

First Year

Compulsory courses

LANG0805-2	<i>English for Management (L1) Level 4</i> (english) - Michèle JOHNSON	30	-	-	3
DROI0898-1	<i>Belgian and international company tax law</i> - Jean-Pierre BOURS	24	-	-	4
FINA0044-1	<i>Strategic Performance Management</i> (english) - Gabriele CATANIA	24	-	-	4
MARK0773-1	<i>Strategic Marketing</i> - Cécile DELCOURT, Henri GUTMAN, Jean TONDEUR	24	-	-	4
INFO0934-3	<i>Management Information Systems</i> - Alain DUBOIS, Wilfried NIESSEN	24	-	-	3
MQGE0005-2	<i>Quantitative Methods in Management</i> (english)				3
	- <i>Partim Operations Research</i> - Yasemin ARDA	12	-	-	
	- <i>Partim Statistics</i> - Cédric HEUCHENNE	12	-	-	
GRHO0003-1	<i>Managing change</i> - Annie CORNET	24	-	-	4
GEST1079-1	<i>Entrepreneurship</i> (english) - Jean-Marie CHOFFRAY	24	-	-	4
GEST1095-2	<i>Preparation to the Final Work</i> - Michel HERMANS	12	-	-	2
GEST1080-1	<i>Preparation seminar to Management</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2

Optional courses

Continuation of the choice of second language taken during the bachelors :

LANG0806-2	<i>German for management (L2) level 4</i> (german) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	3
LANG0807-1	<i>Spanish for Management (L2) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	3
LANG0808-2	<i>Italian for Management (L2) Level 4</i> (italien) - Silvia LUCCHINI	30	-	-	3
LANG0809-2	<i>Japanese for Management (L2) Level 4</i> (japonais) - Ching Lin PANG	30	-	-	3
LANG0810-2	<i>Business Dutch (L2) level 4</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0811-2	<i>Portuguese for Management (L2) Level 4</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0812-2	<i>Dutch for management (L2) Beginners 1</i> (dutch) - Hannelore DEWULF	30	-	-	3
LANG0813-2	<i>German for management (L2) level beginners 1</i> (german) - Marie MAWHIN	30	-	-	3

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 20 credits out of the following :

DROI0899-1	<i>In-depth commercial law</i> - Benoît KOHL	24	-	-	4
FINA0013-1	<i>Valuation</i> - Alain SCHOCKERT	24	-	-	4
FINA0009-1	<i>Options, Futures and Other Derivative Securities</i> (english) - Aline MULLER	24	-	-	4
FINA0010-1	<i>Organization and Management of Financial Institutions</i> - Jacques BERWART	24	-	-	4
FINA0014-1	<i>In-depth Financial Management</i> - Jacques BERWART	24	-	-	4
FINA0021-1	<i>Introduction to Consolidation</i> - Danielle SOUGNÉ	24	-	-	4
FINA0015-1	<i>Internal Control</i> - Dominique HERMANS	24	-	-	4
FINA0012-1	<i>Asset and Portfolio Management</i> (english) - Alain COËN	24	-	-	4
FINA0026-1	<i>Accountancy and Taxation</i> - Danielle SOUGNÉ	24	-	-	4

Module 2 : Marketing and Organisations

Choose courses totalling 20 credits out of the following :

GRHO0005-1	<i>Human resources management: in-depth concepts</i> - François PICHHAULT	24	-	-	4
GRHO0006-1	<i>Strategic challenges of skills and training management</i> - Jean-Marie DUJARDIN	24	-	-	4
GEST0123-3	<i>SME Acquisition</i> - Bernard SURLEMONT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study</i> (english) - Allard VAN RIEL	24	-	-	4
MARK0780-1	<i>Strategic Brand Management</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0774-1	<i>Strategic Market Planning for New Products and Services</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0778-1	(pas organisé en 2008-2009) <i>Integrated Marketing Communication</i> (english) - N...	24	-	-	4
MARK0779-1	<i>Consumer Behaviour</i> (english) - Allard VAN RIEL	24	-	-	4

MARK0762-3 *Marketing Services* (english) - Allard VAN RIEL 24 - - 4

Module 3 : Global Management

Continuation of the choice of third language taken during the bachelors

LANG0815-2	<i>German for management (L3) level 4</i> (german) - Sylvia DEROOSE, Marie MAWHIN	30	-	-	4
LANG0816-2	<i>Spanish for Management (L3) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	4
LANG0817-2	<i>Italian for Management (L3) Level 4</i> (italien) - Silvia LUCCHINI	30	-	-	4
LANG0818-2	<i>Japanese for Management (L3) Level 4</i> (japonais) - Ching Lin PANG	30	-	-	4
LANG0819-2	<i>Business Dutch (L3) level 4</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0820-2	<i>Portuguese for Management (L3) Level 4</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0821-2	<i>Dutch for management (L3) beginner 1</i> (dutch) - Hannelore DEWULF	30	-	-	4
LANG0822-2	<i>German for management (L3) level beginners 1</i> (german) - Marie MAWHIN	30	-	-	4

Choose courses totalling 16 ECTS from the following :

GEST1077-1	<i>North / South Problems</i> - Sandra DELFORGE, Aude NIFFLE	24	-	-	4
ECON0922-1	<i>Media and Communication Economy</i> (english) - Michel HERMANS	24	-	-	4
ECON0258-2	<i>European Economics</i> (english) - Joseph THARAKAN	24	-	-	4
DROI0900-1	<i>Law of International Contracting</i> (english) - Paul CRAHAY	24	-	-	4
GRHO0008-1	<i>Managing senior staff and teams in an international context</i> - Jocelyne ROBERT	24	-	-	4
GEST0196-2	<i>International Management</i> (english) - Emile GOFFIN, Jean LAHAUT	24	-	-	4
GEST0279-1	<i>Project Management : methodology and a case study</i> (english) - Allard VAN RIEL	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction</i> (english) - Patrice SCHUMESCH	24	-	-	4

Choose courses totalling 4 ECTS from the following :

GEST1088-1	<i>Seminar on managerial and entrepreneurial activities</i> - Aude NIFFLE - [30h Mon. - WS]	-	-	-	[+] 4
[...]	among the Module 1 courses : Finance and Control				
[...]	among the Module 2 courses : Marketing and Organisations				
[...]	among the Module 3 courses : Global Management				
The courses from the "Research" basket					
RECH0005-1	<i>Qualitative method for research</i> - Annie CORNET	30	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
RECH0006-1	<i>Quantitative method for research</i> - N...	-	-	-	4
	<i>Notice</i> : Registration to this course only with a file				
ECON0212-1	<i>Econometrics I</i> - Bernard LEJEUNE	30	15	-	4
MQGE0004-1	<i>Multivariate analysis applied to management</i> - Gentiane HAESBROECK	24	-	-	4
STAT0803-1	(pas organisé en 2008-2009) <i>Forecasting: models and methods</i> - Cédric HEUCHENNE (Odd years)	24	-	-	4

Second Year

Compulsory courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar)</i> (english) - Claire GRUSLIN, François PICHAULT	30	-	-	5
GMEM0015-1	<i>Final Thesis (including valuation in English)</i> - COLLÉGIALITÉ	-	-	-	22

Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

Notice : Students for whom the Dutch or German course do not feature on their BAC programme have the possibility of replacing their second or third language by a beginners level Dutch or German course

LANG0823-2	<i>German for management (L2) level 5</i> (german) - Françoise CARL	30	-	-	3
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LANG0824-2	<i>Spanish for Management (L2) Level 5</i> (espagnol) - Bernard THIRY	30	-	-	3
LANG0825-2	<i>Italian for Management (L2) Level 5</i> (italien) - Silvia LUCCHINI	30	-	-	3
LANG0826-2	<i>Japanese for Management (L2) Level 5</i> (japonais) - Ching Lin PANG	30	-	-	3
LANG0827-2	<i>Business Dutch (L2) level 5</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	3
LANG0828-2	<i>Portuguese for Management (L2) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	3
LANG0829-2	<i>Dutch for Management (L2) Beginner 2</i> (dutch) - Hannelore DEWULF	30	-	-	3
LANG0830-2	<i>German for management (L2) level beginners 2</i> (german) - Marie MAWHIN	30	-	-	3

Compulsory courses

GEST0266-1	<i>Innovation strategy</i> (english) - Allard VAN RIEL	24	-	-	4
GEST1080-1	<i>Preparation seminar to Management</i> - Jean-Marie DUJARDIN, Jocelyne ROBERT	12	-	-	2

Optional courses

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 20 credits out of the following :

DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - Jean-Pierre BOURS	24	-	-	4
FINA0012-1	<i>Asset and Portfolio Management</i> (english) - Alain COËN	24	-	-	4
FINA0031-1	<i>Insurance : management and concepts</i> - André ROCHEZ	24	-	-	4
FINA0023-1	<i>Financial Risk Management</i> (english) - Georges HÜBNER	24	-	-	4
FINA0024-1	<i>In-depth accountancy and practical cases</i> - Jean-Pascal LABILLE	24	-	-	4
FINA0025-1	<i>External Control</i> - Michel GRIGNARD	24	-	-	4
FINA0026-1	<i>Accountancy and Taxation</i> - Danielle SOUGNÉ	24	-	-	4
FINA0027-1	<i>International Financial Reporting</i> (english) - Henri OLIVIER	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0029-1	<i>Empirical Finance</i> (english) - Albert CORHAY	24	-	-	4

[...] Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities

Module 2 : Marketing and Organisations

Choose courses totalling 20 credits out of the following :

GEST0379-2	<i>Social entrepreneurship</i> - Sybille MERTENS DE WILMARS	24	-	-	4
DROI0902-1	<i>Intellectual property</i> - Dominique KAESMACHER	24	-	-	4
GRHO0011-1	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	24	-	-	4
GRHO0012-1	<i>Labor market, recruitment and selection</i> - Jean-Pierre VOOS	24	-	-	4
MARK0775-1	<i>B-to-B and Sales Management</i> (english) - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management</i> (english) - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
MARK0762-1	<i>Marketing Services</i> (english) - Allard VAN RIEL	24	-	-	4

[...] Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities

Module 3 : Global Management

[...] Continuation of the choice of third language taken in the 1st year of the masters :

LANG0831-2	<i>German for management (L3) level 5</i> (german) - Françoise CARL	30	-	-	4
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	4
LANG0833-2	<i>Italian for Management (L3) Level 5</i> (italien) - Silvia LUCCHINI	30	-	-	4
LANG0834-2	<i>Japanese for Management (L3) Level 5</i> (japonais) - Ching Lin PANG	30	-	-	4
LANG0835-2	<i>Business Dutch (L3) level 5</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0836-2	<i>Portuguese for Management (L3) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> (dutch) - Hannelore DEWULF	30	-	-	4

LANG0838-2 *German for management (L3) level beginners 2* (german) - Marie MAWHIN 30 - - 4

Choose courses totalling 16 ECTS from the following :

LOGI0005-1	<i>International logistics</i> (english) - Robert NONDONFAZ	24	-	-	4
DROI0904-1	<i>European Economic Law</i> - Michel DE WOLF	24	-	-	4
GRHO0013-1	<i>Managing diversity</i> - Annie CORNET	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM</i> (english) - François PICHAULT	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization</i> (english) - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0030-1	<i>Consolidation and IFRS : an introduction</i> (english) - Patrice SCHUMESCH	24	-	-	4

[...] Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities

Module 4 : Research

RECH0007-1	<i>Research Doctoral Seminar</i> (english) - Didier VAN CAILLIE	16	-	-	4
RECH0008-1	<i>Research Global Seminar</i> (english) - N...	-	-	-	4

Choose courses totalling 8 ECTS from the following :

RECH0009-1	<i>Advanced Research Studies in Banking</i> (english) - Georges HÜBNER (Even years)	30	-	-	4
RECH0010-1	<i>Research Seminar in Credit Risk</i> (english) - Georges HÜBNER (Odd years)	-	-	-	4
RECH0011-1	<i>Research Seminar in Financial Markets & Corporate Strategy</i> (english) - Aline MULLER	30	-	-	4
RECH0012-1	<i>Research Seminar of Operations Research</i> (english) - Yves CRAMA	30	-	-	4
RECH0013-1	<i>Research Topics in Supply Chain Management</i> (english) - Yasemin ARDA	30	-	-	4
RECH0014-1	<i>Current Research Topics in Marketing</i> (english) - Charles PAHUD DE MORTANGES	30	-	-	4
RECH0015-1	<i>Qualitative method for research</i> (english) - Allard VAN RIEL	16	-	-	4
RECH0016-1	<i>Research Seminar in Information Technology and Organizational Change</i> (english) - François PICHAULT	16	-	-	4
RECH0017-1	<i>Research Seminar in Entrepreneurship</i> (english) - Bernard SURLEMONT	16	-	-	4

[...] Choose two 4 credit courses amongst the courses in the specialised outcome programme of the 2nd year Masters in Management Sciences

The jury can allow the students to choose a course among "research" optional courses in the master's program in management engineering at ULB.

Compulsory courses

GEST1076-1	<i>Strategy and Corporate Social Responsibility (Seminar)</i> (english) - Claire GRUSLIN, François PICHAULT	30	-	-	5
GMEM0015-1	<i>Final Thesis (including valuation in English)</i> - COLLÉGIALITÉ	-	-	-	22

Optional courses

Continuation of the choice of second language taken in the 1st year of the masters :

LANG0823-2	<i>German for management (L2) level 5</i> (german) - Françoise CARL	30	-	-	3
LANG0824-1	<i>Spanish for Management (L2) Level 5</i> (espagnol) - Bernard THIRY	30	-	-	3
LANG0825-1	<i>Italian for Management (L2) Level 5</i> (italien) - Silvia LUCCHINI	30	-	-	3
LANG0826-1	<i>Japanese for Management (L2) Level 5</i> (japonais) - Ching Lin PANG	30	-	-	3
LANG0827-1	<i>Business Dutch (L2) level 5</i> (dutch) - Doris DE LAET	30	-	-	4
LANG0828-1	<i>Portuguese for Management (L2) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0829-1	<i>Dutch for Management (L2) Beginner 2</i> (dutch) - Nicole ENGELEN	30	-	-	4
LANG0830-1	<i>German for management (L2) level beginners 2</i> (german) - Marie MAWHIN	30	-	-	4

Compulsory courses

GEST0266-1	<i>Innovation strategy</i> (english) - Allard VAN RIEL	24	-	-	4
GSTG0008-1	<i>Placement</i> - N...	-	-	-	10

Optional courses

Choose one module from :

Module 1 : Finance and Control

Choose courses totalling 12 ECTS from the following :

DROI8026-1	<i>Law and Taxation of Financial Institutions</i> - Jean-Pierre BOURS	24	-	-	4
FINA0031-1	<i>Insurance : management and concepts</i> - André ROCHEZ	24	-	-	4
FINA0023-1	<i>Financial Risk Management</i> (english) - Georges HÜBNER	24	-	-	4
FINA0024-1	<i>In-depth accountancy and practical cases</i> - Jean-Pascal LABILLE	24	-	-	4
FINA0025-1	<i>External Control</i> - Michel GRIGNARD	24	-	-	4
FINA0027-1	<i>International Financial Reporting</i> (english) - Henri OLIVIER	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
FINA0029-1	<i>Empirical Finance</i> (english) - Albert CORHAY	24	-	-	4
[...]	Choisir un cours à 4 crédits parmi les cours de la finalité spécialisée du programme de la 2e année du master en sciences de gestion ou le cours d'activités entrepreneuriales et managériales				

Module 2 : Marketing and Organisations

Choose courses totalling 12 ECTS from the following :

GEST0379-1	<i>Social entrepreneurship</i> - Sybille MERTENS DE WILMARS	30	-	-	4
DROI0902-1	<i>Intellectual property</i> - Dominique KAESMACHER	24	-	-	4
GRHO0011-1	<i>Corporate strategies and new organizational forms</i> - François PICHAULT	24	-	-	4
GRHO0012-1	<i>Labor market, recruitment and selection</i> - Jean-Pierre VOOS	24	-	-	4
MARK0775-1	<i>B-to-B and Sales Management</i> (english) - Claude BOFFA, Jean TONDEUR	24	-	-	4
MARK0776-1	<i>Retail Management</i> (english) - Claude BOFFA	24	-	-	4
MARK0777-1	<i>Advanced Global Marketing</i> (english) - Charles PAHUD DE MORTANGES	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 3 : Global management

Continuation of the choice of third language taken in the 1st year of the masters :

LANG0831-2	<i>German for management (L3) level 5</i> (german) - Françoise CARL	30	-	-	4
LANG0832-2	<i>Spanish for Management (L3) Level 4</i> (espagnol) - Bernard THIRY	30	-	-	4
LANG0833-2	<i>Italian for Management (L3) Level 5</i> (italien) - Silvia LUCCHINI	30	-	-	4
LANG0834-2	<i>Japanese for Management (L3) Level 5</i> (japonais) - Ching Lin PANG	30	-	-	4
LANG0835-2	<i>Business Dutch (L3) level 5</i> (dutch) - Lutgarde NACHTERGAELE, Baudoin YANS	30	-	-	4
LANG0836-2	<i>Portuguese for Management (L3) Level 5</i> (portugais) - Angélica DA SILVA CARVALHO	30	-	-	4
LANG0837-2	<i>Dutch for management (L3) beginner 2</i> (dutch) - Hannelore DEWULF	30	-	-	4
LANG0838-2	<i>German for management (L3) level beginners 2</i> (german) - Marie MAWHIN	30	-	-	4

Choose courses totalling 8 ECTS from the following :

LOGI0005-1	<i>International logistics</i> (english) - Robert NONDONFAZ	24	-	-	4
DROI0904-1	<i>European Economic Law</i> - Michel DE WOLF	24	-	-	4
GRHO0013-1	<i>Managing diversity</i> - Annie CORNET	24	-	-	4
GRHO0014-1	<i>International Seminar on Strategic HRM</i> (english) - François PICHAULT	24	-	-	4
GEST1081-1	<i>Strategic Stakes in Globalization</i> (english) - Michel HERMANS	24	-	-	4
FINA0028-1	<i>International Finance</i> (english) - Aline MULLER	24	-	-	4
[...]	Choose a 4 credits courses among courses of the specialized approach in the second year of the Master's degree in management sciences or a courses in management or entrepreneurial activities				

Module 4 : Research

RECH0007-1	<i>Research Doctoral Seminar</i> (english) - Didier VAN CAILLIE	16	-	-	4
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Notice : Registration to this course only with a file, and not recommended with a "project-dissertation"

Study programmes 2008-2009

HEC Management School - University of Liège

Master in Management Sciences, professional Focus

RECH0008-1 *Research Global Seminar* (english) - N... - - - **4**
Notice : Registration to this course only with a file, and not recommended with a "project-dissertation"

Choose courses totalling 8 ECTS from the following :

RECH0009-1 *Advanced Research Studies in Banking* (english) - Georges HÜBNER (Even years) 30 - - **4**
Notice : Registration to this course only with a file

RECH0010-1 *Research Seminar in Credit Risk* (english) - Georges HÜBNER (Odd years) - - - **4**
Notice : Registration to this course only with a file

RECH0011-1 *Research Seminar in Financial Markets & Corporate Strategy* (english) - Aline MULLER 30 - - **4**
Notice : Registration to this course only with a file

RECH0012-1 *Research Seminar of Operations Research* (english) - Yves CRAMA 30 - - **4**
Notice : Registration to this course only with a file

RECH0013-1 *Research Topics in Supply Chain Management* (english) - Yasemin ARDA 30 - - **4**
Notice : Registration to this course only with a file

RECH0014-1 *Current Research Topics in Marketing* (english) - Charles PAHUD DE MORTANGES 30 - - **4**
Notice : Registration to this course only with a file

RECH0015-1 *Qualitative method for research* (english) - Allard VAN RIEL 16 - - **4**
Notice : Registration to this course only with a file

RECH0016-1 *Research Seminar in Information Technology and Organizational Change* (english) - François PICHAULT 16 - - **4**
Notice : Registration to this course only with a file

RECH0017-1 *Research Seminar in Entrepreneurship* (english) - Bernard SURLEMONT 16 - - **4**
Notice : Registration to this course only with a file

The jury can allow the students to choose a course among "research" optional courses in the master's program in management engineering at ULB.