

First Year

Notice : Ce programme n'est accessible qu'aux étudiants qui répètent la 1re épreuve et qui ne souhaitent pas s'inscrire en 3e année de bachelier.

Compulsory courses

GEST0079-2	<i>Analysis of Financial Reports</i> - Pierre-Armand MICHEL	45	-	-	5
GEST0805-1	<i>Production Management</i> - Yves CRAMA	45	-	-	5
GRHO0001-1	<i>Human Resource Management and Workplace Relations</i> - François PICHAULT	30	-	-	3,5
GEST0832-2	<i>Financial Markets</i> - Aline MULLER	30	-	-	3,5
GEST0233-1	<i>Marketing: Concepts and Decision Making</i> (english) - N... - Suppl : Céline BRANDT	45	-	-	5
GEST0087-1	<i>Quantitative Management Methods, partim 1</i> - Cédric HEUCHENNE	30	-	-	3,5
GEST0088-1	<i>Méthodes quantitatives de gestion, partim 2</i>	15	-	-	2
GEST0238-1	<i>New Venture Strategies</i> (english) - Bernard SURLEMONT	30	-	-	3,5
DROI2104-1	<i>Principles of the Belgian Tax System</i> - Marc LEVAUX	30	-	-	3,5
CHIM0101-1	<i>Principles and use of energy</i> - N... - Suppl : Albert GERMAIN	30	-	-	3,5
GEST0086-1	<i>Operations Research</i> - Yves CRAMA	30	-	-	3,5
INFO0875-1	<i>Internet Based Global Investing</i> (english) - Jean-Marie CHOFFRAY	30	-	-	3,5
GEST0241-1	<i>Theory of Organizations: Advanced Questions</i>	30	-	-	3,5
LANG0054-1	<i>English - level 3</i> - Frédéric DEPAS, Emma DESFORGES, ISLV	60	-	-	4

One of the following second language courses :

LANG0055-1	<i>Dutch - level 3</i> - ISLV	60	-	-	4
LANG0056-1	<i>German - level 3</i> - ISLV	60	-	-	4
LANG0057-1	<i>Spanish - level 3</i> - ISLV	60	-	-	4

Option cours

Choose one of the following courses :

ECON0016-1	<i>Labour Economics</i> - Sergio PERELMAN	30	-	-	3,5
ECON0207-1	<i>Industrial Economics</i> - Axel GAUTIER	30	15	-	3,5
ECON0205-1	<i>Introduction to International Economics</i> - Joseph THARAKAN	30	15	-	3,5
ECON0198-1	<i>Economic matters in public finance</i> - Bernard JURION	30	-	-	3,5
ECON0824-1	<i>Introduction to Macroeconomic Analysis</i> - Pierre PESTIEAU	30	15	-	3,5
ECON0195-1	<i>Money, Credit, and Banking</i> - Lionel ARTIGE	30	15	-	3,5
ECON0371-1	<i>Economic Policy</i> - Guy QUADEN	15	-	-	3,5

Second Year

Compulsory courses

GEST0367-1	<i>Management Accounting</i> - Didier VAN CAILLIE	30	-	-	3,5
GEST0240-1	<i>Corporate Finance</i> (english) - Pierre-Armand MICHEL, Aline MULLER	30	-	-	3,5
GEST0563-1	<i>Diversity Management and Management of International Human Resources</i> - Annie CORNET	30	-	-	3,5
GEST0110-1	<i>Logistics</i> - N...	30	-	-	3,5
GEST0234-1	<i>Strategic Marketing</i> (english)	30	-	-	3,5
GEST0566-1	<i>Management Research Methodology</i> - N...	15	-	-	2
GCIV0100-1	<i>Material Use and Principles</i> - Jacqueline LECOMTE#BECKERS	30	-	-	3,5
INFO0874-1	<i>Intelligent management systems</i> - Jean-Marie CHOFFRAY	30	-	-	3,5

one of the two following courses :

SPOL0018-2	<i>Economic Public Law</i> - Ann-Lawrence DURVIAUX	45	-	-	3,5
DROI0083-1	<i>Social Law</i> - Sylvie BREDAEL	30	-	-	3,5

One of the following second language courses :

LANG0013-2	<i>Dutch level 4 - ISLV</i>	60	-	-	4
LANG0020-2	<i>German level 4 - ISLV</i>	60	-	-	4
LANG0027-2	<i>Spanish level 4 - ISLV</i>	60	-	-	4

Option cours

At least 26 ECTS chosen from the following list, in such a way that in both Study Paths the number of course hours is not less than 90h and that two courses given in English feature on the programme.

Study Path: Finance, Banking, Insurance

GEST0247-1	<i>Advanced Corporate Finance (english) - Georges HÜBNER</i>	30	-	-	3,5
GEST0250-1	<i>Empirical Finance (english) - Albert CORHAY</i>	30	-	-	3,5
GEST0192-1	<i>Banking Management - N...</i>	30	-	-	3,5
GEST0048-1	<i>Insurance Management - N...</i>	30	-	-	3,5
GEST0251-1	<i>Investment Analysis and Portfolio Management (english) - Pierre-Armand MICHEL</i>	30	-	-	3,5
FINA0009-2	<i>Options, Futures and Other Derivative Securities (english) - Aline MULLER</i>	30	-	-	3,5
GEST0274-1	<i>Business Valuation - Didier VAN CAILLIE</i>	30	-	-	3,5

Study Path Accounting, Management Auditing, Fiscal Concerns

GEST0025-1	<i>Financial audit - Henri OLIVIER</i>	30	15	-	5
GEST0257-1	<i>Consolidation of Financial Statements - Henri OLIVIER</i>	30	-	-	3,5
GEST0011-1	<i>Management Control Systems (english) - Didier VAN CAILLIE</i>	30	-	-	3,5
DROI0103-1	<i>Revenue duty of companies - N...</i>	30	-	-	3,5

Study Path Industrial Management

GEST0366-1	<i>Advanced Operations Research (english) - Yves CRAMA</i>	45	-	-	5
INFO0024-1	<i>Internet-Based Investment Laboratory (english) - Jean-Marie CHOFFRAY</i>	30	-	-	3,5
GEST0188-1	<i>Determination and Recognition of Quality and Conformity - Jean-Marie RIGO</i>	30	-	-	3,5
GEST0262-1	<i>(pas organisé en 2007-2008) Seminar on Logistics - N... - [15h SEM]</i>	-	-	[+]	2

Study Path Human Resource Management

GEST0244-1	<i>Human Resources Management: Advanced Questions - François PICHAULT</i>	30	-	-	3,5
PSYC1018-1	<i>Organisational psychology - Jean-François LEROY</i>	30	-	-	3,5
COMU2144-1	<i>Etho-Anthropology of Communication - Véronique SERVAIS</i>	30	-	-	3,5
PSYC1021-1	<i>Pratiques de flexibilité et enjeux méthodologiques de la gestion des compétences - Véronique DE KEYSER</i>	30	-	-	3,5
GEST0590-2	<i>Organisational changes and company strategies - François PICHAULT</i>	45	-	-	5

Study Path International Management

DROI0145-1	<i>International Contracts - Christine BIQUET</i>	30	-	-	3,5
GEST0379-1	<i>Entrepreneurship and management in the social economy - N... - Suppl : Sybille MERTENS DE WILMARS</i>	30	-	-	3,5
GEST0563-1	<i>Diversity Management and Management of International Human Resources - Annie CORNET</i>	30	-	-	3,5
GEST0120-1	<i>International Management - N...</i>	30	-	-	3,5
ECON0842-2	<i>International Trade Economics (english) - Joseph THARAKAN</i>	30	-	-	3,5

Study Path Marketing

GEST0122-1	<i>Multivariate analysis - N...</i>	45	-	-	5
GEST0317-1	<i>Current Topics in Marketing (english) - Charles PAHUD DE MORTANGES</i>	30	-	-	3,5
GEST0370-1	<i>International Marketing (english) - Jacques GERMA</i>	30	-	-	4
GEST0146-1	<i>Corporation image and communication - N...</i>	30	-	-	3,5
MARK0723-3	<i>Market Research (english) - N... - Suppl : Sandra STREUKENS</i>	30	15	-	5

Third Year

Option cours

Students choose 32 ECTS from the courses below, choosing a minimum of two courses from three different groups (at least two of these groups must be Group A groups) and in such a way that two courses given in English feature on the programme. Students who haven't chosen 2 English courses must take the course 'Business English Module', which is on the license in Business Management programme, and is worth 4 ECTS. If students are leaving on ERASMUS are not able to do a training programme they must choose 40 ECTS in option courses.

Group A - Specific Management Issues

A.1. Accounting and Auditing

Compulsory course

GEST0025-1	<i>Financial audit</i> - Henri OLIVIER	30	15	-	5,5
Option cours					
GEST0366-1	<i>Advanced Operations Research</i> (english) - Yves CRAMA	45	-	-	5,5
GEST0591-1	<i>International Accounting</i> (english) - Henri OLIVIER	30	-	-	4
GEST0257-1	<i>Consolidation of Financial Statements</i> - Henri OLIVIER	30	-	-	4
GEST0123-2	<i>Taking over and passing on of PME (petite et moyenne entreprise, small businesses)</i> - Bernard SURLEMONT	30	-	-	4
DROI0103-1	<i>Revenue duty of companies</i> - N...	30	-	-	4
DROI0894-1	<i>Droit des sociétés : questions spéciales</i> - Olivier CAPRASSE	30	-	-	4
GEST0260-1	<i>Seminar on Financial Analysis</i> - Pierre-Armand MICHEL - [15h SEM]	-	-	[+]	2
GEST0261-1	<i>Seminar on International Accounting</i> - N... - [15h SEM]	-	-	[+]	2
GEST0872-1	(pas organisé en 2007-2008) <i>Advanced research in management control systems</i> - N... - [15h SEM]	-	-	[+]	2
GEST0262-1	(pas organisé en 2007-2008) <i>Seminar on Logistics</i> - N... - [15h SEM]	-	-	[+]	2
GEST0871-1	<i>Strategic Monitoring and Control</i> - Didier VAN CAILLIE	30	15	-	5,5
GEST0274-1	<i>Business Valuation</i> - Didier VAN CAILLIE	30	-	-	4

A.2. Finance

Compulsory courses

One of the two following courses :

GEST0255-1	<i>Financial Markets and Corporate Strategy</i> (english) - Pierre-Armand MICHEL	30	15	-	5,5
GEST0252-2	<i>International Finance</i> (english) - Aline MULLER	30	15	-	5,5

Option cours

GEST0025-1	<i>Financial audit</i> - Henri OLIVIER	30	15	-	5,5
GEST0249-1	<i>Advanced Studies in Banking</i> (english) - Georges HÜBNER - Suppl : Benoît SCHAUS	30	15	-	5,5
GEST0250-1	<i>Empirical Finance</i> (english) - Albert CORHAY	30	-	-	4
GEST0124-1	<i>Risk Management</i> - Gérard COLSON	30	15	-	5,5
GEST0253-1	<i>Workshop on market finance</i> - N... - [15h SEM]	-	-	[+]	2
GEST0254-1	(pas organisé en 2007-2008) <i>Workshop on entrepreneurial finance</i> - N... - [15h SEM]	-	-	[+]	2
GEST0125-1	<i>Actuarial Insurance Theory</i> - N... - Suppl : Louis ESCH, André ROCHEZ	45	-	-	5

A.3. Industrial Management

Compulsory courses

One of the two following courses :

GEST0372-1	(pas organisé en 2007-2008) <i>Seminar of Operations Research and Production Management</i> (english) - Yves CRAMA - [45h SEM]	-	-	[+]	5,5
GEST0124-1	<i>Risk Management</i> - Gérard COLSON	30	15	-	5,5

Option cours

GEST0122-1	<i>Multivariate analysis</i> - N...	45	-	-	5,5
ECON0007-2	<i>Public Management and Transport Economics</i> - Henry-Jean GATHON	30	15	-	5,5
GEOG0001-1	<i>Location of businesses</i> - Bernadette MERENNE#SCHOUMAKER	45	-	-	5,5
GEST0188-1	<i>Determination and Recognition of Quality and Conformity</i> - Jean-Marie RIGO	30	-	-	4
GEST0328-1	<i>Strategic Market Planning</i> (english) - Charles PAHUD DE MORTANGES	45	-	-	5,5
ECON0099-1	<i>Industrial strategy: economic case analysis</i> - Jean-Pierre HANSEN	30	-	-	4

A.4. Quantitative Methods

GEST0122-1	<i>Multivariate analysis</i> - N...	45	-	-	5,5
GEST0124-1	<i>Risk Management</i> - Gérard COLSON	30	15	-	5,5
INFO0024-1	<i>Internet-Based Investment Laboratory</i> (english) - Jean-Marie CHOFFRAY	30	-	-	4
ECON0213-1	<i>Econometrics II</i> - N... - Suppl : Jean-Pierre URBAIN	30	15	-	5,5
GEST0250-1	<i>Empirical Finance</i> (english) - Albert CORHAY	30	-	-	4
GEST0372-1	<i>Seminar of Operations Research and Production Management</i> (english) - Yves CRAMA - [45h SEM]	-	-	[+]	5,5
GEST0125-1	<i>Actuarial Insurance Theory</i> - N... - Suppl : Louis ESCH, André ROCHEZ	45	-	-	5

A.5. Human Resource Management

Compulsory course

GEST0244-1	<i>Human Resources Management: Advanced Questions</i> - François PICHAULT	30	-	-	4
Option cours					
DROI2322-2	<i>European Social Law</i> - Jean-Michel SERVAIS	30	-	-	5,5
PSYC1019-1	<i>Group Dynamics</i> - Jean-François LEROY - Suppl : Tiber MANFREDINI	30	-	-	4
GEST0379-1	<i>Entrepreneurship and management in the social economy</i> - N... - Suppl : Sybille MERTENS DE WILMARS	30	-	-	4
GEST0563-1	<i>Diversity Management and Management of International Human Resources</i> - Annie CORNET	30	-	-	4
PSYC1018-1	<i>Organisational psychology</i> - Jean-François LEROY	30	-	-	4
GEST0321-1	<i>Thematic Seminar on Human Resources Management</i> - N... - [15h SEM]	-	-	[+]	2
GEST0322-1	<i>Thematic Seminar on Information Technologies and Organisational Changes</i> - N... - [15h SEM]	-	-	[+]	2
SOCI0033-1	<i>Work Sociology</i> - Frédéric SCHOENAERS	45	-	-	5,5
PSYC1021-1	<i>Pratiques de flexibilité et enjeux méthodologiques de la gestion des compétences</i> - Véronique DE KEYSER	30	-	-	4
GEST0590-2	<i>Organisational changes and company strategies</i> - François PICHAULT	45	-	-	5

A.6. International Management

Compulsory course

GEST0120-1	<i>International Management</i> - N...	30	-	-	4
Option cours					
GEST0124-1	<i>Risk Management</i> - Gérard COLSON	30	15	-	5,5
GEST0563-1	<i>Diversity Management and Management of International Human Resources</i> - Annie CORNET	30	-	-	4
GEST0252-2	<i>International Finance (english)</i> - Aline MULLER	30	15	-	5,5
GEST0370-1	<i>International Marketing (english)</i> - Jacques GERMAY	30	-	-	4
GEST0108-1	(pas organisé en 2007-2008) <i>International negotiation (english)</i> - Johannes VAN LITH	30	-	-	4
GEST0871-1	<i>Strategic Monitoring and Control</i> - Didier VAN CAILLIE	30	15	-	5,5
GEST0590-2	<i>Organisational changes and company strategies</i> - François PICHAULT	45	-	-	5

A.7. Public Management

SPOL0018-2	<i>Economic Public Law</i> - Ann-Lawrence DURVIAUX	45	-	-	4
ECON0198-1	<i>Economic matters in public finance</i> - Bernard JURION	30	-	-	4
ECON0007-2	<i>Public Management and Transport Economics</i> - Henry-Jean GATHON	30	15	-	5,5
ECON0162-1	<i>Budgeting</i> - N... - Suppl : Luc LERUTH	15	-	-	2

A.8. PME Business and Management

Compulsory courses

GEST0363-1	<i>Entrepreneurship I : From the Idea to the Project</i> - Jean-Marie CHOFFRAY	30	-	-	4
GEST0101-2	<i>Company Game and Seminar on Strategic Management</i> - Didier VAN CAILLIE - Suppl : Wilfried NIESSEN	45	-	-	5,5
GEST0123-2	<i>Taking over and passing on of PME (petite et moyenne entreprise, small businesses)</i> - Bernard SURLEMONT	30	-	-	4

Option cours

DROI0103-1	<i>Revenue duty of companies</i> - N...	30	-	-	4
GEST0364-1	<i>Entrepreneurship II (english)</i> - Bernard SURLEMONT	30	-	-	4
GEST0379-1	<i>Entrepreneurship and management in the social economy</i> - N... - Suppl : Sybille MERTENS DE WILMARS	30	-	-	4
ECON0068-1	<i>Social Economy Seminar, (y compris applications PVD)</i> - Jacques DEFOURNY - [30h SEM]	-	-	[+]	4

A.9. Marketing

Compulsory course

GEST0317-1	<i>Current Topics in Marketing (english)</i> - Charles PAHUD DE MORTANGES	30	-	-	4
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Option cours

GEST0122-1	<i>Multivariate analysis</i> - N...	45	-	-	5,5
GEST0120-1	<i>International Management</i> - N...	30	-	-	4

GEST0370-1	<i>International Marketing (english) - Jacques GERMAY</i>	30	-	-	4
GEST0146-1	<i>Corporation image and communication - N...</i>	30	-	-	4
COMU2144-1	<i>Etho-Anthropology of Communication - Véronique SERVAIS</i>	30	-	-	4
GEST0313-1	<i>Seminar in E-Marketing - [15h SEM]</i>	-	-	[+]	2
GEST0314-1	<i>Seminar on Strategy - N... - Suppl : Claire GRUSLIN - [15h SEM]</i>	-	-	[+]	2
GEST0328-1	<i>Strategic Market Planning (english) - Charles PAHUD DE MORTANGES</i>	45	-	-	5,5

B Group - Complementary Management Issues

B.1. Information and Communication Technologies

GEST0594-1	<i>Strategic Internet Management: Legal Module - François PICHault - Suppl : Olivier LISEIN</i>	15	-	-	-
GEST0595-1	<i>Strategic Internet Management: Economic Module - François PICHault - Suppl : Olivier LISEIN</i>	15	-	-	-

B.2. Economic and Fiscal Law

DROI0274-1	<i>Corporate Tax Law: Advanced Questions - Jean THILMANY</i>	45	-	-	-
DROI0172-1	<i>European Competition Policy</i>	30	-	-	-
DROI0894-1	<i>Droit des sociétés : questions spéciales - Olivier CAPRASSE</i>	30	-	-	4
DROI0105-1	<i>Relations between Accounting Law and Tax Law - Fabrice FOGLI</i>	15	-	-	-

B.3. Political Sciences and Public Administration

SPOL2203-1	<i>Public Service law - Ann-Lawrence DURVIAUX</i>	45	-	-	5
DROI2103-1	<i>Legal Aspects of Public Law Finance - Marc BOURGEOIS</i>	45	-	-	5
SPOL2208-1	<i>Contemporary Political Theories and Ideologies - Bernard FOURNIER</i>	45	-	-	4
SPOL2207-1	<i>Local Accounting - Alain COENEN</i>	15	-	-	-
SPOL2210-1	<i>(pas organisé en 2007-2008) Decision-making in foreign policy - Sébastien SANTANDER</i>	30	-	-	5
SPOL2226-1	<i>Seminar on international relations - Sébastien SANTANDER - [30h SEM]</i>	-	-	[+]	5

B.4. Environment

MATH0051-1	<i>Multicriteria Analysis Applied to Environment Management - Daniel DUBOIS</i>	15	15	-	-
GCIV0602-1	<i>Study of Widespread Materials - N...</i>	30	-	-	-
SPOL2209-1	<i>Policy off durable development - Quentin MICHEL</i>	45	-	-	-
ESHY0097-1	<i>General and applied ecology - Jean-Pierre THOMÉ, Jean-Pierre THOMÉ</i>	15	15	-	-
ENVI0827-1	<i>Introduction to Anticipative Systems in Environment Management - N...</i>	15	15	-	-
ARCH0024-2	<i>Land-Use Planning and Development - Philippe HANOCQ, Jacques TELLER</i>	25	-	-	-
ESHY0101-1	<i>Environment Management Principles and Methods - Joseph SMITZ</i>	20	-	-	-
SPOL0006-1	<i>Régulation internationale du commerce des armes</i>	15	-	-	-

B.5. Transport Management

GCIV0146-1	<i>Technical Economic Analysis of Transport Systems - Jean MARCHAL</i>	20	20	-	-
GCIV0057-2	<i>Working Out of a Transport Plan - Jean MARCHAL</i>	30	-	-	-
ECON0007-2	<i>Public Management and Transport Economics - Henry-Jean GATHON</i>	30	15	-	-
GEOG0001-1	<i>Location of businesses - Bernadette MERENNE#SCHOUAKER</i>	45	-	-	-
GCIV0058-2	<i>Transport and Traffic Modelling & Simulation - Alassane-Ballé NDIAYE</i>	30	-	-	-
ESTG0003-1	<i>Stage</i>	-	-	-	8
ETFE0001-1	<i>Travail de fin d'études</i>	-	-	-	20