

One-year master program (60 ECTS)

Compulsory courses

FINA0044-3	<i>Strategic Performance Management</i> (english) - Gabriele CATANIA, Anne CHANTEUX	24	-	-	4
MARK0773-1	<i>Strategic Marketing</i> - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	24	-	-	4
GRHO0001-2	<i>Human Resource Management and Industrial Relations</i> - François PICHAULT	24	-	-	4
GMEM0016-1	<i>Thesis</i> - COLLÉGIALITÉ	-	-	-	18

Optional courses

Choose one option from the following :

Option 1 : Corporate Management

LANG0805-2	<i>English for Management (L1) Level 4</i> (english) - Michèle JOHNSON	30	-	-	3
DROI0898-1	<i>Belgian and international company tax law</i> - Jean-Pierre BOURS	24	-	-	4
INFO0934-3	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	24	-	-	3
MQGE0005-2	<i>Quantitative Methods in Management</i> (english)				3
	- <i>Partim Operations Research</i> - Yasemin ARDA	12	-	-	
	- <i>Partim Statistics</i> - Cédric HEUCHENNE	12	-	-	
GEST1059-2	<i>Basics off Strategy</i> (english) - Wilfred SCHOENMAKERS	24	-	-	4
GEST1095-1	<i>Preparation to the Final Work</i> - Annie CORNET	12	-	-	2

Choose a second language course among the following :

LANG0806-2	<i>German for management (L2) level 4</i> (german) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> (italien) - Silvia LUCCHINI	30	-	-	3
LANG0809-2	<i>Japanese for Management (L2) Level 4</i> (japonais) - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0811-1	<i>Portuguese for Management (L2) Level 4</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0812-2	<i>Dutch for management (L2) Beginners 1</i> (dutch) - Hannelore DEWULF	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1</i> (german) - Marie MAWHIN	30	-	-	3

Choose courses totalling 8 ECTS from the following :

DROI0899-1	<i>In-depth commercial law</i> - Benoît KOHL	24	-	-	4
FINA0013-1	<i>Valuation</i> - Alain SCHOCKERT	24	-	-	4
FINA0009-1	<i>Options, Futures and Other Derivative Securities</i> (english) - Aline MULLER	24	-	-	4
FINA0010-1	<i>Organization and Management of Financial Institutions</i> - Jacques BERWART	24	-	-	4
FINA0014-1	<i>In-depht Financial Management</i> - Jacques BERWART	24	-	-	4
FINA0015-1	<i>Internal Control</i> - Dominique HERMANS	24	-	-	4
GRHO0005-1	<i>Human resources management: in-depth concepts</i> - François PICHAULT	24	-	-	4
GRHO0006-1	<i>Strategic challenges of skills and training management</i> - Jean-Marie DUJARDIN	24	-	-	4
GEST0123-3	<i>SME Acquisition</i> - Bernard SURLEMONT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study</i> (english) - Allard VAN RIEL	24	-	-	4
MARK0780-1	<i>Strategic Brand Management</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0774-1	<i>Strategic Market Planning for New Products and Services</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0778-1	(pas organisé en 2008-2009) <i>Integrated Marketing Communication</i> (english) - N...	24	-	-	4
MARK0779-1	<i>Consumer Behaviour</i> (english) - Allard VAN RIEL	24	-	-	4
MARK0762-1	<i>Marketing Services</i> (english) - Allard VAN RIEL	24	-	-	4
GEST1077-1	<i>North / South Problems</i> - Sandra DELFORGE, Aude NIFFLE	24	-	-	4
ECON0922-1	<i>Media and Communication Economy</i> (english) - Michel HERMANS	24	-	-	4
ECON0258-1	<i>European Economics</i> (english) - Joseph THARAKAN	30	-	-	4
DROI0900-1	<i>Law of International Contracting</i> (english) - Paul CRAHAY	24	-	-	4
ECON0922-1	<i>Media and Communication Economy</i> (english) - Michel HERMANS	24	-	-	4
GRHO0008-1	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	24	-	-	4

GEST0196-2	<i>International Management</i> (english) - Emile GOFFIN, Jean LAHAUT	24	-	-	4
[...]	Choose a third language course among courses in the first year of the Master's degree in management sciences (specialized approach)				

Option 2 : European Public Management (programme in collaboration with IFAG - Bulgaria)

GEST1095-6	<i>Preparation to the Final Work</i> - Annie CORNET	15	-	-	2
ECON0923-1	<i>Introduction to Macroeconomics and roles of the State in a Modern Economy</i> - Ibrahim CHITOU, N...	30	-	-	4
SPOL0383-1	<i>European institutions (history, notions of citizenship, operations)</i> - N..., Fabien TERPAN	30	-	-	4
SPOL0384-1	<i>Principles and challenges of public administration</i> - N..., Christian SERRADJI	15	-	-	2
DROI0901-1	<i>Fiscal policy</i> - N..., Isabelle RICHELLE	15	-	-	2
FINA0016-1	<i>Introduction to public finance[BR]</i> - <i>Introduction aux finances publiques</i> - N..., Vassil YORDANOV	15	-	-	4
	- <i>Accountancy applied to the state</i> - Faska KHROUZ, N...	15	-	-	
ECON0924-1	<i>European Structural Funds</i> - Michel CARRAUD	15	-	-	2
ECON0925-1	<i>Political, economic and social challenges in Europe</i> - Michel HERMANS, N...	15	-	-	2
GRHO0009-1	<i>Managing human ability in the public sector</i> - N...	15	-	-	2
ECON0926-1	<i>Valuation of Public Policies</i> - Bernard JURION	15	-	-	2
GTRA0006-1	<i>Seminar (alternating themes)</i> - COLLÉGIALITÉ	30	-	-	4

One-Year Master Program (60 ECTS - Full English Program)

Compulsory Courses

FINA0044-1	<i>Strategic Performance Management</i> (english) - Gabriele CATANIA	24	-	-	4
MARK0781-1	<i>Strategic Marketing</i> (english) - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	24	-	-	4
GRHO0015-1	<i>Human Resources Management</i> (english) - Antonio GIANGRECO	24	-	-	4
LANG0849-1	<i>English for Management (L1) level 4</i> (english) - Michèle JOHNSON	30	-	-	3
DROI0929-1	<i>International and Belgian Taxation</i> (english) - Eric VON FRENCKELL	24	-	-	4
INFO0934-6	<i>Management Information Systems, (anglais)</i> - Alain DUBOIS, Wilfried NIESSEN	24	-	-	3
MQGE0005-2	<i>Quantitative Methods in Management</i> (english) - <i>Partim Operations Research</i> - Yasemin ARDA	12	-	-	3
	- <i>Partim Statistics</i> - Cédric HEUCHENNE	12	-	-	
GEST1059-2	<i>Basics off Strategy</i> (english) - Wilfred SCHOENMAKERS	24	-	-	4
GTFE0006-1	<i>Dissertation Preparation</i> (english) - Madeleine-Marie HUBIN	12	-	-	2
GMEM0020-1	<i>Dissertation</i> (english) - N...	-	-	-	18

Optional Courses

Choose a second language consistent with the bachelor program previously followed or at a beginner level :

LANG0850-1	<i>German for Management (L2) level 4</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0851-1	<i>Spanish for Management (L2) level 4</i> - Bernard THIRY	30	-	-	3
LANG0852-1	<i>Italian for Management (L2) level 4</i> - Silvia LUCCHINI	30	-	-	3
LANG0854-1	<i>Dutch for Management (L2) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0853-1	<i>Japanese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	3
LANG0855-1	<i>Portuguese for Management (L2) level 4</i> - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0856-1	<i>Dutch for Management (L2) beginner level 1</i> - Hannelore DEWULF, Marie MAWHIN	30	-	-	3
LANG0857-1	<i>German for Management (L2) beginner level 1</i> - Marie MAWHIN	30	-	-	3
LANG0858-1	<i>French for Management (L2) beginner level 1</i> - ISLV	30	-	-	3

Choose courses for 8 credits in the following list :

MARK0779-1	<i>Consumer Behaviour</i> (english) - Allard VAN RIEL	24	-	-	4
ECON0258-2	<i>European Economics</i> (english) - Joseph THARAKAN	24	-	-	4
GRHO0016-1	<i>Executive and Team Management in an International Environment</i> (english) - Jocelyne ROBERT	24	-	-	4
MARK0778-1	(pas organisé en 2008-2009) <i>Integrated Marketing Communication</i> (english) - N...	24	-	-	4
GEST0196-2	<i>International Management</i> (english) - Emile GOFFIN, Jean LAHAUT	24	-	-	4
DROI0900-1	<i>Law of International Contracting</i> (english) - Paul CRAHAY	24	-	-	4
ECON0922-1	<i>Media and Communication Economy</i> (english) - Michel HERMANS	24	-	-	4
FINA0009-1	<i>Options, Futures and Other Derivative Securities</i> (english) - Aline MULLER	24	-	-	4

GEST0279-1	<i>Project Management : methodology and a case study</i> (english) - Allard VAN RIEL	24	-	-	4
MARK0780-1	<i>Strategic Brand Management</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0774-1	<i>Strategic Market Planning for New Products and Services</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0762-3	<i>Marketing Services</i> (english) - Allard VAN RIEL	24	-	-	4
[...]	possibility of choosing a third language course for management mentioned in the master 120 crédits program				

One-Year Master Program (60 ECTS - Night Classes)

Compulsory courses

FINA0044-4	<i>Strategic Performance Management</i> (english) - Philippe BARZIN, Anne CHANTEUX	24	-	-	4
MARK0773-3	<i>Strategic Marketing</i> - Fabian DELAHAUT, Jean-Pierre GILMART, Francis JADOT	45	-	-	4
GRHO0010-2	<i>Managing human resources</i> - Jean-Pierre VOOS	30	-	-	4
GMEM0016-1	<i>Thesis</i> - COLLÉGIALITÉ	-	-	-	18
LANG0805-5	<i>English for Management (L1) Level 4</i> (english) - Anne DESIROTTE	30	-	-	4
DROI0741-2	<i>Business taxation</i> - Luc ALEXANDRE, Vincent SEPULCHRE	45	-	-	4
FINA0034-1	<i>Depth financial analysis and reporting</i> - Mapapa MBANGALA	30	-	-	4
GEST1093-1	<i>Entrepreneurship</i> - Jean-Marie CHOFFRAY	30	-	-	4
GEST0196-3	<i>International Management</i> (english) - Emile GOFFIN, Jean LAHAUT	30	-	-	4
INFO0934-5	<i>Management Information Systems</i> - Jean-Marie CHOFFRAY, Nathalie TRAMONTE	30	-	-	4
GEST1095-5	<i>Preparation to the Final Work</i> - Marc ALEXANDRE	12	-	-	2

Optional courses

Choose a 2nd language course among the following :

LANG0806-3	<i>German for management (L2) level 4</i> (german) - Marie MAWHIN	30	-	-	4
LANG0807-2	<i>Spanish for Management (L2) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	4
LANG0810-4	<i>Business Dutch (L2) level 4</i> (dutch) - Marc MICELI	30	-	-	4

Two-Year Master Program (120 ECTS)

First Year

Compulsory courses

LANG0805-2	<i>English for Management (L1) Level 4</i> (english) - Michèle JOHNSON	30	-	-	3
DROI0898-1	<i>Belgian and international company tax law</i> - Jean-Pierre BOURS	24	-	-	4
FINA0044-1	<i>Strategic Performance Management</i> (english) - Gabriele CATANIA	24	-	-	4
MARK0773-1	<i>Strategic Marketing</i> - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	24	-	-	4
INFO0934-3	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSSEN	24	-	-	3
MQGE0005-2	<i>Quantitative Methods in Management</i> (english)				3
	- <i>Partim Operations Research</i> - Yasemin ARDA	12	-	-	
	- <i>Partim Statistics</i> - Cédric HEUCHENNE	12	-	-	
GRHO0003-1	<i>Managing change</i> - Annie CORNET	24	-	-	4
GEST1079-1	<i>Entrepreneurship</i> (english) - Jean-Marie CHOFFRAY	24	-	-	4
GEST1095-2	<i>Preparation to the Final Work</i> - Michel HERMANS	12	-	-	2
GEST1080-1	<i>Preparation seminar to Management</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2

Optional courses

Continuation of the choice of second language taken during the bachelors :

LANG0806-2	<i>German for management (L2) level 4</i> (german) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> (italien) - Silvia LUCCHINI	30	-	-	3
LANG0809-2	<i>Japanese for Management (L2) Level 4</i> (japonais) - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0811-2	<i>Portuguese for Management (L2) Level 4</i> (portugais) -	30	-	-	3

	ARVALHO				
LANG0812-2	<i>Dutch for management (L2) Beginners 1 (dutch)</i> - Hannelore DEWULF	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1 (german)</i> - Marie MAWHIN	30	-	-	3

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 20 credits out of the following :

DROI0899-1	<i>In-depth commercial law</i> - Benoît KOHL	24	-	-	4
FINA0013-1	<i>Valuation</i> - Alain SCHOCKERT	24	-	-	4
FINA0009-1	<i>Options, Futures and Other Derivative Securities (english)</i> - Aline MULLER	24	-	-	4
FINA0010-1	<i>Organization and Management of Financial Institutions</i> - Jacques BERWART	24	-	-	4
FINA0014-1	<i>In-depht Financial Management</i> - Jacques BERWART	24	-	-	4
FINA0021-1	<i>Introduction to Consolidation</i> - Danielle SOUGNÉ	24	-	-	4
FINA0015-1	<i>Internal Control</i> - Dominique HERMANS	24	-	-	4
FINA0012-1	<i>Asset and Portfolio Management (english)</i> - Danielle SOUGNÉ	24	-	-	4
FINA0026-1	<i>Accountancy and Taxation</i> - Danielle SOUGNÉ	24	-	-	4

Module 2 : Marketing and Organisations

Choose courses totalling 20 credits out of the following :

GRHO0005-1	<i>Human resources management: in-depth concepts</i> - François PICHault	24	-	-	4
GRHO0006-1	<i>Strategic challenges of skills and training management</i> - Jean-Marie DUJARDIN	24	-	-	4
GEST0123-3	<i>SME Acquisition</i> - Bernard SURELÉMONT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study (english)</i> - Allard VAN RIEL	24	-	-	4
MARK0780-1	<i>Strategic Brand Management (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0774-1	<i>Strategic Market Planning for New Products and Services (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0778-1	<i>(pas organisé en 2008-2009) Integrated Marketing Communication (english)</i> - N...	24	-	-	4
MARK0779-1	<i>Consumer Behaviour (english)</i> - Allard VAN RIEL	24	-	-	4
MARK0762-3	<i>Marketing Services (english)</i> - Allard VAN RIEL	24	-	-	4

Module 3 : Global Management

Continuation of the choice of third language taken during the bachelors

LANG0815-2	<i>German for management (L3) level 4 (german)</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	4
LANG0816-2	<i>Spanish for Management (L3) Level 4 (espagnol)</i> - Bernard THIRY	30	-	-	4
LANG0817-2	<i>Italian for Management (L3) Level 4 (italien)</i> - Silvia LUCCHINI	30	-	-	4
LANG0818-2	<i>Japanese for Management (L3) Level 4 (japonais)</i> - Ching Lin PANG	30	-	-	4
LANG0819-2	<i>Business Dutch (L3) level 4 (dutch)</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0820-2	<i>Portuguese for Management (L3) Level 4 (portugais)</i> - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0821-2	<i>Dutch for management (L3) beginner 1 (dutch)</i> - Hannelore DEWULF	30	-	-	4
LANG0822-2	<i>German for management (L3) level beginners 1 (german)</i> - Marie MAWHIN	30	-	-	4

Choose courses totalling 16 ECTS from the following :

GEST1077-1	<i>North / South Problems</i> - Sandra DELFORGE, Aude NIFFLE	24	-	-	4
ECON0922-1	<i>Media and Communication Economy (english)</i> - Michel HERMANS	24	-	-	4
ECON0258-2	<i>European Economics (english)</i> - Joseph THARAKAN	24	-	-	4
DROI0900-1	<i>Law of International Contracting (english)</i> - Paul CRAHAY	24	-	-	4
GRHO0008-1	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	24	-	-	4
GEST0196-2	<i>International Management (english)</i> - Emile GOFFIN, Jean LAHAUT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study (english)</i> - Allard VAN RIEL	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction (english)</i> - Patrice SCHUMESCH	24	-	-	4

Choose courses totalling 4 ECTS from the following :

GEST1088-1	<i>Seminar on managerial and entrepreneurial activities</i> - Aude NIFFLE - [30h Mon. - - [+]			4
[...]	among the Module 1 courses : Finance and Control			
[...]	among the Module 2 courses : Marketing and Organisations			
[...]	among the Module 3 courses : Global Management			
The courses from the "Research" basket				
RECH0005-1	<i>Qualitative method for research</i> - Annie CORNET	30	-	- 4
	<i>Notice</i> : Registration to this course only with a file			
RECH0006-1	<i>Quantitative method for research</i> - N...	-	-	- 4
	<i>Notice</i> : Registration to this course only with a file			
ECON0212-1	<i>Econometrics I</i> - Bernard LEJEUNE	30	15	- 4
MQGE0004-1	<i>Multivariate analysis applied to management</i> - Gentiane HAESBROECK	24	-	- 4
STAT0803-1	(pas organisé en 2008-2009) <i>Forecasting: models and methods</i> - Cédric HEUCHENNE (Odd years)	24	-	- 4

Second year

Compulsory courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar)</i> (english) - Claire GRUSLIN, François PICHAULT	30	-	- 5
GMEM0015-1	<i>Final Thesis (including valuation in English)</i> - COLLÉGIALITÉ	-	-	- 22

Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

Notice : Students for whom the Dutch or German course do not feature on their BAC programme have the possibility of replacing their second or third language by a beginners level Dutch or German course

LANG0823-2	<i>German for management (L2) level 5</i> (german) - Françoise CARL	30	-	- 3
LANG0824-2	<i>Spanish for Management (L2) Level 5</i> (espagnol) - Bernard THIRY	30	-	- 3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> (italien) - Silvia LUCCHINI	30	-	- 3
LANG0826-2	<i>Japanese for Management (L2) Level 5</i> (japonais) - Ching Lin PANG	30	-	- 3
LANG0827-2	<i>Business Dutch (L2) level 5</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	- 3
LANG0828-2	<i>Portuguese for Management (L2) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	- 3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> (dutch) - Hannelore DEWULF	30	-	- 3
LANG0830-2	<i>German for management (L2) level beginners 2</i> (german) - Marie MAWHIN	30	-	- 3

Choose one focus from the following :

Teaching focus

Compulsory courses

AESS0202-2	<i>General didactics: courses and exercises; observation placements; reflexive practices</i> - N...	24	-	- 4
AESS0140-2	<i>Professional ethics and training to neutrality and citizenship</i> - N...	12	-	- 2
AESS0143-3	<i>Educational Psychology of adolescents and young adults</i> - N...	12	-	- 2
AESS0142-2	<i>Seminar on prevention and management of difficult scholastic situations</i> - N...	12	-	- 2
AESS0250-1	<i>Special didactics and placements in secondary education, including reflexive practices</i>			15
	- <i>Observation placement</i> - Jean-Marie DUJARDIN	20	-	-
	- <i>Teaching placement</i> - Jean-Marie DUJARDIN	40	-	-
	- <i>Reflexive practices</i> - Jean-Marie DUJARDIN	10	-	-
	- <i>Special didactics</i> - Jean-Marie DUJARDIN	75	-	-
AESS0248-1	<i>Elements of sociology of education</i> - Jean-François GUILLAUME	10	-	- 1
AESS0247-1	<i>Views on cultural diversity</i> - Jérôme JAMIN	10	-	- 1
AESS0246-1	<i>Analysis of scholastic institutions and key-players, educational policies</i> -	15	-	- 1

	Jacqueline BECKERS				
AESS0004-1	<i>Media education</i> - Geneviève VAN CAUWENBERGE	15	-	-	1
AESS0251-1	<i>Interdisciplinary focus</i> - N...	6	-	-	1

Professional focus (2008-2009 transitory programmes)

Compulsory courses

GEST0266-1	<i>Innovation strategy</i> (english) - Allard VAN RIEL	24	-	-	4
GEST1080-1	<i>Preparation seminar to Management</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2

Optional courses

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 20 credits out of the following :

DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - Jean-Pierre BOURS	24	-	-	4
FINA0012-1	<i>Asset and Portfolio Management</i> (english) - Danielle SOUGNÉ	24	-	-	4
FINA0031-1	<i>Insurance : management and concepts</i> - André ROCHEZ	24	-	-	4
FINA0023-1	<i>Financial Risk Management</i> (english) - Georges HÜBNER	24	-	-	4
FINA0024-1	<i>In-depth accountancy and practical cases</i> - Jean-Pascal LABILLE	24	-	-	4
FINA0025-1	<i>External Control</i> - Michel GRIGNARD	24	-	-	4
FINA0026-1	<i>Accountancy and Taxation</i> - Danielle SOUGNÉ	24	-	-	4
FINA0027-1	<i>International Financial Reporting</i> (english) - Henri OLIVIER	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0029-1	<i>Empirical Finance</i> (english) - Albert CORHAY	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 2 : Marketing and Organisations

Choose courses totalling 20 credits out of the following :

GEST0379-2	<i>Social entrepreneurship</i> - Sybille MERTENS DE WILMARS	24	-	-	4
DROI0902-1	<i>Intellectual property</i> - Dominique KAESMACHER	24	-	-	4
GRHO0011-1	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	24	-	-	4
GRHO0012-1	<i>Labor market, recruitment and selection</i> - Jean-Pierre VOOS	24	-	-	4
MARK0775-1	<i>B-to-B and Sales Management</i> (english) - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management</i> (english) - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0762-1	<i>Marketing Services</i> (english) - Allard VAN RIEL	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 3 : Global Management

[...] Continuation of the choice of third language taken in the 1st year of the masters

LANG0831-2	<i>German for management (L3) level 5</i> (german) - Françoise CARL	30	-	-	4
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	4
LANG0833-2	<i>Italian for Management (L3) Level 5</i> (italien) - Silvia LUCCHINI	30	-	-	4
LANG0834-2	<i>Japanese for Management (L3) Level 5</i> (japonais) - Ching Lin PANG	30	-	-	4
LANG0835-2	<i>Business Dutch (L3) level 5</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0836-2	<i>Portuguese for Management (L3) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> (dutch) - Hannelore DEWULF	30	-	-	4
LANG0838-2	<i>German for management (L3) level beginners 2</i> (german) - Marie MAWHIN	30	-	-	4

Choose courses totalling 16 ECTS from the following :

LOGI0005-1	<i>International logistics</i> (english) - Robert NONDONFAZ	24	-	-	4
DROI0904-1	<i>European Economic Law</i> - Michel DE WOLF	24	-	-	4
GRHO0013-1	<i>Managing diversity</i> - Annie CORNET	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM</i> (english) - François PICHAULT	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization</i> (english) - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction</i> (english) - Patrice SCHUMESCH	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 4 : Research

RECH0007-1	<i>Research Doctoral Seminar</i> (english) - Didier VAN CAILLIE	16	-	-	4
RECH0008-1	<i>Research Global Seminar</i> (english) - N...	-	-	-	4

Choose courses totalling 8 ECTS from the following :

RECH0009-1	<i>Advanced Research Studies in Banking</i> (english) - Georges HÜBNER (Even years)	30	-	-	4
RECH0010-1	<i>Research Seminar in Credit Risk</i> (english) - Georges HÜBNER (Odd years)	-	-	-	4
RECH0011-1	<i>Research Seminar in Financial Markets & Corporate Strategy</i> (english) - Aline MULLER	30	-	-	4
RECH0012-1	<i>Research Seminar of Operations Research</i> (english) - Yves CRAMA	30	-	-	4
RECH0013-1	<i>Research Topics in Supply Chain Management</i> (english) - Yasemin ARDA	30	-	-	4
RECH0014-1	<i>Current Research Topics in Marketing</i> (english) - Charles PAHUD DE MORTANGES	30	-	-	4
RECH0015-1	<i>Qualitative method for research</i> (english) - Allard VAN RIEL	16	-	-	4
RECH0016-1	<i>Research Seminar in Information Technology and Organizational Change</i> (english) - François PICHAULT	16	-	-	4
RECH0017-1	<i>Research Seminar in Entrepreneurship</i> (english) - Bernard SURLEMONT	16	-	-	4
[...]	Choose two 4 credit courses amongst the courses in the specialised outcome programme of the 2nd year Masters in Management Sciences				

The jury can allow the students to choose a course among "research" optional courses in the master's program in management engineering at ULB.

Professional Focus (2009-2010 perspectives)

Compulsory courses

GEST0266-1	<i>Innovation strategy</i> (english) - Allard VAN RIEL	24	-	-	4
GSTG0008-1	<i>Placement</i> - N...	-	-	-	10

Optional courses

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 12 ECTS from the following :

DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - Jean-Pierre BOURS	24	-	-	4
FINA0031-1	<i>Insurance : management and concepts</i> - André ROCHEZ	24	-	-	4
FINA0023-1	<i>Financial Risk Management</i> (english) - Georges HÜBNER	24	-	-	4
FINA0024-1	<i>In-depth accountancy and practical cases</i> - Jean-Pascal LABILLE	24	-	-	4
FINA0025-1	<i>External Control</i> - Michel GRIGNARD	24	-	-	4
FINA0027-1	<i>International Financial Reporting</i> (english) - Henri OLIVIER	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0029-1	<i>Empirical Finance</i> (english) - Albert CORHAY	24	-	-	4
[...]	Choisir un cours à 4 crédits parmi les cours de la finalité spécialisée du programme de la 2e année du master en sciences de gestion ou le cours				

d'activités entrepreneuriales et managériales

Module 2 : Marketing and Organisations

Choose courses totalling 12 ECTS from the following :

GEST0379-1	<i>Social entrepreneurship</i> - Sybille MERTENS DE WILMARS	30	-	-	4
DROI0902-1	<i>Intellectual property</i> - Dominique KAESMACHER	24	-	-	4
GRHO0011-1	<i>Corporate strategies and new organizational forms</i> - François PICHHAULT	24	-	-	4
GRHO0012-1	<i>Labor market, recruitment and selection</i> - Jean-Pierre VOOS	24	-	-	4
MARK0775-1	<i>B-to-B and Sales Management (english)</i> - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management (english)</i> - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 3 : Global management

Continuation of the choice of third language taken in the 1st year of the masters :

LANG0831-2	<i>German for management (L3) level 5 (german)</i> - Françoise CARL	30	-	-	4
LANG0832-2	<i>Spanish for Management (L3) Level 4 (espagnol)</i> - Bernard THIRY	30	-	-	4
LANG0833-2	<i>Italian for Management (L3) Level 5 (italien)</i> - Silvia LUCCHINI	30	-	-	4
LANG0834-2	<i>Japanese for Management (L3) Level 5 (japonais)</i> - Ching Lin PANG	30	-	-	4
LANG0835-2	<i>Business Dutch (L3) level 5 (dutch)</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0836-2	<i>Portuguese for Management (L3) Level 5 (portugais)</i> - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0837-2	<i>Dutch for management (L3) beginner 2 (dutch)</i> - Hannelore DEWULF	30	-	-	4
LANG0838-2	<i>German for management (L3) level beginners 2 (german)</i> - Marie MAWHIN	30	-	-	4

Choose courses totalling 8 ECTS from the following :

LOGI0005-1	<i>International logistics (english)</i> - Robert NONDONFAZ	24	-	-	4
DROI0904-1	<i>European Economic Law</i> - Michel DE WOLF	24	-	-	4
GRHO0013-1	<i>Managing diversity</i> - Annie CORNET	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM (english)</i> - François PICHHAULT	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization (english)</i> - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance (english)</i> - Aline MULLER	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 4 : Research

RECH0007-1	<i>Research Doctoral Seminar (english)</i> - Didier VAN CAILLIE	16	-	-	4
	<i>Notice</i> : Registration to this course only with a file, and not recommended with a "project-dissertation"				
RECH0008-1	<i>Research Global Seminar (english)</i> - N...	-	-	-	4
	<i>Notice</i> : Registration to this course only with a file, and not recommended with a "project-dissertation"				

Choose courses totalling 8 ECTS from the following :

RECH0009-1	<i>Advanced Research Studies in Banking (english)</i> - Georges HÜBNER (Even years)	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0010-1	<i>Research Seminar in Credit Risk (english)</i> - Georges HÜBNER (Odd years)	-	-	-	4
	<i>Notice</i> : Registration to this course only with a file				

RECH0011-1	<i>Research Seminar in Financial Markets & Corporate Strategy</i> (english) - Aline MULLER	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0012-1	<i>Research Seminar of Operations Research</i> (english) - Yves CRAMA	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0013-1	<i>Research Topics in Supply Chain Management</i> (english) - Yasemin ARDA	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0014-1	<i>Current Research Topics in Marketing</i> (english) - Charles PAHUD DE MORTANGES	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0015-1	<i>Qualitative method for research</i> (english) - Allard VAN RIEL	16	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0016-1	<i>Research Seminar in Information Technology and Organizational Change</i> (english) - François PICHAULT	16	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0017-1	<i>Research Seminar in Entrepreneurship</i> (english) - Bernard SURLEMONT	16	-	-	4
	<i>Notice</i> : Registration to this course only with a file				

The jury can allow the students to choose a course among "research" optional courses in the master's program in management engineering at ULB.

Two-year master program (120 ECTS - Full English)

First Year

Compulsory Courses

LANG0849-1	<i>English for Management (L1) level 4</i> (english) - Michèle JOHNSON	30	-	-	3
DROI0929-1	<i>International and Belgian Taxation</i> (english) - Eric VON FRENCKELL	24	-	-	4
FINA0044-1	<i>Strategic Performance Management</i> (english) - Gabriele CATANIA	24	-	-	4
MARK0781-1	<i>Strategic Marketing</i> (english) - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	24	-	-	4
INFO0934-6	<i>Management Information Systems, (anglais)</i> - Alain DUBOIS, Wilfried NIESSEN	24	-	-	3
MQGE0005-2	<i>Quantitative Methods in Management</i> (english)				3
	- <i>Partim Operations Research</i> - Yasemin ARDA	12	-	-	
	- <i>Partim Statistics</i> - Cédric HEUCHENNE	12	-	-	
GRHO0017-1	<i>Change Management</i> (english) - Antonio GIANGRECO	24	-	-	4
GEST1079-1	<i>Entrepreneurship</i> (english) - Jean-Marie CHOFFRAY	24	-	-	4
GEST1089-1	<i>Seminar on Leadership for Future Managers</i> (english) - Jean-Marie DUJARDIN	12	-	-	2
GTFE0006-1	<i>Dissertation Preparation</i> (english) - Madeleine-Marie HUBIN	12	-	-	2

Optional courses

Choose a second language consistent with the bachelor program previously followed or at a beginner level :

LANG0850-1	<i>German for Management (L2) level 4</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0851-1	<i>Spanish for Management (L2) level 4</i> - Bernard THIRY	30	-	-	3
LANG0852-1	<i>Italian for Management (L2) level 4</i> - Silvia LUCCHINI	30	-	-	3
LANG0853-1	<i>Japanese for Management (L2) level 4</i> - Ching Lin PANG	30	-	-	3
LANG0854-1	<i>Dutch for Management (L2) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0855-1	<i>Portuguese for Management (L2) level 4</i> - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0856-1	<i>Dutch for Management (L2) beginner level 1</i> - Hannelore DEWULF, Marie MAWHIN	30	-	-	3
LANG0857-1	<i>German for Management (L2) beginner level 1</i> - Marie MAWHIN	30	-	-	3
LANG0858-1	<i>French for Management (L2) beginner level 1</i> - ISLV	30	-	-	3

Choose a third language consistent with the choice previously made in the bachelor program, or at a beginner level

Study programmes 2008-2009

HEC Management School - University of Liege

Master in Management

LANG0859-1	<i>German for Management (L3) level 4</i> - Sylvia DEROOSE, Marie MAWHIN	30	-	-	4
LANG0860-1	<i>Spanish for Management (L3) level 4</i> - Bernard THIRY	30	-	-	4
LANG0861-1	<i>Italian for Management (L3) level 4</i> - Silvia LUCCHINI	30	-	-	4
LANG0862-1	<i>Japanese for Management (L3) level 4</i> - Ching Lin PANG	30	-	-	4
LANG0863-1	<i>Dutch for Management (L3) level 4</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0864-1	<i>Portuguese for Management (L3) level 4</i> - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0865-1	<i>Dutch for Management (L3) beginner level 1</i> - Hannelore DEWULF	30	-	-	4
LANG0866-1	<i>German for Management (L3) beginner level 1</i> - Marie MAWHIN	30	-	-	4
[...]	Choose 16 credits in the Global Management module				
[...]	Choose 16 credits in the Global Management module				
Module : Global Management					
ECON0922-1	<i>Media and Communication Economy (english)</i> - Michel HERMANS	24	-	-	4
ECON0922-1	<i>Media and Communication Economy (english)</i> - Michel HERMANS	24	-	-	4
ECON0258-1	<i>European Economics (english)</i> - Joseph THARAKAN	30	-	-	4
DROI0900-1	<i>Law of International Contracting (english)</i> - Paul CRAHAY	24	-	-	4
GRHO0016-1	<i>Executive and Team Management in an International Environment (english)</i> - Jocelyne ROBERT	24	-	-	4
GEST0196-2	<i>International Management (english)</i> - Emile GOFFIN, Jean LAHAUT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study (english)</i> - Allard VAN RIEL	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction (english)</i> - Patrice SCHUMESCH	24	-	-	4
Module : Finance and Control					
FINA0012-1	<i>Asset and Portfolio Management (english)</i> - Danielle SOUGNÉ	24	-	-	4
FINA0009-1	<i>Options, Futures and Other Derivative Securities (english)</i> - Aline MULLER	24	-	-	4
Module : Marketing and Organisations					
MARK0780-1	<i>Strategic Brand Management (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0774-1	<i>Strategic Market Planning for New Products and Services (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0778-1	(pas organisé en 2008-2009) <i>Integrated Marketing Communication (english)</i> - N...	24	-	-	4
MARK0779-1	<i>Consumer Behaviour (english)</i> - Allard VAN RIEL	24	-	-	4
MARK0762-1	<i>Marketing Services (english)</i> - Allard VAN RIEL	24	-	-	4

Second year (program 2008-2009)

Compulsory Courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar) (english)</i> - Claire GRUSLIN, François PICHault	30	-	-	5
GMEM0021-1	<i>Dissertation (including English assessment) (english)</i> - N...	-	-	-	22

Optional Courses

Choose a second language consistent with your choice in the first year master program :

LANG0867-1	<i>German for Management (L2) level 5 (english)</i> - Françoise CARL	30	-	-	3
LANG0868-1	<i>Spanish for Management (L2) level 5 (english)</i> - Bernard THIRY	30	-	-	3
LANG0869-1	<i>Italian for Management (L2) level 5 (english)</i> - Silvia LUCCHINI	30	-	-	3
LANG0870-1	<i>Japanese for Management (L2) level 5 (english)</i> - Ching Lin PANG	30	-	-	3
LANG0871-1	<i>Dutch for Management (L2) level 5 (english)</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0872-1	<i>Portuguese for Management (L2) level 5 (english)</i> - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0873-1	<i>Dutch for Management (L2) beginner level 2 (english)</i> - Hannelore DEWULF	30	-	-	3
LANG0874-1	<i>German language for Management (L2) beginner level 2 (english)</i> - Marie MAWHIN	30	-	-	3
LANG0876-1	<i>French for Management (L2) beginner level 2 - ISLV</i>	30	-	-	3

Professional focus

Compulsory Courses

GEST0266-1	<i>Innovation strategy (english)</i> - Allard VAN RIEL	24	-	-	4
GEST1089-1	<i>Seminar on Leadership for Future Managers (english)</i> - Jean-Marie DUJARDIN	12	-	-	2

Optional Courses

Choose a third language consistent with your choice in the first year master program :

LANG0877-1	<i>German for Management (L3) level 5 (english)</i> - Françoise CARL	30	-	-	4
LANG0878-1	<i>Spanish for Management (L3) level 5 (english)</i> - Bernard THIRY	30	-	-	4
LANG0879-1	<i>Italian for Management (L3) level 5 (english)</i> - Silvia LUCCHINI	30	-	-	4
LANG0880-1	<i>Japanese for Management (L3) level 5 (english)</i> - Ching Lin PANG	30	-	-	4
LANG0881-1	<i>Dutch for Management (L3) level 5 (english)</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0882-1	<i>Portuguese for Management (L3) level 5 (english)</i> - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0883-1	<i>Dutch for Management (L3) beginner level 2 (english)</i> - Hannelore DEWULF	30	-	-	4
LANG0884-1	<i>German language for Management (L3) beginner level 2 (english)</i> - Marie MAWHIN	30	-	-	4
[...]	Choose 12 credits in the Global Management module				
[...]	Choose 16 credits in the Global Management module				
Module : Global Management					
LOGI0005-1	<i>International logistics (english)</i> - Robert NONDONFAZ	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM (english)</i> - François PICHAULT	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization (english)</i> - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance (english)</i> - Aline MULLER	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction (english)</i> - Patrice SCHUMESCH	24	-	-	4
Module : Finance and Control					
FINA0012-1	<i>Asset and Portfolio Management (english)</i> - Danielle SOUGNÉ	24	-	-	4
FINA0023-1	<i>Financial Risk Management (english)</i> - Georges HÜBNER	24	-	-	4
FINA0027-1	<i>International Financial Reporting (english)</i> - Henri OLIVIER	24	-	-	4
FINA0029-1	<i>Empirical Finance (english)</i> - Albert CORHAY	24	-	-	4
Module : Marketing and Organisations					
MARK0775-1	<i>B-to-B and Sales Management (english)</i> - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management (english)</i> - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing (english)</i> - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0762-1	<i>Marketing Services (english)</i> - Allard VAN RIEL	24	-	-	4

Second year (perspectives 2009-2010)

Compulsory Courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar) (english)</i> - Claire GRUSLIN, François PICHAULT	30	-	-	5
GMEM0021-1	<i>Dissertation (including English assessment) (english)</i> - N...	-	-	-	22

Optional Courses

Choose a second language consistent with your choice in the first year master program :

LANG0867-1	<i>German for Management (L2) level 5 (english)</i> - Françoise CARL	30	-	-	3
LANG0868-1	<i>Spanish for Management (L2) level 5 (english)</i> - Bernard THIRY	30	-	-	3
LANG0869-1	<i>Italian for Management (L2) level 5 (english)</i> - Silvia LUCCHINI	30	-	-	3
LANG0870-1	<i>Japanese for Management (L2) level 5 (english)</i> - Ching Lin PANG	30	-	-	3
LANG0871-1	<i>Dutch for Management (L2) level 5 (english)</i> - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0872-1	<i>Portuguese for Management (L2) level 5 (english)</i> - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0873-1	<i>Dutch for Management (L2) beginner level 2 (english)</i> - Hannelore DEWULF	30	-	-	3
LANG0874-1	<i>German language for Management (L2) beginner level 2 (english)</i> - Marie MAWHIN	30	-	-	3
LANG0876-1	<i>French for Management (L2) beginner level 2 - ISLV</i>	30	-	-	3

Professional focus

Compulsory Courses

GEST0266-1	<i>Innovation strategy (english)</i> - Allard VAN RIEL	24	-	-	4
GSTG0012-1	<i>Internship (english)</i>	-	-	-	10

Optional Courses

Choose a third language consistent with your choice in the first year master program :

LANG0877-1	<i>German for Management (L3) level 5 (english) - Françoise CARL</i>	30	-	-	4
LANG0878-1	<i>Spanish for Management (L3) level 5 (english) - Bernard THIRY</i>	30	-	-	4
LANG0879-1	<i>Italian for Management (L3) level 5 (english) - Silvia LUCCHINI</i>	30	-	-	4
LANG0880-1	<i>Japanese for Management (L3) level 5 (english) - Ching Lin PANG</i>	30	-	-	4
LANG0881-1	<i>Dutch for Management (L3) level 5 (english) - Lutgarde NACHTERGAELE, Baudoin YANS</i>	30	-	-	4
LANG0882-1	<i>Portuguese for Management (L3) level 5 (english) - Angélica DA SILVA CARVALHO</i>	30	-	-	4
LANG0883-1	<i>Dutch for Management (L3) beginner level 2 (english) - Hannelore DEWULF</i>	30	-	-	4
LANG0884-1	<i>German language for Management (L3) beginner level 2 (english) - Marie MAWHIN</i>	30	-	-	4

Choose 8 credits in the Global Management module

Choose 16 credits in the Global Management module

Module : Global Management

LOGI0005-1	<i>International logistics (english) - Robert NONDONFAZ</i>	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM (english) - François PICHAULT</i>	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization (english) - Michel HERMANS</i>	24	-	-	4
FINA0028-1	<i>International Finance (english) - Aline MULLER</i>	24	-	-	4

Module : Finance and Control

FINA0023-1	<i>Financial Risk Management (english) - Georges HÜBNER</i>	24	-	-	4
FINA0027-1	<i>International Financial Reporting (english) - Henri OLIVIER</i>	24	-	-	4
FINA0029-1	<i>Empirical Finance (english) - Albert CORHAY</i>	24	-	-	4

Module : Marketing and Organisations

MARK0775-1	<i>B-to-B and Sales Management (english) - Claude BOFFA, Jean TONDEUR</i>	24	-	-	4
MARK0776-1	<i>Retail Management (english) - Claude BOFFA</i>	24	-	-	4

Two-year Master Program (120 ECTS - Night Classes)

First Year

Compulsory courses

GEST1094-1	<i>Workshop in People Management - Part I</i>				5
	- <i>Atelier de dynamique de groupe - Brigitte ANDRÉ, Benoît FRANCO</i>	10	-	-	
	- <i>Atelier de management : gestion par objectifs et techniques d'évaluation - Luc MÉLOTTE, Mathieu PLEYERS</i>	15	-	-	
	- <i>Leadership et motivation - Marc CONTENT, Fabian DELAHAUT</i>	20	-	-	
FINA0017-1	<i>General Accountancy - Wilfried NIESSEN</i>	30	15	-	8
DROI0796-1	<i>Civil, commercial and corporate law, contracts and responsibility - Laurent STAS DE RICHELLE</i>	30	-	-	5
DROI0741-2	<i>Business taxation - Luc ALEXANDRE, Vincent SEPULCHRE</i>	45	-	-	7
GRHO0010-2	<i>Managing human resources - Jean-Pierre VOOS</i>	30	-	-	5
LANG0887-1	<i>English for management (self-learning) (english) - Jean CUPERS</i>	-	-	-	6
GEST0093-1	<i>GEST0093; Operations and Quality Management - Robert NONDONFAZ</i>	25	-	-	5
GEST0953-1	<i>Organizations management - Jean-Jacques LEGRAND</i>	25	-	-	5
MARK0773-3	<i>Strategic Marketing - Fabian DELAHAUT, Jean-Pierre GILMART, Francis JADOT</i>	45	-	-	7
MARK0002-1	<i>Marketing plan - Michel SCHOONBROODT</i>	20	-	-	4
GEST1095-5	<i>Preparation to the Final Work - Marc ALEXANDRE</i>	12	-	-	3

Second year

Compulsory courses

GEST2094-1	<i>Workshop in People Management - Part II</i>				3
	- <i>Atelier de négociation</i> - Guy-Cyril MARTINET, Gilbert STERN	15	-	-	
	- <i>Management personnel (gestion du stress et du temps)</i> - Benoît FRANCO, Raphaël STABELLINI	15	-	-	
FINA0044-4	<i>Strategic Performance Management (english)</i> - Philippe BARZIN, Anne CHANTEUX	24	-	-	5
GMEM0016-1	<i>Thesis</i> - COLLÉGIALITÉ	-	-	-	22

Professional Focus

Compulsory courses

FINA0019-1	<i>Financial analysis and valuation of companies</i> - Pascal DEPRAETERE	30	-	-	5
GEST1053-1	<i>Workshop for business simulation</i> - Louis ESCH, Wilfried NIESSEN	30	-	-	5
FINA0018-1	<i>Financial Management of the Company</i> - Thierry HOUBEN	30	-	-	5
FINA0020-1	<i>Introduction to Management Accountancy</i> - Anne CHANTEUX	15	-	-	4
LANG0887-1	<i>English for management (self-learning)</i> (english) - Jean CUPERS	-	-	-	6
INFO0934-7	<i>Management Information Systems</i> - N...	30	-	-	5