

## First Year

### Compulsory courses

GEST1094-1	<i>Workshop in People Management - Part I</i>				<b>6</b>
	- <i>Atelier de dynamique de groupe</i> - Brigitte ANDRÉ, Benoît FRANCO	10	-	-	
	- <i>Atelier de management : gestion par objectifs et techniques d'évaluation</i> - Fabrice DE ZANET, Fabienne PIRONET	15	-	-	
	- <i>Leadership et motivation</i> - Marc CONTENT, Fabian DELAHAUT	20	-	-	
FINA0017-1	<i>General Accountancy</i> - Wilfried NIESSEN	30	15	-	<b>8</b>
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility</i> - Laurent STAS DE RICHELLE	30	-	-	<b>5</b>
DROI0741-3	<i>Business taxation</i> - Luc ALEXANDRE - [5h AUTR]	30	-	[+]	<b>5</b>
GRHO0010-2	<i>Managing human resources</i> - Jean-Pierre VOOS	30	-	-	<b>5</b>
LANG0887-2	<i>English for management (self-learning), niveau 1 (auto-apprentissage) (english)</i> - Jean CUPERS	30	-	-	<b>6</b>
GEST0093-1	<i>GEST0093; Operations and Quality Management</i> - Yannic WERA	25	-	-	<b>5</b>
GEST0953-1	<i>Organizations management</i> - Jean-Jacques LEGRAND	25	-	-	<b>5</b>
MARK0773-3	<i>Strategic Marketing</i> - Fabian DELAHAUT, Michael GHILISSEN	45	-	-	<b>8</b>
MARK0002-1	<i>Marketing plan</i> - Michel SCHOONBROODT	20	-	-	<b>4</b>
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE, Annie CORNET	12	-	-	<b>3</b>

## Second Year

### Compulsory courses

GEST2094-1	<i>Workshop in People Management - Part II</i>				<b>3</b>
	- <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN	15	-	-	
	- <i>Management personnel (gestion du stress et du temps)</i> - Benoît FRANCO, Raphaël STABELLINI	15	-	-	
FINA0044-4	<i>Strategic Performance Management (english)</i> - Philippe BARZIN, Anne CHANTEUX	24	-	-	<b>5</b>
GMEM0016-1	<i>Thesis</i> - COLLÉGIALITÉ	-	-	-	<b>22</b>

### Professional Focus

#### Compulsory courses

FINA0019-1	<i>Financial analysis and valuation of companies</i> - Pascal DEPRAETERE	30	-	-	<b>5</b>
GEST1053-1	<i>Workshop for business simulation</i> - Louis ESCH, Wilfried NIESSEN	30	-	-	<b>5</b>
FINA0018-1	<i>Financial Management of the Company</i> - Thierry HOUBEN	30	-	-	<b>5</b>
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	<b>4</b>
LANG0887-3	<i>English for management (self-learning), niveau 2 (auto-apprentissage) (english)</i> - Jean CUPERS	30	-	-	<b>6</b>
INFO2042-1	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	30	-	-	<b>5</b>

#### Compulsory courses

GEST2094-1	<i>Workshop in People Management - Part II</i>				<b>3</b>
	- <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN	15	-	-	
	- <i>Management personnel (gestion du stress et du temps)</i> - Benoît FRANCO, Raphaël STABELLINI	15	-	-	
FINA0044-4	<i>Strategic Performance Management (english)</i> - Philippe BARZIN, Anne CHANTEUX	24	-	-	<b>5</b>
DROI0957-1	<i>Indirect taxation of business</i> - Vincent SEPULCHRE	20	-	-	<b>3</b>
GMEM0016-1	<i>Thesis</i> - COLLÉGIALITÉ	-	-	-	<b>19</b>

### Professional focus in General Management

#### Compulsory courses

FINA0019-1	<i>Financial analysis and valuation of companies</i> - Pascal DEPRAETERE	30	-	-	<b>5</b>
GEST1053-1	<i>Workshop for business simulation</i> - Louis ESCH, Wilfried NIESSEN	30	-	-	<b>5</b>
FINA0018-1	<i>Financial Management of the Company</i> - Thierry HOUBEN	30	-	-	<b>5</b>
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	<b>4</b>

LANG0887-3	<i>English for management (self-learning), niveau 2 (auto-apprentissage (english) -</i>	30	-	-	<b>6</b>
	Jean CUPERS				
INFO2042-1	<i>Management Information Systems -</i> Alain DUBOIS, Wilfried NIESSEN	30	-	-	<b>5</b>