

## First Year

### Compulsory courses

GEST0079-2	<i>Analysis of Financial Reports</i> - Pierre-Armand MICHEL	45	-	-	4
LANG0006-1	<i>English level 3</i> - Emma DESFORGES, ISLV	90	-	-	7
GEST0368-1	<i>Analytical Accounting</i> - Didier VAN CAILLIE - Suppl : Keke MAKUNZA	30	-	-	4
GRHO0001-1	<i>Human Resource Management and Workplace Relations</i> - François PICHULT	30	-	-	4
ECON0311-1	<i>Introduction to Microeconomic Analysis</i> - Bernard LEJEUNE	30	15	-	4
GEST0233-1	<i>Marketing: Concepts and Decision Making</i> (english) - N... - Suppl : Céline BRANDT	45	-	-	4
GEST0566-1	<i>Management Research Methodology</i> - N...	15	-	-	2

### Optional courses

Choose a course for your second language out of the following :

LANG0060-1	<i>German level 2</i> - ISLV	90	-	-	7
LANG0061-1	<i>Spanish level 2</i> - ISLV	90	-	-	7
LANG0062-1	<i>Dutch level 2</i>	90	-	-	7

Depending on their category students choose one of the modules below :

#### Module for category A and C students

Choose courses totalling 24 ECTS from the following :

INFO0875-1	<i>Internet Based Global Investing</i> (english) - Jean-Marie CHOFFRAY	30	-	-	4
GEST0805-1	<i>Production Management</i> - Yves CRAMA	45	-	-	4
GEST0832-2	<i>Financial Markets</i> - Aline MULLER	30	-	-	4
GEST0087-1	<i>Quantitative Management Methods, partim 1</i> - Cédric HEUCHENNE	30	-	-	4
GEST0238-1	<i>New Venture Strategies</i> (english) - Bernard SURLEMONT	30	-	-	4
GEST0086-1	<i>Operations Research</i> - Yves CRAMA	30	-	-	4
GEST0241-1	<i>Theory of Organizations: Advanced Questions</i>	30	-	-	4

#### Module for Category B students

GEST0005-3	<i>Introduction à la théorie des organisations</i> - Jocelyne ROBERT	35	-	-	4
MATH0437-1	<i>Mathematics</i> - Isabelle PAYS	45	15	-	5
STAT0066-1	<i>Statistics</i> - Isabelle PAYS	30	15	-	3

Choose courses totalling 12 ECTS from the following :

INFO0875-1	<i>Internet Based Global Investing</i> (english) - Jean-Marie CHOFFRAY	30	-	-	4
GEST0805-1	<i>Production Management</i> - Yves CRAMA	45	-	-	4
GEST0832-2	<i>Financial Markets</i> - Aline MULLER	30	-	-	4
GEST0087-1	<i>Quantitative Management Methods, partim 1</i> - Cédric HEUCHENNE	30	-	-	4
GEST0238-1	<i>New Venture Strategies</i> (english) - Bernard SURLEMONT	30	-	-	4
GEST0086-1	<i>Operations Research</i> - Yves CRAMA	30	-	-	4
GEST0241-1	<i>Theory of Organizations: Advanced Questions</i>	30	-	-	4

## Second Year

### Compulsory courses

LANG0059-1	<i>Business English Module</i> - ISLV	90	-	-	6
GEST0240-1	<i>Corporate Finance</i> (english) - Pierre-Armand MICHEL, Aline MULLER	30	-	-	4
GEST0563-1	<i>Diversity Management and Management of International Human Resources</i> - Annie CORNET	30	-	-	4
GEST0234-1	<i>Strategic Marketing</i> (english)	30	-	-	4
INFO0874-1	<i>Intelligent management systems</i> - Jean-Marie CHOFFRAY	30	-	-	4
GEST0193-1	<i>Business simulation</i> - Wilfried NIESSEN - [30h Mon. WS]	-	-	[+]	4
ETFE0004-1	<i>Travail de fin d'études</i>	-	-	-	16

**Optional courses**

Choose a course for your second language out of the following :

LANG0019-1	<i>German level 3 - ISLV</i>	90	-	-	<b>6</b>
LANG0026-1	<i>Spanish level 3 - ISLV</i>	90	-	-	<b>6</b>
LANG0012-1	<i>Dutch level 3 - ISLV</i>	90	-	-	<b>6</b>

Choose courses totalling 12 ECTS from the following :

MARK0723-3	<i>Market Research (english) - N... - Suppl : Sandra STREUKENS</i>	30	15	-	<b>5</b>
GEST0363-1	<i>Entrepreneurship I : From the Idea to the Project - Jean-Marie CHOFFRAY</i>	30	-	-	<b>4</b>
GEST0379-1	<i>Entrepreneurship and management in the social economy - N... - Suppl : Sybille MERTENS DE WILMARS</i>	30	-	-	<b>4</b>
GEST0110-1	<i>Logistics - N...</i>	30	-	-	<b>4</b>
SPOL0018-2	<i>Economic Public Law - Ann-Lawrence DURVIAUX</i>	45	-	-	<b>4</b>
DROI0083-1	<i>Social Law - Sylvie BREDÆEL</i>	30	-	-	<b>4</b>
ECON0016-1	<i>Labour Economics - Sergio PERELMAN</i>	30	-	-	<b>4</b>
ECON0207-1	<i>Industrial Economics - Axel GAUTIER</i>	30	15	-	<b>4</b>
ECON0198-1	<i>Economic matters in public finance - Bernard JURION</i>	30	-	-	<b>4</b>
ECON0205-1	<i>Introduction to International Economics - Joseph THARAKAN</i>	30	15	-	<b>4</b>
ECON0195-1	<i>Money, Credit, and Banking - Lionel ARTIGE</i>	30	15	-	<b>4</b>
ECON0371-1	<i>Economic Policy - Guy QUADEN</i>	15	-	-	<b>2</b>
DROI2104-1	<i>Principles of the Belgian Tax System - Marc LEVAUX</i>	30	-	-	<b>4</b>
SOCI0033-1	<i>Work Sociology - Frédéric SCHOENAERS</i>	45	-	-	<b>4</b>
Courses not followed on the 1st year option courses list.					-