only open to non-French speaking students

Choose one of the following courses :

LANG1981-1	<i>Intercultural Studies - Part I</i> (english language) - Ching Lin PANG	30	-	-	2
LANG0815-2	<i>German for management (L3) level 4</i> (german language) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	2
LANG0816-2	<i>Spanish for Management (L3) Level 4</i> (spanish language) - Véronique PEIFFER	30	-	-	2
LANG0817-2	<i>Italian for Management (L3) Level 4</i> (italian language) - Silvia LUCCHINI	30	-	-	2
LANG1983-1	<i>Chinese for Management (L3) level 4</i> - Ching Lin PANG	30	-	-	2
LANG0819-2	<i>Business Dutch (L3) level 4</i> (dutch language) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	2
LANG0821-2	<i>Dutch for management (L3) beginner 1</i> (dutch language) - Nicole ENGELEN, François LEJEUNE	30	-	-	2
LANG0822-2	<i>German for management (L3) level beginners 1</i> (german language) -	30	-	-	2

OMBURG, Marie MAWHIN

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management</i> - Jean-Marie DUJARDIN	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> - François PICHAULT	30	-	-	5

Choose one of the following courses :

GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5
GEST3031-1	(pas organisé en 2010-2011) <i>Intercultural Studies</i> - N...	30	-	-	5

Notice : le responsable de la finalité spécialisée peut également permettre à l'étudiant de choisir un cours proposé dans les programmes de master à l'Institut de Sciences humaines et sociales ou en Faculté de Psychologie.

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Séverine PLUNUS	30	-	-	5

Option "Financial Analysis and Audit"

FINA0011-2	<i>Audit</i> - Michel GRIGNARD, Henri OLIVIER	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	30	-	-	5

Option : "Strategic intelligence and marketing"

GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - André BLAVIER, Michael SCHYNS	30	-	-	5
GEST3033-1	<i>Strategic Intelligence and Geopolitics</i> - Michel HERMANS	30	-	-	5
GEST3034-1	<i>Multivariate Analysis for Marketing</i> (english language) - Gentiane HAESBROECK, Michael SCHYNS	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> - Jacques DEFOURNY	30	-	-	5
GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	30	-	-	5
GEST3037-1	<i>Financing a social enterprise</i> - Sybille MERTENS DE WILMARS	30	-	-	5

Compulsory courses

DROI2351-1	<i>Droit social</i>	30	-	-	5
GEST1079-3	<i>Entrepreneurship</i> (english language) - Jean-Marie CHOFFRAY	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Thomas FROEHLICHER	18	-	-	3
INFO2039-2	<i>Management Information Systems</i> (english language) - Alain DUBOIS, Wilfried NIESSEN	30	-	-	5
GEST3030-1	<i>Development of managerial skills</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2
MQGE0005-2	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	12	-	-	5
MARK0781-2	<i>Strategic Marketing</i> (english language) - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	30	-	-	5
FINA0050-1	<i>Valuation and Capital Budgeting</i> (english language) - Laurent BODSON, Séverine PLUNUS, Alain SCHOCKERT, Danielle SOUGNÉ	30	-	-	5

Optional courses

Choose one of the following courses :

GRHO0003-4	<i>Managing change</i> - Olivier LISEIN, François PICHHAULT	30	-	-	5
GRHO0017-2	<i>Change Management</i> (english language) - Antonio GIANGRECO	30	-	-	5

Choose one language course from the following :

Notice : only students who have followed an "advance" level course in the Bachelor can replace this language by another "elementary" level language.

LANG1925-1	<i>German 4</i> - N...	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> - N...	30	-	-	5
LANG1927-1	<i>Spanish 4</i> - N...	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> - N...	30	-	-	5
LANG1929-1	<i>Italian 4</i> - N...	30	-	-	5
LANG1930-1	<i>Advanced Italian 4</i> - N...	30	-	-	5
LANG1931-1	<i>Dutch 4</i> - N...	30	-	-	5
LANG1932-1	<i>Advanced Dutch 4</i> - N...	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - N...	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - N...	30	-	-	5
LANG1935-1	<i>Elementary Italian 1</i> - N...	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - N...	30	-	-	5
LANG1954-1	<i>French beginner level 1</i>	30	-	-	5

Notice : this course is only open to non-French speaking students.

Choose one option from the following :

Notice : each option given below is a prerequisite to access to the concerned focus, offered in 2nd year of Master.

Option : "Human management and organization"

GRHO0006-2	<i>Strategic challenges of skills and training management</i> - Jean-Marie DUJARDIN	30	-	-	5
GRHO0005-2	<i>Human resources management : in-depth concepts</i> - François PICHHAULT	30	-	-	5

Choose one of the following courses :

GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	5
GEST3031-1	<i>Intercultural Studies</i> - N...	30	-	-	5

Notice : le responsable de la finalité spécialisée peut également permettre à l'étudiant de choisir un cours proposé dans les programmes de master à l'Institut de Sciences humaines et sociales ou en Faculté de Psychologie.

Option "Banking and Asset Management"

FINA0051-1	<i>Banking and Insurance</i> (english language) - Fabien BONIVER, Georges HÜBNER	30	-	-	5
FINA0052-1	<i>Financial Derivatives</i> (english language) - Aline MULLER	30	-	-	5
FINA0053-1	<i>Investments and Portfolio Management</i> (english language) - Séverine PLUNUS	30	-	-	5

Option "Financial Analysis and audit"

FINA0011-2	<i>Audit</i> - Michel GRIGNARD, Henri OLIVIER	30	-	-	5
FINA0030-1	<i>Consolidation and IFRS</i> (english language) - Patrice SCHUMESCH	30	-	-	5
FINA0044-5	<i>Strategic Performance Management</i> (english language) - Gabriele CATANIA	30	-	-	5

Option "Strategic intelligence and marketing"

GEST3032-1	<i>eBusiness and eCommerce</i> (english language) - André BLAVIER, Michael SCHYNS	30	-	-	5
GEST3033-1	<i>Strategic Intelligence and Geopolitics</i> - Michel HERMANS	30	-	-	5
GEST3034-1	<i>Multivariate Analysis for Marketing</i> (english language) - Gentiane HAESBROECK, Michael SCHYNS	30	-	-	5

Option "Social enterprise management"

GEST3035-1	<i>Introduction to social economy and social entrepreneurship</i> - Jacques DEFOURNY	30	-	-	5
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GEST3036-1	<i>Social Innovation and Organisational Diversity</i> (english language) - Benjamin HUYBRECHTS	30	-	-	5
GEST3037-1	<i>Financing a social enterprise</i> - Sybille MERTENS DE WILMARS	30	-	-	5

Second Year

Compulsory courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar)</i> (english language) - Nathalie CRUTZEN, Marc FOIDART, Thomas FROELICHER, Claire GRUSLIN, Maurice OLIVIER	30	-	-	5
GMEM0015-1	<i>Final Thesis (including valuation in English)</i> - COLLÉGIALITÉ	-	-	-	22

Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

LANG0823-2	<i>German for management (L2) level 5</i> (german language) - Françoise CARL	30	-	-	3
LANG0824-2	<i>Spanish for Management (L2) Level 5</i> (spanish language) - Nicole GRUTMAN	30	-	-	3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> (italian language) - Silvia LUCCHINI	30	-	-	3
LANG1984-1	<i>Chinese for Management (L2) level 5</i> - Ching Lin PANG	30	-	-	3
LANG0827-2	<i>Business Dutch (L2) level 5</i> (dutch language) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0828-2	<i>Portuguese for Management (L2) Level 5</i> (portuguese language) - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> (dutch language) - Nicole ENGELLEN, François LEJEUNE	30	-	-	3
LANG0830-2	<i>German for management (L2) level beginners 2</i> (german language) - Marie MAWHIN	30	-	-	3
LANG0908-1	<i>English for Entrepreneurs</i> - David HOMBURG	30	-	-	3
<i>Notice : this course is compulsory and only open to students who follow the professional focus in entrepreneurship.</i>					
LANG0826-2	<i>Japanese for Management (L2) Level 5</i> (japanese language) - Ching Lin PANG	30	-	-	3

Compulsory courses

GEST0266-1	<i>Innovation strategy</i> (english language) - Marcel SAUCET	24	-	-	4
GSTG0008-1	<i>Placement</i> - COLLÉGIALITÉ	-	-	-	10

Optional courses

Follow-up to the module choice made in the first year of master

Module 1 : Finance and Control

Choose courses totalling 12 ECTS from the following :

DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - Denis-Emmanuel PHILIPPE	24	-	-	4
FINA0031-1	<i>Insurance : management and concepts</i> - Frank JEUNETTE	24	-	-	4
FINA0023-1	<i>Financial Risk Management</i> (english language) - Georges HÜBNER	24	-	-	4
FINA0024-1	<i>In-depth accountancy and practical cases</i> - Jean-Pascal LABILLE	24	-	-	4
FINA0025-1	<i>External Control</i> - Michel GRIGNARD	24	-	-	4
FINA0027-1	<i>International Financial Reporting</i> (english language) - Henri OLIVIER	24	-	-	4
FINA0028-1	<i>International Finance</i> (english language) - Aline MULLER	24	-	-	4
FINA0029-1	<i>Empirical Finance</i> (english language) - Albert CORHAY	24	-	-	4
FINA0054-1	<i>Fund Industry</i> (english language) - Danielle SOUGNÉ	30	-	-	4

[...] Choose a 4 credits course from the professional focus of the 2nd year programme of the Master in management sciences or the course of entrepreneurial and managerial activities

Module 2 : Marketing and Organisations

Choose courses totalling 12 ECTS from the following :

GEST0379-1	<i>Social entrepreneurship</i> - Sybille MERTENS DE WILMARS	30	-	-	4
DROI0902-1	<i>Intellectual property</i> - Dominique KAESMACHER	24	-	-	4
GRHO0011-1	<i>Corporate strategies and new organizational forms</i> - François PICHault	24	-	-	4
GRHO0012-1	<i>Labor market, recruitment and selection</i> - Jean-Pierre VOOS	24	-	-	4
GEST1058-1	<i>Social relations</i> - Jean-Pierre VOOS	24	-	-	4
MARK0775-1	<i>B-to-B and Sales Management</i> (english language) - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management</i> (english language) - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing</i> (english language) - Charles PAHUD DE MORTANGES	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 3 : Global management

Continuation of the choice of third language taken in the 1st year of the masters :

LANG0831-2	<i>German for management (L3) level 5</i> (german language) - Françoise CARL	30	-	-	4
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> (spanish language) - Nicole GRUTMAN	30	-	-	4
LANG0833-2	<i>Italian for Management (L3) Level 5</i> (italian language) - Silvia LUCCHINI	30	-	-	4
LANG0834-2	<i>Japanese for Management (L3) Level 5</i> (japanese language) - Ching Lin PANG	30	-	-	4
LANG0835-2	<i>Business Dutch (L3) level 5</i> (dutch language) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0836-2	<i>Portuguese for Management (L3) Level 5</i> (portuguese language) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> (dutch language) - Nicole ENGELEN, François LEJEUNE	30	-	-	4
LANG0838-2	<i>German for management (L3) level beginners 2</i> (german language) - Marie MAWHIN	30	-	-	4
LANG1985-1	<i>Chinese for Management (L3) level 5</i> - Ching Lin PANG	30	-	-	4

Choose courses totalling 8 ECTS from the following :

LOGI0005-1	<i>International logistics</i> (english language) - Robert NONDONFAZ	24	-	-	4
DROI0904-1	<i>European Economic Law</i> - Michel DE WOLF	24	-	-	4
GRHO0013-3	<i>Managing diversity</i> - Annie CORNET	30	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM</i> (english language) - François PICHault	24	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
GEST1081-1	<i>Strategic Stakes in Globalization</i> - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance</i> (english language) - Aline MULLER	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 4 : Research

RECH0007-2	<i>Research Doctoral Seminar</i> (english language) - Didier VAN CAILLIE	24	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0008-1	<i>Research Global Seminar</i> (english language) - Michael SCHYNS	-	-	-	4
	<i>Notice</i> : Registration to this course only with a file				

Choose courses totalling 8 ECTS from the following :

	<i>Notice</i> : Registration to this course only with a file				
RECH0009-1	<i>Advanced Research Studies in Banking</i> (english language) - Georges HÜBNER (Even years)	30	-	-	4
RECH0010-1	<i>Research Seminar in Credit Risk</i> (english language) - Georges HÜBNER (Odd years)	30	-	-	4

RECH0011-1	<i>Research Seminar in Financial Markets & Corporate Strategy</i> (english language) - Aline MULLER	30	-	-	4
RECH0012-1	<i>Research Seminar of Operations Research</i> (english language) - Yves CRAMA	30	-	-	4
RECH0013-1	<i>Research Topics in Supply Chain Management</i> (english language) - Yasemin ARDA	30	-	-	4
RECH0014-1	<i>Current Research Topics in Marketing</i> (english language) - Charles PAHUD DE MORTANGES	30	-	-	4
RECH0015-1	(pas organisé en 2010-2011) <i>Qualitative method for research</i> (english language)	16	-	-	4
RECH0016-1	<i>Research Seminar in Information Technology and Organizational Change</i> (english language) - François PICHULT	16	-	-	4
RECH0017-1	<i>Research Seminar in Entrepreneurship</i> (english language) - Bernard SURLEMONT	16	-	-	4

Notice : The jury can allow the students to choose a course among "research" optional courses in the master's program in management engineering at ULB.